



# Small Business Program

## Partnering for Success

PNNL is operated by Battelle for the U.S. Department of Energy (DOE) under contract No. DE-AC05-76RL01830. We are responsible for procuring high-quality products and services for the Pacific Northwest National Laboratory. In a cost-effective, timely manner, we seek competition to the fullest extent possible and are dedicated to the highest standards of ethical conduct throughout the acquisition process. We strive to place a fair portion of our total acquisitions with qualified small businesses.

The Pacific Northwest National Laboratory advances science and technology by rapidly translating discovering into solutions for challenges in energy, national security and the environment. We welcome the opportunity to partner with responsible suppliers who are committed to delivering high-quality goods or services on time and in accordance with contracts. Contact us to let us know how your business can help us meet our needs.

## DOING BUSINESS WITH PNNL

As a research-and-development organization, PNNL purchases a broad spectrum of goods and services from responsible suppliers committed to delivering on time and in accordance with the terms and conditions of the contract. PNNL purchases over \$200 million from small businesses each year.

We rely on your specialized goods and services to successfully accomplish our mission. Contact us—we look forward to talking with you about doing business together.

“We depend on small-business partners who will be instrumental in helping PNNL reach the next level of excellence in science, energy, national security, and the environment.”

—Steve Ashby, Director, PNNL

# SUPPLIER REGISTRATION

Promote your company: go to PNNL's Acquisition Supplier Portal—<https://ebs.pnnl.gov>—and become part of a supplier database accessible by thousands of potential buyers.

# SOLICITATION WEBSITES

View our solicitations and Acquisitions Opportunities Forecast <https://ebs.pnnl.gov/advertised.aspx>

# GOALS

In support of the U.S. Department of Energy's (DOE) objectives, PNNL plans to award a portion of its business to the following types of businesses:

- 49% to Small Business concerns
- 5% to Small Disadvantaged Business concerns
- 5% to Woman-Owned Small Business concerns
- 3% to HUBZone Small Business concerns
- 5% to Service-Disabled, Veteran-Owned Small Business concerns
- 5% to Veteran-Owned Small Business concerns

## CONTACT INFORMATION

If you would like further information or need assistance, please contact PNNL's Small Business Program Manager.

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P.O. Box 999  
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509.372.7735 | [small.business@pnnl.gov](mailto:small.business@pnnl.gov)



## PROCUREMENTS BY OPERATING DIVISION

### National Security

Translation, Interpreting, and Logistic Services; Project Implementation support in Foreign Environment; Safeguards, Security, & Protective Force Support; Material Protection, Control & Accountability Support; Professional and Technical Services; Software and Maintenance Agreements; Physical Protection Systems Support

### Energy & Environment

Analytical Chemistry Services; Marine & Terrestrial Monitoring & Measuring Related Professional Services; Biological Testing Services; Coastal Restoration Services; Adaptive Management Services; Environmental Monitoring & Test Equipment Software; Repair, Calibration, & Inspection Services; Nuclear-Related Services; Professional, Technical, & Analytical Services; Energy-Related Technical Services; Tectonics/Hydrology/Geology Services; Energy Control Management System Software; DNA Sequencing; Professional, Technical & Analytical Services in Support of Ecology, Applied Geology & Geochemistry, Hydrology, Field Hydrology & Chemistry, Biotechnology & Etoxicology, Environmental Characterization and Risk Assessment Groups

### Physical & Computational Sciences;

#### Earth & Biological Sciences

Biological Testing Services; Measuring and Testing Services; UAS and Aircraft Support Services; High Performance Computational Services; Radar and Meteorological Services; NMR Probes

### Management & Operations

A&E Services; New Construction; Renovation, Remodel, Repair and Improvements to Existing Buildings, Laboratories, Structures, Civil Sites, Utilities, and Services (Including Work in areas with Special Radioactive and/or Hazardous Material Considerations); Fabrications; Laser Maintenance; Nuclear-Related Services; Real & Property Leases (office/vehicle); Waste & Material Handling Services ; Environmental & Analytical Services; Software; Telecommunications Services; HR Assessment Tools; Professional/Technical Services; Software and Maintenance Agreements; Training & Training Tools; Business Planning & Analysis; Calibration Services; Occupational Medicine Services; Physical Security Services; Duplicating Services

### Materials

Analytical Instrumentation Systems; High-End Workstations; Robotics; Marine & Terrestrial Monitoring & Measuring Instrumentation; Biological Testing Services & Instrumentation; Scientific Laboratory Equipment and Instrumentation; Nuclear-Related Supplies; Radioactive Sources; Environmental Monitoring & Test Equipment; Sensors; Mass Spectrometers; Measuring and Testing Equipment; Microscopes; Vacuum Products; Lasers; High Performance Computational Equipment; Radar and Meteorological Equipment; NMR Probes; Waste & Material Handling Supplies; Industrial Equipment & Supplies; Commercial Goods & Services; Computers; Peripherals; Vacuum Products; Cameras; Advertising Specialty Products; Chemicals

### Business-to-Business (B2B)

[selfservice.acq@pnnl.gov](mailto:selfservice.acq@pnnl.gov)

### P-Card

[selfservice.acq@pnnl.gov](mailto:selfservice.acq@pnnl.gov)