



VOLTTRON 2019

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About ACE IoT Solutions

**Software Company founded in
2018 based in Chattanooga,
Tennessee**

ACE IoT Solutions leverages open source technologies, including the Eclipse VOLTTRON™ platform

We provide our customers with low cost approaches to acquire, access and manage data from distributed control systems and sensors.

**Our founders led technical
implementation for the largest
municipal VOLTTRON deployment**

**Co-founded ACE IoT Solutions to
support implementations of
VOLTTTRON platforms**

intro: VOLTTRON™

**U.S. Department of Energy
sponsored OSS platform for
“transactional energy”**

**framework for distributed sensing
and control with built-in trust and
security**

**by researchers for researchers, but
oriented toward commercial
adoption**

VOLTRON Value Proposition

**An open-source platform with
multiple open-interface
implementations included**

VOLTTTRON Value Proposition

**Extensive documentation available,
with a growing ecosystem of users,
and robust support from DOE**

VOLTRON Value Proposition

**Security by design, accessible
implementation of industry best
practices**

VOLTRON Value Proposition

**Operational assurance, engineered
from the ground up to support co-
existence of research and pilots with
reliable operations**

VOLTRON Value Proposition

**Rich application implementations
across domains, including
residential, campus and utility scale
Demand Response (DR) and
Distributed Energy Resources (DER)**

VOLTRON Value Proposition

Commercial partners available for support, training and Infrastructure-as-a-Service (IaaS) resources

What VOLTTRON Delivers

Manages and monitors operations and energy performance cost effectively

Integrates legacy and newer IoT deployments to unlock full value

Abstracts business logic from proprietary systems for replicable DR and DER applications

Ensures reliability and comfort while enabling inovative collaborations with failsafe sandboxing

Accessible, YOU can do this

ACE's role in the VOLTTRON Ecosystem:

**ACE IoT Solutions offers
comprehensive support for
VOLTRON deployments for a
variety of use cases**

**What's good for the ecosystem is
good for ACE**

How we've been working to build the Eclipse VOLTTRON Ecosystem

Regular blog posts to feature VOLTTRON capabilities and ecosystem members

Securing industry speaking opportunities to educate practitioners, for ACE and other ecosystem members

Contributing to efforts to deliver a more end-to-end business value package built on the VOLTTRON core

Recruiting new industries and companies to try VOLTTRON, with or without ACE support

Collaborating on Security efforts with the Lab and its partners, we view this as a key feature and differentiating factor for VOLTTRON

**We believe that open-architecture,
open-standard, open-interface
systems are going to transform the
energy industry, enabling a
sustainable future**

**We want to help usher in that
future, using VOLTTRON**

How can we help you?

Thank You

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