

The combined markets of the Internet of Things will grow to about \$520 billion in 2021, more than double the \$235 billion spent in 2017.



Source: Bain & Company, 2018

Top IoT developer concerns



Security 38%



Connectivity



Data Collection & Analytics

Top three concerns remain the same as last year, with Connectivity moving into second place

Standards, **Performance** and **Privacy** increased in importance.

The Eclipse IoT portfolio is uniquely positioned to address **all three** developer concerns.

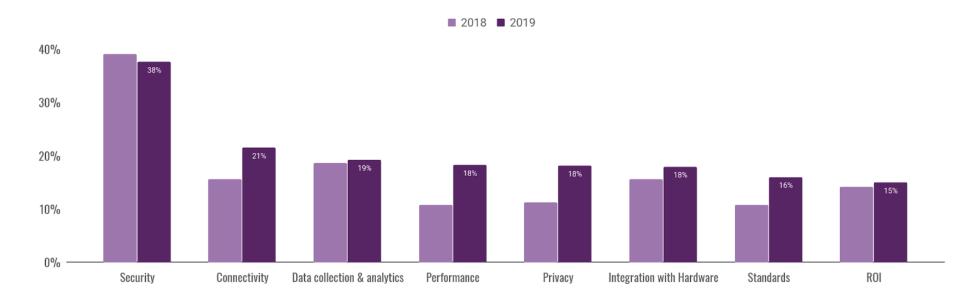
Source: Eclipse IoT <u>Developer Survey 2019</u>



19%



Top developer concerns over time







Characteristics of an IoT Solution



Long lifespan

Spans multiple years, if not decades



Heterogenous

Nobody can deliver an end-to-end solution alone



Constraints

Power, compute, environmental and many others



Connectivity

Connectivity is a given, but stability and reliability are not







Open source: the solution

- > Proven to be the most viable way to deliver complex platform software
- > Encourages wide scale industry collaboration
- > Accelerates innovation through joint development
- > Enables rapid adoption and innovation from a committed community
- > Drives open standards for maturity and interoperability
- > Fosters an open ecosystem to maximize adoption and monetization







Competition Layer

Commercial Adopters focus resources on rapidly building differentiating features

Requirements & Use Cases

Value Line



Technology Producers jointly **define roadmap** and **build core capabilities**



Governance Layer

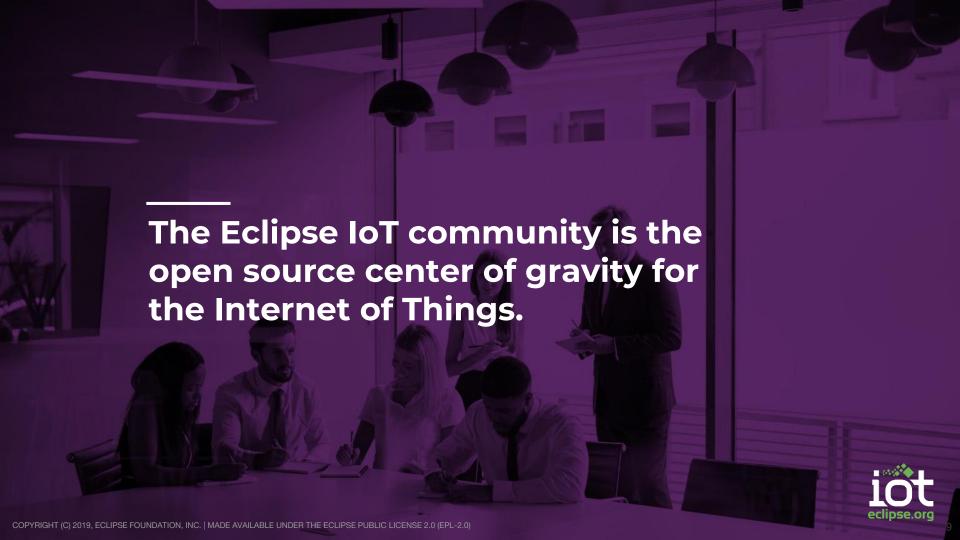
The Eclipse Foundation provides an open, vendor-neutral platform to enable collaboration

Product-Ready Technologies

\$10 billion

of shared investment to date







The Eclipse Foundation - By the Numbers

370+

Projects

275+

Members

1550+

Committers

195M+

Lines of Code

30

Staff Members

10+

Working Groups





Strategic Focus Areas

Cloud Native Java



We provide a collaborative environment for the world's leading Java ecosystem players to advance open source enterprise Java technologies for the cloud.

IoT & Edge



We enable industry leaders to collaborate on an end-to-end IoT architecture that is secure, flexible, and fully based on open source and open standards.

Automotive



We provide leading automotive OEMs, their suppliers, and partners with a sustainable, transparent, and vendor-neutral platform to collaborate on open technologies and standards.

Tools



The Eclipse IDE is the critical development environment for more than 4 million active users. Our community is innovating on the next generation of cloud native developer tools.

Eclipse IoT Community









3.9M

lines of code

projects

38

contributors

350+

40

member companies



Protocols & Standards







Protocol or standard

MQTT

Sparkplug

CoAP

LWM2M

DDS

DTLS

PPMP

W3C Web of Things

oneM2M

OPC-UA

Projects

Paho, Mosquitto

Tahu

Californium

Wakaama, Leshan

Cyclone

TinyDTLS

Unide

ThingWeb

OM2M

Milo







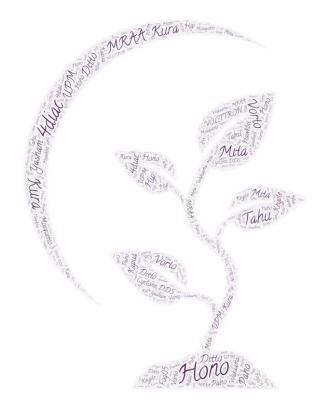








Sustained Growth





NEW PROJECTSSince April 2018



RELEASESSince April 2018





Our mission

To provide a forum for individuals and organizations to build and promote open source software, open standards and open collaboration models needed to create a scalable and open Internet of Things



IoT Working Group Member Organizations

Strategic members



















































































Eclipse IoT Ecosystem

OEMs

• Achieve interoperability in **Industry 4.0** thanks to open source technology

• Enable on-premise deployments of IoT platforms

Software Vendors

- Provide **commercial** support for Eclipse IoT technologies
- Promote the value of open IoT ecosystems through testbeds

IoT HW Manufacturers

- **Device Management**
- Establish Eclipse IoT projects as reference implementations of IoT standards (e.g. LWM2M)





























Eclipse IoT Ecosystem

Telcos

Promote IoT cloud interoperability through open standards (ex. OneM2M)

IT Services Companies

 Provide support and services around Eclipse IoT technology

Research Institutes

- Partner with Eclipse IoT member companies on IoT research projects (ex. Smart Cities)
- Disseminate the results though Eclipse IoT projects







V2COM









New Case Study

http://bit.ly/2WDIZyJ





Accelerating Enterprise IoT Solution Development

Industry leaders Red Hat, Eurotech, and Cloudera join forces at the Eclipse Foundation

To overcome common challenges and provide their customers with an end-to-end Internet of Things (IoT) solution, three industry leaders turned to the Eclipse Foundation's Eclipse IoT Working Group. The results of their joint effort give enterprises the freedom and flexibility to take full advantage of IoT today and to continue advancing their IoT strategy as new capabilities emerge and business goals evolve.

Eclipse IoT Success Story | Red Hat, Eurotech, and Cloudera common (5) 200, ECLIPS FOLKMANDA, NC. | MADE ANALABLE LINCORT THE ECLIPSE PUBLIC LICENSE 20 (87.29)



Validated by Industry Leaders

"No company can realize the IoT on its own... Within the Eclipse Community, through the contribution of many IoT developers, tools and standards are created on an open platform that many companies can benefit from for their IoT applications."

Stefan Ferber

CEO, Bosch Software Innovations





Governance & Process



IP Management & Licensing



Community Development



Infrastructure







The Idea

I want to install **sensors** on the machines we sell to offer a preventive maintenance **service** to our customers.

Business drivers:

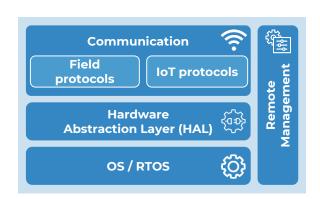
- > Improve customer satisfaction
- Better utilization of field technicians

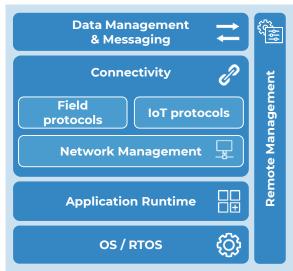


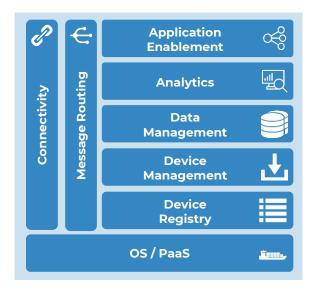


IoT Functional Concerns











Architecture: High-Level View

Constrained device application

Gather and interpret sensor raw inputs

Hardware and sensors

Edge Node / Gateway

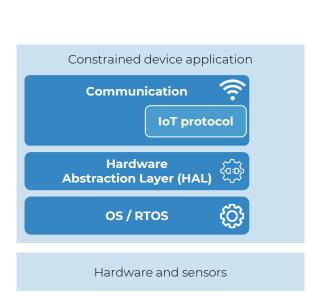
Edge Application

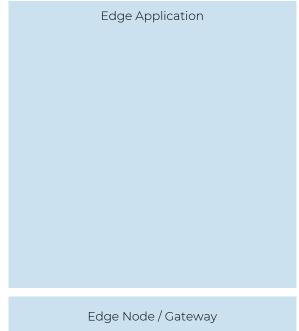
Primary aggregation and analytics

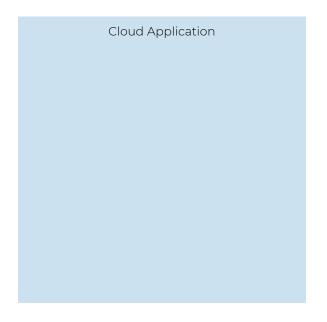
Cloud Application



Architecture: Detailed View

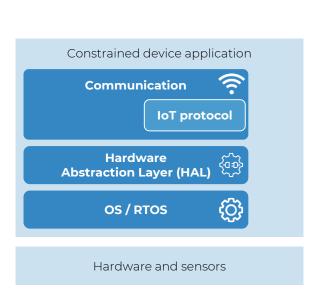


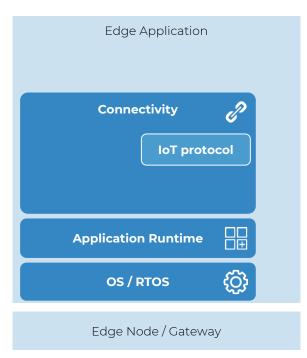


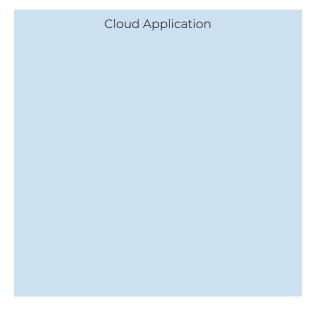




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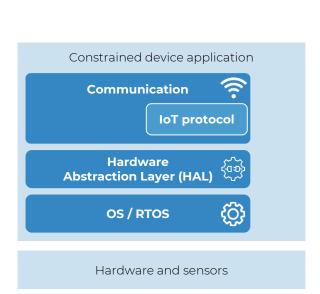


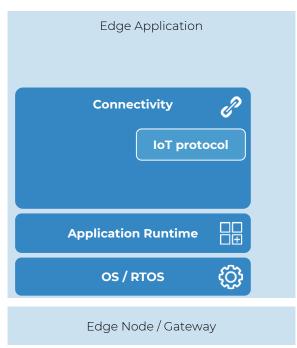


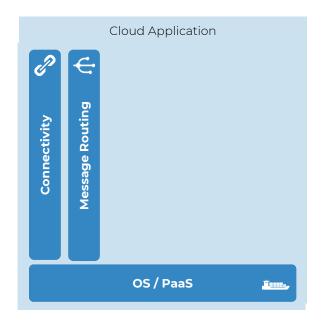




Architecture: Detailed View

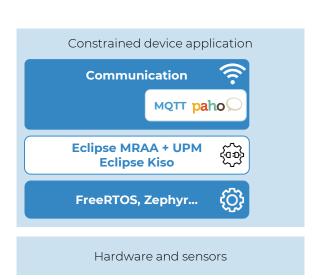


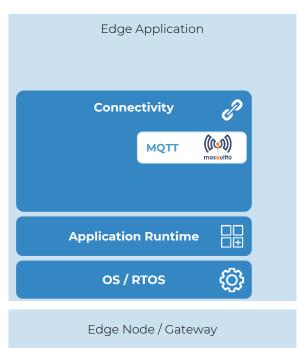


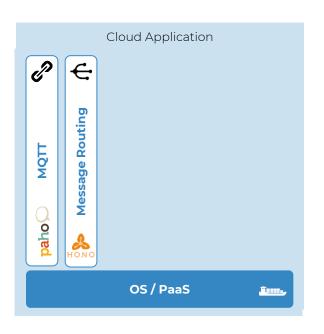




The basic solution: MQTT







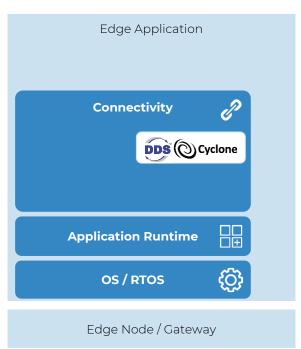


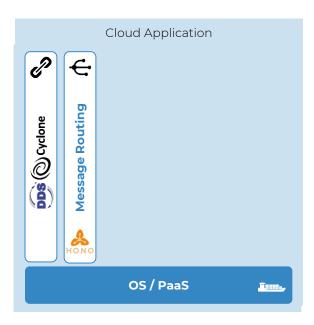




The basic solution: DDS







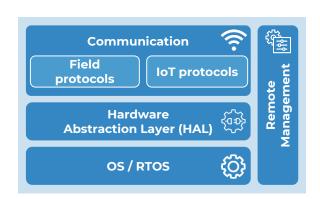


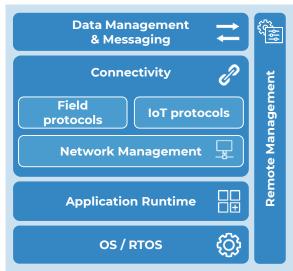


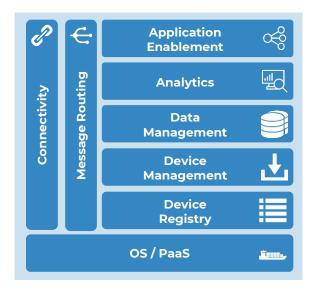


IoT Functional Concerns











Where Eclipse IoT Projects Fit





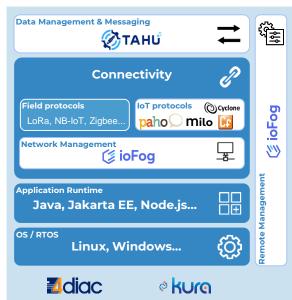


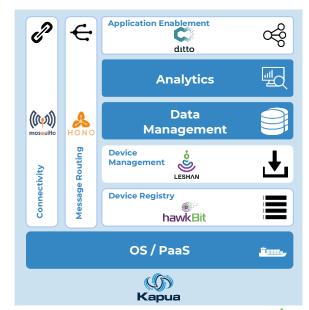














Often used together





Gateway runtime and Cloud Platform

Tightly integrated components

Java / OSGi application runtime









Message routing, digital twins, device description and device management

Modular components

Integration through microservices

Pick your own runtime







Projects that are built and integration tested together





In Short



loT drives real outcomesand will grow to

about \$520 billion in 2021.



Open Source is the solution

since it
encourages
collaboration and
accelerates
innovation.



Eclipse IoT

is the open source center of gravity for the Internet of Things.



Our community is still growing

38 projects and 43 member organizations are just the beginning.



- Learn about our projects by visiting iot.eclipse.org/projects
- > Try our technology
- > Subscribe to the <u>Eclipse IoT newsletter</u>
- > Follow and engage with us on social media: <u>@EclipseloT</u>
- > Attend an Eclipse community event or join our <u>Virtual IoT Meetup</u>
 - Eclipse Con Europe 2019
 Ludwigsburg, Germany October 21 24, 2019

Call to action





