

## **SBIR/STTR ALERTING SERVICE -- August 27, 2010**

The SBIR/STTR Alerting Service is a free service that provides bi-weekly notification of SBIR and STTR solicitation announcements, news and information, and Internet resources relevant to the SBIR/STTR programs. This service is provided by the Economic Development Office of Pacific Northwest National Laboratory (PNNL).

Back issues of the SBIR Alert are available at [www.pnl.gov/edo/opportunities/sbir.stm](http://www.pnl.gov/edo/opportunities/sbir.stm). Subscription instructions appear at the end of this newsletter.

### **NEWS IN THIS ISSUE**

- USDA FY 2011 SBIR Solicitation Deadline reminder
- NASA SBIR/STTR 2010 Phase 1 Solicitation Deadline reminder
- NIH/CDC SBIR Contract Solicitation Now Available
- NIH Commercialization Assistance Program Announcement
- DoD STTR Solicitation 2010.B and SBIR Solicitation 2010.3 Now Open

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### **SBIR/STTR NEWS AND INFORMATION**

- USDA FY 2011 SBIR Solicitation Deadline reminder

The closing date for the U.S. Department of Agriculture (USDA) FY 2011 SBIR Solicitation is September 2, 2010. Applicants are reminded to review the list of items that will exclude an application from review as found on page 5 of the solicitation, and that 'applications received after the specified closing date and time of this announcement, not meeting eligibility requirements as described in section 1.4, or not in compliance with application guidelines provided in this program solicitation will be excluded from NIFA review.'

If you have any questions related to preparing application content, contact the NIFA Help Desk at [electronic@nifa.usda.gov](mailto:electronic@nifa.usda.gov) or 202-401-5048. If you have any questions related to Grants.gov content, contact the Grants.gov Help Desk at [support@grants.gov](mailto:support@grants.gov), or 1-800-518-4726.

- NASA SBIR/STTR 2010 Phase 1 Solicitation Deadline reminder

The deadline for submitting proposals in response to the NASA SBIR/STTR 2010 Phase 1 Solicitation is September 2, 2010. As indicated in Section 6.3 of the solicitation:

'All Phase I proposal submissions must be received no later than 5:00 p.m. EDT on Thursday, September 2, 2010, via the NASA SBIR/STTR Website (<http://sbir.nasa.gov>). The server/electronic handbook will not be available for Internet submissions after this deadline. Any proposal received after that date and time shall be considered late'

For more information or assistance, contact the NASA SBIR/STTR Help Desk at [sbir@reisys.com](mailto:sbir@reisys.com), or 301-937-0888.

- NIH/CDC SBIR Contract Solicitation Now Available

National Institutes of Health (NIH) and Centers For Disease Control and Prevention (CDC) 2011 SBIR Contract Solicitation is now open. The solicitation is only available electronically on the NIH Forms and Applications website at <http://grants.nih.gov/grants/forms.htm#contracts>. The solicitation closing date is November 8, 2010.

Note that Phase I awards will be firm fixed price contracts in amounts up to \$150,000, and Phase II awards for instrument will be will be cost-plus-fixed-fee contracts in amounts up to \$1,000,000. To understand better the differences between grants and contracts, see the 'Contracts vs. Grants: What's the difference?' article at [http://grants.nih.gov/grants/funding/contracts\\_vs\\_grants.htm](http://grants.nih.gov/grants/funding/contracts_vs_grants.htm). For more information, e-mail: [sbir@od.nih.gov](mailto:sbir@od.nih.gov)

-- NIH Commercialization Assistance Program Announcement

The National Institutes of Health (NIH) posted the following announcement on their SBIR/STTR News Flash Page on August 26, 2010:

NIH Offers Commercialization Assistance Program to SBIR Phase II Awardees

NIH announces the availability of a Commercialization Assistance Program (CAP) for its SBIR Phase II awardees from the past six years. Now in its seventh year, this program is designed to help NIH SBIR Phase II awardees transition their SBIR-developed products into the marketplace. The program includes two distinctive tracks that offer customized assistance for both early stage and seasoned companies: Commercialization Training Track and Accelerator Commercialization Track. For details, check the NIH Guide Notice NOT-OD-10-125 at <http://grants.nih.gov/grants/guide/notice-files/NOT-OD-10-125.html>, and also review the full program description at [http://grants.nih.gov/grants/funding/cap/more\\_on\\_cap.htm](http://grants.nih.gov/grants/funding/cap/more_on_cap.htm).

A portion of the Notice appears below for your convenience:

The 2010-2011 CAP will begin in October 2010 and will conclude the end of June 2011. With two distinctive tracks, the program offers customized assistance to meet the specific needs of both early stage and seasoned companies: Commercialization Training Track (CTT), and Accelerated Commercialization Track (ACT). Each is different in their objectives and outcomes.

The Commercialization Training Track (for which 60 slots are available) is appropriate for the majority of NIH SBIR Phase II companies. CTT is aimed at assisting participants with evaluating their commercialization options based on their specific technologies (including the need and prospect for investment, strategic partnerships or licensing) and to develop a solid market-entry plan covering an 18-month period. It also assists participants in the development of market-appropriate tools to accomplish these objectives.

The Accelerated Commercialization Track (for which 20 slots are available) applies to a select group of NIH SBIR Phase II companies who have successfully commercialized (or sold) products and/or services, generated revenue, established partnerships and/or otherwise achieved a level of market development that is sustainable over a definitive period. However, they may be lacking in a specific, applicable issue (such as a solid regulatory plan, a license-focused IP strategy or a term sheet for investors), whose resolution is key to their continued growth.

The deadline for submitting an application is September 17, 2010. Eighty (80) companies will be selected to participate in this year's NIH CAP (60 for CTT and 20 for ACT).

-- DoD STTR Solicitation 2010.B and SBIR Solicitation 2010.3 Now Open

The Department of Defense (DoD) began accepting proposals in response to both their SBIR 2010.3 and STTR 2010.B solicitations on August 17, 2010. The solicitation files, topics, and component-specific files are all available in pdf, Word, and html file formats on the DoD SBIR/STTR website (<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>). The deadline for receipt of both proposals is September 15, 2010 at 6:00 am (EDT).

Several modifications have been made to both solicitations since their July 20<sup>th</sup> pre-release. For a list of the modifications to the SBIR solicitation, visit <http://www.acq.osd.mil/osbp/sbir/solicitations/sbir103/modlist.htm>, and for a list of the modifications to the STTR solicitation, visit <http://www.acq.osd.mil/osbp/sbir/solicitations/sttr10B/modlist.htm>.

As instructed by DoD, direct communication between proposers and topic authors is no longer allowed. However, proposers may still submit written questions through the SBIR Interactive Topic Information System (SITIS) at [www.dodsbir.net/sitis](http://www.dodsbir.net/sitis). Questioner and respondent remain anonymous and all questions and answers are posted electronically for general viewing. Questions are limited to technical information related to improving the understanding of a particular topic's requirements; any other questions, such as those asking for advice or guidance on solution approach, will not receive a response.

For more information or assistance, contact the DoD SBIR/STTR Help Desk at <http://www.dodsbir.net/helpdesk/>, or 866-724-7457.

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## CONFERENCES AND WORKSHOPS

### NATIONAL

2010 National SBIR Beyond Phase II Conference -- San Antonio, Texas, September 13-17, 2010. This event showcases the SBIR Program's Phase II awardees' technologies and provides a forum for commercialization opportunities. The event brings together current SBIR Phase II companies, key technology and acquisition personnel from government, and industry to enable the transition of SBIR-funded research and development into products for military, government and private sector commercial markets. Registration is now open. For more information, visit <https://www.beyondphaseii.com/index.aspx> or contact Jenn ZiBerna at [conference@esncc.com](mailto:conference@esncc.com) or 703-412-3653.

Oklahoma National SBIR/STTR Conference, November 8-10, 2010. Whether you are responsible for doing research or making the sale, innovation depends on recognizing opportunities and making connections thus the theme of this conference is "Making Connections." Additional information is available at <http://www.sbirok.org/>. Contact Sherry Roberts 405-319-8418 or [sroberts@ocast.state.ok.us](mailto:sroberts@ocast.state.ok.us).

National SBIR/STTR Conference – Madison, Wisconsin, April 11-13, 2011. Visit [www.wisconsinsbir.org](http://www.wisconsinsbir.org) for details. Additional information will be posted when available.

### REGIONAL

SBIR/STTR 101: Introduction and Overview -- Farmington Hills, MI, September 8, 2010. This half-day workshop covers the SBIR/STTR program basics, including: program purpose; eligibility; and sources of funding. The course is targeted to a broad audience that is still exploring the SBIR/STTR program. It is designed to provide enough information for attendees to determine if they would like to seriously pursue proposal development. For more information, visit <http://www.bbcetc.com/training.html>, or contact Kris Bergman at 734-930-9741 or [info@bioconsultants.com](mailto:info@bioconsultants.com).

General SBIR Intro Webinars -- September 8, 2010. The Seminar will introduce attendees to SBIR/STTR programs, the services that the SBTDC provides to those looking to submit proposals, as well as sources of additional program information. For more information and to register, visit <http://www.sbtdc.org/events/sbir/workshops2010/>, or contact John Ujvari at [sbir@sbtdc.org](mailto:sbir@sbtdc.org).

\* Alternative/Green/Clean Energy Phase 1 Proposal Preparation Workshop -- Durham, North Carolina, September 13, 2010. This workshop will cover the basics of the SBIR/STTR program (including the most recent updates), and a comprehensive four-step process in developing a competitive Phase 1 proposal. The

workshop will emphasize alternative/green/clean energy technologies and innovations, and will focus on Department of Energy (DOE) and National Science Foundation (NSF) as agencies particularly receptive to such proposals in their SBIR/STTR programs. For more information or to register, visit <http://www.sbtcdc.org/events/sbir/proposalprep/index.htm>. This workshop will be followed by the SJF Summit on the New Green Economy at the same location on September 14-15, <http://www.greeneconomynow.org/sjf-2010-summit-on-the-new-green-economy>.

SBIR/STTR Proposal Preparation - NIH focus – Chicago, IL, September 13-14, 2010. This two-day session provides detailed instruction on proposal preparation, including both technical and commercialization plans and proposal submission procedures. Differences between agencies are addressed. Core principles of preparing fundable SBIR/STTR proposals are stressed. For more information, visit <http://www.bbcetc.com/training.html>, or contact Kris Bergman at 734-930-9741 or [info@bioconsultants.com](mailto:info@bioconsultants.com).

SBIR/STTR Proposal Preparation - NIH focus – Wilmington, DE, September 15-16, 2010. This two-day session provides detailed instruction on proposal preparation, including both technical and commercialization plans and proposal submission procedures. Differences between agencies are addressed. Core principles of preparing fundable SBIR/STTR proposals are stressed. For more information, visit <http://www.bbcetc.com/training.html>, or contact Kris Bergman at 734-930-9741 or [info@bioconsultants.com](mailto:info@bioconsultants.com).

SBIR/STTR Phase I Proposal Preparation Workshop -- Boca Raton, FL, September 16, 2010. To register and for additional information, visit [www.trda.org](http://www.trda.org), or contact Bonnie O'Regan at [boregan@trda.org](mailto:boregan@trda.org) or 321-872-1050, Ext. 107.

University SBIR Sessions -- UNC Greensboro, Week of September 20, 2010. Join the SBTDC's SBIR Program Counselor and Tech Counselor for an intimate discussion of how the SBIR and STTR federal funding programs may fit with your technology development initiatives. Learn specifics about these two programs and discuss with us how your situation melds with each of the programmatic points we make. Learn from your colleagues from the discussion as well. The meeting will provide you with next steps to take in your search for funding. For more information and to register, visit <http://www.sbtcdc.org/events/sbir/workshops2010/>, or contact John Ujvari at [sbir@sbtcdc.org](mailto:sbir@sbtcdc.org).

\* SBIR/STTR Phase 2 Proposal Preparation Workshop -- Salt Lake City, Utah, September 23, 2010. This event will start with the basics of Phase 2, then describe the many differences among SBIR/STTR agencies in how they operate their Phase 2 programs, followed by offering a process for developing your Phase 2 proposal, and finish with some words about the commercialization portion of a Phase 2 proposal and project. For more information or to register, contact [mcardon@utah.gov](mailto:mcardon@utah.gov).

SBIR/STTR Proposal Preparation - NSF focus – Farmington Hills, MI, September 23-24, 2010. This two-day session provides detailed instruction on proposal preparation, including both technical and commercialization plans and proposal submission procedures. Differences between agencies are addressed. Core principles of preparing fundable SBIR/STTR proposals are stressed. For more information, visit <http://www.bbcetc.com/training.html>, or contact Kris Bergman at 734-930-9741 or [info@bioconsultants.com](mailto:info@bioconsultants.com).

Demystifying SBIR/STTR Grant Applications and Processes for Entrepreneurs and Small Businesses Webinar, September 23, 2010, 2:00-3:00 pm ET. This event will include a short presentation followed by Q&A with speaker Josephine Yuen, Program Director, National Science Foundation, and will cover such topics as Who is eligible to participate in SBIR/STTR program; When small businesses should come to the NSF for financial help in R&D; What is the approach of NSF's SBIR/STTR program in support of innovation; What types of support are available from NSF for small business innovation; What research topics are supported; How a small business applies for NSF SBIR and STTR grants; and more. For more information and to register, visit <http://acswebinars.org/yuen>.

SBIR/STTR Proposal Preparation - NIH focus – Ann Arbor, MI, September 30-October 1, 2010. This two-day session provides detailed instruction on proposal preparation, including both technical and commercialization plans and proposal submission procedures. Differences between agencies are addressed. Core principles of preparing fundable SBIR/STTR proposals are stressed. For more information, visit <http://www.bbcetc.com/training.html>, or contact Kris Bergman at 734-930-9741 or [info@bioconsultants.com](mailto:info@bioconsultants.com).

SBIR/STTR Proposal Preparation - NIH focus – Cleveland, OH, October 5-6, 2010. This two-day session provides detailed instruction on proposal preparation, including both technical and commercialization plans and proposal submission procedures. Differences between agencies are addressed. Core principles of preparing fundable SBIR/STTR proposals are stressed. For more information, visit <http://www.bbcetc.com/training.html>, or contact Kris Bergman at 734-930-9741 or [info@bioconsultants.com](mailto:info@bioconsultants.com).

SBIR/STTR Proposal Preparation - NIH focus – Louisville, KY, October 7-8, 2010. This two-day session provides detailed instruction on proposal preparation, including both technical and commercialization plans and proposal submission procedures. Differences between agencies are addressed. Core principles of preparing fundable SBIR/STTR proposals are stressed. For more information, visit <http://www.bbcetc.com/training.html>, or contact Kris Bergman at 734-930-9741 or [info@bioconsultants.com](mailto:info@bioconsultants.com).

SBIR/STTR Phase I Proposal Writing Workshop -- Fayetteville, Arkansas, October 7, 2010. This event, offered by Arkansas Small Business and Technology Development Center, can help research-based businesses move from SBIR/STTR applicants to awardees. This interactive, eight-hour workshop is for early-stage, first-time or unsuccessful writers of SBIR Phase I proposals. Participants will receive guidance in researching government organizations, topics and financial and administrative requirements and will explore some specific steps to attract commercialization partners, even at the Phase I stage of the SBIR Program. For more information, contact Rebecca Norman at [rxnorman@ualr.edu](mailto:rxnorman@ualr.edu) or 501.683.7700.

University SBIR Sessions -- NC A&T, October 7, 2010. Join the SBTDC's SBIR Program Counselor and Tech Counselor for an intimate discussion of how the SBIR and STTR federal funding programs may fit with your technology development initiatives. Learn specifics about these two programs and discuss with us how your situation melds with each of the programmatic points we make. Learn from your colleagues from the discussion as well. The meeting will provide you with next steps to take in your search for funding. For more information and to register, visit <http://www.sbtcdc.org/events/sbir/workshops2010/>, or contact John Ujvari at [sbir@sbtcdc.org](mailto:sbir@sbtcdc.org).

General SBIR Intro Webinars – October 13, 2010. The Seminar will introduce attendees to SBIR/STTR programs, the services that the SBTDC provides to those looking to submit proposals, as well as sources of additional program information. For more information and to register, visit <http://www.sbtcdc.org/events/sbir/workshops2010/>, or contact John Ujvari at [sbir@sbtcdc.org](mailto:sbir@sbtcdc.org).

Secrets of Winning SBIR/STTR Proposals -- North Brunswick, New Jersey, October 15, 2010. This event, sponsored by NJ Small Business Development Centers, EisnerAmper, LLP, and Lowenstein Sandler PC, will include an introduction and overview of the SBIR and STTR programs followed by instruction on how to search for solicitations and topics that may fit their technologies and core technical competencies. Participants will also receive instruction intended to help them prepare competitive grant proposals. A representative of the Federal Laboratory Consortium (FLC) will discuss how entrepreneurs can explore potential collaborative relationships, and the program will also include participation by an NJ entrepreneur who has successfully used SBIR/STTR in building his business. For more information, visit <http://njsbdc.com/SciTech/>, or contact Randy Harmon at [rgharmon@njsbdc.com](mailto:rgharmon@njsbdc.com).

SBIR/STTR 101: Introduction and Overview – Lexington, KY, October 18, 2010. This half-day workshop covers the SBIR/STTR program basics, including: program purpose; eligibility; and sources of funding. The course is targeted to a broad audience that is still exploring the SBIR/STTR program. It is designed to provide enough information for attendees to determine if they would like to seriously pursue proposal

development. For more information, visit <http://www.bbcetc.com/training.html>, or contact Kris Bergman at 734-930-9741 or [info@bioconsultants.com](mailto:info@bioconsultants.com).

2010 National Government Contractors Expo -- Las Vegas, Nevada, October 19-20, 2010. This Expo will cover Government Marketing, Government Opportunities, Subcontractor Opportunities, Commercialization Strategies, Cost Proposal Preparation, GAS Disclosures, Contract Close Outs, Exhibit Hall Networking, and more. Sponsorships and Exhibitor Booths now available. Invited speakers to include a representative from the DoD SBIR program. For more information, visit <http://www.govcon-nationalexpo.com>, or contact 303-800-9115 ext 3 or [info@gov-con.us](mailto:info@gov-con.us).

\* SBIR/STTR Proposal Preparation Workshops -- Three Communities Across Tennessee, October 19-21, 2010. For more information as this event develops, contact [kim.arms@tennessee.edu](mailto:kim.arms@tennessee.edu).

University SBIR Sessions -- NC State University, October 20, 2010. Join the SBTDC's SBIR Program Counselor and Tech Counselor for an intimate discussion of how the SBIR and STTR federal funding programs may fit with your technology development initiatives. Learn specifics about these two programs and discuss with us how your situation melds with each of the programmatic points we make. Learn from your colleagues from the discussion as well. The meeting will provide you with next steps to take in your search for funding. For more information and to register, visit <http://www.sbtcd.org/events/sbir/workshops2010/>, or contact John Ujvari at [sbir@sbtcd.org](mailto:sbir@sbtcd.org).

SBIR/STTR Phase 1 Proposal Training: NIH Edition -- Chapel Hill, NC, October 23-24, 2010. This two-day course is designed to prepare you to submit a competitive proposal in the new NIH format. At the end of the workshop you should have all the tools you need to develop a much more competitive proposal for submission to NIH. Also, learn about the review process, scoring and other critical aspects to successful funding. For more information, visit <http://www.ncfisherresearch.com/2010sbirworkshop.html>, or contact John Ujvari at [sbir@sbtcd.org](mailto:sbir@sbtcd.org).

\* SBIR/STTR Phase 1 Proposal Preparation Workshop & More -- Portland, Oregon, November 3-4, 2010. Day 1 of this event will cover everything from the basics of SBIR/STTR through a comprehensive four-step process for developing a competitive Phase 1 proposal to any of the participating agencies. Day 2 could be either a Phase 2 workshop (like the one described above for Salt Lake City) or our a SBIR/STTR Cost Proposal and Government Accounting workshop. For the latest information on Day 2, as well as to register for Day 1, contact [brice.barrett@pndc.us](mailto:brice.barrett@pndc.us).

General SBIR Intro Webinars -- November 15, 2010. Attend these free webinars to learn about the \$2.5 Billion in R&D funding available for innovative technologies via the Federal Government's Small Business Innovation Research (SBIR) Program. The Seminar will introduce attendees to SBIR/STTR programs, the services that the SBTDC provides to those looking to submit proposals, as well as sources of additional program information. For more information and to register, visit <http://www.sbtcd.org/events/sbir/workshops2010/>, or contact John Ujvari at [sbir@sbtcd.org](mailto:sbir@sbtcd.org).

SBIR Phase I Proposal Development -- NJIT Enterprise Development Center, Newark, November 18, 2010. For more information, visit <http://njsbdc.com/SciTech/>, or contact Randy Harmon at [rgharmon@njsbdc.com](mailto:rgharmon@njsbdc.com).

SBIR Cost Proposal Preparation-- NJIT Enterprise Development Center, Newark, November 18, 2010. For more information, visit <http://njsbdc.com/SciTech/>, or contact Randy Harmon at [rgharmon@njsbdc.com](mailto:rgharmon@njsbdc.com).

Other possible upcoming SBIR training opportunities include:

SBIR/STTR Phase 2 workshop, Orlando, Florida, Early Fall 2010 (tentative)

National SBIR/STTR Conference, Oklahoma City, Oklahoma, November 7-10, 2010

SBIR/STTR Training Event, Newark/North Brunswick, NJ area, November 16-17, 2010 (tentative)

\* Greenwood Consulting Group, Inc will provide training at these workshops. Any attendee of one of these workshops is entitled to a free critique of his or her draft SBIR or STTR proposal. If you have questions, contact Gail or Jim Greenwood at (239) 395-9446 (voice & fax) or [gail-jim@g-jgreenwood.com](mailto:gail-jim@g-jgreenwood.com), or visit their web site at [www.g-jgreenwood.com](http://www.g-jgreenwood.com).

If you are sponsoring or are aware of SBIR workshops in your area and would like to post an announcement feel free to contact us.

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## SOLICITATIONS CURRENTLY OPEN

### SBIR

NASA SBIR and STTR 2010 Phase 1 Solicitation

Due September 2, 2010

<http://sbir.gsfc.nasa.gov/SBIR/SBIR.html>

USDA FY2011 SBIR Phase I Solicitation

Due September 2, 2010

<http://www.csrees.usda.gov/funding/sbir/sbir.html>

SBIR Solicitation 2010.3

Due September 15, 2010

<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

NIH/CDC SBIR Contract Solicitation PHS 2011-1

Due November 8, 2010

<http://grants.nih.gov/grants/funding/sbir.htm>

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF

Due December 5, 2010;

AIDS and AIDS-related due September 7, 2010, and January 7, 2011

<http://grants.nih.gov/grants/funding/sbir.htm>

### STTR

DoD STTR Solicitation 2010.B

Due September 15, 2010

<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF

Due December 5, 2010;

AIDS and AIDS-related due September 7, 2010, and January 7, 2011

<http://grants.nih.gov/grants/funding/sbir.htm>

### COMING SOON

DOT FY11.1 SBIR Solicitation

Expected October 8, 2010

<http://www.volpe.dot.gov/sbir/>.

NSF FY-2011 STTR Solicitation

Expected to open October 17, 2010 (on the web now)

<http://www.nsf.gov/pubs/2010/nsf10590/nsf10590.htm>

ED IES SBIR Solicitation

Expected late Fall 2010

<http://www2.ed.gov/programs/sbir/applicant.html>

SBIR Solicitation 2011.1

Pre-Release Expected November 10, 2010

<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

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## SBIR/STTR INFO ON THE INTERNET

### PARTICIPATING AGENCY SBIR WEB SITES:

Department of Agriculture

[www.csrees.usda.gov/funding/sbir/sbir.html](http://www.csrees.usda.gov/funding/sbir/sbir.html)

Department of Commerce

National Oceanic and Atmospheric Administration

[www.oar.noaa.gov/orta/](http://www.oar.noaa.gov/orta/)

National Institute of Standards and Technology

[www.nist.gov/sbir](http://www.nist.gov/sbir)

Department of Defense

[www.acq.osd.mil/sadbu/sbir](http://www.acq.osd.mil/sadbu/sbir) or

[www.dodsbir.net](http://www.dodsbir.net)

Defense Technical Information Center

[www.dtic.mil/dtic/sbir/](http://www.dtic.mil/dtic/sbir/)

Air Force

[www.sbirstrmall.com/Portal.aspx](http://www.sbirstrmall.com/Portal.aspx)

Army

[www.aro.army.mil/arowash/rt/sbir/sbir.htm](http://www.aro.army.mil/arowash/rt/sbir/sbir.htm)

Chemical and Biological Defense Program (CBD)

Defense Advanced Research Projects Agency (DARPA)

[www.darpa.mil/sbir/](http://www.darpa.mil/sbir/)

Defense Threat Reduction Agency (DTRA)

[www.dtra.mil/acq/business/acq%5Fsmallbus.html](http://www.dtra.mil/acq/business/acq%5Fsmallbus.html)

Missile Defense Agency (MDA)

[www.winbmdo.com/](http://www.winbmdo.com/)

Navy

[www.navysbir.com/](http://www.navysbir.com/)

National Geospatial-Intelligence Agency (NGA)

[www.nga.mil/portal/site/nga01/index.jsp](http://www.nga.mil/portal/site/nga01/index.jsp)

Office of the Secretary of Defense (OSD)

Special Operations Command (SOCOM)

<http://soal.socom.mil/index.cfm?page=sadbu&sb=sbir>

SBIR Interactive Technical Information System (SITIS)

<http://dtica.dtic.mil/sbir/index.html>

Department of Education

[www.ed.gov/programs/sbir/index.html](http://www.ed.gov/programs/sbir/index.html)

Department of Energy

<http://sbir.er.doe.gov/sbir/>

Homeland Security Science and Technology Directorate (S&T)

<https://sbir.dhs.gov/>

Homeland Security Domestic Nuclear Detection (DNDO)

<https://dndosbir.dhs.gov/>  
Department of Transportation  
[www.volpe.dot.gov/sbir](http://www.volpe.dot.gov/sbir)  
Environmental Protection Agency  
<http://epa.gov/ncerqa/sbir>  
National Institutes of Health  
<http://grants1.nih.gov/grants/funding/sbir.htm>  
National Aeronautics & Space Administration  
<http://sbir.nasa.gov>  
National Science Foundation  
<http://www.nsf.gov/eng/iip/sbir/index.jsp>  
Small Business Administration  
[www.sba.gov/SBIR/](http://www.sba.gov/SBIR/)

#### NATIONAL RESOURCES (GOVERNMENT/NON-PROFIT)

CRIS (Current Research Information System)  
<http://cris.csrees.usda.gov/>  
CRISP (Computer Retrieval of Information on Scientific Projects)  
[www.crisp.cit.nih.gov/](http://www.crisp.cit.nih.gov/)  
Federal Business Opportunities  
[www.fedbizopps.gov/](http://www.fedbizopps.gov/)  
Grants.gov  
[www.grants.gov](http://www.grants.gov)  
Pacific Northwest National Laboratory Economic Development Office  
[www.pnl.gov/edo/](http://www.pnl.gov/edo/)  
SBA Tech-Net  
<http://tech-net.sba.gov/>  
State Science and Technology Institute  
[www.ssti.org](http://www.ssti.org)

#### STATE/REGIONAL SBIR AND SMALL BUSINESS RESOURCES (listed alphabetically by state)

Technology Research and Development Center of Alaska (TREND)  
[www.trendalaska.org/](http://www.trendalaska.org/)  
Arkansas SBDC SBIR/STTR Program  
[www.asbdc.ualr.edu/sbir/grants/](http://www.asbdc.ualr.edu/sbir/grants/)  
SBIR Colorado  
[www.sbircolorado.org/](http://www.sbircolorado.org/)  
The Connecticut SBIR Office  
[www.ctsbir.com/](http://www.ctsbir.com/)  
Delaware Technology Assistance Program (DETAP)  
[www.detap.org/](http://www.detap.org/)  
Florida SBDC Network Business Technology Commercialization Program  
[www.floridasbdc.org/btc](http://www.floridasbdc.org/btc)  
Georgia SBIR Assistance Program  
<http://innovate.gatech.edu/sbir>  
Hawaii SBIR program (HDTC)  
[www.htdc.org/sbir/](http://www.htdc.org/sbir/)  
Idaho SBIR Initiative Program  
<http://technology.idaho.gov/sbir>  
Heartland Illinois Technology Enterprise Center (HITEC)  
[www.heartlanditec.org/](http://www.heartlanditec.org/)  
Illinois DCEO Innovation Challenge Technical Assistance Program

[www.illinoisbiz.biz/dceo/Bureaus/Technology/Technology+Grants+Programs/Innovation+Challenge+Program.htm](http://www.illinoisbiz.biz/dceo/Bureaus/Technology/Technology+Grants+Programs/Innovation+Challenge+Program.htm)

Office of Intellectual Property and Technology Transfer (OIPTT) and  
NASA Illinois Commercialization Center (NICC)

[www.nasa-illinois.org](http://www.nasa-illinois.org)

Indiana Economic Development Corporation

<http://iedc.in.gov/entrepreneurship/small-business-innovation-research-initiative>

Iowa State University Research Foundation, Inc. (ISURF)

[www.techtransfer.iastate.edu](http://www.techtransfer.iastate.edu)

Kansas Technology Enterprise Corporation (KTEC)

[www.ktec.com/business/section/resources.htm](http://www.ktec.com/business/section/resources.htm)

Kentucky Science and Technology Corporation

[www.kstc.com](http://www.kstc.com)

Maine Technology Institute

[www.mainetechnology.org/](http://www.mainetechnology.org/)

Maryland Technology Development Corporation (TEDCO)

[www.marylandtedco.org/](http://www.marylandtedco.org/)

Defense Alliance of Minnesota

[www.defensealliance.com/](http://www.defensealliance.com/)

MoFAST: Moving Missouri's Innovations to Market

[www.mofast.net](http://www.mofast.net)

Montana SBIR Program - Montana Department of Commerce

<http://sbir.mt.gov/index.asp>

MSU TechLink - Regional DoD SBIR and Transition Assistance

[www.techlinkcenter.org/sbir](http://www.techlinkcenter.org/sbir)

Nebraska Business Development Center

<http://nbdc.unomaha.edu/SBIR/>

Nevada Small Business Development Center (NSBDC)

[www.nsbdc.org/](http://www.nsbdc.org/)

New Jersey SBDC Technology Commercialization Center

[www.njsbdc.com/SciTech/sbir.asp](http://www.njsbdc.com/SciTech/sbir.asp)

New Mexico SBIR Outreach Program

[www.techventures.org/whatwedo/entrepreneurs.php](http://www.techventures.org/whatwedo/entrepreneurs.php)

New York SBIR/STTR Assistance

[www.nystar.state.ny.us/sbir/outreach.htm](http://www.nystar.state.ny.us/sbir/outreach.htm)

University of North Dakota Center for Innovation SBIR / STTR Services

[http://www.innovators.net/innovators/public\\_html/entrepreneur\\_services/es\\_sbir.html](http://www.innovators.net/innovators/public_html/entrepreneur_services/es_sbir.html)

North Carolina SBTDC SBIR Outreach

[www.sbtcd.org/technology/sbirstr.asp](http://www.sbtcd.org/technology/sbirstr.asp)

Ohio SBIR Program

[www.odod.state.oh.us/tech/sbir/](http://www.odod.state.oh.us/tech/sbir/)

Ohio Aerospace Institute Small Business Network and Industry Membership Program

<http://www.oai.org/networking/event/index.html?sc=3>

Oklahoma Center for the Advancement of Science and Technology

<http://www.ok.gov/ocast/>

Oregon SBIR and STTR Resource Guide

[www.bizcenter.org/Services/7530/6198/7548](http://www.bizcenter.org/Services/7530/6198/7548)

Innovation Partnership (Pennsylvania)

[www.innovationpartnership.net/](http://www.innovationpartnership.net/)

Puerto Rico Small Business Development Center

[www.prsbdc.org/CDTC\\_web/index.htm](http://www.prsbdc.org/CDTC_web/index.htm)

Small Business High Technology Institute

[www.sbhti.org/](http://www.sbhti.org/)

South Dakota SBIR Center

[www.sbir.dsu.edu](http://www.sbir.dsu.edu)

SBIR-STTR Assistance Center of Utah

[www.innovationutah.com/sbir.html](http://www.innovationutah.com/sbir.html)  
Virginia's Center for Innovative Technology  
[www.cit.org/](http://www.cit.org/)  
Washington Technology Center SBIR Program  
<http://www.watechcenter.org/sbir>  
Washington State Small Business Development Center  
[www.sbdc.wsu.edu](http://www.sbdc.wsu.edu)  
Wisconsin Entrepreneurs' Network  
[www.wenportal.org](http://www.wenportal.org)  
Wisconsin SBIR/STTR Program  
[www.wisconsinsbir.org/](http://www.wisconsinsbir.org/)  
Wyoming SBIR/STTR Initiative  
[www.uwyo.edu/sbir/](http://www.uwyo.edu/sbir/)

#### OTHER RESOURCES AND CONSULTING SERVICES

Advanced Technology Innovations, Inc.  
<http://www.atiincusa.com/>  
Bid Data Line  
[www.biddataline.com/fed/](http://www.biddataline.com/fed/)  
Biotechnology Business Consultants, LLC  
[www.bioconsultants.com](http://www.bioconsultants.com)  
Centurion Technology  
[www.centuriontechnology.com/](http://www.centuriontechnology.com/)  
Clark Nuber P.S., CPAs  
[www.clarknuber.com/](http://www.clarknuber.com/)  
Cohen International, SBIR Consulting  
<http://rogercohen.com/sbir>  
Consulting Concepts, LLC  
[www.consultingconceptsllc.com](http://www.consultingconceptsllc.com)  
DuResTec  
[www.durestec.com](http://www.durestec.com)  
Foresight Science & Technology, Inc.  
[www.foresightst.com](http://www.foresightst.com)  
Gov-Con Solutions, LLC  
[www.sbiraccounting.info](http://www.sbiraccounting.info)  
Greenwood Consulting Group, Inc.  
[www.g-jgreenwood.com](http://www.g-jgreenwood.com)  
GROW LLC  
[www.growllc.com](http://www.growllc.com)  
InKnowVation Online  
[www.inknowvation.com](http://www.inknowvation.com)  
Innovation Asset Management, LLC  
[www.iam-llc.com/](http://www.iam-llc.com/)  
Jameson & Company, P.C. (SBIR Survival Kit)  
[www.jamesoncpa.com/gov't\\_contract\\_services.htm](http://www.jamesoncpa.com/gov't_contract_services.htm)  
JHEverson Consulting LLC  
[www.JHEversonConsulting.com](http://www.JHEversonConsulting.com)  
Hentzel & Associates SBIR Services  
[www.sbirhelp.com](http://www.sbirhelp.com)  
Lytmos Group, LLC  
[www.lytmos.com](http://www.lytmos.com)  
Marti Elder Inc. -- SBIR consulting in the Northern Rockies region  
[www.martielder.com](http://www.martielder.com)  
Miller & Associates, P.C.  
[www.millerpc.com/](http://www.millerpc.com/)

New Technology Connection  
[www.newtechconnect.com](http://www.newtechconnect.com)

NineSigma, Inc.  
[www.ninesigma.net/](http://www.ninesigma.net/)

Ohio Aerospace Institute  
[www.oai.org](http://www.oai.org)

Parmelee Creative & Technical Writing  
[www.parmeleeewriting.com/](http://www.parmeleeewriting.com/)

PBC SBIR Services  
[www.sbirhelpdesk.com](http://www.sbirhelpdesk.com)  
[www.pbcinc.com](http://www.pbcinc.com)

Piquero Insights, Inc.  
[www.piqueroinc.com/](http://www.piqueroinc.com/)

Proposals that Work, LLC  
[www.proposalsthatwork.com](http://www.proposalsthatwork.com)

ResearchResearch  
[www.researchresearch.com/entry/entry.htm](http://www.researchresearch.com/entry/entry.htm)

Research Commercialization and SBIR Center  
<http://center.ncet2.org/>

Research Editing  
[www.researchediting.com](http://www.researchediting.com)

Robert Berger Consulting  
Under construction

Rocket Science Technologies  
<http://rocketscitech.com>

SHIFT Connector: Bringing Business Jobs to Academic Investigators  
<http://funding.niaid.nih.gov/ncn/sbir/shift/default.htm>

SBIR.gov  
<http://www.sbir.gov/>

SBIR Gateway  
[www.zyn.com/sbir/](http://www.zyn.com/sbir/)

SBIR Nation  
[www.twitter.com/SBIRNation](http://www.twitter.com/SBIRNation)

SBIR Resource Center  
<http://sbir.us>

SciBiz Services  
[www.scibiz.net/](http://www.scibiz.net/)

Small Business Technology Coalition  
[www.sbtc.org](http://www.sbtc.org)

Summit Contract Management, LLC  
[www.summitcontractmanagement.com](http://www.summitcontractmanagement.com)

Tech BizSolutions, Inc.  
[www.sbiraccounting.com](http://www.sbiraccounting.com)

The SBIR Coach - Fred Patterson  
[www.SBIRcoach.com](http://www.SBIRcoach.com)

The SBIR Network  
[www.sbir.net](http://www.sbir.net)

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<https://lyris.pnl.gov/read/login/>.

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#### HOW TO REACH US

If you have any comments, suggestions, or would like to submit items for the next issue please contact us:

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Gary Spanner - [gary.spanner@pnl.gov](mailto:gary.spanner@pnl.gov) - (509) 372-4296