

## **SBIR/STTR ALERTING SERVICE -- July 30, 2010**

The SBIR/STTR Alerting Service is a free service that provides bi-weekly notification of SBIR and STTR solicitation announcements, news and information, and Internet resources relevant to the SBIR/STTR programs. This service is provided by the Economic Development Office of Pacific Northwest National Laboratory (PNNL).

Back issues of the SBIR Alert are available at [www.pnl.gov/edo/opportunities/sbir.stm](http://www.pnl.gov/edo/opportunities/sbir.stm). Subscription instructions appear at the end of this newsletter.

### NEWS IN THIS ISSUE

- SBIR Program Temporarily Extended Again
- DOE FY 2010 Phase III Xlerator Program Deadline Reminder
- NASA SBIR and STTR 2010 Program Solicitations Now Open
- DoD SBIR 2010.3 and STTR 2010.B Solicitations Pre-release and Modifications
- PHS 2011.1 SBIR Contract Presolicitation Notice
- NIH SBIR and STTR Request for Applications

---

### SBIR/STTR NEWS AND INFORMATION

- SBIR Program Temporarily Extended Again

Rick Shindell from the SBIR Gateway ([www.zyn.com/sbir](http://www.zyn.com/sbir)), reported this week that:

‘The House just passed H. R. 5849, “To provide for an additional temporary extension of programs under the Small Business Act and the Small Business Investment Act of 1958, and for other purposes.” What this means is that all SBIR and STTR programs (except the DoD) will be extended “AS IS” for an additional 60 days. The DoD SBIR, STTR and CPP were previously extended through September 30, 2010 under separate legislation. With the passing of this bill, all 11 SBIR agency programs are authorized through September 30, 2010.

This action is the 8th in a line of short term continuing resolutions (CRs) since 2008, and is expected to quickly pass the Senate and be signed by the President this week, thereby avoiding a programmatic lapse, not just for SBIR, but for several other important SBA programs as well.’

Since this announcement, the Senate did indeed pass the measure and it was been presented to the President on July 28<sup>th</sup>.

- DOE FY 2010 Phase III Xlerator Program Deadline Reminder

Just a reminder that the deadline for submission of applications in response to the Department of Energy (DOE) FY 2010 Phase III Xlerator Program is August 4, 2010, at 8:00 p.m. EST. This program was designed for the grantees to pursue commercial applications of work that derives from, extends, or logically concludes effort(s) performed under prior (Phase I/II) SBIR funding agreements. A press release describing this effort is available at <http://www.energy.gov/news/9209.htm>, and a copy of the solicitation is available from FedConnect at [https://www.fedconnect.net/FedConnect/PublicPages/PublicSearch/Public\\_Opportunities.aspx](https://www.fedconnect.net/FedConnect/PublicPages/PublicSearch/Public_Opportunities.aspx) (search for ‘Xlerator’).

- NASA SBIR and STTR 2010 Program Solicitations Now Open

The National Aeronautics and Space Administration (NASA) SBIR and STTR 2010 Program Solicitations opened on July 19, 2010, and will close on September 2, 2010. The solicitation is available to view/download from the NASA Home Page (<http://sbir.nasa.gov/>). The solicitations include 31 SBIR Research topics with 131 subtopics in the areas of Aeronautics Research; Exploration Systems; Science and Space Operations; and 10 STTR Research topics.

As indicated in the Program Description section of the solicitation:

“Subject to the availability of funds, approximately 300 SBIR and 30 STTR Phase I proposals will be selected for negotiation of fixed-price contracts in November 2010. Historically, the ratio of Phase I proposals to awards is approximately 6:1 for SBIR and STTR, and approximately 45% of the selected Phase I contracts are selected for Phase II follow-on efforts.

NASA will not accept more than 10 proposals to either program from any one company in order to ensure the broadest participation of the small business community. NASA does not plan to award more than 5 SBIR contracts and 2 STTR contracts to any offeror.

Proposals must be submitted via the Internet at <http://sbir.nasa.gov> and include all relevant documentation. Unsolicited proposals will not be accepted.”

For more information or assistance, contact the NASA SBIR/STTR Help Desk at [sbir@reisys.com](mailto:sbir@reisys.com) (301)937-0888.

#### -- DoD SBIR 2010.3 and STTR 2010.B Solicitations Pre-release and Modifications

The Department of Defense (DoD) announced this week that their SBIR 2010.3 and STTR 2010.B solicitations were pre-released at <http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm> on July 20, 2010. During the pre-release period, which ends on August 16, you may contact the topic authors directly (contact information is listed with the topic) to ask technical questions about specific solicitation topics. The DoD will begin accepting proposals for both solicitations on August 17, 2010 and will close to proposals for both solicitations on September 15, 2010 at 6:00 am (EDT).

DoD also announced this week that Topics AF103-028 and AF193-151 have been removed from the SBIR solicitation, and several other modifications have been made to both solicitations since the pre-release. For a list of the modifications to the SBIR solicitation, visit <http://www.acq.osd.mil/osbp/sbir/solicitations/sbir103/modlist.htm>, and for a list of the modifications to the STTR solicitation, visit <http://www.acq.osd.mil/osbp/sbir/solicitations/sttr10B/modlist.htm>.

#### -- PHS 2010.1 SBIR Contract Presolicitation Notice

National Institutes of Health (NIH) posted a presolicitation notice for their 2011 SBIR Contract Solicitation on the Federal Business Opportunities (<http://www.fedbizopps.gov>) website on July 29, 2010. A portion of the SBIR notice appears below for your convenience. To view the entire announcements, visit [https://www.fbo.gov/index?s=opportunity&mode=form&id=aa7e853dca66e9cc7291ce6b34a1b96f&tab=core&\\_cview=0](https://www.fbo.gov/index?s=opportunity&mode=form&id=aa7e853dca66e9cc7291ce6b34a1b96f&tab=core&_cview=0)

Notice Type: Presolicitation Notice  
Solicitation Number: PHS-2011-1  
Posted Date: July 29, 2010  
Original Response Date: November 8, 2010

Synopsis:

A Solicitation of the National Institutes Of Health (NIH) and the Centers For Disease Control and Prevention (CDC) For Small Business Innovation Research Contract Proposals [PHS 2011-1], with a closing date of November 8, 2010, for receipt of proposals, soon will be available electronically through the NIH Small Business Research Funding Opportunities (<http://grants.nih.gov/grants/funding/sbir.htm>) Web site. The SBIR Phase I Contract Solicitation will be available ONLY via electronic means. Printed copies of the Solicitation will not be distributed.

NIH/CDC SBIR Contract Solicitation PHS 2011-1, including proposal forms, will be available electronically on/around August 25, 2010 through the NIH Small Business Research Funding Opportunities Web site. (Note: The PHS 2010-2 Omnibus Solicitation of the National Institutes of Health, Centers for Disease Control and Prevention, and Food and Drug Administration for Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) GRANT Applications, where investigator-initiated ideas are encouraged, is still open and is available at the same Web site noted above with remaining due dates of August 5 and December 5, 2010.) To understand better the differences between grants and contracts, see Contracts vs. Grants: What's the difference? ([http://grants.nih.gov/grants/funding/contracts\\_vs\\_grants.htm](http://grants.nih.gov/grants/funding/contracts_vs_grants.htm)). For more information, e-mail: [sbir@od.nih.gov](mailto:sbir@od.nih.gov)

-- NIH SBIR and STTR Request for Applications

The National Institutes of Health (NIH) recently added a pair of Request for Applications (RFA), that may be of interest to SBIR participants on the 'Special Announcements for Small Business Research Opportunities' page on their SBIR web site (<http://grants.nih.gov/grants/funding/sbir.htm>). This page lists NIH SBIR/STTR-Relevant Program Announcements (PA), RFAs, and Notices (NOT) that are taken from the NIH Guide Electronic Repository of Special Announcements for Small Business Research Opportunities (<http://grants.nih.gov/grants/guide/index.html>).

The titles, announcement numbers, participating Institute(s), web addresses, and receipt date(s) of the RFAs appear below:

Safe and Effective Instruments and Devices for Use in the Neonatal Intensive Care Units (SBIR and STTR)  
– posted 7/16/10  
(RFA-HD-10-012 and RFA-HD-10-013)  
Eunice Kennedy Shriver National Institute of Child Health and Human Development  
National Heart, Lung, and Blood Institute  
National Institute on Deafness and Other Communication Disorders  
Application Receipt Date(s): September 17, 2010  
<http://grants.nih.gov/grants/guide/rfa-files/RFA-HD-10-012.html> and <http://grants.nih.gov/grants/guide/rfa-files/RFA-HD-10-013.html>

SBIR E-learning for HAZMAT and Emergency Response (SBIR) – posted 7/9/10  
(RFA-ES-10-003)  
National Institute of Environmental Health Sciences  
Application Receipt Date(s): September 08, 2010  
<http://grants.nih.gov/grants/guide/rfa-files/RFA-ES-10-003.html>

---

CONFERENCES AND WORKSHOPS

NATIONAL

2010 National SBIR Beyond Phase II Conference -- San Antonio, Texas, September 13-17, 2010. This event showcases the SBIR Program's Phase II awardees' technologies and provides a forum for commercialization opportunities. The event brings together current SBIR Phase II companies, key technology and acquisition personnel from government, and industry to enable the transition of SBIR-funded research and development into products for military, government and private sector commercial markets. Registration is now open. For more information, visit <https://www.beyondphaseii.com/index.aspx> or contact Jenn ZiBerna at [conference@esncc.com](mailto:conference@esncc.com) or 703-412-3653.

Oklahoma National SBIR/STTR Conference, November 8-10, 2010. Whether you are responsible for doing research or making the sale, innovation depends on recognizing opportunities and making connections thus the theme of this conference is "Making Connections." Additional information is available at <http://www.sbirok.org/>. Contact Sherry Roberts 405-319-8418 or [sroberts@ocast.state.ok.us](mailto:sroberts@ocast.state.ok.us).

National SBIR/STTR Conference – Madison, Wisconsin, April 11-13, 2011. Visit [www.wisconsinsbir.org](http://www.wisconsinsbir.org) for details. Additional information will be posted when available.

## REGIONAL

SBIR Workshop: "Secrets of NIH Small Business Grant Applications" – Seattle and Spokane, WA, August 3<sup>rd</sup> and 4<sup>th</sup>, 2010. The Washington Biotechnology & Biomedical Association (WBBA) is offering this half-day workshop led by Gregory Milman, Ph.D., director of the Office for Innovation and Special Programs in the National Institute of Allergy and Infectious Diseases (NIAID). The workshop will be held in Seattle on the morning of Tuesday, August 3, 2010 at ZymoGenetics. It will be held in Spokane the afternoon of Wednesday, August 4, 2010 at Sirti. Attendees will hear advice on NIH grant preparation and learn strategies for producing winning proposals. For more information, visit <https://m360.washbio.org/frontend/portal/viewcalendar.aspx>.

SBIR/STTR Phase I Proposal Preparation Workshop -- Orlando, FL, August 5, 2010. To register and for additional information, visit [www.trda.org](http://www.trda.org), or contact Bonnie O'Regan at [boregan@trda.org](mailto:boregan@trda.org) or 321-872-1050, Ext. 107.

How To Win SBIR Awards(TM) Workshop – Worcester, MA, August 10, 2010. WPI, Burns & Levinson LLP, in collaboration with NDIA New England and the Smaller Business Assoc. of New England (SBANE) will host this event designed to equip entrepreneurs and senior personnel to win federal SBIR/STTR awards (NOT just write proposals) on a consistent basis. For information, or to register on line, visit <http://sbir.us>, or contact the SBIR Center at 410-315-8101 or [SBIR@sbir.us](mailto:SBIR@sbir.us).

Crafting Federal Cost/Budget proposals(SM) – Worcester, MA, August 12, 2010. This workshop will address principals of Federal Government cost accounting; understanding Contracts vs. Grants; federal cost-estimating requirements; reliable cost-estimating; how to handle & develop Price/Budget Proposal sections; how to develop indirect cost estimates; and more. Discounts for attending both this event and the August 10<sup>th</sup> How To Win SBIR Awards(SM) event. For more information, download a handout from <http://sbir.us/course/Budgets.pdf> or register at <http://sbir.us/course.html> or call (410) 315-8101.

Denver, CO – Advanced DCAA Audit Seminar – 1 Day Seminar – August 19, 2010. This seminar will cover, 2010 Tougher Guidelines-Must be 100% Adequate, Labor Distribution/Payroll Reconciliation, SOCR (Statement of Conditions Recommendations), Indirect Rates for Billing vs. Proposals, Prepare a Complete Financial Package for Cost Accounting Standards. This seminar may also be attended online. For more information, visit <http://www.gov-con.us>, or contact 303-800-9115 ext 2 or [info@gov-con.us](mailto:info@gov-con.us).

Denver, CO - DCAA Cost Accounting Seminar and QuickBooks workshop - 2 Day Seminar – August 23-24, 2010. This seminar will cover DCAA Pre-Award Audits, Post Award, Provisional Billing Rates, and Incurred Cost Proposal, Structured Chart of Accounts -- FAR Compliance, Segregation of Direct, Indirect, and Unallowable Costs, Labor Distribution System Allowing for Direct and Indirect Labor. This seminar

may also be attended online. For more information, visit <http://www.gov-con.us>, or contact 303-800-9115 ext 2 or [info@gov-con.us](mailto:info@gov-con.us).

\* SBIR/STTR Phase 1 Proposal Preparation & SBIR/STTR Commercialization Workshops -- Albuquerque & Santa Fe, New Mexico, August 24-25, 2010. Day 1, in Albuquerque will cover the basics of SBIR/STTR, then lead you through a simple but effective four step process for developing a competitive Phase 1 proposal. Day 2, in Santa Fe, will cover the basics of SBIR/STTR innovation commercialization, and lead you through 10 tasks in preparing a commercialization plan. Day 2 ends with a panel of New Mexico firms that collectively have generated \$10 of millions in revenue from commercializing their SBIR/STTR technologies. For more information or to register for either or both days, contact [clow@lanl.gov](mailto:clow@lanl.gov).

\* Alternative/Green/Clean Energy Phase 1 Proposal Preparation Workshop -- Durham, North Carolina, September 13, 2010. This workshop will cover the basics of the SBIR/STTR program (including the most recent updates), and a comprehensive four-step process in developing a competitive Phase 1 proposal. The workshop will emphasize alternative/green/clean energy technologies and innovations, and will focus on Department of Energy (DOE) and National Science Foundation (NSF) as agencies particularly receptive to such proposals in their SBIR/STTR programs. For more information or to register, visit <http://www.sbtdec.org/events/sbir/proposalprep/index.htm>. This workshop will be followed by the SJF Summit on the New Green Economy at the same location on September 14-15, <http://www.greeneconomynow.org/sjf-2010-summit-on-the-new-green-economy>.

SBIR/STTR Phase I Proposal Preparation Workshop -- Boca Raton, FL, September 16, 2010. To register and for additional information, visit [www.trda.org](http://www.trda.org), or contact Bonnie O'Regan at [boregan@trda.org](mailto:boregan@trda.org) or 321-872-1050, Ext. 107.

\* SBIR/STTR Phase 2 Proposal Preparation Workshop -- Salt Lake City, Utah, September 23, 2010. This event will start with the basics of Phase 2, then describe the many differences among SBIR/STTR agencies in how they operate their Phase 2 programs, followed by offering a process for developing your Phase 2 proposal, and finish with some words about the commercialization portion of a Phase 2 proposal and project. For more information or to register, contact [mcardon@utah.gov](mailto:mcardon@utah.gov).

SBIR/STTR Phase I Proposal Writing Workshop -- Fayetteville, Arkansas, October 7, 2010. This event, offered by Arkansas Small Business and Technology Development Center, can help research-based businesses move from SBIR/STTR applicants to awardees. This interactive, eight-hour workshop is for early-stage, first-time or unsuccessful writers of SBIR Phase I proposals. Participants will receive guidance in researching government organizations, topics and financial and administrative requirements and will explore some specific steps to attract commercialization partners, even at the Phase I stage of the SBIR Program. For more information, contact Rebecca Norman at [rxnorman@ualr.edu](mailto:rxnorman@ualr.edu) or 501.683.7700.

2010 National Government Contractors Expo -- Las Vegas, Nevada, October 19-20, 2010. This Expo will cover Government Marketing, Government Opportunities, Subcontractor Opportunities, Commercialization Strategies, Cost Proposal Preparation, GAS Disclosures, Contract Close Outs, Exhibit Hall Networking, and more. Sponsorships and Exhibitor Booths now available. Invited speakers to include a representative from the DoD SBIR program. For more information, visit <http://www.govcon-nationalexpo.com>, or contact 303-800-9115 ext 3 or [info@gov-con.us](mailto:info@gov-con.us).

\* SBIR/STTR Proposal Preparation Workshops -- Three Communities Across Tennessee, October 19-21, 2010. For more information as this event develops, contact [kim.arms@tennessee.edu](mailto:kim.arms@tennessee.edu).

\* SBIR/STTR Phase 1 Proposal Preparation Workshop & More -- Portland, Oregon, November 3-4, 2010. Day 1 of this event will cover everything from the basics of SBIR/STTR through a comprehensive four-step process for developing a competitive Phase 1 proposal to any of the participating agencies. Day 2 could be either a Phase 2 workshop (like the one described above for Salt Lake City) or our a SBIR/STTR Cost Proposal and Government Accounting workshop. For the latest information on Day 2, as well as to register for Day 1, contact [brice.barrett@pndc.us](mailto:brice.barrett@pndc.us).

Other possible upcoming SBIR training opportunities include:

SBIR/STTR Phase 2 workshop, Orlando, Florida, Early Fall 2010 (tentative)

National SBIR/STTR Conference, Oklahoma City, Oklahoma, November 7-10, 2010

SBIR/STTR Training Event, Newark/North Brunswick, NJ area, November 16-17, 2010 (tentative)

\* Greenwood Consulting Group, Inc will provide training at these workshops. Any attendee of one of these workshops is entitled to a free critique of his or her draft SBIR or STTR proposal. If you have questions, contact Gail or Jim Greenwood at (239) 395-9446 (voice & fax) or [gail-jim@g-jgreenwood.com](mailto:gail-jim@g-jgreenwood.com), or visit their web site at [www.g-jgreenwood.com](http://www.g-jgreenwood.com).

If you are sponsoring or are aware of SBIR workshops in your area and would like to post an announcement feel free to contact us.

---

## SOLICITATIONS CURRENTLY OPEN

### SBIR

NASA SBIR and STTR 2010 Phase 1 Solicitation

Due September 2, 2010

<http://sbir.gsfc.nasa.gov/SBIR/SBIR.html>

USDA FY2011 SBIR Phase I Solicitation

Due September 2, 2010

<http://www.csrees.usda.gov/funding/sbir/sbir.html>

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF

Due August 5, December 5, 2010;

AIDS and AIDS-related due May 7, September 7, 2010, and January 7, 2011

<http://grants.nih.gov/grants/funding/sbir.htm>

### STTR

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF

Due August 5, December 5, 2010;

AIDS and AIDS-related due May 7, September 7, 2010, and January 7, 2011

<http://grants.nih.gov/grants/funding/sbir.htm>

### COMING SOON

DoD STTR Solicitation 2010.B and SBIR Solicitation 2010.3

Expected to open August 17, 2010 (on the web now)

<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

NIH/CDC SBIR Contract Solicitation PHS 2011-1,

Expected August 25, 2010

<http://grants.nih.gov/grants/funding/sbir.htm>

ED IES SBIR Solicitation

Expected late Fall 2010

<http://www2.ed.gov/programs/sbir/applicant.html>

DOT FY11.1 SBIR Solicitation  
Expected October 8, 2010  
<http://www.volpe.dot.gov/sbir/>.

---

## SBIR/STTR INFO ON THE INTERNET

### PARTICIPATING AGENCY SBIR WEB SITES:

Department of Agriculture

[www.csrees.usda.gov/funding/sbir/sbir.html](http://www.csrees.usda.gov/funding/sbir/sbir.html)

Department of Commerce

National Oceanic and Atmospheric Administration

[www.oar.noaa.gov/orta/](http://www.oar.noaa.gov/orta/)

National Institute of Standards and Technology

[www.nist.gov/sbir](http://www.nist.gov/sbir)

Department of Defense

[www.acq.osd.mil/sadbu/sbir](http://www.acq.osd.mil/sadbu/sbir) or

[www.dodsbir.net](http://www.dodsbir.net)

Defense Technical Information Center

[www.dtic.mil/dtic/sbir/](http://www.dtic.mil/dtic/sbir/)

Air Force

[www.sbirsttrmall.com/Portal.aspx](http://www.sbirsttrmall.com/Portal.aspx)

Army

[www.aro.army.mil/arowash/rt/sbir/sbir.htm](http://www.aro.army.mil/arowash/rt/sbir/sbir.htm)

Chemical and Biological Defense Program (CBD)

Defense Advanced Research Projects Agency (DARPA)

[www.darpa.mil/sbir/](http://www.darpa.mil/sbir/)

Defense Threat Reduction Agency (DTRA)

[www.dtra.mil/acq/business/acq%5Fsmallbus.html](http://www.dtra.mil/acq/business/acq%5Fsmallbus.html)

Missile Defense Agency (MDA)

[www.winbmdo.com/](http://www.winbmdo.com/)

Navy

[www.navysbir.com/](http://www.navysbir.com/)

National Geospatial-Intelligence Agency (NGA)

[www.nga.mil/portal/site/nga01/index.jsp](http://www.nga.mil/portal/site/nga01/index.jsp)

Office of the Secretary of Defense (OSD)

Special Operations Command (SOCOM)

<http://soal.socom.mil/index.cfm?page=sadbu&sb=sbir>

SBIR Interactive Technical Information System (SITIS)

<http://dtica.dtic.mil/sbir/index.html>

Department of Education

[www.ed.gov/programs/sbir/index.html](http://www.ed.gov/programs/sbir/index.html)

Department of Energy

<http://sbir.er.doe.gov/sbir/>

Homeland Security Science and Technology Directorate (S&T)

<https://sbir.dhs.gov/>

Homeland Security Domestic Nuclear Detection (DNDO)

<https://dndosbir.dhs.gov/>

Department of Transportation

[www.volpe.dot.gov/sbir](http://www.volpe.dot.gov/sbir)

Environmental Protection Agency

<http://epa.gov/ncerqa/sbir>

National Institutes of Health  
<http://grants1.nih.gov/grants/funding/sbir.htm>  
National Aeronautics & Space Administration  
<http://sbir.nasa.gov>  
National Science Foundation  
<http://www.nsf.gov/eng/iip/sbir/index.jsp>  
Small Business Administration  
[www.sba.gov/SBIR/](http://www.sba.gov/SBIR/)

#### NATIONAL RESOURCES (GOVERNMENT/NON-PROFIT)

CRIS (Current Research Information System)  
<http://cris.csrees.usda.gov/>  
CRISP (Computer Retrieval of Information on Scientific Projects)  
[www.crisp.cit.nih.gov/](http://www.crisp.cit.nih.gov/)  
Federal Business Opportunities  
[www.fedbizopps.gov/](http://www.fedbizopps.gov/)  
Grants.gov  
[www.grants.gov](http://www.grants.gov)  
Pacific Northwest National Laboratory Economic Development Office  
[www.pnl.gov/edo/](http://www.pnl.gov/edo/)  
SBA Tech-Net  
<http://tech-net.sba.gov/>  
State Science and Technology Institute  
[www.ssti.org](http://www.ssti.org)

#### STATE/REGIONAL SBIR AND SMALL BUSINESS RESOURCES (listed alphabetically by state)

Technology Research and Development Center of Alaska (TREND)  
[www.trendalaska.org/](http://www.trendalaska.org/)  
Arkansas SBDC SBIR/STTR Program  
[www.asbdc.ualr.edu/sbir/grants/](http://www.asbdc.ualr.edu/sbir/grants/)  
SBIR Colorado  
[www.sbircolorado.org/](http://www.sbircolorado.org/)  
The Connecticut SBIR Office  
[www.ctsbir.com/](http://www.ctsbir.com/)  
Delaware Technology Assistance Program (DETAP)  
[www.detap.org/](http://www.detap.org/)  
Florida SBDC Network Business Technology Commercialization Program  
[www.floridasbdc.org/btc](http://www.floridasbdc.org/btc)  
Georgia SBIR Assistance Program  
<http://innovate.gatech.edu/sbir>  
Hawaii SBIR program (HDTC)  
[www.htdc.org/sbir/](http://www.htdc.org/sbir/)  
Idaho SBIR Initiative Program  
<http://technology.idaho.gov/sbir>  
Heartland Illinois Technology Enterprise Center (HITEC)  
[www.heartlanditec.org/](http://www.heartlanditec.org/)  
Illinois DCEO Innovation Challenge Technical Assistance Program  
[www.illinoisbiz.biz/dceo/Bureaus/Technology/Technology+Grants+Programs/Innovation+Challenge+Program.htm](http://www.illinoisbiz.biz/dceo/Bureaus/Technology/Technology+Grants+Programs/Innovation+Challenge+Program.htm)  
Office of Intellectual Property and Technology Transfer (OIPTT) and  
NASA Illinois Commercialization Center (NICC)  
[www.nasa-illinois.org](http://www.nasa-illinois.org)  
Indiana Economic Development Corporation

<http://iedc.in.gov/entrepreneurship/small-business-innovation-research-initiative>  
Iowa State University Research Foundation, Inc. (ISURF)  
[www.techtransfer.iastate.edu](http://www.techtransfer.iastate.edu)  
Kansas Technology Enterprise Corporation (KTEC)  
[www.ktec.com/business/section/resources.htm](http://www.ktec.com/business/section/resources.htm)  
Kentucky Science and Technology Corporation  
[www.kstc.com](http://www.kstc.com)  
Maine Technology Institute  
[www.mainetechnology.org/](http://www.mainetechnology.org/)  
Maryland Technology Development Corporation (TEDCO)  
[www.marylandtedco.org/](http://www.marylandtedco.org/)  
Defense Alliance of Minnesota  
[www.defensealliance.com/](http://www.defensealliance.com/)  
MoFAST: Moving Missouri's Innovations to Market  
[www.mofast.net](http://www.mofast.net)  
Montana SBIR Program - Montana Department of Commerce  
<http://sbir.mt.gov/index.asp>  
MSU TechLink - Regional DoD SBIR and Transition Assistance  
[www.techlinkcenter.org/sbir](http://www.techlinkcenter.org/sbir)  
Nebraska Business Development Center  
<http://nbdc.unomaha.edu/SBIR/>  
Nevada Small Business Development Center (NSBDC)  
[www.nsbdc.org/](http://www.nsbdc.org/)  
New Jersey SBDC Technology Commercialization Center  
[www.njsbdc.com/SciTech/sbir.asp](http://www.njsbdc.com/SciTech/sbir.asp)  
New Mexico SBIR Outreach Program  
[www.techventures.org/whatwedo/entrepreneurs.php](http://www.techventures.org/whatwedo/entrepreneurs.php)  
New York SBIR/STTR Assistance  
[www.nystar.state.ny.us/sbir/outreach.htm](http://www.nystar.state.ny.us/sbir/outreach.htm)  
University of North Dakota Center for Innovation SBIR / STTR Services  
[http://www.innovators.net/innovators/public\\_html/entrepreneur\\_services/es\\_sbir.html](http://www.innovators.net/innovators/public_html/entrepreneur_services/es_sbir.html)  
North Carolina SBTDC SBIR Outreach  
[www.sbtcd.org/technology/sbirsttr.asp](http://www.sbtcd.org/technology/sbirsttr.asp)  
Ohio SBIR Program  
[www.odod.state.oh.us/tech/sbir/](http://www.odod.state.oh.us/tech/sbir/)  
Ohio Aerospace Institute Small Business Network and Industry Membership Program  
<http://www.oai.org/networking/event/index.html?sc=3>  
Oklahoma Center for the Advancement of Science and Technology  
<http://www.ok.gov/ocast/>  
Oregon SBIR and STTR Resource Guide  
[www.bizcenter.org/Services/7530/6198/7548](http://www.bizcenter.org/Services/7530/6198/7548)  
Innovation Partnership (Pennsylvania)  
[www.innovationpartnership.net/](http://www.innovationpartnership.net/)  
Puerto Rico Small Business Development Center  
[www.prsbdc.org/CDTC\\_web/index.htm](http://www.prsbdc.org/CDTC_web/index.htm)  
Small Business High Technology Institute  
[www.sbhti.org/](http://www.sbhti.org/)  
South Dakota SBIR Center  
[www.sbir.dsu.edu](http://www.sbir.dsu.edu)  
SBIR-STTR Assistance Center of Utah  
[www.innovationutah.com/sbir.html](http://www.innovationutah.com/sbir.html)  
Virginia's Center for Innovative Technology  
[www.cit.org/](http://www.cit.org/)  
Washington Technology Center SBIR Program  
<http://www.watechcenter.org/sbir>  
Washington State Small Business Development Center

[www.sbdc.wsu.edu](http://www.sbdc.wsu.edu)  
Wisconsin Entrepreneurs' Network  
[www.wenportal.org](http://www.wenportal.org)  
Wisconsin SBIR/STTR Program  
[www.wisconsinsbir.org/](http://www.wisconsinsbir.org/)  
Wyoming SBIR/STTR Initiative  
[www.uwyo.edu/sbir/](http://www.uwyo.edu/sbir/)

#### OTHER RESOURCES AND CONSULTING SERVICES

Advanced Technology Innovations, Inc.  
<http://www.atiincusa.com/>  
Bid Data Line  
[www.biddataline.com/fed/](http://www.biddataline.com/fed/)  
Biotechnology Business Consultants, LLC  
[www.bioconsultants.com](http://www.bioconsultants.com)  
Centurion Technology  
[www.centuriontechnology.com/](http://www.centuriontechnology.com/)  
Clark Nuber P.S., CPAs  
[www.clarknuber.com/](http://www.clarknuber.com/)  
Cohen International, SBIR Consulting  
<http://rogercohen.com/sbir>  
Consulting Concepts, LLC  
[www.consultingconceptsllc.com](http://www.consultingconceptsllc.com)  
DuResTec  
[www.durestec.com](http://www.durestec.com)  
Foresight Science & Technology, Inc.  
[www.foresightst.com](http://www.foresightst.com)  
Gov-Con Solutions, LLC  
[www.sbiraccounting.info](http://www.sbiraccounting.info)  
Greenwood Consulting Group, Inc.  
[www.g-jgreenwood.com](http://www.g-jgreenwood.com)  
GROW LLC  
[www.growllc.com](http://www.growllc.com)  
InKnowVation Online  
[www.inknowvation.com](http://www.inknowvation.com)  
Innovation Asset Management, LLC  
[www.iam-llc.com/](http://www.iam-llc.com/)  
Jameson & Company, P.C. (SBIR Survival Kit)  
[www.jamesoncpa.com/gov't\\_contract\\_services.htm](http://www.jamesoncpa.com/gov't_contract_services.htm)  
JHEverson Consulting LLC  
[www.JHEversonConsulting.com](http://www.JHEversonConsulting.com)  
Hentzel & Associates SBIR Services  
[www.sbirhelp.com](http://www.sbirhelp.com)  
Lytmos Group, LLC  
[www.lytmos.com](http://www.lytmos.com)  
Marti Elder Inc. -- SBIR consulting in the Northern Rockies region  
[www.martielder.com](http://www.martielder.com)  
Miller & Associates, P.C.  
[www.millerpc.com/](http://www.millerpc.com/)  
New Technology Connection  
[www.newtechconnect.com](http://www.newtechconnect.com)  
NineSigma, Inc.  
[www.ninesigma.net/](http://www.ninesigma.net/)  
Ohio Aerospace Institute  
[www.oai.org](http://www.oai.org)

Parmelee Creative & Technical Writing  
[www.parmeleeewriting.com/](http://www.parmeleeewriting.com/)

PBC SBIR Services  
[www.sbirhelpdesk.com](http://www.sbirhelpdesk.com)  
[www.pbcinc.com](http://www.pbcinc.com)

Piquero Insights, Inc.  
[www.piqueroinc.com/](http://www.piqueroinc.com/)

Proposals that Work, LLC  
[www.proposalsthatwork.com](http://www.proposalsthatwork.com)

ResearchResearch  
[www.researchresearch.com/entry/entry.htm](http://www.researchresearch.com/entry/entry.htm)

Research Commercialization and SBIR Center  
<http://center.ncet2.org/>

Research Editing  
[www.researchediting.com](http://www.researchediting.com)

Robert Berger Consulting  
Under construction

Rocket Science Technologies  
<http://rocketscitech.com>

SHIFT Connector: Bringing Business Jobs to Academic Investigators  
<http://funding.niaid.nih.gov/ncn/sbir/shift/default.htm>

SBIR.gov  
<http://www.sbir.gov/>

SBIR Gateway  
[www.zyn.com/sbir/](http://www.zyn.com/sbir/)

SBIR Nation  
[www.twitter.com/SBIRNation](http://www.twitter.com/SBIRNation)

SBIR Resource Center  
<http://sbir.us>

SciBiz Services  
[www.scibiz.net/](http://www.scibiz.net/)

Small Business Technology Coalition  
[www.sbtc.org](http://www.sbtc.org)

Summit Contract Management, LLC  
[www.summitcontractmanagement.com](http://www.summitcontractmanagement.com)

Tech BizSolutions, Inc.  
[www.sbiraccounting.com](http://www.sbiraccounting.com)

The SBIR Coach - Fred Patterson  
[www.SBIRcoach.com](http://www.SBIRcoach.com)

The SBIR Network  
[www.sbir.net](http://www.sbir.net)

---

## SUBSCRIPTION INSTRUCTIONS

To SUBSCRIBE to the SBIR-Alert mailing list, send an email to [lyris@lyris.pnl.gov](mailto:lyris@lyris.pnl.gov) with the following in the subject line or body of your message (your name is optional):

subscribe sbir-alert first\_name last\_name

example: subscribe sbir-alert joe smith

To UNSUBSCRIBE, send an email to [lyris@lyris.pnl.gov](mailto:lyris@lyris.pnl.gov) with the words "unsubscribe sbir-alert" in the subject line of your message

The URL for the Lyris ListManager Web-based interface of this newsletter is:  
<https://lyris.pnl.gov/read/login/>.

You will need to choose a password to access your account online. You can make changes to your account as well as view back-issues of the SBIR-Alert (under the Messages tab) and perform keyword searches for issues containing a particular subject or topic of interest from within this interface.

---

#### HOW TO REACH US

If you have any comments, suggestions, or would like to submit items for the next issue please contact us:

Richard Fowler - [richard.fowler@pnl.gov](mailto:richard.fowler@pnl.gov) - (509) 372-4332

Gary Spanner - [gary.spanner@pnl.gov](mailto:gary.spanner@pnl.gov) - (509) 372-4296