

## **SBIR/STTR ALERTING SERVICE -- February 19, 2010**

The SBIR/STTR Alerting Service is a free service that provides bi-weekly notification of SBIR and STTR solicitation announcements, news and information, and Internet resources relevant to the SBIR/STTR programs. This service is provided by the Economic Development Office of Pacific Northwest National Laboratory (PNNL).

Back issues of the SBIR Alert are available at [www.pnl.gov/edo/opportunities/sbir.stm](http://www.pnl.gov/edo/opportunities/sbir.stm). Subscription instructions appear at the end of this newsletter.

### NEWS IN THIS ISSUE

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### SBIR/STTR NEWS AND INFORMATION

- NSF SBIR/STTR and ERC Collaboration Opportunity (SECO)

Dr. Kesh Narayanan, Division Director of the National Science Foundation (NSF), released a memo on February 3, 2010 announcing an opportunity for grantee collaborations between IIP's Small Business Innovation Research/Small Business Technology Transfer (SBIR/STTR) program and EEC's Engineering Research Center (ERC) program to accelerate innovative research and technology advances to the market place. A portion of the memo appears below. The entire memo is available at <http://www.nsf.gov/pubs/2010/nsf10023/nsf10023.jsp>.

NSF 10-023

MEMORANDUM

Date: February 3, 2010

To:

NSF Small Business Innovation Research Grantees (SBIR/STTR)  
Engineering Research Center (ERC) Directors

From:

Dr. Kesh Narayanan, Division Director  
Division of Industrial Innovation and Partnerships (ENG/IIP) and  
Dr. Allen Soyster, Division Director  
Engineering Education and Centers (ENG/EEC)

Re:

SBIR/STTR and ERC Supplement Opportunity for Collaborations (SECO)

Dear Colleagues:

The purpose of this letter is to announce an opportunity for grantee collaborations between IIP's Small Business Innovation Research/Small Business Technology Transfer (SBIR/STTR) program and EEC's Engineering Research Center (ERC) program to accelerate innovative research and technology advances to the market place. The goals of this effort are to provide a mutually beneficial research and commercialization platform where SBIR/STTR companies can perform collaborative research with ERC faculty, researchers, and graduate students that strengthens the capacity of their firms and/or speeds the translation of ERC advances to the market place. The purpose of this DCL is to open the doors for

SBIR/STTR companies to benefit from the innovative and leading-edge research performed at ERCs and for the ERCs to benefit from the role of small firms in carrying out research to speed research results into commercial products.

Two options are provided for grantees to consider when submitting supplemental funding requests. These options include:

Option 1: Active SBIR/STTR initiated collaborations - with either an active or a self-sustaining, graduated ERC (Submitted as a supplement request to the active SBIR/STTR grant).

Option 2: Active ERC initiated collaborations - with any already-established small R&D firm that meets the "small business" eligibility requirements as defined by the SBIR program (Submitted as a supplement request to the active ERC grant).

#### -- FY-2010A DoD STTR Solicitation Partnering Project

The Department of Defense (DoD) will begin accepting proposals in response to STTR 2010.A on February 23, 2010. The STTR program requires the small business to partner with organizations such as universities, federally funded research and development centers (FFRDCs) or other non-profit research institutions. The small business must perform at least 40% of the project, with a minimum of 30% by the research partner.

To help you locate a partner, the SBIR Gateway has established the FY-2010A DoD STTR Solicitation Partnering Project. This project is an experiment to see if Universities, FFRDCs, and small businesses want to use this mechanism to show their interest in partnering on a particular DoD or NASA STTR topic. We will allow users to search for responses on a topic by topic basis.

The Partnering Project page at [http://www.zyn.com/sbir/sttr\\_partnering.htm](http://www.zyn.com/sbir/sttr_partnering.htm) includes a link to a web page that shows all 75 of the Navy and Army STTR topics, with complete topic descriptions available. You can browse the list and check off any or all the topics of interest to you, your company, organization or university.

#### -- DoD 2010A STTR Solicitation Modifications

Several modifications have been made to the DoD 2010A STTR solicitation since it was posted on the DoD SBIR/STTR website on January 25<sup>th</sup>, including the removal of Topic A10a-T027 on February 16<sup>th</sup>. A list of the topics that have been modified is available at <http://www.dodsbir.com/solicitation/sttr10A/modlist.htm>. The solicitation and links to the topics for the participating DoD Components -- Army and Navy -- and component-specific instructions are available at <http://www.acq.osd.mil/osbp/sbir/solicitations/sttr10A/index.htm>.

#### -- SBTC Recommendations for Improvement to DoD SBIR Program

The Small Business Technology Council SBTC (<http://www.sbtc.org/index.shtml>) posted the following notice regarding their effort to help identify efficiency improvements to the Department of Defense (DoD) SBIR program on January 28, 2010:

##### DOD Requests SBTC Input on SBIR Program

Last month the Department of Defense (DOD) asked SBTC to come up with a list of possible improvements to make the DOD's SBIR program more efficient. The parameters for SBTC's recommendations were that the improvements had to be non-legislative and could be quickly implemented. To address this issue, SBTC formed a committee of about 16 small businesses that have had experience

working with the DOD SBIR program. After coming up with a number of good ideas, the committee whittled the recommendations down to five main topics.

- 1) The Office of the Secretary of Defense (OSD) and the Director of Defense Research and Engineering (DDR&E) should direct DOD to prioritize the use of SBIR technology in acquisition programs.
- 2) Simplify and streamline the SBIR contracting process.
- 3) Provide incentives and rewards to government organizations and prime contractors for successful transitioning and commercialization of SBIR technology.
- 4) Educate DOD contracting, management, and technical personnel.
- 5) Increase SBIR allocation in the DOD from 2.5 percent to 5 percent, and implement scheduled 1 percent increase in SBIR transitioning funding immediately, rather than over 10 years.

SBTC believes that implementing these changes will improve DOD's ability to provide important technological innovations to the warfighter quickly, while also allowing small businesses to make the transition to Phase I to Phase II to commercialization in a more streamlined, faster manner.

Thank you to all the members of the DOD SBIR Advisory group for all your hard work and time.

Please click here to view the full text of SBTC's DOD Recommendations:

[http://www.nsba.biz/docs/dod\\_sbir\\_recommendations.pdf](http://www.nsba.biz/docs/dod_sbir_recommendations.pdf).

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## CONFERENCES AND WORKSHOPS

### NATIONAL

National SBIR Conference -- Hartford, Connecticut, April 21-23, 2010. (Pre-conference workshops: April 20, 2010). Conference officials are expecting 1000 attendees, including large companies, federal agencies and national laboratories. This event will offer opportunities to schedule appointments with all 11 federal SBIR agencies and potential industry partners; feature your company/technology during the Poster Show; meet Program Managers and representatives from participating agencies; spend time with venture capital and angel investors, large companies, secondary market and traditional lenders, university and federal laboratory representatives and other experts who provide assistance or are interested in doing business with early-stage ventures, and more. Be prepared for three energy-filled days of success stories, workshops, presentations, exhibits, and new SBIR developments. For more information, contact Deb Santy at [Deb.Santy@ctinnovations.com](mailto:Deb.Santy@ctinnovations.com) or 860-257-2893, or visit [www.SBIRnational.com](http://www.SBIRnational.com). A short video is also available at <http://www.youtube.com/watch?v=cQtl6P8pr0M>.

12th Annual NIH National SBIR Conference -- Raleigh, North Carolina, June 2-3, 2010. The North Carolina Small Business Technology Development Center will be hosting the 12th Annual NIH SBIR conference. Additional details will be available soon. For more information, contact 919-715-7272.

### REGIONAL

\* SBIR/STTR Phase 1 and Phase 2 Proposal Preparation, and Commercialization Overview Workshops -- Santa Fe & Albuquerque, New Mexico, February 24-25, 2010. The workshop in Santa Fe on the 24th, will focus on preparing the Phase 1 SBIR/STTR proposal. This workshop starts with an overview of the programs and how they are evolving, and continue into a logical four step process for developing a competitive Phase 1 proposal. February 25th will be in Albuquerque, and will consist of an abbreviated

Phase 2 proposal preparation workshop (addressing Phase 2 basics, and a recommended four-step process for preparing a Phase 2 SBIR/STTR proposal) and an abbreviated SBIR/STTR Commercialization workshop. For more information or to register, go to <http://techventures.org/events/calendar-of-events/2010/02/sbir-sttr-game-plan-2-day-workshop/>.

DCAA Government Contractor Compliance Conference - 3 Day Seminar – Denver, CO, March 15-17, 2010. For more information, visit <http://www.gov-con.us> or contact 303-800-9115 ext 2 or [info@gov-con.us](mailto:info@gov-con.us).

\* SBIR/STTR Phase 1 Proposal Preparation, and SBIR/STTR Technology Commercialization Workshops, Stillwater, Oklahoma, March 16-17, 2010. Day 1, we will focus on preparing the Phase 1 SBIR/STTR proposal, which starts with an overview of the programs and how they are evolving, and continues into a logical four step process for developing a competitive Phase 1 proposal. It includes an opportunity for attendees to review an actual Phase 1 proposal, discuss its strengths and weaknesses, and then learn its history and what can (and cannot) be gleaned from sample proposals. Day 2, we will focus on commercializing SBIR/STTR technologies, including an introduction to many of the concepts that you need to be thinking about, and making decisions on, before you (a) try to write a credible commercialization plan for a Phase 1 or 2 proposal, and (b) take steps to commercialize your project. To register for on or both workshops, contact [sroberts@ocast.state.ok.us](mailto:sroberts@ocast.state.ok.us).

\* SBIR Overview and Proposal Preparation Workshops – Omaha, Nebraska, March 24 and 25, 2010. The Business Development Center, who manages the SBIR/STTR program for the state of Nebraska, is holding this 2-day workshop. Day 1 will be an introduction of the EPA and SBIR Programs, including attendee one-on-one meetings with the program managers to receive feedback about their projects. Day 2 Jim Greenwood will be giving a proposal preparation workshop. This will include one free proposal evaluation for all attendees, good for one year. For more information, visit <http://nbdc.unomaha.edu/SBIR/>, or contact Lisa Tedesco at 402.554.6270 or [mtesesco@mail.unomaha.edu](mailto:mtesesco@mail.unomaha.edu).

How To Win SBIR Awards(TM) With NIH Emphasis workshop -- Rockville, Maryland, March 23, 2010. Maryland TEDCO and Montgomery County Economic Development will sponsor this 9.5 hour event designed to teach everything you need to know to "evoke positive responses" in SBIR/STTR reviewers and win awards on a consistent basis. This is NOT just a proposal writing class; it is truly a "how to win" seminar. Your satisfaction with this event is fully guaranteed or your tuition will be refunded. For information, or to register on line, visit <http://sbir.us>.

SBIR/STTR Phase I Proposal Writing Workshop -- Little Rock, AR, April 23, 2010. This interactive, eight-hour workshop, offered by Arkansas Small Business Development Center, first-time or unsuccessful writers of SBIR Phase I proposals. Instructor Sharon Ballard will focus on two areas key to winning SBIR funding: the work plan and the commercialization plan. Participants will receive guidance in researching government organizations, topics and financial and administrative requirements and will explore some specific steps to attract commercialization partners, even at the Phase I stage of the SBIR Program. For more information, contact Rebecca Norman at [rxnorman@ualr.edu](mailto:rxnorman@ualr.edu) or 501.683.7700.

\* Hands-On SBIR/STTR Cost Proposal Workshop -- Gainesville, Florida, May 7, 2010. This event will include a hands-on effort which will begin with attendees estimating an indirect rate/overhead rate/G&A rate/F&A rate for their company. Those who do not want the hands-on component are welcome to attend and see an example of how one company estimated its rate. Attendees will also have a chance to draft their own SBIR/STTR cost proposal during the event. For more information or to register, contact [cbrown11@ufl.edu](mailto:cbrown11@ufl.edu).

\* SBIR/STTR Phase 1 Proposal Preparation Workshop -- Sarasota, Florida, May 13, 2010. This event will begin with an overview of the SBIR/STTR programs. Then it will take you through a simple but comprehensive four-step process for developing a credible and competitive Phase 1 proposal. It will also include a group review and critique of an actual SBIR proposal. Florida residents will learn about the state's "Phase 0" program that can help reduce the cost of preparing a Phase 1 proposal. For more information on the workshop or to register, contact [dandrews@edcsarasotacounty.com](mailto:dandrews@edcsarasotacounty.com).

\* SBIR/STTR Phase 1 Proposal Preparation Workshops -- Missoula & Bozeman, Montana, May 20-21, 2010. These workshops will include a strong overview of the SBIR/STTR programs, four-step process for developing a credible and competitive Phase 1 proposal, and each day's discussion will include a comparison of research done by the private sector in an SBIR/STTR project with research in a university environment. For more information or to register, contact [marymcmahon@mt.gov](mailto:marymcmahon@mt.gov).

\* SBIR/STTR Phase 1 Proposal Preparation Workshop, Philadelphia area, Pennsylvania, May 24, 2010. This event will begin with an overview of the SBIR/STTR programs. Then it will take you through a simple but comprehensive four-step process for developing a credible and competitive Phase 1 proposal. It will also include a group review and critique of an actual SBIR proposal. Pennsylvania residents will learn about the support services available in Pennsylvania for SBIR/STTR applicants. Your point of contact for this event is [clydes@wharton.upenn.edu](mailto:clydes@wharton.upenn.edu).

Beyond Phase II Conference -- San Antonio, Texas, September 13-17, 2010. This event showcases the SBIR Program's Phase II awardees' technologies and provides a forum for commercialization opportunities. The event brings together current SBIR Phase II companies, key technology and acquisition personnel from government, and industry to enable the transition of SBIR-funded research and development into products for military, government and private sector commercial markets. For more information, contact Jenn ZiBerna at [conference@esncc.com](mailto:conference@esncc.com) or 703-412-3653.

Other possible upcoming SBIR training opportunities include:

SBIR/STTR Road Trip, Santa Fe & Albuquerque, New Mexico, Late Summer 2010 (tentative)

\* Greenwood Consulting Group, Inc will provide training at these workshops. Any attendee of one of these workshops is entitled to a free critique of his or her draft SBIR or STTR proposal. If you have questions, contact Gail or Jim Greenwood at (239) 395-9446 (voice & fax) or [g-jgreenwood@att.net](mailto:g-jgreenwood@att.net), or visit their web site at [www.g-jgreenwood.com](http://www.g-jgreenwood.com).

If you are sponsoring or are aware of SBIR workshops in your area and would like to post an announcement feel free to contact us.

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## SOLICITATIONS CURRENTLY OPEN

### SBIR

Ed OSERS/NIDRR FY 2010 SBIR Solicitation

Due March 15, 2010

<http://www.ed.gov/programs/sbir/applicant.html>

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF

Due April 5, August 5, December 5, 2010;

AIDS and AIDS-related due May 7, September 7, 2010, and January 7, 2011

<http://grants.nih.gov/grants/funding/sbir.htm>

### STTR

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF

Due April 5, August 5, December 5, 2010;

AIDS and AIDS-related due May 7, September 7, 2010, and January 7, 2011

<http://grants.nih.gov/grants/funding/sbir.htm>

## COMING SOON

DoD STTR Program 2010.A

Pre-release expected January 25, 2010

Expected to open February 23, 2010

<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

EPA SBIR 2010

Expected March 15, 2010

<http://epa.gov/ncercqa/sbir/>

NSF SBIR

Expected mid-late March, 2010

<http://www.nsf.gov/eng/iip/sbir/>

DOT FY10.2 SBIR Program Solicitation

Expected April 2, 2010

<http://www.volpe.dot.gov/sbir/>

DoD SBIR Program 2010.2

Pre-release expected April 21, 2010

Expected to open May 19, 2010

<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

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## SBIR/STTR INFO ON THE INTERNET

### PARTICIPATING AGENCY SBIR WEB SITES:

Department of Agriculture

[www.csrees.usda.gov/funding/sbir/sbir.html](http://www.csrees.usda.gov/funding/sbir/sbir.html)

Department of Commerce

National Oceanic and Atmospheric Administration

[www.oar.noaa.gov/orta/](http://www.oar.noaa.gov/orta/)

National Institute of Standards and Technology

[www.nist.gov/sbir](http://www.nist.gov/sbir)

Department of Defense

[www.acq.osd.mil/sadbu/sbir](http://www.acq.osd.mil/sadbu/sbir) or

[www.dodsbir.net](http://www.dodsbir.net)

Defense Technical Information Center

[www.dtic.mil/dtic/sbir/](http://www.dtic.mil/dtic/sbir/)

Air Force

[www.sbirsttrmall.com/Portal.aspx](http://www.sbirsttrmall.com/Portal.aspx)

Army

[www.aro.army.mil/arowash/rt/sbir/sbir.htm](http://www.aro.army.mil/arowash/rt/sbir/sbir.htm)

Chemical and Biological Defense Program (CBD)

Defense Advanced Research Projects Agency (DARPA)

[www.darpa.mil/sbir/](http://www.darpa.mil/sbir/)

Defense Threat Reduction Agency (DTRA)

[www.dtra.mil/acq/business/acq%5Fsmallbus.html](http://www.dtra.mil/acq/business/acq%5Fsmallbus.html)

Missile Defense Agency (MDA)

[www.winbmndo.com/](http://www.winbmndo.com/)

Navy

[www.navysbir.com/](http://www.navysbir.com/)

National Geospatial-Intelligence Agency (NGA)

[www.nga.mil/portal/site/nga01/index.jsp](http://www.nga.mil/portal/site/nga01/index.jsp)

Office of the Secretary of Defense (OSD)

Special Operations Command (SOCOM)

<http://soal.socom.mil/index.cfm?page=sadbu&sb=sbir>

SBIR Interactive Technical Information System (SITIS)

<http://dtica.dtic.mil/sbir/index.html>

Department of Education

[www.ed.gov/programs/sbir/index.html](http://www.ed.gov/programs/sbir/index.html)

Department of Energy

<http://sbir.er.doe.gov/sbir/>

Homeland Security Science and Technology Directorate (S&T)

<https://sbir.dhs.gov/>

Homeland Security Domestic Nuclear Detection (DNDO)

<https://dndosbir.dhs.gov/>

Department of Transportation

[www.volpe.dot.gov/sbir](http://www.volpe.dot.gov/sbir)

Environmental Protection Agency

<http://epa.gov/ncercqa/sbir>

National Institutes of Health

<http://grants1.nih.gov/grants/funding/sbir.htm>

National Aeronautics & Space Administration

<http://sbir.nasa.gov>

National Science Foundation

<http://www.nsf.gov/eng/iip/sbir/index.jsp>

Small Business Administration

[www.sba.gov/SBIR/](http://www.sba.gov/SBIR/)

#### NATIONAL RESOURCES (GOVERNMENT/NON-PROFIT)

CRIS (Current Research Information System)

<http://cris.csrees.usda.gov/>

CRISP (Computer Retrieval of Information on Scientific Projects)

[www.crisp.cit.nih.gov/](http://www.crisp.cit.nih.gov/)

Federal Business Opportunities

[www.fedbizopps.gov/](http://www.fedbizopps.gov/)

Grants.gov

[www.grants.gov](http://www.grants.gov)

Pacific Northwest National Laboratory Economic Development Office

[www.pnl.gov/edo/](http://www.pnl.gov/edo/)

SBA Tech-Net

<http://tech-net.sba.gov/>

State Science and Technology Institute

[www.ssti.org](http://www.ssti.org)

#### STATE/REGIONAL SBIR AND SMALL BUSINESS RESOURCES

(listed alphabetically by state)

Technology Research and Development Center of Alaska (TREND)

[www.trendalaska.org/](http://www.trendalaska.org/)

Arkansas SBDC SBIR/STTR Program

[www.asbdc.uarl.edu/sbir/grants/](http://www.asbdc.uarl.edu/sbir/grants/)

SBIR Colorado

[www.sbircolorado.org/](http://www.sbircolorado.org/)

The Connecticut SBIR Office

[www.ctsbir.com/](http://www.ctsbir.com/)  
Delaware Technology Assistance Program (DETAP)  
[www.detap.org/](http://www.detap.org/)  
Florida SBDC Network Business Technology Commercialization Program  
[www.floridasbdc.org/btc](http://www.floridasbdc.org/btc)  
Georgia SBIR Assistance Program  
<http://innovate.gatech.edu/sbir>  
Hawaii SBIR program (HDTC)  
[www.htdc.org/sbir/](http://www.htdc.org/sbir/)  
Idaho SBIR Initiative Program  
<http://technology.idaho.gov/sbir>  
Heartland Illinois Technology Enterprise Center (HITEC)  
[www.heartlanditec.org/](http://www.heartlanditec.org/)  
Illinois DCEO Innovation Challenge Technical Assistance Program  
[www.illinoisbiz.biz/dceo/Bureaus/Technology/Technology+Grants+Programs/Innovation+Challenge+Program.htm](http://www.illinoisbiz.biz/dceo/Bureaus/Technology/Technology+Grants+Programs/Innovation+Challenge+Program.htm)  
Office of Intellectual Property and Technology Transfer (OIPTT) and  
NASA Illinois Commercialization Center (NICC)  
[www.nasa-illinois.org](http://www.nasa-illinois.org)  
Indiana Economic Development Corporation  
<http://www.in.gov/iedc/sbir.htm>  
Iowa State University Research Foundation, Inc. (ISURF)  
[www.techtransfer.iastate.edu](http://www.techtransfer.iastate.edu)  
Kansas Technology Enterprise Corporation (KTEC)  
[www.ktec.com/business/section/resources.htm](http://www.ktec.com/business/section/resources.htm)  
Kentucky Science and Technology Corporation  
[www.kstc.com](http://www.kstc.com)  
Maine Technology Institute  
[www.mainetechnology.org/](http://www.mainetechnology.org/)  
Maryland Technology Development Corporation (TEDCO)  
[www.marylandtedco.org/](http://www.marylandtedco.org/)  
Defense Alliance of Minnesota  
[www.defensealliance.com/](http://www.defensealliance.com/)  
MoFAST: Moving Missouri's Innovations to Market  
[www.mofast.net](http://www.mofast.net)  
Montana SBIR Program - Montana Department of Commerce  
<http://sbir.mt.gov/index.asp>  
MSU TechLink - Regional DoD SBIR and Transition Assistance  
[www.techlinkcenter.org/sbir](http://www.techlinkcenter.org/sbir)  
Nebraska Business Development Center  
<http://nbdc.unomaha.edu/SBIR/>  
Nevada Small Business Development Center (NSBDC)  
[www.nsbdc.org/](http://www.nsbdc.org/)  
New Jersey SBDC Technology Commercialization Center  
[www.njsbdc.com/SciTech/sbir.asp](http://www.njsbdc.com/SciTech/sbir.asp)  
New Mexico SBIR Outreach Program  
[www.techventures.org/whatwedo/entrepreneurs.php](http://www.techventures.org/whatwedo/entrepreneurs.php)  
New York SBIR/STTR Assistance  
[www.nystar.state.ny.us/sbir/outreach.htm](http://www.nystar.state.ny.us/sbir/outreach.htm)  
North Dakota SBIR/STTR (NDSS)  
[www.techconnectnd.com/](http://www.techconnectnd.com/)  
North Carolina SBTDC SBIR Outreach  
[www.sbtdc.org/technology/sbirsttr.asp](http://www.sbtdc.org/technology/sbirsttr.asp)  
Ohio SBIR Program  
[www.odod.state.oh.us/tech/sbir/](http://www.odod.state.oh.us/tech/sbir/)  
Oklahoma Center for the Advancement of Science and Technology

[www.ocast.state.ok.us/Programs/SBIRSTTR/tabid/58/Default.aspx](http://www.ocast.state.ok.us/Programs/SBIRSTTR/tabid/58/Default.aspx)  
Oregon SBIR and STTR Resource Guide  
[www.bizcenter.org/Services/7530/6198/7548](http://www.bizcenter.org/Services/7530/6198/7548)  
Innovation Partnership (Pennsylvania)  
[www.innovationpartnership.net/](http://www.innovationpartnership.net/)  
Puerto Rico Small Business Development Center  
[www.prsbdc.org/CDTC\\_web/index.htm](http://www.prsbdc.org/CDTC_web/index.htm)  
Small Business High Technology Institute  
[www.sbhti.org/](http://www.sbhti.org/)  
South Dakota SBIR Center  
[www.sbir.dsu.edu](http://www.sbir.dsu.edu)  
SBIR-STTR Assistance Center of Utah  
[www.innovationutah.com/sbir.html](http://www.innovationutah.com/sbir.html)  
Virginia's Center for Innovative Technology  
[www.cit.org/](http://www.cit.org/)  
Washington Technology Center SBIR Program  
<http://www.watechcenter.org/sbir>  
Washington State Small Business Development Center  
[www.sbdc.wsu.edu](http://www.sbdc.wsu.edu)  
Wisconsin Entrepreneurs' Network  
[www.wenportal.org](http://www.wenportal.org)  
Wisconsin SBIR/STTR Program  
[www.wisconsinsbir.org/](http://www.wisconsinsbir.org/)  
Wyoming SBIR/STTR Initiative  
[www.uwyo.edu/sbir/](http://www.uwyo.edu/sbir/)

#### OTHER RESOURCES AND CONSULTING SERVICES

Advanced Technology Innovations, Inc.  
<http://www.atiincusa.com/>  
Bid Data Line  
[www.biddataline.com/fed/](http://www.biddataline.com/fed/)  
Biotechnology Business Consultants, LLC  
[www.bioconsultants.com](http://www.bioconsultants.com)  
Centurion Technology  
[www.centuriontechnology.com/](http://www.centuriontechnology.com/)  
Clark Nuber P.S., CPAs  
[www.clarknuber.com/](http://www.clarknuber.com/)  
Cohen International, SBIR Consulting  
<http://rogercohen.com/sbir>  
Consulting Concepts, LLC  
[www.consultingconceptsllc.com](http://www.consultingconceptsllc.com)  
DuResTec  
[www.durestec.com](http://www.durestec.com)  
Foresight Science & Technology, Inc.  
[www.foresightst.com](http://www.foresightst.com)  
Gov-Con Solutions, LLC  
[www.sbiraccounting.info](http://www.sbiraccounting.info)  
Greenwood Consulting Group, Inc.  
[www.g-jgreenwood.com](http://www.g-jgreenwood.com)  
GROW LLC  
[www.growllc.com](http://www.growllc.com)  
InKnowVation Online  
[www.inknowvation.com](http://www.inknowvation.com)  
Innovation Asset Management, LLC  
[www.iam-llc.com/](http://www.iam-llc.com/)

Jameson & Company, P.C. (SBIR Survival Kit)  
[www.jamesoncpa.com/gov't\\_contract\\_services.htm](http://www.jamesoncpa.com/gov't_contract_services.htm)

JHEverson Consulting LLC  
[www.JHEversonConsulting.com](http://www.JHEversonConsulting.com)

Hentzel & Associates SBIR Services  
[www.sbirhelp.com](http://www.sbirhelp.com)

Lytmos Group, LLC  
[www.lytmos.com](http://www.lytmos.com)

Miller & Associates, P.C.  
[www.millerpc.com/](http://www.millerpc.com/)

New Technology Connection  
[www.newtechconnect.com](http://www.newtechconnect.com)

NineSigma, Inc.  
[www.ninesigma.net/](http://www.ninesigma.net/)

Ohio Aerospace Institute  
[www.oai.org](http://www.oai.org)

Parmelee Creative & Technical Writing  
[www.parmeleeewriting.com/](http://www.parmeleeewriting.com/)

PBC SBIR Services  
[www.sbirhelpdesk.com](http://www.sbirhelpdesk.com)  
[www.pbcinc.com](http://www.pbcinc.com)

Piquero Insights, Inc.  
[www.piqueroinc.com/](http://www.piqueroinc.com/)

Proposals that Work, LLC  
[www.proposalsthatwork.com](http://www.proposalsthatwork.com)

ResearchResearch  
[www.researchresearch.com/entry/entry.htm](http://www.researchresearch.com/entry/entry.htm)

Research Editing  
[www.researchediting.com](http://www.researchediting.com)

Robert Berger Consulting  
Under construction

Rocket Science Technologies  
<http://rocketscitech.com>

SBIR.gov  
<http://www.sbir.gov/>

SBIR Gateway  
[www.zyn.com/sbir/](http://www.zyn.com/sbir/)

SBIR Nation  
[www.twitter.com/SBIRNation](http://www.twitter.com/SBIRNation)

SBIR Resource Center  
<http://sbir.us>

SciBiz Services  
[www.scibiz.net/](http://www.scibiz.net/)

Small Business Technology Coalition  
[www.sbtc.org](http://www.sbtc.org)

Summit Contract Management, LLC  
[www.summitcontractmanagement.com](http://www.summitcontractmanagement.com)

Tech BizSolutions, Inc.  
[www.sbiraccounting.com](http://www.sbiraccounting.com)

The SBIR Coach - Fred Patterson  
[www.SBIRcoach.com](http://www.SBIRcoach.com)

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## HOW TO REACH US

If you have any comments, suggestions, or would like to submit items for the next issue please contact us:

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