

SBIR/STTR ALERTING SERVICE -- April 16, 2010

The SBIR/STTR Alerting Service is a free service that provides bi-weekly notification of SBIR and STTR solicitation announcements, news and information, and Internet resources relevant to the SBIR/STTR programs. This service is provided by the Economic Development Office of Pacific Northwest National Laboratory (PNNL).

Back issues of the SBIR Alert are available at www.pnl.gov/edo/opportunities/sbir.stm. Subscription instructions appear at the end of this newsletter.

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SBIR/STTR NEWS AND INFORMATION

- National SBIR Conference

The National SBIR Conference which will take place in Hartford, Connecticut on April 21-23, 2010 is just around the corner. Event coordinators are still accepting registrations, however, online registration closes on Friday, April 16th at Noon EST. After that time, you may call 860-657-3331, or register at the door. A recent announcement regarding this event included a 'Top 10 Reasons why should you attend' list:

1. Learn how to win SBIR awards – from the workshops and presentations, from all 11 federal agency program managers (and their staffs), and also from other attendees!
2. Learn how to leverage the awards to win other governmental and commercial business, and to build your business.
3. Learn how the government will help winners build their businesses.
4. Hear small business/ large business partnering success stories
5. Learn new markets to access and how to access them.
6. Learn how to partner with federal labs, and how they can help you develop your product.
7. Develop new relationships and network with potential governmental customers.
8. Develop new relationships and network with major potential industrial customers like Pratt & Whitney, Sikorsky, Boeing, General Dynamics Electric Boat, Goodyear, Hamilton Sundstrand, Johnson & Johnson, Merck, Raytheon, Lockheed Martin, Procter & Gamble, and Sherwin-Williams.
9. Develop new relationships and network with potential partners and suppliers (and size up your competition – they'll be doing the same).
10. Learn the PROCESS of Innovation, how Deals are made, and how Businesses are grown.

For more information, contact Deb Santy at Deb.Santy@ctinnovations.com or 860-257-2893, or visit www.SBIRnational.com for the agenda, hotel and directions, registration, and more.

In addition to the National Workshop, there are several upcoming events in areas all over the country and online listed in the 'Conferences and Workshops' section of this newsletter.

- SBIR Resources on the Web: SHIFT Connector

The National Institute of Allergy and Infectious Diseases (NAID) recently introduced a pilot website to help investigators and businesses connect for the new SHIFT SBIR program, regardless of the funding institute or center. The site offers the opportunity for businesses to post their interests and investigators can propose product-oriented research topics. After connecting, the PI usually writes the SHIFT SBIR application that the business submits to NIH for funding.

The 'SHIFT Connector: Bringing Business Jobs to Academic Investigators' website is available at <http://funding.niaid.nih.gov/ncn/sbir/shift/default.htm>. The 'SHIFT Award: Small Businesses Helping Investigators to Fuel the Translation of Scientific Discoveries' program announcement is available at <http://grants.nih.gov/grants/guide/pa-files/PA-10-122.html>.

-- SBIR Resources on the Web: Research Commercialization and SBIR Center

A website that offers several resources that could be useful to members of the SBIR community is the Research Commercialization and SBIR Center which is available at <http://center.ncet2.org/>. The site includes a Research Commercialization Online Distance Learning Center that offers free webinars and paid online workshops. As indicated on their homepage, these events are 'structured to ensure that researchers understand the necessary concepts that underlie the innovation economy so that they can actively participate in it. It is expected that a significant number of graduates of the program will create and lead research-intensive companies that will submit to the SBIR program and pursue angel/venture capital. Alternatively, it is expected that other graduates will work for research centers in government, universities or industry (especially SBIR companies) and will apply the concepts and principles learned in our commercialization program in that way.'

In addition to the training opportunities, this site also includes a discussion Forum and a Job Opportunity posting section, where 'companies looking for people can post their available positions. It can also be used by new SBIR applicants to post solicitations for team members or PIs for the application.' Listings from SBIR related companies that would like to hire university faculty, grad students and post-docs are encouraged.

-- USDA SBIR Impact – April 2010

The U.S. Department of Agriculture (USDA) recently posted the April 2010 issue of 'SBIR Impact' on their SBIR website (<http://www.csrees.usda.gov/funding/sbir/sbir.html>). SBIR Impact is a quarterly newsletter for small businesses interested in the USDA-SBIR program and for institutions and organizations that support the small business community and rural America.

Included in this issue is a status update on the FY2010 Phase I application review process; grant recipients in the news; upcoming dates and locations of upcoming meetings where USDA SBIR staff will be in attendance, and a Phase II Commercialization Assistance Program Update

The newsletter also included the following announcement:

The next USDA-SBIR Phase I Solicitation is tentatively scheduled to be released June 2010, with a closing date in early September 2010. All FY2011 proposals must be submitted electronically through Grants.gov. Note that the registration process for submitting applications electronically can take as much as one month to complete, and registration must be finished prior to submitting a proposal. If you intend to submit an application, you need not wait until the RFA is published and can begin the registration process immediately.

-- SBIR Proposal Writing Tip: Job Creation

The following proposal writing tip was provided by Gail & Jim Greenwood. Past SBIR proposal writing articles written by the Greenwoods are available on the Greenwood Consulting Group, Inc. (GCGI) web site at www.g-jgreenwood.com.

SBIR Proposal Writing Basics: Job Creation

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We all know there is plenty of verbiage coming from Washington about the importance of small companies to the American economy and to job creation. So, let's focus on the value of including job creation in your SBIR/STTR proposal.

If we believe job creation is important to Washington, and we add it to the fact that this is an election year, we conclude that Congress is going to be looking for jobs under every rock and tree. We think that will translate into the SBIR/STTR agencies, and their reviewers, putting particular emphasis in the coming months on job creation in the SBIR/STTR proposals that they consider and fund. Therefore, we recommend that you include, in your commercialization portion of your Phase 1 or 2 SBIR/STTR proposals, some discussion of the implications of your project in terms of jobs. We think you should talk about jobs in several contexts:

First, will your project likely lead to the creation of jobs when the innovation/technology gets commercialized in Phase 3? If so, say so, and offer some estimate of the number of jobs. Be reasonable, and be able to explain how you came to your estimate. Also, will your project lead to construction jobs in Phase 3? The construction sector has been particularly hard-hit in this recession, so count those jobs also, even though they are not permanent.

Second, will your project likely lead to the retention of jobs in Phase 3? Again, if so, say so. If you don't think job retention is important, just ask any one of the millions of Americans who have lost their jobs during this recession.

Third, will your SBIR/STTR project lead to the hiring of additional personnel in your firm, or at one of your subcontractors or consultants during the Phase 1 or 2 effort? If so, once again, you need to say so. Sure, the number of jobs will be less than what might be created in Phase 3 of your project, but the jobs you create in Phase 1 or 2 can be IMMEDIATE jobs, which is important to politicians who want to take credit for near term job creation.

A word of caution about this latter category of job creation: be careful that you are not trying to create more jobs than you can afford. Personally, we think it is a lot better to hire a few folks and create long term positions for them in a financially sustainable business, than to hire a bunch of folks and then terminate them a few months later when you find out you cannot afford them all.

One other quick caution: SBIR/STTR is still about innovative solutions to important problems and needs. Commercialization is an ever-increasing area of emphasis in these programs, but agencies do not fund SBIR/STTR projects with strong commercialization potential if there is not an overarching need to conduct high risk R&D to prove technical feasibility. Put another way, you won't win an SBIR/STTR award just because you can claim significant job creation if the project itself is not an R&D effort focused on innovation.

Finally, a word of thanks: We want to assure you that there are folks like ourselves who recognize and appreciate the contribution your small firm makes to the economy, and to the individuals whom you employ. We know firsthand that it takes a lot of work to create and sustain a viable small business, so our hat is off to you. Thanks, and keep up the good work!

Gail and Jim Greenwood may be reached at the following address:

Greenwood Consulting Group, Inc.

1150 Junonia
Sanibel, FL 33957
(239) 395-9446 (voice & fax)
gail-jim@g-jgreenwood.com (email)

CONFERENCES AND WORKSHOPS

NATIONAL

National SBIR Conference -- Hartford, Connecticut, April 21-23, 2010. (Pre-conference workshops: April 20, 2010). Conference officials are expecting 1000 attendees, including large companies, federal agencies and national laboratories. This event will offer opportunities to schedule appointments with all 11 federal SBIR agencies and potential industry partners; feature your company/technology during the Poster Show; meet Program Managers and representatives from participating agencies; spend time with venture capital and angel investors, large companies, secondary market and traditional lenders, university and federal laboratory representatives and other experts who provide assistance or are interested in doing business with early-stage ventures, and more. Be prepared for three energy-filled days of success stories, workshops, presentations, exhibits, and new SBIR developments. For more information, contact Deb Santy at Deb.Santy@ctinnovations.com or 860-257-2893, or visit www.SBIRnational.com. A short video is also available at <http://www.youtube.com/watch?v=cQtl6P8pr0M>.

12th Annual NIH National SBIR Conference -- Raleigh, North Carolina, June 2-3, 2010. The North Carolina Small Business Technology Development Center will be hosting this event which will present attendees with information on the ins and outs of the NIH SBIR/STTR program, the funding opportunities available to small business researchers, and how the NIH SBIR/STTR program can be a valuable resource to help you start and/or grow your company. To view the agenda, register, and more, visit <http://www.sbtcdc.org/nihsbir2010/>. For additional information, contact John Ujvari, SBTDC SBIR Specialist at sbir@sbtcdc.org, or 919.962.8297

2010 National SBIR Beyond Phase II Conference -- San Antonio, Texas, September 13-17, 2010. This event showcases the SBIR Program's Phase II awardees' technologies and provides a forum for commercialization opportunities. The event brings together current SBIR Phase II companies, key technology and acquisition personnel from government, and industry to enable the transition of SBIR-funded research and development into products for military, government and private sector commercial markets. For more information, visit <https://www.beyondphaseii.com/index.aspx> or contact Jenn ZiBerna at conference@esncc.com or 703-412-3653.

REGIONAL

SBIR/STTR Phase I Proposal Writing Workshop -- Little Rock, AR, April 23, 2010. This interactive, eight-hour workshop, offered by Arkansas Small Business Development Center, first-time or unsuccessful writers of SBIR Phase I proposals. Instructor Sharon Ballard will focus on two areas key to winning SBIR funding: the work plan and the commercialization plan. Participants will receive guidance in researching government organizations, topics and financial and administrative requirements and will explore some specific steps to attract commercialization partners, even at the Phase I stage of the SBIR Program. For more information, contact Rebecca Norman at rxnorman@ualr.edu or 501.683.7700.

DCAA Cost Accounting Seminar and QuickBooks workshop - 2 Day Seminar – Denver, CO, April 26-27, 2010. This event is offered by Gov-Con Solutions, Inc., who provide financial and accounting solutions for government contractors such as SBIR Award Winners, DoD contractors, Prime Contractors and Subcontractors. The seminar will cover Cost Accounting/Basics, Procurement, Contract Compliance, Direct/Indirect Costs, and more. For more information, visit <http://www.gov-con.us> or contact 303-800-9115 ext 2 or info@gov-con.us.

SBIR/STTR Proposal Preparation, DoD focus -- Troy, MI, April 26, 2010. Biotechnology Business Consultants, LLC. is offering this course. Training in Michigan is co-sponsored by the MI-SBTDC and supported by the Michigan Economic Development Corporation (MEDC). For more information, visit <http://www.bbcetc.com/training.html>, or contact otm@uic.edu.

SBIR/STTR 101: Introduction and Overview – Chicago, Illinois, April 27, 2010. Biotechnology Business Consultants, LLC. is offering this course. For more information, visit <http://www.bbcetc.com/training.html>, or contact otm@uic.edu.

* SBIR/STTR Phase 1 Overview & Proposal Preparation Workshop -- Columbus/Athens, Ohio Area, April 29, 2010. This event will include an in-depth discussion of the SBIR/STTR programs, and present a four-step process for preparing a competitive Phase 1 proposal. For more information or to register, contact incubator@hocking.net.

Webinar: SBIR Programs Series: NIH SHIFT Webinar, Thursday, April 29, 12:00-1:00pm ET (9:00-10:00am PT). This webinar will describe the new NIH SHIFT SBIR Program. You need a computer with web access for the visual/audio. Q&A is conducted by a chat box to the speakers. For more information and to register, contact Tony Stanco, Executive Director, National Council of Entrepreneurial Tech Transfer, at 202-580-8382 or tony@ncet2.org, or visit http://center.ncet2.org/index.php?option=com_content&view=article&id=127.

SBIR/STTR Phase I Proposal Preparation Workshop -- Melbourne, FL, April 29, 2010. This event, offered by the Technological Research and Development Authority (TRDA) will offer help to develop better quality proposals that can lead to higher company win rates. Mark Henry, President of Grow Emerging Companies LLC, will be the trainer/facilitator of this full day workshop. Joni Richards, SBIR Technology Infusion Manager at NASA-KSC, will make a presentation and be available for questions about NASA's SBIR program and topics. To register and for additional information, visit www.trda.org, or contact Bonnie O'Regan at boregan@trda.org or 321-872-1050, Ext. 1.

SBIR/STTR Proposal Preparation, DoD focus – Cincinnati, OH, April 30, 2010. Biotechnology Business Consultants, LLC. is offering this course. For more information, visit <http://www.bbcetc.com/training.html>, or contact otm@uic.edu.

SBIR/STTR Phase I Proposal Preparation Workshop -- Jacksonville, FL, May 4, 2010. This event, offered by the Technological Research and Development Authority (TRDA) will offer help to develop better quality proposals that can lead to higher company win rates. Mark Henry, President of Grow Emerging Companies LLC, will be the trainer/facilitator of this full day workshop. Joni Richards, SBIR Technology Infusion Manager at NASA-KSC, will make a presentation and be available for questions about NASA's SBIR program and topics. To register and for additional information, visit www.trda.org, or contact Bonnie O'Regan at boregan@trda.org or 321-872-1050, Ext. 1.

Advanced SBIR Strategies to Improve Transition & Business Success -- Herndon, VA, May 6, 2010. This two day, multi-session workshop, led by Biotechnology Business Consultants, LLC, will include a morning session that provides overview on concepts and strategies to help any award winner plan their Phase II and Phase III strategies more effectively. The afternoon session focuses on specific transition strategies and programs available to move SBIR projects towards Phase III – including FAST Track bids, earmark funding, M&A concepts & other ways to receive value from your IP, and special funding dedicated to assisting with the transition of technology into DoD. For more information, visit <http://www.cit.org/events>, or contact Robert Brooke at robert.brooke@cit.org or 703-689-3080.

* Hands-On SBIR/STTR Cost Proposal Workshop -- Gainesville, Florida, May 7, 2010. This event will include a hands-on effort which will begin with attendees estimating an indirect rate/overhead rate/G&A rate/F&A rate for their company. Those who do not want the hands-on component are welcome to attend and see an example of how one company estimated its rate. Attendees will also have a chance to draft their

own SBIR/STTR cost proposal during the event. For more information or to register, contact cbrown11@ufl.edu.

SBIR/STTR Proposal Preparation, NIH focus – Lexington, KY, May 10-11, 2010. Biotechnology Business Consultants, LLC. is offering this course. For more information, visit <http://www.bbcetc.com/training.html>, or contact otm@uic.edu.

* SBIR/STTR Phase 1 Proposal Preparation Workshop -- Sarasota, Florida, May 13, 2010. This event will begin with an overview of the SBIR/STTR programs. Then it will take you through a simple but comprehensive four-step process for developing a credible and competitive Phase 1 proposal. It will also include a group review and critique of an actual SBIR proposal. Florida residents will learn about the state's "Phase 0" program that can help reduce the cost of preparing a Phase 1 proposal. For more information on the workshop or to register, contact dandrews@edcsarasotacounty.com.

SBIR/STTR Proposal Preparation, NIH focus – Pittsburgh, PA, May 18-19, 2010. Biotechnology Business Consultants, LLC. is offering this course. For more information, visit <http://www.bbcetc.com/training.html>, or contact otm@uic.edu.

* SBIR/STTR Phase 1 Proposal Preparation Workshops -- Missoula & Bozeman, Montana, May 19-20, 2010. These workshops will include a strong overview of the SBIR/STTR programs, four-step process for developing a credible and competitive Phase 1 proposal, and each day's discussion will include a comparison of research done by the private sector in an SBIR/STTR project with research in a university environment. For more information or to register, contact marymcmahon@mt.gov.

SBIR/STTR Phase I Proposal Writing Workshop -- Scottsdale, Arizona, May 20, 2010. This workshop targets early stage, first time writers of SBIR/STTR Phase I proposals and includes help to plan and complete each major section of a proposal, with concentration on work and commercialization plans. To register and for additional information visit www.asutechnopolis.org, or contact: Jessica Groeneveld at Jessica.Groeneveld@asu.edu or 480-884-1804.

Access SBIR-STTR Scientific & Engineering Talent System (ASSETs) – Boston, MA, May 25-26, 2010. If you're in the Life Science space, and involvement in tech transfer and/or IP transactions, set-up of strategic alliances and collaborations are critical components of YOUR job description and/or part of your business development strategy, the ASSETs format of extensive, structured pre-event interaction; in-depth groundwork to identify/achieve targeted matching; various carefully crafted at-event interaction & focused content; very useful, focused content sessions, involving leading experts in their fields; make this a powerful, effective, must-be-involved opportunity for large and small firms alike. For more information, visit http://www.inknowvation.com/SBIR_ASSETs_Life_Sciences_2010/index.html, or contact Ann Eskesen at ann.eskesen@inknowvation.com or (781) 595-2920.

Understanding SBIRs for Researchers – Online Course, Class Schedule: May 20; May 27; June 3; June 10; June 17. This class will train and expose graduate students /researchers / faculty members to the SBIR/STTR programs. Common errors and tips in writing a good proposal are covered. The expected outcome of this course is give the researchers an advantage in knowing how the proposals are reviewed and what to include in a competitive proposal. For more information, contact Tony Stanco, Executive Director, National Council of Entrepreneurial Tech Transfer, at 202-580-8382 or tony@ncet2.org, or visit http://center.ncet2.org/index.php?option=com_joomla_lms&Itemid=53&task=course_guest&id=10.

* SBIR/STTR Phase 1 Proposal Preparation Workshop, Philadelphia area, Pennsylvania, May 24, 2010. This event will begin with an overview of the SBIR/STTR programs. Then it will take you through a simple but comprehensive four-step process for developing a credible and competitive Phase 1 proposal. It will also include a group review and critique of an actual SBIR proposal. Pennsylvania residents will learn about the support services available in Pennsylvania for SBIR/STTR applicants. Your point of contact for this event is clydes@wharton.upenn.edu.

* SBIR/STTR Phase 1 and Cost Proposal & Government Accounting Workshops -- Oklahoma City, Oklahoma, June 1-2, 2010. The first day of this event will address preparing the Phase 1 SBIR/STTR proposal. It starts with an overview of the programs and how they are evolving, and continues into a logical four step process for developing a competitive Phase 1 proposal. The second day will cover cost proposal and government accounting. This is a powerful pair of workshops for both newcomers to SBIR/STTR, as well as seasoned proposers who want to sharpen and expand their skills. To learn more about this event, contact roberts@ocast.state.ok.us.

SBIR/STTR Phase I Proposal Writing Workshop -- Fayetteville, Arkansas, October 7, 2010. This event, offered by Arkansas Small Business and Technology Development Center ,can help research-based businesses move from SBIR/STTR applicants to awardees. This interactive, eight-hour workshop is for early-stage, first-time or unsuccessful writers of SBIR Phase I proposals. Participants will receive guidance in researching government organizations, topics and financial and administrative requirements and will explore some specific steps to attract commercialization partners, even at the Phase I stage of the SBIR Program. For more information, contact Rebecca Norman at rxnorman@ualr.edu or 501.683.7700.

Other possible upcoming SBIR training opportunities include:

SBIR/STTR Road Trip, Santa Fe & Albuquerque, New Mexico, Late Summer 2010 (tentative)

* Greenwood Consulting Group, Inc will provide training at these workshops. Any attendee of one of these workshops is entitled to a free critique of his or her draft SBIR or STTR proposal. If you have questions, contact Gail or Jim Greenwood at (239) 395-9446 (voice & fax) or gail-jim@g-jgreenwood.com, or visit their web site at www.g-jgreenwood.com.

If you are sponsoring or are aware of SBIR workshops in your area and would like to post an announcement feel free to contact us.

SOLICITATIONS CURRENTLY OPEN

SBIR

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF
Due August 5, December 5, 2010;
AIDS and AIDS-related due May 7, September 7, 2010, and January 7, 2011
<http://grants.nih.gov/grants/funding/sbir.htm>

EPA SBIR 2010
Due May 11, 2010
<http://epa.gov/ncercqa/sbir/>

NSF FY-2011 SBIR Phase I Solicitation
Open for submission May 9, 2010 and Due June 9, 2010
<http://www.nsf.gov/eng/iip/sbir/>

DOT FY10.2 SBIR Program Solicitation
Due May 14, 2010
<http://www.volpe.dot.gov/sbir/>

STTR

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF
Due August 5, December 5, 2010;

AIDS and AIDS-related due May 7, September 7, 2010, and January 7, 2011
<http://grants.nih.gov/grants/funding/sbir.htm>

COMING SOON

DoD SBIR Program 2010.2
Pre-release expected April 21, 2010
Expected to open May 19, 2010
<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

USDA-SBIR Phase I Solicitation
Expected to be released June 2010
<http://www.csrees.usda.gov/funding/sbir/sbir.html>

SBIR/STTR INFO ON THE INTERNET

PARTICIPATING AGENCY SBIR WEB SITES:

Department of Agriculture
www.csrees.usda.gov/funding/sbir/sbir.html

Department of Commerce
National Oceanic and Atmospheric Administration
www.oar.noaa.gov/orta/
National Institute of Standards and Technology
www.nist.gov/sbir

Department of Defense
www.acq.osd.mil/sadbu/sbir or
www.dodsbir.net
Defense Technical Information Center
www.dtic.mil/dtic/sbir/
Air Force
www.sbirsttrmall.com/Portal.aspx
Army
www.aro.army.mil/arrowash/rt/sbir/sbir.htm
Chemical and Biological Defense Program (CBD)
Defense Advanced Research Projects Agency (DARPA)
www.darpa.mil/sbir/
Defense Threat Reduction Agency (DTRA)
www.dtra.mil/acq/business/acq%5Fsmallbus.html
Missile Defense Agency (MDA)
www.winbmdo.com/
Navy
www.navysbir.com/
National Geospatial-Intelligence Agency (NGA)
www.nga.mil/portal/site/nga01/index.jsp
Office of the Secretary of Defense (OSD)
Special Operations Command (SOCOM)
<http://soal.socom.mil/index.cfm?page=sadbu&sb=sbir>
SBIR Interactive Technical Information System (SITIS)
<http://dtica.dtic.mil/sbir/index.html>

Department of Education

www.ed.gov/programs/sbir/index.html
Department of Energy
<http://sbir.er.doe.gov/sbir/>
Homeland Security Science and Technology Directorate (S&T)
<https://sbir.dhs.gov/>
Homeland Security Domestic Nuclear Detection (DNDO)
<https://dndosbir.dhs.gov/>
Department of Transportation
www.volpe.dot.gov/sbir
Environmental Protection Agency
<http://epa.gov/ncerqa/sbir>
National Institutes of Health
<http://grants1.nih.gov/grants/funding/sbir.htm>
National Aeronautics & Space Administration
<http://sbir.nasa.gov>
National Science Foundation
<http://www.nsf.gov/eng/iip/sbir/index.jsp>
Small Business Administration
www.sba.gov/SBIR/

NATIONAL RESOURCES (GOVERNMENT/NON-PROFIT)

CRIS (Current Research Information System)
<http://cris.csrees.usda.gov/>
CRISP (Computer Retrieval of Information on Scientific Projects)
www.crisp.cit.nih.gov/
Federal Business Opportunities
www.fedbizopps.gov/
Grants.gov
www.grants.gov
Pacific Northwest National Laboratory Economic Development Office
www.pnl.gov/edo/
SBA Tech-Net
<http://tech-net.sba.gov/>
State Science and Technology Institute
www.ssti.org

STATE/REGIONAL SBIR AND SMALL BUSINESS RESOURCES (listed alphabetically by state)

Technology Research and Development Center of Alaska (TREND)
www.trendalaska.org/
Arkansas SBDC SBIR/STTR Program
www.asbdc.uarl.edu/sbir/grants/
SBIR Colorado
www.sbircolorado.org/
The Connecticut SBIR Office
www.ctsbir.com/
Delaware Technology Assistance Program (DETAP)
www.detap.org/
Florida SBDC Network Business Technology Commercialization Program
www.floridasbdc.org/btc
Georgia SBIR Assistance Program
<http://innovate.gatech.edu/sbir>
Hawaii SBIR program (HDTC)
www.htdc.org/sbir/

Idaho SBIR Initiative Program
<http://technology.idaho.gov/sbir>

Heartland Illinois Technology Enterprise Center (HITEC)
www.heartlanditec.org/

Illinois DCEO Innovation Challenge Technical Assistance Program
www.illinoisbiz.biz/dceo/Bureaus/Technology/Technology+Grants+Programs/Innovation+Challenge+Program.htm

Office of Intellectual Property and Technology Transfer (OIPTT) and
NASA Illinois Commercialization Center (NICC)
www.nasa-illinois.org

Indiana Economic Development Corporation
<http://www.in.gov/iedc/sbir.htm>

Iowa State University Research Foundation, Inc. (ISURF)
www.techtransfer.iastate.edu

Kansas Technology Enterprise Corporation (KTEC)
www.ktec.com/business/section/resources.htm

Kentucky Science and Technology Corporation
www.kstc.com

Maine Technology Institute
www.mainetechnology.org/

Maryland Technology Development Corporation (TEDCO)
www.marylandtedco.org/

Defense Alliance of Minnesota
www.defensealliance.com/

MoFAST: Moving Missouri's Innovations to Market
www.mofast.net

Montana SBIR Program - Montana Department of Commerce
<http://sbir.mt.gov/index.asp>

MSU TechLink - Regional DoD SBIR and Transition Assistance
www.techlinkcenter.org/sbir

Nebraska Business Development Center
<http://nbdc.unomaha.edu/SBIR/>

Nevada Small Business Development Center (NSBDC)
www.nsbdc.org/

New Jersey SBDC Technology Commercialization Center
www.njsbdc.com/SciTech/sbir.asp

New Mexico SBIR Outreach Program
www.techventures.org/whatwedo/entrepreneurs.php

New York SBIR/STTR Assistance
www.nystar.state.ny.us/sbir/outreach.htm

University of North Dakota Center for Innovation SBIR / STTR Services
http://www.innovators.net/innovators/public_html/entrepreneur_services/es_sbir.html

North Carolina SBTDC SBIR Outreach
www.sbtdc.org/technology/sbirsttr.asp

Ohio SBIR Program
www.odod.state.oh.us/tech/sbir/

Oklahoma Center for the Advancement of Science and Technology
www.ocast.state.ok.us/Programs/SBIRSTTR/tabid/58/Default.aspx

Oregon SBIR and STTR Resource Guide
www.bizcenter.org/Services/7530/6198/7548

Innovation Partnership (Pennsylvania)
www.innovationpartnership.net/

Puerto Rico Small Business Development Center
www.prsbdc.org/CDTC_web/index.htm

Small Business High Technology Institute
www.sbhti.org/

South Dakota SBIR Center
www.sbir.dsu.edu
SBIR-STTR Assistance Center of Utah
www.innovationutah.com/sbir.html
Virginia's Center for Innovative Technology
www.cit.org/
Washington Technology Center SBIR Program
<http://www.watechcenter.org/sbir>
Washington State Small Business Development Center
www.sbdc.wsu.edu
Wisconsin Entrepreneurs' Network
www.wenportal.org
Wisconsin SBIR/STTR Program
www.wisconsinsbir.org/
Wyoming SBIR/STTR Initiative
www.uwyo.edu/sbir/

OTHER RESOURCES AND CONSULTING SERVICES

Advanced Technology Innovations, Inc.
<http://www.atiincusa.com/>
Bid Data Line
www.biddataline.com/fed/
Biotechnology Business Consultants, LLC
www.bioconsultants.com
Centurion Technology
www.centuriontechnology.com/
Clark Nuber P.S., CPAs
www.clarknuber.com/
Cohen International, SBIR Consulting
<http://rogercohen.com/sbir>
Consulting Concepts, LLC
www.consultingconceptsllc.com
DuResTec
www.durestec.com
Foresight Science & Technology, Inc.
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www.inknowvation.com
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www.jamesoncpa.com/gov't_contract_services.htm
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Hentzel & Associates SBIR Services
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