

SBIR/STTR ALERTING SERVICE -- December 3, 2010

The SBIR/STTR Alerting Service is a free service that provides bi-weekly notification of SBIR and STTR solicitation announcements, news and information, and Internet resources relevant to the SBIR/STTR programs. This service is provided by the Economic Development Office of Pacific Northwest National Laboratory (PNNL).

Back issues of the SBIR Alert are available at www.pnl.gov/edo/opportunities/sbir.stm. Subscription instructions appear at the end of this newsletter.

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SBIR/STTR NEWS AND INFORMATION

- PHS-2010-2 SBIR/STTR Omnibus Solicitation Deadline Reminder

Proposals in response to the U.S. Department of Health and Human Services Public Health Service (PHS) 2010 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF are due December 6, 2010. The solicitation had listed the 3rd and final receipt date as December 5th, however, the NIH posted the following reminder on their SBIR/STTR News Flash Page (http://grants.nih.gov/grants/funding/sbirsttr_news.htm) this week:

REMINDER: SBIR/STTR Submission Date of Dec 5 Falls to Dec 6 Because of the Weekend December 1, 2010

If a submission date falls on a weekend, it is extended to the following Monday. SBIR and STTR applications submitted to the December 5 submission date will be considered on time if successfully submitted to Grants.gov on or before December 6 and no later than 5:00 p.m. local time of the applicant organization.

For more information regarding the HHS SBIR/STTR program, including their SBIR/STTR submission FAQ page visit <http://grants.nih.gov/grants/funding/sbir.htm>, or contact sbir@od.nih.gov.

- DOT FY11.1 SBIR Solicitation Deadline Reminder

Proposals in response to the U.S. Department of Transportation (DOT) FY11.1 SBIR Solicitation are due December 13, 2010. As indicated on the DOT solicitation page:

Proposals may only be submitted online, and must be received no later than 11:59 P.M. EST on the closing date. Visit Section III: Proposal Preparation Instructions and Requirements, of the current solicitation for details. Be sure to read the entire Solicitation carefully before submitting your proposal. Instructions are included on the submission page.

For more information regarding the DOT SBIR program, visit the DOT SBIR website (<http://www.volpe.dot.gov/sbir/>), the FAQ page (<http://www.volpe.dot.gov/sbir/faq.html>), or the contact the US DOT SBIR Program Director, Leisa Moniz, at 617/494-2051 or leisa.moniz@dot.gov.

-- DoD SBIR Program 2011.1 Pre-release

The Department of Defense (DoD) 2011.1 SBIR solicitation was publicly released on the DoD SBIR Web Site (<http://www.acq.osd.mil/sadbu/sbir>) on November 10, 2010. The 2011.1 SBIR Solicitation will open for receipt of proposals on December 13, 2010 and will close at 6:00 AM EASTERN TIME, January 12, 2011. Prior to the December 13th opening, you may talk directly with the Topic Authors to ask technical questions about the topics. Their names, phone numbers, and e-mail addresses are listed within each of the solicitation topic files that have been posted for the participating DoD Components -- Army, Navy, CBD, DARPA, DTRA, OSD-DHP, and SOCOM.

The complete solicitation is available in HTML, PDF, and WORD file formats at <http://www.dodsbir.net/solicitation>. Questions regarding the solicitation may be directed to the SBIR/STTR Help Desk at (866) 724-7457 or Mr. Chris Rinaldi, DoD SBIR/STTR Program Administrator, at (703) 604-0157 X 146, or by e-mail: Christopher.Rinaldi@osd.mil or Ms. Shirley Lindom, Contracting Officer, at (505) 846-5935, email Shirley.Lindom@kirtland.af.mil.

-- Joint Agency SBIR FOA in Robotics Technology Development and Deployment Opens

The joint-agency SBIR Phase I Federal Opportunity Announcement (FOA) in Robotics Technology Development and Deployment that was released on 14 September 2010 began accepting proposals on November 20, 2010. The joint agency FOA is part of the Small Business Administration's recently established SBIR 2.0 shared best practices initiative. This initiative encourages agencies to issue joint solicitations to work together to streamline topics for applicants and address areas of national priorities. NIH, DARPA, NSF, USDA, and DHS are participating in the joint SBIR Phase I FOA which closes on December 20, 2010.

The FOA features more than 50 topics to which small businesses can respond. DHS' interests include: technologies to remotely or robotically access, diagnose, and render safe IEDs; robotics to survey captured tunnels for forensic collection and mitigation activities; and robotics to inspect existing subterranean infrastructures.

Additional information about the joint-agency FOA, PAR-10-279, including instructions to submit applications, can be found at <http://grants.nih.gov/grants/guide/pa-files/PAR-10-279.html>.

-- Tibbetts Awards and SBIR Hall of Fame Nomination Deadlines

Just a reminder that nominations for both the Tibbetts Awards and the SBIR Hall of Fame programs, that were announced in the last issue of the SBIR-Alert and reposted below, must be received by the SBA by December 15, 2010 at 5pm est.

The Small Business Administration (SBA) recently posted notices on their Office of Technology SBIR/STTR website (<http://www.sba.gov/aboutsba/sbaprograms/sbir/index.html>) announcing an awards ceremony that will take place on February 15, 2011 to honor recipients of 2011 Tibbetts Awards and the newly created SBIR Hall of Fame Awards. A portion of these notices appear below:

Tibbetts Awards

The Tibbetts Awards are presented to those small businesses and individuals judged to exemplify the best in the SBIR program. The award is named for Roland Tibbetts, acknowledged as the father of the SBIR program, and is presented to companies and individuals that promote the mission and goals of the SBIR program and STTR:

to stimulate technological innovation;

to use small business to meet federal research and development needs;
to encourage diverse participation in technological innovation;
to increase commercialization of Federal research.

Nominations will be accepted starting November 15, 2010. The nomination period will close on December 15, 2010 at 5 PM EST. For consideration of the Tibbetts Awards, submit nomination packages to TibbettsAwards@sba.gov.

SBIR Hall of Fame

We are proud to announce the first annual SBIR Hall of Fame Awards. The SBIR Hall of Fame awards will be made to firms with a long period of extraordinary success of research, innovation, and commercialization within the SBIR program.

For the SBIR Hall of Fame, nominees must be previous SBIR awardees that have contributed significantly to the program's goals over a period of time through their work. Any individual who owns and operates or who bears principal responsibility for operating a business that received an SBIR Phase I and II award or STTR award may be nominated.

Nominations will be accepted starting November 15, 2010. The nomination period will close on December 15, 2010 at 5 PM EST. For consideration of the SBIR Hall of Fame, submit nomination packages to SBIRHallofFame@sba.gov.

Awards Ceremony

The national ceremony to recognize recipients of the 2011 Tibbetts Awards and SBIR Hall of Fame Awards will be held in Washington, DC on February 15, 2011. For more information, contact:

Shirley F. Smith
U.S. Small Business Administration
Office of Technology
409 Third Street, SW, 8th Floor
Washington, DC 20416
shirley.f.smith@sba.gov

CONFERENCES AND WORKSHOPS

NATIONAL

National SBIR/STTR Conference – Madison, Wisconsin, April 11-13, 2011. This event will offer opportunities to hear from attending federal SBIR/STTR agency representatives; hear from government, industry and academic experts in the federal SBIR/STTR programs; meet with agency representatives at one-on-one sessions; connect and network with technology entrepreneurs, innovators, researchers; learn about cutting-edge technology opportunities in defense, agriculture, energy and life sciences; learn how to successfully submit competitive research proposal; learn about large companies and their partnering opportunities with small businesses; and learn about many research oriented organizations (private and public) in the Midwest. Visit www.wisconsinsbir.org for details.

REGIONAL

SBIR/STTR Proposal Preparation Workshop, DoD focus -- Farmington Hills, MI, December 7, 2010. This one-day seminar will review the current DoD solicitation as well as those from other agencies to illustrate the process of identifying early-stage R&D funding opportunities. It will also provide detailed instruction on proposal preparation, including both technical and commercialization plans and proposal submission procedures. Core principles of preparing fundable SBIR/STTR proposals are stressed. For more information or to register, visit <http://www.bbcetc.com/training.html>, or call 734-930-9741.

SBIR Forum -- A View from the Trenches -- Melbourne, FL, December 8, 2010. Hear from a panel of accomplished entrepreneurs as they describe their insights on the challenges and obstacles they have faced in pursuit of federal R&D grant funding through the SBIR/STTR programs. Panelists include: Kirstie Chadwick, CEO, Growth Innovators; Kerry Gilger, CEO, VisualCue Technologies; Martin Hall, Director of Marketing & Senior Scientist, Propagation Research Associates; Bruce McQueary, Vice President, Securboration; Carol Wideman, CEO and Co-Founder, Vcom3D, Inc.; Bernie Zuzo, TRDA SBIR Commercialization Manager, Panel Facilitator. Register at www.trda.org or RSVP to boregan@trda.org.

DCAA and Government Contractors Accounting Seminar -- Denver, CO, December 7-9, 2010. This seminar, designed to help the SBIR contractors with their financial and accounting systems, will cover DCAA Pre-Award Audits, Post Award, Provisional Billing Rates, and Incurred Cost Proposal, Structured Chart of Accounts -- FAR Compliance, Segregation of Direct, Indirect, and Unallowable Costs, Labor Distribution System Allowing for Direct and Indirect Labor. This seminar may also be attended online. For more information, visit <http://www.gov-con.us>, or contact 303-800-9115 ext 2 or info@gov-con.us.

Rates Plus User's Conference December 10, 2010 in Denver, CO. QuickBooks Reconciliation for FAR Compliance, Rates Plus/Government Reports, Financial Reporting-Year End. This seminar may also be attended online. For more information, visit <http://www.gov-con.us>, or contact 303-800-9115 ext 2 or info@gov-con.us.

SBIR/STTR 101: Introduction and Overview -- TBD, MI, December 14, 2010. This half-day workshop covers the SBIR/STTR program basics, including: program purpose; eligibility; and sources of funding. The course is targeted to a broad audience that is still exploring the SBIR/STTR program. It is designed to provide enough information for attendees to determine if they would like to seriously pursue proposal development. For more information or to register, visit <http://www.bbcetc.com/training.html>, or call 734-930-9741.

Other possible upcoming SBIR training opportunities include:

SBIR/STTR workshop, Gainesville, Florida, April 2011
National SBIR/STTR Conference, Madison, Wisconsin, April 11-13, 2011
SBIR/STTR Spring workshops, Santa Fe, New Mexico area, March 2011 (tentative)

* Greenwood Consulting Group, Inc will provide training at these workshops. Any attendee of one of these workshops is entitled to a free critique of his or her draft SBIR or STTR proposal. If you have questions, contact Gail or Jim Greenwood at (239) 395-9446 (voice & fax) or gail-jim@g-jgreenwood.com, or visit their web site at www.g-jgreenwood.com.

If you are sponsoring or are aware of SBIR workshops in your area and would like to post an announcement feel free to contact us.

SOLICITATIONS CURRENTLY OPEN

SBIR

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF

Due December 6, 2010;
AIDS and AIDS-related due January 7, 2011
<http://grants.nih.gov/grants/funding/sbir.htm>

DOT FY11.1 SBIR Solicitation
Due December 13, 2010
<http://www.volpe.dot.gov/sbir/>.

NIH, DARPA, NSF, USDA, and DHS Joint SBIR Phase I FOA in Robotics Technology Development and Deployment
Due December 20, 2010
<http://grants.nih.gov/grants/guide/pa-files/PAR-10-279.html>

DHS S&T Directorate SBIR FY11.1 Solicitation
Due January 6, 2011
<https://www.sbir.dhs.gov>

DOC NOAA FY2011 SBIR Phase I Solicitation
Due January 11, 2011
<http://www.oar.noaa.gov/orta/>

DOC NIST FY2011 SBIR Phase I Solicitation
Due January 28, 2011
<http://www.nist.gov/tpo/sbir/>

STTR

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF
Due December 6, 2010;
AIDS and AIDS-related due January 7, 2011
<http://grants.nih.gov/grants/funding/sbir.htm>

COMING SOON

NIH, DARPA, NSF, USDA, and DHS Joint SBIR Phase I FOA in Robotics Technology Development and Deployment
Expected to open November 20, 2010
<http://grants.nih.gov/grants/guide/pa-files/PAR-10-279.html>

ED IES SBIR Fast Track Solicitation for Special Education
Expected December 1, 2010
<http://www2.ed.gov/programs/sbir/applicant.html>

ED IES SBIR Fast Track Solicitation
Expected December 2, 2010
<http://www2.ed.gov/programs/sbir/applicant.html>

DoD SBIR Solicitation 2011.1
Expected December 13, 2010 (on the web now)
<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

DoD STTR Solicitation 2011.A
Pre-release expected January 27, 2011
<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

SBIR/STTR INFO ON THE INTERNET

PARTICIPATING AGENCY SBIR WEB SITES:

Department of Agriculture

www.csrees.usda.gov/funding/sbir/sbir.html

Department of Commerce

National Oceanic and Atmospheric Administration

www.oar.noaa.gov/orta/

National Institute of Standards and Technology

www.nist.gov/sbir

Department of Defense

www.acq.osd.mil/sadbu/sbir or

www.dodsbir.net

Defense Technical Information Center

www.dtic.mil/dtic/sbir/

Air Force

www.sbirstrmall.com/Portal.aspx

Army

www.aro.army.mil/arowash/rt/sbir/sbir.htm

Chemical and Biological Defense Program (CBD)

Defense Advanced Research Projects Agency (DARPA)

www.darpa.mil/sbir/

Defense Threat Reduction Agency (DTRA)

www.dtra.mil/acq/business/acq%5Fsmallbus.html

Missile Defense Agency (MDA)

www.winbmdo.com/

Navy

www.navysbir.com/

National Geospatial-Intelligence Agency (NGA)

www.nga.mil/portal/site/nga01/index.jsp

Office of the Secretary of Defense (OSD)

Special Operations Command (SOCOM)

<http://soal.socom.mil/index.cfm?page=sadbu&sb=sbir>

SBIR Interactive Technical Information System (SITIS)

<http://dtica.dtic.mil/sbir/index.html>

Department of Education

www.ed.gov/programs/sbir/index.html

Department of Energy

<http://sbir.er.doe.gov/sbir/>

Homeland Security Science and Technology Directorate (S&T)

<https://sbir.dhs.gov/>

Homeland Security Domestic Nuclear Detection (DNDO)

<https://dndosbir.dhs.gov/>

Department of Transportation

www.volpe.dot.gov/sbir

Environmental Protection Agency

<http://epa.gov/ncerqa/sbir>

National Institutes of Health

<http://grants1.nih.gov/grants/funding/sbir.htm>

National Aeronautics & Space Administration

<http://sbir.nasa.gov>

National Science Foundation
<http://www.nsf.gov/eng/iip/sbir/index.jsp>
Small Business Administration
www.sba.gov/SBIR/

NATIONAL RESOURCES (GOVERNMENT/NON-PROFIT)

CRIS (Current Research Information System)
<http://cris.csrees.usda.gov/>
CRISP (Computer Retrieval of Information on Scientific Projects)
www.crisp.cit.nih.gov/
Federal Business Opportunities
www.fedbizopps.gov/
Grants.gov
www.grants.gov
Pacific Northwest National Laboratory Economic Development Office
www.pnl.gov/edo/
SBA Tech-Net
<http://tech-net.sba.gov/>
State Science and Technology Institute
www.ssti.org

STATE/REGIONAL SBIR AND SMALL BUSINESS RESOURCES (listed alphabetically by state)

Technology Research and Development Center of Alaska (TREND)
www.trendalaska.org/
Arkansas SBDC SBIR/STTR Program
www.asbdc.uar.edu/sbir/grants/
SBIR Colorado
www.sbircolorado.org/
The Connecticut SBIR Office
www.ctsbir.com/
Delaware Technology Assistance Program (DETAP)
www.detap.org/
Florida SBDC Network Business Technology Commercialization Program
www.floridasbdc.org/btc
Georgia SBIR Assistance Program
<http://innovate.gatech.edu/sbir>
Hawaii SBIR program (HDTC)
www.htdc.org/sbir/
Idaho SBIR Initiative Program
<http://technology.idaho.gov/sbir>
Heartland Illinois Technology Enterprise Center (HITEC)
www.heartlanditec.org/
Illinois DCEO Innovation Challenge Technical Assistance Program
www.illinoisbiz.biz/dceo/Bureaus/Technology/Technology+Grants+Programs/Innovation+Challenge+Program.htm
Office of Intellectual Property and Technology Transfer (OIPTT) and
NASA Illinois Commercialization Center (NICC)
www.nasa-illinois.org
Indiana Economic Development Corporation
<http://iedc.in.gov/entrepreneurship/small-business-innovation-research-initiative>
Iowa State University Research Foundation, Inc. (ISURF)
www.techtransfer.iastate.edu
Kansas Technology Enterprise Corporation (KTEC)

www.ktec.com/business/section/resources.htm
Kentucky Science and Technology Corporation
www.kstc.com
Maine Technology Institute
www.mainetechnology.org/
Maryland Technology Development Corporation (TEDCO)
www.marylandtedco.org/
Defense Alliance of Minnesota
www.defensealliance.com/
MoFAST: Moving Missouri's Innovations to Market
www.mofast.net
Montana SBIR Program - Montana Department of Commerce
<http://sbir.mt.gov/index.asp>
MSU TechLink - Regional DoD SBIR and Transition Assistance
www.techlinkcenter.org/sbir
Nebraska Business Development Center
<http://nbdc.unomaha.edu/SBIR/>
Nevada Small Business Development Center (NSBDC)
www.nsbdc.org/
New Jersey SBDC Technology Commercialization Center
www.njsbdc.com/SciTech/sbir.asp
New Mexico SBIR Outreach Program
www.techventures.org/whatwedo/entrepreneurs.php
New York SBIR/STTR Assistance
www.nystar.state.ny.us/sbir/outreach.htm
University of North Dakota Center for Innovation SBIR / STTR Services
http://www.innovators.net/innovators/public_html/entrepreneur_services/es_sbir.html
North Carolina SBTDC SBIR Outreach
www.sbtcd.org/technology/sbirsttr.asp
Ohio SBIR Program
www.odod.state.oh.us/tech/sbir/
Ohio Aerospace Institute Small Business Network and Industry Membership Program
<http://www.oai.org/networking/event/index.html?sc=3>
Oklahoma Center for the Advancement of Science and Technology
<http://www.ok.gov/ocast/>
Oregon SBIR and STTR Resource Guide
www.bizcenter.org/Services/7530/6198/7548
Innovation Partnership (Pennsylvania)
www.innovationpartnership.net/
Puerto Rico Small Business Development Center
www.prsbdc.org/CDTC_web/index.htm
Small Business High Technology Institute
www.sbhti.org/
South Dakota SBIR Center
www.sbir.dsu.edu
SBIR-STTR Assistance Center of Utah
www.innovationutah.com/sbir.html
Virginia's Center for Innovative Technology
www.cit.org/
Washington Technology Center SBIR Program
<http://www.watechcenter.org/sbir>
Washington State Small Business Development Center
www.sbdc.wsu.edu
Wisconsin Entrepreneurs' Network
www.wenportal.org
Wisconsin SBIR/STTR Program

www.wisconsinsbir.org/
Wyoming SBIR/STTR Initiative
www.uwyo.edu/sbir/

OTHER RESOURCES AND CONSULTING SERVICES

Advanced Technology Innovations, Inc.
<http://www.atiincusa.com/>

Bid Data Line
www.biddataline.com/fed/

Biotechnology Business Consultants, LLC
www.bioconsultants.com

Centurion Technology
www.centuriontechnology.com/

Clark Nuber P.S., CPAs
www.clarknuber.com/

Cohen International, SBIR Consulting
<http://rogercohen.com/sbir>

Consulting Concepts, LLC
www.consultingconceptsllc.com

DuResTec
www.durestec.com

Foresight Science & Technology, Inc.
www.foresightst.com

Gov-Con Solutions, LLC
www.sbiraccounting.info

Greenwood Consulting Group, Inc.
www.g-jgreenwood.com

GROW LLC
www.growllc.com

InKnowVation Online
www.inknowvation.com

Innovation Asset Management, LLC
www.iam-llc.com/

Jameson & Company, P.C. (SBIR Survival Kit)
www.jamesoncpa.com/gov't_contract_services.htm

JHEverson Consulting LLC
www.JHEversonConsulting.com

Hentzel & Associates SBIR Services
www.sbirhelp.com

Lytmos Group, LLC
www.lytmos.com

Marti Elder Inc. -- SBIR consulting in the Northern Rockies region
www.martielder.com

Miller & Associates, P.C.
www.millerpc.com/

New Technology Connection
www.newtechconnect.com

NineSigma, Inc.
www.ninesigma.net/

Ohio Aerospace Institute
www.oai.org

Parmelee Creative & Technical Writing
www.parmeleeewriting.com/

PBC SBIR Services
www.sbirhelpdesk.com

www.pbcinc.com
Piquero Insights, Inc.
www.piqueroinc.com/
Proposals that Work, LLC
www.proposalsthatwork.com
ResearchResearch
www.researchresearch.com/entry/entry.htm
Research Commercialization and SBIR Center
<http://center.ncet2.org/>
Research Editing
www.researchediting.com
Robert Berger Consulting
Under construction
Rocket Science Technologies
<http://rocketscitech.com>
SHIFT Connector: Bringing Business Jobs to Academic Investigators
<http://funding.niaid.nih.gov/ncn/sbir/shift/default.htm>
SBIR.gov
<http://www.sbir.gov/>
SBIR Gateway
www.zyn.com/sbir/
SBIR Nation
www.twitter.com/SBIRNation
SBIR Resource Center
<http://sbir.us>
SciBiz Services
www.scibiz.net/
Small Business Technology Coalition
www.sbtc.org
Summit Contract Management, LLC
www.summitcontractmanagement.com
Tech BizSolutions, Inc.
www.sbiraccounting.com
The SBIR Coach - Fred Patterson
www.SBIRcoach.com
The SBIR Network
www.sbir.net

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To SUBSCRIBE to the SBIR-Alert mailing list, send an email to lyris@lyris.pnl.gov with the following in the subject line or body of your message (your name is optional):

subscribe sbir-alert first_name last_name

example: subscribe sbir-alert joe smith

To UNSUBSCRIBE, send an email to lyris@lyris.pnl.gov with the words "unsubscribe sbir-alert" in the subject line of your message

The URL for the Lyris ListManager Web-based interface of this newsletter is:
<https://lyris.pnl.gov/read/login/>.

You will need to choose a password to access your account online. You can make changes to your account as well as view back-issues of the SBIR-Alert (under the Messages tab) and perform keyword searches for issues containing a particular subject or topic of interest from within this interface.

HOW TO REACH US

If you have any comments, suggestions, or would like to submit items for the next issue please contact us:

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Gary Spanner - gary.spanner@pnl.gov - (509) 372-4296