

SBIR/STTR ALERTING SERVICE -- November 19, 2010

The SBIR/STTR Alerting Service is a free service that provides bi-weekly notification of SBIR and STTR solicitation announcements, news and information, and Internet resources relevant to the SBIR/STTR programs. This service is provided by the Economic Development Office of Pacific Northwest National Laboratory (PNNL).

Back issues of the SBIR Alert are available at www.pnl.gov/edo/opportunities/sbir.stm. Subscription instructions appear at the end of this newsletter.

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SBIR/STTR NEWS AND INFORMATION

- NSF FY-2011 SBIR Phase I Solicitation Deadline Reminder

Proposals in response to the National Science Foundation (NSF) FY-2011 SBIR Phase I Solicitation (Release 2) are on due (by 5 p.m. proposer's local time) on December 3, 2010. Proposals submitted after this deadline will be returned without review. It is strongly recommended that proposers double check the list of 'Important Information and Revision Notes' as found at the beginning of the solicitation before submitting.

For more information regarding the NSF SBIR/STTR program, visit <http://www.nsf.gov/eng/iip/sbir/index.jsp>, or contact Glenn H. Larsen, Program Director, at (703) 292-8050, or email glarsen@nsf.gov

- DHS S&T Directorate SBIR FY11.1 Solicitation Released

The Department of Homeland Security (DHS) Science & Technology Directorate (S&T) began accepting proposals in response to their DHS SBIR-2011.1 solicitation on November 18, 2010. Proposals will be accepted via the electronic proposal submission system from until January 6, 2011, 2:00 p.m., EST. Contact between proposers and Technical Points of Contact is no longer allowed. However, proposers may submit written questions to STSBIR.PROPOSALS@dhs.gov. Questions must be limited to specific technical information related to improving the understanding of a particular topic's requirements..

The FY11.1 Solicitation, and all amendments, can be found at <https://www.fbo.gov/>. Search on DHSSBIR-2011-1 in the Keyword/Solicitation # field. For more information regarding the DHS SBIR program, visit their website at <https://www.sbir.dhs.gov/>, or submit general questions pertaining to the DHS SBIR Program or the S&T Directorate to STSBIR.PROGRAM@dhs.gov

- ED IES SBIR Pre-Solicitation Announcements

The U.S. Department of Education (ED) Institute of Education Sciences (IES) recently issued pre-solicitation announcements for a pair of SBIR Fast-Track solicitations that are expected to be released December 1st and 2nd, 2011. A portion of a notice that appears on the ED SBIR Applicant Information page (<http://www2.ed.gov/programs/sbir/applicant.html>) outlining these releases appears below:

Institute of Education Sciences 2011 Program Solicitation

The Institute intends to release two Fiscal Year 2011 Fast-Track (Phase I and Phase II) solicitations in late November or early December, 2010. One solicitation will include two priority areas: (1) the development of products to improve student learning or teaching efficiency, and (2) the development of tools to facilitate education research. The other solicitation will seek include a priority area to develop products to improve infant, toddler, or student outcomes in special education.

A link to the solicitation on the Federal Business Opportunities website will be posted here after the solicitation is officially released.

To receive an email alert with notification of the release of the Fiscal Year 2011 SBIR solicitations sign up for the IES Newsflash at <http://ies.ed.gov/newsflash/>.

-- The Best in SBIR 2011 -- Tibbetts Awards and SBIR Hall of Fame Announcements

The Small Business Administration (SBA) recently posted notices on their Office of Technology SBIR/STTR website (<http://www.sba.gov/aboutsba/sbaprograms/sbir/index.html>) announcing an awards ceremony that will take place on February 15, 2011 to honor recipients of 2011 Tibbetts Awards and the newly created SBIR Hall of Fame Awards. A portion of these notices appear below:

Tibbetts Awards

The Tibbetts Awards are presented to those small businesses and individuals judged to exemplify the best in the SBIR program. The award is named for Roland Tibbetts, acknowledged as the father of the SBIR program, and is presented to companies and individuals that promote the mission and goals of the SBIR program and STTR:

- to stimulate technological innovation;
- to use small business to meet federal research and development needs;
- to encourage diverse participation in technological innovation;
- to increase commercialization of Federal research.

Nominations will be accepted starting November 15, 2010. The nomination period will close on December 15, 2010 at 5 PM EST. For consideration of the Tibbetts Awards, submit nomination packages to TibbettsAwards@sba.gov.

SBIR Hall of Fame

We are proud to announce the first annual SBIR Hall of Fame Awards. The SBIR Hall of Fame awards will be made to firms with a long period of extraordinary success of research, innovation, and commercialization within the SBIR program.

For the SBIR Hall of Fame, nominees must be previous SBIR awardees that have contributed significantly to the program's goals over a period of time through their work. Any individual who owns and operates or who bears principal responsibility for operating a business that received an SBIR Phase I and II award or STTR award may be nominated.

Nominations will be accepted starting November 15, 2010. The nomination period will close on December 15, 2010 at 5 PM EST. For consideration of the SBIR Hall of Fame, submit nomination packages to SBIRHallofFame@sba.gov.

Awards Ceremony

The national ceremony to recognize recipients of the 2011 Tibbetts Awards and SBIR Hall of Fame Awards will be held in Washington, DC on February 15, 2011. For more information, contact:

Shirley F. Smith
U.S. Small Business Administration
Office of Technology
409 Third Street, SW, 8th Floor
Washington, DC 20416
shirley.f.smith@sba.gov

-- SBIR Proposal Writing Tip: Bridging the Phase II -- III Gap

The following proposal writing tip was provided by Gail & Jim Greenwood. Past SBIR proposal writing articles written by the Greenwoods are available on the Greenwood Consulting Group, Inc. (GCGI) web site at www.g-jgreenwood.com.

SBIR Proposal Writing Basics: Bridging the Phase II -- III Gap

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You may be familiar with the SBIR/STTR “Funding Gap,” which refers to the lengthy (by small business standards) stretch of time between the end of your Phase 1 project and the start of your Phase 2 effort. The latest Dept of Defense Phase 1 solicitation estimates that gap at about 6.5 months. The agencies have taken some steps to reduce the gap (e.g., DoD Phase 1 options, DOE early start on Phase 2, NIH FastTrack awards), and at the recent National SBIR Conference in Oklahoma City, they say they are taking further steps to reduce the time it takes to get you going on your Phase 2 project.

However, there is something that many SBIR/STTR newbies are doing that can cause that Funding Gap to be even larger. Since we assume you want to move as quickly as possible from Phase 1 to Phase 2 on your project, we want to alert you to this issue.

If you are a newcomer to SBIR/STTR, and to government procurement in general, then the Federal government likely will want to perform a “preaward audit” before giving you a Phase 2 award (we need to warn you that we are not talking about NIH or NSF, but the other nine SBIR-awarding agencies). This preaward audit is designed to help assure the Feds that you are prepared to perform adequately on the Phase 2 project.

In this case, “perform adequately” has two components (and sometimes a third).

First, the Federal government wants assurance that your firm is stable enough to survive the 2 years required to complete a Phase 2 effort. Recall those news reports you’ve heard suggesting many small firms fail in their early years--therefore, the Feds are looking in the preaward audit for evidence that you will not be one of those statistics.

Second, the Federal government wants assurance that your accounting system is adequate for tracking ALL costs, and for allocating each direct cost to the project that caused it. Newbies accounting systems don’t always have this capability (for example, they often lack a timesheets component), and the Feds likely are not going to give you a cost-plus-fixed-fee type contract or grant (typical of Phase 2) if yours doesn’t. The Feds are going to be looking to see if your accounting system meets 15 criteria in their list for an acceptable system.

Third, the Federal government may want assurance that the overhead/G&A/indirect/F&A rate (herein after called your “indirect rate”) you are charging is justified and reasonably estimated. Again, newbies are

notorious for having no such rate, or basing it on someone else's, or using their "lucky number"--none of those options is acceptable. This third component is not always included in a Phase 2 preaward audit, but you need to be prepared by having a well estimated indirect rate with documentation on how it was derived.

If you receive notification that an agency wants to give you a Phase 2 SBIR or STTR award, and if they require a preaward audit before making the award, then the funding gap between Phase 1 and 2 may get longer while you wait for it to be performed. And then, if you fail the audit, your Phase 2 award will be further delayed until you correct the deficiencies to the Feds' satisfaction.

So what's a Phase 2 applicant to do to avoid getting delayed by a preaward audit? We recommend the following steps.

First, be aware that preaward audits exist and are common, and can be a hindrance to the Phase 2 award. Having read and absorbed this article, you've accomplished this step--congratulations!

Second, find out whether your agency is going to require a preaward audit before they give you a Phase 2 project. If you are working on the Phase 1 project, and if it looks like it is going to be feasible, and if you plan to apply for Phase 2, then ask the agency's contracts/grants administrator (not the agency's technical rep, but the person who handles your contract/grant paperwork) if a preaward audit is likely. If it is, then confirm whether it might consist of "just" the financial stability and accounting system suitability components, or if it will also include an assessment of your indirect rate.

Third, learn all you can, in advance of the preaward audit, about what to expect. You may have seen reference in the agencies' solicitations/funding opportunity announcements to a publication put out by Defense Contract Audit Agency (DCAA, the folks who do most preaward audits for the non-NIH, non-NSF SBIR/STTR awards) called Information for Contractors. You can find it at <http://www.dcaa.mil/dcaap7641.90.pdf>. This guide will show you the forms used by DCAA when they do the financial stability and accounting system acceptability portions of a preaward audit. Review what DCAA will be looking at, and confirm that you have the information and have an appropriate accounting system, so that DCAA can perform these two audit parts quickly and give you a gold star/pat on the head.

Learning how to estimate a justifiable and reasonable indirect rate is a tougher proposition. Either someone in your firm, or someone you retain to help you, needs to know how to credibly estimate this rate for you. You can learn how to do it (we as well as others teach a workshop on it), or you can hire an accountant who knows how (we can give you names of a few who do).

Fourth, and this is the counter-intuitive one: if it looks like the agency is going to award you a Phase 2, then ask them if they would please request that DCAA perform a preaward audit on your firm ASAP. Yes, you are actually going to ask for an audit! Why? Because the sooner the Feds come out and perform the preaward audit, the sooner it is done, the quicker you can resolve any deficiencies--and the sooner you can get your Phase 2 award and get back to working on your SBIR/STTR project.

Gail and Jim Greenwood may be reached at the following address:

Greenwood Consulting Group, Inc.
1150 Junonia
Sanibel, FL 33957
(239) 395-9446 (voice & fax)
gail-jim@g-jgreenwood.com (email)

CONFERENCES AND WORKSHOPS

NATIONAL

National SBIR/STTR Conference – Madison, Wisconsin, April 11-13, 2011. This event will offer opportunities to hear from attending federal SBIR/STTR agency representatives; hear from government, industry and academic experts in the federal SBIR/STTR programs; meet with agency representatives at one-on-one sessions; connect and network with technology entrepreneurs, innovators, researchers; learn about cutting-edge technology opportunities in defense, agriculture, energy and life sciences; learn how to successfully submit competitive research proposal; learn about large companies and their partnering opportunities with small businesses; and learn about many research oriented organizations (private and public) in the Midwest. Visit www.wisconsinsbir.org for details.

REGIONAL

SBIR Proposal Workshop; Joint-Agency Robotics Solicitation (JARS) -- Arlington, Texas, November 30, 2010. This in-depth workshop for serious Multi-Agency SBIR Joint-Agency Robotics Solicitation (JARS) applicants will provide hands-on instruction for preparing proposals, the budget template, cover letter, submission and more. For more information, visit http://www.sbircoach.com/page.aspx?page_id=47, or contact Fred Patterson at Coach@SBIRcoach.com.

SBIR and Other Funding Sources for Small Business Workshop -- Sparks, Nevada, December 2-3, 2010. The Nevada Small Business Development Center is offering this workshop on funding for small businesses, which will highlight SBIR funding as well as support available from at least five angel and venture funding organizations. The workshop can help companies learn how to apply for and win the grants and contracts available through SBIR. Attendees can learn how to stay on track for success and achieve next level funding whether that involves investment capital, sales to the government or to private industry. For more information and to register, visit <https://ssl.nsbdc.org/education/calendar/?command=details&id=299>, or contact Dr. Fritz Grupe, SBIR Program Manager, Nevada SBDC at 775-813-7407.

Government Compliance Webinars December 1st-3rd, 2010. FAR/CAS, How to Build/Neg. a Cost Proposal, Contract Management, Advanced ICE, Payroll Requirements, and Gov't Compliance Year Reporting. For more information, visit <http://www.gov-con.us>, or contact 303-800-9115 ext 2 or info@gov-con.us.

DCAA and Government Contractors Accounting Seminar -- Denver, CO, December 7-9, 2010. This seminar, designed to help the SBIR contractors with their financial and accounting systems, will cover DCAA Pre-Award Audits, Post Award, Provisional Billing Rates, and Incurred Cost Proposal, Structured Chart of Accounts -- FAR Compliance, Segregation of Direct, Indirect, and Unallowable Costs, Labor Distribution System Allowing for Direct and Indirect Labor. This seminar may also be attended online. For more information, visit <http://www.gov-con.us>, or contact 303-800-9115 ext 2 or info@gov-con.us.

Rates Plus User's Conference December, 2010 in Denver, CO. QuickBooks Reconciliation for FAR Compliance, Rates Plus/Government Reports, Financial Reporting-Year End. This seminar may also be attended online. For more information, visit <http://www.gov-con.us>, or contact 303-800-9115 ext 2 or info@gov-con.us.

Other possible upcoming SBIR training opportunities include:

SBIR/STTR workshop, Gainesville, Florida, April 2011

National SBIR/STTR Conference, Madison, Wisconsin, April 11-13, 2011

SBIR/STTR Spring workshops, Santa Fe, New Mexico area, March 2011 (tentative)

* Greenwood Consulting Group, Inc will provide training at these workshops. Any attendee of one of these workshops is entitled to a free critique of his or her draft SBIR or STTR proposal. If you have questions, contact Gail or Jim Greenwood at (239) 395-9446 (voice & fax) or gail-jim@g-jgreenwood.com, or visit their web site at www.g-jgreenwood.com.

If you are sponsoring or are aware of SBIR workshops in your area and would like to post an announcement feel free to contact us.

SOLICITATIONS CURRENTLY OPEN

SBIR

NSF FY-2011 SBIR Phase I Solicitation (Release 2)

Due December 3, 2010

<http://www.nsf.gov/eng/iip/sbir/index.jsp>

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF

Due December 5, 2010;

AIDS and AIDS-related due January 7, 2011

<http://grants.nih.gov/grants/funding/sbir.htm>

DOT FY11.1 SBIR Solicitation

Due December 13, 2010

<http://www.volpe.dot.gov/sbir/>.

DHS S&T Directorate SBIR FY11.1 Solicitation

Due January 6, 2011

<https://www.sbir.dhs.gov>

DOC NOAA FY2011 SBIR Phase I Solicitation

Due January 11, 2011

<http://www.oar.noaa.gov/orta/>

DOC NIST FY2011 SBIR Phase I Solicitation

Due January 28, 2011

<http://www.nist.gov/tpo/sbir/>

STTR

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF

Due December 5, 2010;

AIDS and AIDS-related due January 7, 2011

<http://grants.nih.gov/grants/funding/sbir.htm>

COMING SOON

NIH, DARPA, NSF, USDA, and DHS Joint SBIR Phase I FOA in Robotics Technology Development and Deployment

Expected to open November 20, 2010

<http://grants.nih.gov/grants/guide/pa-files/PAR-10-279.html>

ED IES SBIR Fast Track Solicitation for Special Education

Expected December 1, 2010

<http://www2.ed.gov/programs/sbir/applicant.html>

ED IES SBIR Fast Track Solicitation

Expected December 2, 2010

<http://www2.ed.gov/programs/sbir/applicant.html>

DoD SBIR Solicitation 2011.1

Expected December 13, 2010 (on the web now)

<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

SBIR/STTR INFO ON THE INTERNET

PARTICIPATING AGENCY SBIR WEB SITES:

Department of Agriculture

www.csrees.usda.gov/funding/sbir/sbir.html

Department of Commerce

National Oceanic and Atmospheric Administration

www.oar.noaa.gov/orta/

National Institute of Standards and Technology

www.nist.gov/sbir

Department of Defense

www.acq.osd.mil/sadbu/sbir or

www.dodsbir.net

Defense Technical Information Center

www.dtic.mil/dtic/sbir/

Air Force

www.sbirsttrmall.com/Portal.aspx

Army

www.aro.army.mil/arowash/rt/sbir/sbir.htm

Chemical and Biological Defense Program (CBD)

Defense Advanced Research Projects Agency (DARPA)

www.darpa.mil/sbir/

Defense Threat Reduction Agency (DTRA)

www.dtra.mil/acq/business/acq%5Fsmallbus.html

Missile Defense Agency (MDA)

www.winbmdo.com/

Navy

www.navysbir.com/

National Geospatial-Intelligence Agency (NGA)

www.nga.mil/portal/site/nga01/index.jsp

Office of the Secretary of Defense (OSD)

Special Operations Command (SOCOM)

<http://soal.socom.mil/index.cfm?page=sadbu&sb=sbir>

SBIR Interactive Technical Information System (SITIS)

<http://dtica.dtic.mil/sbir/index.html>

Department of Education

www.ed.gov/programs/sbir/index.html

Department of Energy

<http://sbir.er.doe.gov/sbir/>

Homeland Security Science and Technology Directorate (S&T)

<https://sbir.dhs.gov/>

Homeland Security Domestic Nuclear Detection (DNDO)

<https://dndosbir.dhs.gov/>

Department of Transportation

www.volpe.dot.gov/sbir

Environmental Protection Agency

<http://epa.gov/ncerqa/sbir>
National Institutes of Health
<http://grants1.nih.gov/grants/funding/sbir.htm>
National Aeronautics & Space Administration
<http://sbir.nasa.gov>
National Science Foundation
<http://www.nsf.gov/eng/iip/sbir/index.jsp>
Small Business Administration
www.sba.gov/SBIR/

NATIONAL RESOURCES (GOVERNMENT/NON-PROFIT)

CRIS (Current Research Information System)
<http://cris.csrees.usda.gov/>
CRISP (Computer Retrieval of Information on Scientific Projects)
www.crisp.cit.nih.gov/
Federal Business Opportunities
www.fedbizopps.gov/
Grants.gov
www.grants.gov
Pacific Northwest National Laboratory Economic Development Office
www.pnl.gov/edo/
SBA Tech-Net
<http://tech-net.sba.gov/>
State Science and Technology Institute
www.ssti.org

STATE/REGIONAL SBIR AND SMALL BUSINESS RESOURCES (listed alphabetically by state)

Technology Research and Development Center of Alaska (TREND)
www.trendalaska.org/
Arkansas SBDC SBIR/STTR Program
www.asbdc.uarl.edu/sbir/grants/
SBIR Colorado
www.sbircolorado.org/
The Connecticut SBIR Office
www.ctsbir.com/
Delaware Technology Assistance Program (DETAP)
www.detap.org/
Florida SBDC Network Business Technology Commercialization Program
www.floridasbdc.org/btc
Georgia SBIR Assistance Program
<http://innovate.gatech.edu/sbir>
Hawaii SBIR program (HDTC)
www.htdc.org/sbir/
Idaho SBIR Initiative Program
<http://technology.idaho.gov/sbir>
Heartland Illinois Technology Enterprise Center (HITEC)
www.heartlanditec.org/
Illinois DCEO Innovation Challenge Technical Assistance Program
www.illinoisbiz.biz/dceo/Bureaus/Technology/Technology+Grants+Programs/Innovation+Challenge+Program.htm
Office of Intellectual Property and Technology Transfer (OIPTT) and
NASA Illinois Commercialization Center (NICC)
www.nasa-illinois.org

Indiana Economic Development Corporation
<http://iedc.in.gov/entrepreneurship/small-business-innovation-research-initiative>

Iowa State University Research Foundation, Inc. (ISURF)
www.techtransfer.iastate.edu

Kansas Technology Enterprise Corporation (KTEC)
www.ktec.com/business/section/resources.htm

Kentucky Science and Technology Corporation
www.kstc.com

Maine Technology Institute
www.mainetechnology.org/

Maryland Technology Development Corporation (TEDCO)
www.marylandtedco.org/

Defense Alliance of Minnesota
www.defensealliance.com/

MoFAST: Moving Missouri's Innovations to Market
www.mofast.net

Montana SBIR Program - Montana Department of Commerce
<http://sbir.mt.gov/index.asp>

MSU TechLink - Regional DoD SBIR and Transition Assistance
www.techlinkcenter.org/sbir

Nebraska Business Development Center
<http://nbdc.unomaha.edu/SBIR/>

Nevada Small Business Development Center (NSBDC)
www.nsbdc.org/

New Jersey SBDC Technology Commercialization Center
www.njsbdc.com/SciTech/sbir.asp

New Mexico SBIR Outreach Program
www.techventures.org/whatwedo/entrepreneurs.php

New York SBIR/STTR Assistance
www.nystar.state.ny.us/sbir/outreach.htm

University of North Dakota Center for Innovation SBIR / STTR Services
http://www.innovators.net/innovators/public_html/entrepreneur_services/es_sbir.html

North Carolina SBTDC SBIR Outreach
www.sbtcd.org/technology/sbirsttr.asp

Ohio SBIR Program
www.odod.state.oh.us/tech/sbir/

Ohio Aerospace Institute Small Business Network and Industry Membership Program
<http://www.oai.org/networking/event/index.html?sc=3>

Oklahoma Center for the Advancement of Science and Technology
<http://www.ok.gov/ocast/>

Oregon SBIR and STTR Resource Guide
www.bizcenter.org/Services/7530/6198/7548

Innovation Partnership (Pennsylvania)
www.innovationpartnership.net/

Puerto Rico Small Business Development Center
www.prsbdc.org/CDTC_web/index.htm

Small Business High Technology Institute
www.sbhti.org/

South Dakota SBIR Center
www.sbir.dsu.edu

SBIR-STTR Assistance Center of Utah
www.innovationutah.com/sbir.html

Virginia's Center for Innovative Technology
www.cit.org/

Washington Technology Center SBIR Program
<http://www.watechcenter.org/sbir>

Washington State Small Business Development Center

www.sbdc.wsu.edu

Wisconsin Entrepreneurs' Network

www.wenportal.org

Wisconsin SBIR/STTR Program

www.wisconsinsbir.org/

Wyoming SBIR/STTR Initiative

www.uwyo.edu/sbir/

OTHER RESOURCES AND CONSULTING SERVICES

Advanced Technology Innovations, Inc.

<http://www.atiincusa.com/>

Bid Data Line

www.biddataline.com/fed/

Biotechnology Business Consultants, LLC

www.bioconsultants.com

Centurion Technology

www.centuriontechnology.com/

Clark Nuber P.S., CPAs

www.clarknuber.com/

Cohen International, SBIR Consulting

<http://rogercohen.com/sbir>

Consulting Concepts, LLC

www.consultingconceptsllc.com

DuResTec

www.durestec.com

Foresight Science & Technology, Inc.

www.foresightst.com

Gov-Con Solutions, LLC

www.sbiraccounting.info

Greenwood Consulting Group, Inc.

www.g-jgreenwood.com

GROW LLC

www.growllc.com

InKnowVation Online

www.inknowvation.com

Innovation Asset Management, LLC

www.iam-llc.com/

Jameson & Company, P.C. (SBIR Survival Kit)

www.jamesoncpa.com/gov't_contract_services.htm

JHEverson Consulting LLC

www.JHEversonConsulting.com

Hentzel & Associates SBIR Services

www.sbirhelp.com

Lytmos Group, LLC

www.lytmos.com

Marti Elder Inc. -- SBIR consulting in the Northern Rockies region

www.martielder.com

Miller & Associates, P.C.

www.millerpc.com/

New Technology Connection

www.newtechconnect.com

NineSigma, Inc.

www.ninesigma.net/

Ohio Aerospace Institute

www.oai.org
Parmelee Creative & Technical Writing
www.parmeleeewriting.com/
PBC SBIR Services
www.sbirhelpdesk.com
www.pbcinc.com
Piquero Insights, Inc.
www.piqueroinc.com/
Proposals that Work, LLC
www.proposalsthatwork.com
ResearchResearch
www.researchresearch.com/entry/entry.htm
Research Commercialization and SBIR Center
<http://center.ncet2.org/>
Research Editing
www.researchediting.com
Robert Berger Consulting
Under construction
Rocket Science Technologies
<http://rocketscitech.com>
SHIFT Connector: Bringing Business Jobs to Academic Investigators
<http://funding.niaid.nih.gov/ncn/sbir/shift/default.htm>
SBIR.gov
<http://www.sbir.gov/>
SBIR Gateway
www.zyn.com/sbir/
SBIR Nation
www.twitter.com/SBIRNation
SBIR Resource Center
<http://sbir.us>
SciBiz Services
www.scibiz.net/
Small Business Technology Coalition
www.sbtc.org
Summit Contract Management, LLC
www.summitcontractmanagement.com
Tech BizSolutions, Inc.
www.sbiraccounting.com
The SBIR Coach - Fred Patterson
www.SBIRcoach.com
The SBIR Network
www.sbir.net

SUBSCRIPTION INSTRUCTIONS

To SUBSCRIBE to the SBIR-Alert mailing list, send an email to lyris@lyris.pnl.gov with the following in the subject line or body of your message (your name is optional):

subscribe sbir-alert first_name last_name

example: subscribe sbir-alert joe smith

To UNSUBSCRIBE, send an email to lyris@lyris.pnl.gov with the words "unsubscribe sbir-alert" in the subject line of your message

The URL for the Lyris ListManager Web-based interface of this newsletter is:
<https://lyris.pnl.gov/read/login/>.

You will need to choose a password to access your account online. You can make changes to your account as well as view back-issues of the SBIR-Alert (under the Messages tab) and perform keyword searches for issues containing a particular subject or topic of interest from within this interface.

HOW TO REACH US

If you have any comments, suggestions, or would like to submit items for the next issue please contact us:

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