

SBIR/STTR ALERTING SERVICE -- October 22, 2010

The SBIR/STTR Alerting Service is a free service that provides bi-weekly notification of SBIR and STTR solicitation announcements, news and information, and Internet resources relevant to the SBIR/STTR programs. This service is provided by the Economic Development Office of Pacific Northwest National Laboratory (PNNL).

Back issues of the SBIR Alert are available at www.pnl.gov/edo/opportunities/sbir.stm. Subscription instructions appear at the end of this newsletter.

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SBIR/STTR NEWS AND INFORMATION

- NIH/CDC SBIR Contract Solicitation Deadline Reminder

The deadline for submission of proposals in response to the National Institutes of Health (NIH) and Centers For Disease Control and Prevention (CDC) 2011 SBIR Contract Solicitation is November 8, 2010. The solicitation is only available electronically on the NIH Forms and Applications website at <http://grants.nih.gov/grants/forms.htm#contracts>.

Don't forget to review the 'Critically Important Checkpoints in Preparing for Electronic Submission' at http://grants.nih.gov/grants/funding/electronic_checkpoints.htm. For more information, e-mail: sbir@od.nih.gov

- NSF FY-2011 STTR Opens

The National Science Foundation (NSF) began accepting proposals in response to their FY-2011 STTR solicitation on October 17, 2010. The solicitation is available in HTML, WORD, and PDF formats on their SBIR/STTR website: www.nsf.gov/eng/iip/sbir/index.jsp. Proposals are due on November 17, 2010.

NSF anticipates awarding 35 fixed amount awards in amounts up to \$150,000, pending availability of funds. The STTR Topic for this solicitation is: Digital Gaming in Education (DGE). As indicated in the solicitation, 'in recent years, digital gaming has grown exponentially in its ability to entertain via digital worlds, knowledge dissemination, and in skill development. Today digitally experienced persons learn differently, presenting new business opportunities for small business entrepreneurs.' See the solicitation for additional details, including descriptions of the subtopics:

Digital Gaming and Education for Learning

- Informal (I)
- Formal (F)

Digital Gaming in Education for Culture and Society

- Cross Cultural Dialogue and Discoveries (CDD)
- Platforms for Healthy Living (PHL)

For more information regarding the NSF SBIR/STTR program, contact Glenn H. Larsen, Program Director, at (703) 292-8050, or email glarsen@nsf.gov.

-- DOC NOAA FY2011 SBIR Solicitation Opens

The Department of Commerce (DOC) National Oceanic and Atmospheric Administration (NOAA) FY 2011 SBIR Program Solicitation opened on October 13, 2010. The deadline for receipt of proposals (hard copies only) is January 12, 2010. The solicitation is available to download at the NOAA Office of Research and Technology Applications website: <http://www.oar.noaa.gov/orta/>, or the Federal Business Opportunities (www.fedbizopps.gov) website at https://www.fbo.gov/index?s=opportunity&mode=form&id=4e803200b47c769dba9d8130b9d3e08d&tab=core&_cview=1.

The following are the NOAA, Research and Development (R&D) topics available for Phase I:

Ecosystems
Climate
Weather and Water
Commerce and Transportation

As indicated in the solicitation, NOAA anticipates making approximately 15 Phase I firm-fixed price contracts of no more than \$95,000. Phase II awards of up to \$400,000 will be awarded to approximately half of the Phase I awardees, depending on the availability of funds.

For more information, contact Joan Clarkston, Contract Specialist at joan.e.clarkston@noaa.gov.

-- EPA & NSF SBIR Opportunities for Environmental Technology

The Environmental Protection Agency (EPA) SBIR Phase I Solicitation is closed, and the next SBIR Phase I Solicitation will not open on March 15, 2011. However, the EPA has released a factsheet on their SBIR website at www.epa.gov/ncer/sbir that outlines opportunities for SBIR funding of environmental technologies through the National Science Foundation (NSF) SBIR.

The NSF FY-2011 SBIR Phase I Solicitation (Release 2) is currently available on the NSF SBIR/STTR website at <http://www.nsf.gov/eng/iip/sbir/>, and will begin accepting proposals on November 3, 2010, and will close on December 3, 2010.

The EPA fact sheet indicates that:

Nearly all of EPA's technology needs will be eligible under this NSF Solicitation. EPA technology topics and the potential corresponding NSF Topics from their 2010 SBIR Solicitation are summarized below. Most environmental technologies are covered under the NSF Biotechnology and Chemical Technology (BC) and Environmental Technologies (ET) topic. NSF's Nanotechnology, Advanced Materials and Manufacturing (NM) topic also has a number of environmental technology opportunities.

EPA TECHNOLOGY NEEDS (TOPICS) Corresponding NSF TOPICS
Green Building -- NSF Topics ET2, CT5, AM8
Innovation in Manufacturing -- NSF Topics CT3-6, M1, N2, AM6
Nanotechnology -- NSF Topics N2, N3, BT3
Greenhouse Gases -- NSF Topics CT2, ET5
Drinking Water and Wastewater -- NSF Topics ET1, BT3
Air Pollution -- NSF Topics ET2, ET4, ET5
Vehicle Emissions and Biofuels -- NSF Topics ET3, ET5
Waste Management -- NSF Topics ET2, CT5

Homeland Security -- NSF Topics ET1, ET2, BT3
Monitoring and Remote Sensing -- NSF Topics ET1, ET2, BT3

Contact information for NSF Program Managers is provided on the Website. You may contact Joe Hennessey jhennes@nsf.gov in the NSF Small Business Program with general questions.

-- SBIR Proposal Writing Tip: Joint Agency Robotics Solicitation

The following proposal writing tip was provided by Gail & Jim Greenwood. Past SBIR proposal writing articles written by the Greenwoods are available on the Greenwood Consulting Group, Inc. (GCGI) web site at www.g-jgreenwood.com.

SBIR Proposal Writing Basics: To Submit or Not Submit Under the Joint Agency Robotics Solicitation

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Many of you are aware that a solicitation/funding opportunity announcement (FOA) has been issued for a joint agency SBIR initiative on the broad topic of "Robotics." You can see the full announcement at <http://grants.nih.gov/grants/guide/pa-files/PAR-10-279.html> which, you will note, has been issued by the National Institutes of Health (NIH). Along with NIH, participating parties include the SBIR programs at National Science Foundation (NSF), Defense Advanced Research Projects Agency (DARPA), Department of Agriculture (USDA), and the Department of Homeland Security (DHS). These agencies are requesting robotics related Phase 1 SBIR proposals by December 20, 2010.

Where did this joint solicitation come from? It is a "pilot" effort, under the Small Business Administration (SBA) "SBIR 2.0" initiative. What is SBIR 2.0? No one outside of the government seems to know--people I've spoken with in the private sector had not heard of it, so it does not appear to be "market driven" by SBIR companies or their representatives like the Small Business Technology Council (SBTC). You can see more on SBIR 2.0 at <http://www.sba.gov/sbir2/>. You will learn it is a "series of improvements...to increase the effectiveness and efficiency" of the SBIR program. Please take a look at the upcoming changes and make your own judgment whether they are improvements: personally, we are disappointed to read about creation of a "one stop shop" web site where you can find all 11 SBIR agencies' topics and a search engine--you probably recognize that is already available on the SBIR Gateway at zyn.com, so we hope SBA is not planning to create a website that competes with that private sector service.

So the purpose of this joint agency robotics solicitation, per the SBIR 2.0 website, is to "encourage agencies to work together to streamline topics for applicants and address national priorities." The joint robotics solicitation says its purpose is "to highlight trans-agency efforts around broad topic areas supported under...SBIR...and to coordinate with broader Administration initiatives around national priorities (e.g., robotics, etc.)." Okay.... We're not clear what that all means, but let's assume you are a small business with innovative robotics technology: should you participate in this joint agency robotics solicitation? We do not think there is an easy answer, because we think you are damned if you do, and damned if you don't. Let us explain.

Damned if you do

As we said earlier, this pilot joint solicitation is being issued by NIH. It should come as no surprise, then, that any proposals submitted in response to this special solicitation must comply with all the typical requirements for an SBIR proposal submitted to NIH. For those of you who might be coming from the world of DOD or DHS, you are going to be subjected to the mandatory proposal electronic submission process known as grants.gov, which is easily the most difficult, convoluted, idiosyncratic, and painful submission process used by any Federal agency. Just to give you a feel for the world you are entering: the NIH handbook to guide you through the grants.gov submission process is 235 pages long. The process of registering your company and your PI on grants.gov can take weeks (if not months), and you also must register on NIH's eRACommons website. NIH recently instituted an abbreviated (7 page) SBIR proposal format for Phase 1 which, yes, your proposal must comply with. Resumes must be put in a standard NIH

format (which emphasizes academics), and there will be room for no more than a paragraph or two in your proposal about the important subject of commercialization. AND, your proposal (even if it is aimed at DOD, NSF, USDA or DHS) will go through the NIH proposal review process, using outside peer reviewers in Scientific Peer Review Groups (SRGs), which will render your proposal a single score under NIH's new scoring system. You need to include, by the way, a cover letter if you were submitting your proposal to one of the non-NIH agencies, to ensure that NIH will send it over to them for funding consideration.

Even if you are an NIH aficionado and already expert in all the nuances of this agency's SBIR program and proposal process, we have some bad news for you: unlike standard NIH grant submissions, you will not be able to resubmit an unfunded proposal under this joint agency Phase 1 SBIR robotics solicitation. Nor can you request more than \$100k, which is a serious limitation for those of you accustomed to being able to request on an NIH grant whatever funding amount is needed to accomplish your Phase 1 aims and work plan. And this joint solicitation does not have multiple due dates like the standard NIH SBIR grant program: either you submit on December 20th or you go home.

But wait, there's more: that \$100k cap on Phase 1 proposals under this joint solicitation is far below the norm at NSF of \$150k--this special joint solicitation would seem to be imposing a 33% penalty on someone wanting to submit a proposal under the joint solicitation versus the "regular" NSF SBIR solicitation. It appears there is a sizable, 9 to 10 month period envisioned for a decision and action on your proposal (proposals due Dec 2010, start date expected Sept 2011). But even worse: the joint solicitation is emphatic that you cannot submit "similar" proposals with "essentially the same research focus." You also cannot submit an idea here that you have submitted under "any other federal funding opportunity, including each participating agencies' general SBIR and STTR solicitations." Basically, you have one chance to submit a winning proposal here. This is a very unfair and unfortunate feature of the joint solicitation, as it is common practice (and smart strategy) to submit the same basic project to multiple agencies that have relevant topics, with the hope that one will fund it. We have no debate with prohibiting accepting multiple awards for the same proposed research, but it is unreasonable to restrict small businesses from submitting duplicative proposals.

Damned if you don't

So we've made a pretty strong case AGAINST submitting your robotics related proposal under this pilot joint SBIR Phase 1 solicitation. What is the downside of not submitting?

First, if anytime soon you try to submit a robotics-related proposal to an agency participating in this joint solicitation, and the project is deemed (in the eyes of the reviewer) to fall under one of the pilot solicitation topics, then that reviewer is going to want to know why you did not submit through the joint solicitation (two possible explanations you might offer: the \$100k limit was too restrictive to prove feasibility of your innovation, or you discussed your innovation with the SBIR program managers for this joint solicitation and they said it was not a good fit). You will need to work that explanation into your proposal, and hope the reviewers agree it is reasonable.

Second, if your expertise is robotics, you could experience a "dry spell" in terms of robotics topics from any of the agencies participating in the joint solicitation. In these tough economic times, and with all the technology challenges we face, it would be too bad for you to have reduced opportunity to participate in SBIR until this initiative fades away. Note, by the way, this is a real downside to issuing topic-specific, joint agency SBIR solicitations like this one: in the normal pattern of solicitations, agencies are coming out with topics virtually around the calendar, so there is a pretty good chance you will see a topic related to your area of technical interest at any time of year. When a single topic solicitation is issued by multiple agencies, then once the due date has passed, there will be a scarcity of such topics (or interest in funding them) for a period of time.

Third, when someone comes up with a new initiative like the current joint agency Phase 1 solicitation on robotics, there is great hope and anticipation among the participants (and the instigator, presumably SBA in this case) that it will be wildly successful. If it isn't, then they have egg on their faces. Therefore, if you are a robotics company, and you don't participate in this pilot project, you may be seen as not helping out the folks at these agencies with whom you have a good relationship (and would like to keep it).

Our suggestions to you

If you find a Phase 1 SBIR robotics topic that falls outside of this joint solicitation, then hopefully you are not really affected and can go forward “business as usual.”

If you submit a proposal in the not-so-distant future that might appear to a reviewer to have been appropriate for this joint solicitation on robotics, then you need to explain in your proposal why you chose not to submit through the joint agency solicitation.

If you see a topic in this joint solicitation that looks good for you, and if you can cope with the headaches and limitations of this pilot program (and if you are willing to go through NIH’s review process when you are responding to a topic by NSF, DOD, USDA or DHS), then we recommend that you consider submitting a proposal. There is a possibility that relatively few proposals will be submitted given the headaches this one presents (and given it has not been very well publicized to the SBIR community), which increases your chances of success. Also, for the reason mentioned above, the agencies and SBA are anxious for success in this initiative, so they might jump on your proposal in a heartbeat if it is a good one.

Our suggestion to SBA

The old saying “if it ain’t broke, don’t fix it” applies here. We fail to see how this pilot joint agency solicitation solves any priority problem of the SBIR program, or how it improves its “efficiency or effectiveness.”

Gail and Jim Greenwood may be reached at the following address:

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1150 Junonia
Sanibel, FL 33957
(239) 395-9446 (voice & fax)
gail-jim@g-jgreenwood.com (email)

CONFERENCES AND WORKSHOPS

NATIONAL

Oklahoma National SBIR/STTR Conference, November 8-10, 2010. Whether you are responsible for doing research or making the sale, innovation depends on recognizing opportunities and making connections thus the theme of this conference is “Making Connections.” Additional information is available at <http://www.sbirok.org/>. Contact Sherry Roberts 405-319-8418 or sroberts@ocast.state.ok.us.

National SBIR/STTR Conference – Madison, Wisconsin, April 11-13, 2011. This event will offer opportunities to hear from attending federal SBIR/STTR agency representatives; hear from government, industry and academic experts in the federal SBIR/STTR programs; meet with agency representatives at one-on-one sessions; connect and network with technology entrepreneurs, innovators, researchers; learn about cutting-edge technology opportunities in defense, agriculture, energy and life sciences; learn how to successfully submit competitive research proposal; learn about large companies and their partnering opportunities with small businesses; and learn about many research oriented organizations (private and public) in the Midwest. Visit www.wisconsinsbir.org for details.

REGIONAL

SBIR/STTR Phase 1 Proposal Training: NIH Edition -- Chapel Hill, NC, October 23-24, 2010. This two-day course is designed to prepare you to submit a competitive proposal in the new NIH format. At the end

of the workshop you should have all the tools you need to develop a much more competitive proposal for submission to NIH. Also, learn about the review process, scoring and other critical aspects to successful funding. For more information, visit <http://www.ncfisherresearch.com/2010sbirworkshop.html>, or contact John Ujvari at sbir@sbtcd.org.

DCAA Cost Accounting Seminar and QuickBooks workshop -- Denver, CO, October 25-26, 2010. This seminar, designed to help the SBIR contractors with their financial and accounting systems, will cover DCAA Pre-Award Audits, Post Award, Provisional Billing Rates, and Incurred Cost Proposal, Structured Chart of Accounts -- FAR Compliance, Segregation of Direct, Indirect, and Unallowable Costs, Labor Distribution System Allowing for Direct and Indirect Labor. This seminar may also be attended online. For more information, visit <http://www.gov-con.us>, or contact 303-800-9115 ext 2 or info@gov-con.us.

* SBIR/STTR Cost Proposal and Government Accounting Workshop – Melbourne, FL, October 26, 2010. This event will help you better understand how to prepare the cost proposal for SBIR/STTR awards; address the government's rules about recordkeeping, unallowable costs, and the "reasonableness" test; and audits. To register and for additional information, visit www.trda.org, or contact Bonnie O'Regan at boregan@trda.org or 321-872-1050, Ext. 107.

Advanced DCAA Audit Seminar – Denver, CO, October 27, 2010. This seminar, designed to help the SBIR contractors with their financial and accounting systems, will cover, 2010 Tougher Guidelines-Must be 100% Adequate, Labor Distribution/Payroll Reconciliation, SOCR (Statement of Conditions Recommendations), Indirect Rates for Billing vs. Proposals, Prepare a Complete Financial Package for Cost Accounting Standards. This seminar may also be attended online. For more information, visit <http://www.gov-con.us>, or contact 303-800-9115 ext 2 or info@gov-con.us.

* SBIR/STTR Phase 1 Proposal Preparation Workshop & More -- Portland, Oregon, November 3-4, 2010. Day 1 of this event will cover everything from the basics of SBIR/STTR through a comprehensive four-step process for developing a competitive Phase 1 proposal to any of the participating agencies. Day 2 will cover Phase 2 basics, major differences between the agencies in their Phase 2 programs, a recommended process for developing a Phase 2 proposal, and tips on the all-important commercialization section of the Phase 2 proposal. For more information and to register for either or both days, contact brice.barrett@pndc.us.

How To Win SBIR Awards – Boston, MA, November 4, 2010. This SBIR/STTR business development seminar, sponsored/hosted by: Smaller Business Association of New England (SBANE), National Defense Industrial Association (NDIA) and Burns & Levinson, will focus on how to evoke the desired responses in reviewers of SBIR/STTR applications through focused strategic planning, pre proposal marketing efforts and competitive application techniques. Course instruction, workbook, & classroom materials will be provided by the SBIR Resource Center. For more information, visit <http://sbir.us/course.html>, or contact SBIR@win-sbir.com or (410) 315-8101.

SBIR/STTR 101: Introduction & Overview -- Muskegon, MI, November 4, 2010. This half-day workshop covers the SBIR/STTR program basics, including: program purpose; eligibility; and sources of funding. The course is targeted to a broad audience that is still exploring the SBIR/STTR program. It is designed to provide enough information for attendees to determine if they would like to seriously pursue proposal development. For more information or to register, visit www.bbcetc.com or contact Kris Bergman at 734-930-9741.

SBIR Grants Demystified, New Mexico - Get Your Technology Funded! – Albuquerque, NM, November 4, 2010. Learn from an expert, former national DOE program manager. Dr. Robert Berger has reviewed hundreds of SBIR proposals to provide a behind-the-scenes look at proposal review. Find out proposal requirements so you can successfully compete in this \$2.5 billion grant program. For more information, visit <http://techventures.org/events/calendar-of-events/2010/11/sbir-the-whole-story1/>, or contact Metta-Marie at 505-843-4143.

SBIR/STTR Phase I Proposal Preparation Workshop – Gainesville, FL, November 5, 2010. To register and for additional information, visit www.trda.org, or contact Bonnie O'Regan at boregan@trda.org or 321-872-1050, Ext. 107.

SBIR/STTR Phase 1 Proposal Preparation Workshop (abbreviated), National SBIR Conference -- Oklahoma City, Oklahoma, November 8, 2010. To help kick off the National SBIR Conference, we are offering an abbreviated (half day) version of our most popular training, the Phase 1 proposal preparation workshop. We start with the basics of SBIR and STTR, then work through a comprehensive four-step process for developing a competitive Phase 1 proposal. Extensive workshop materials are provided, including our copyrighted "SBIR/STTR Matrix" that summarizes on one page the many differences among the SBIR and STTR agencies, and sample Phase 1 proposals. For a complete conference agenda and to register, visit <http://www.sbirok.org/> (note there is an additional charge to attend this pre-conference workshop).

General SBIR Intro Webinars – November 15, 2010. Attend these free webinars to learn about the \$2.5 Billion in R&D funding available for innovative technologies via the Federal Government's Small Business Innovation Research (SBIR) Program. The Seminar will introduce attendees to SBIR/STTR programs, the services that the SBTDC provides to those looking to submit proposals, as well as sources of additional program information. For more information and to register, visit <http://www.sbtcd.org/events/sbir/workshops2010/>, or contact John Ujvari at sbir@sbtcd.org.

How to Win SBIR/STTR Funding – Roanoke, VA, November 15, 2010. This workshop, led by John Davis of the SBIR Resource Center, will focus on SBIR/STTR Policy & Strategy, and the SBIR/STTR Application Process. For more information, visit <http://www.cit.org/node/192>, or contact: Robert Brooke at robert.brooke@cit.org or 703-689-3080.

How To Win SBIR Awards – McLean, VA, November 16, 2010. This all agency SBIR/STTR event with strong NIH emphasis, sponsored by Virginia's CIT and Teqcorner, LLC, will focus on how to evoke the desired responses in reviewers of SBIR/STTR applications through focused strategic planning, pre proposal marketing efforts and competitive application techniques. Course instruction, workbook, & classroom materials will be provided by the SBIR Resource Center. For more information, visit <http://sbir.us/course.html>, or contact SBIR@win-sbir.com or (410) 315-8101.

SBIR Proposal Preparation, With DoD emphasis -- Cleveland, OH, November 17, 2010. Attend this workshop to learn more about the program and its requirements and hear what it takes to prepare a successful proposal. BBCetc will cover SBIR/STTR program basics, including program purpose and eligibility. In addition, BBCetc will discuss SBIR solicitation from DoD specifically to illustrate the process of identifying early-stage R&D funding opportunities. They will also describe in detail the elements of a competitive proposal. This session provides detailed instruction on proposal preparation, including both technical and commercialization plans and proposal submission procedures. For more information, visit www.oai.org/events, or contact Patricia Grospiron at 440-962-3216 or PatriciaGrospiron@oai.org.

SBIR/STTR Phase 1 & Cost Proposal Workshops, Newark, New Jersey, November 18-19, 2010 (tentative). Day 1 will start with the basics of SBIR/STTR, address a comprehensive process for developing a competitive Phase 1 proposal to any agency. Sample Phase 1 proposals will be provided, and discussed by the group as time allows. Day 2 will address SBIR/STTR cost proposal and government accounting, including a discussion of a cost proposal, and how to track your costs to the government's satisfaction and to defend your cost structure. Contact RandyGHarmon@aol.com for more information.

Other possible upcoming SBIR training opportunities include:

SBIR/STTR workshop, Gainesville, Florida, April 2011

National SBIR/STTR Conference, Madison, Wisconsin, April 11-13, 2011

SBIR/STTR Spring workshops, Santa Fe, New Mexico area, March 2011 (tentative)

* Greenwood Consulting Group, Inc will provide training at these workshops. Any attendee of one of these workshops is entitled to a free critique of his or her draft SBIR or STTR proposal. If you have questions, contact Gail or Jim Greenwood at (239) 395-9446 (voice & fax) or gail-jim@g-jgreenwood.com, or visit their web site at www.g-jgreenwood.com.

If you are sponsoring or are aware of SBIR workshops in your area and would like to post an announcement feel free to contact us.

SOLICITATIONS CURRENTLY OPEN

SBIR

NIH/CDC SBIR Contract Solicitation PHS 2011-1

Due November 8, 2010

<http://grants.nih.gov/grants/funding/sbir.htm>

DOE FY 2011 Phase I SBIR/STTR FOA

Due November 15, 2010

<http://sbir.er.doe.gov/sbir/>

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF

Due December 5, 2010;

AIDS and AIDS-related due January 7, 2011

<http://grants.nih.gov/grants/funding/sbir.htm>

DOT FY11.1 SBIR Solicitation

Due December 13, 2010

<http://www.volpe.dot.gov/sbir/>

DOC NOAA FY2011 SBIR Phase I Solicitation

Due January 11, 2010

<http://www.oar.noaa.gov/orta/>

STTR

DOE FY 2011 Phase I SBIR/STTR FOA

Due November 15, 2010

<http://sbir.er.doe.gov/sbir/>

NSF FY-2011 STTR Solicitation

Due November 17, 2010

<http://www.nsf.gov/eng/iip/sbir/index.jsp>

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF

Due December 5, 2010;

AIDS and AIDS-related due January 7, 2011

<http://grants.nih.gov/grants/funding/sbir.htm>

COMING SOON

NSF FY-2011 SBIR Phase I Solicitation (Release 2)

Expected November 3, 2010 (on the web now)

<http://www.nsf.gov/eng/iip/sbir/index.jsp>

DOC NIST FY2011 SBIR Phase I Solicitation

Expected November 4, 2010

<http://www.nist.gov/ts/otp/sbir/>

DoD SBIR Solicitation 2011.1

Pre-Release Expected November 10, 2010

<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

NIH, DARPA, NSF, USDA, and DHS Joint SBIR Phase I FOA in Robotics Technology Development and Deployment

Expected to open November 20, 2010

<http://grants.nih.gov/grants/guide/pa-files/PAR-10-279.html>

ED IES SBIR Solicitation

Expected late Fall 2010

<http://www2.ed.gov/programs/sbir/applicant.html>

SBIR/STTR INFO ON THE INTERNET

PARTICIPATING AGENCY SBIR WEB SITES:

Department of Agriculture

www.csrees.usda.gov/funding/sbir/sbir.html

Department of Commerce

National Oceanic and Atmospheric Administration

www.oar.noaa.gov/orta/

National Institute of Standards and Technology

www.nist.gov/sbir

Department of Defense

www.acq.osd.mil/sadbu/sbir or

www.dodsbir.net

Defense Technical Information Center

www.dtic.mil/dtic/sbir/

Air Force

www.sbirstrmall.com/Portal.aspx

Army

www.aro.army.mil/arowash/rt/sbir/sbir.htm

Chemical and Biological Defense Program (CBD)

Defense Advanced Research Projects Agency (DARPA)

www.darpa.mil/sbir/

Defense Threat Reduction Agency (DTRA)

www.dtra.mil/acq/business/acq%5Fsmallbus.html

Missile Defense Agency (MDA)

www.winbmdo.com/

Navy

www.navysbir.com/

National Geospatial-Intelligence Agency (NGA)

www.nga.mil/portal/site/nga01/index.jsp

Office of the Secretary of Defense (OSD)

Special Operations Command (SOCOM)

<http://soal.socom.mil/index.cfm?page=sadbu&sb=sbir>

SBIR Interactive Technical Information System (SITIS)

<http://dtica.dtic.mil/sbir/index.html>

Department of Education

www.ed.gov/programs/sbir/index.html

Department of Energy

<http://sbir.er.doe.gov/sbir/>

Homeland Security Science and Technology Directorate (S&T)

<https://sbir.dhs.gov/>

Homeland Security Domestic Nuclear Detection (DNDO)

<https://dndosbir.dhs.gov/>

Department of Transportation

www.volpe.dot.gov/sbir

Environmental Protection Agency

<http://epa.gov/ncerqa/sbir>

National Institutes of Health

<http://grants1.nih.gov/grants/funding/sbir.htm>

National Aeronautics & Space Administration

<http://sbir.nasa.gov>

National Science Foundation

<http://www.nsf.gov/eng/iip/sbir/index.jsp>

Small Business Administration

www.sba.gov/SBIR/

NATIONAL RESOURCES (GOVERNMENT/NON-PROFIT)

CRIS (Current Research Information System)

<http://cris.csrees.usda.gov/>

CRISP (Computer Retrieval of Information on Scientific Projects)

www.crisp.cit.nih.gov/

Federal Business Opportunities

www.fedbizopps.gov/

Grants.gov

www.grants.gov

Pacific Northwest National Laboratory Economic Development Office

www.pnl.gov/edo/

SBA Tech-Net

<http://tech-net.sba.gov/>

State Science and Technology Institute

www.ssti.org

STATE/REGIONAL SBIR AND SMALL BUSINESS RESOURCES

(listed alphabetically by state)

Technology Research and Development Center of Alaska (TREND)

www.trendalaska.org/

Arkansas SBDC SBIR/STTR Program

www.asbdc.ualr.edu/sbir/grants/

SBIR Colorado

www.sbircolorado.org/

The Connecticut SBIR Office

www.ctsbir.com/

Delaware Technology Assistance Program (DETAP)

www.detap.org/

Florida SBDC Network Business Technology Commercialization Program

www.floridasbdc.org/btc

Georgia SBIR Assistance Program

<http://innovate.gatech.edu/sbir>
Hawaii SBIR program (HDTC)
www.htdc.org/sbir/
Idaho SBIR Initiative Program
<http://technology.idaho.gov/sbir>
Heartland Illinois Technology Enterprise Center (HITEC)
www.heartlanditec.org/
Illinois DCEO Innovation Challenge Technical Assistance Program
www.illinoisbiz.biz/dceo/Bureaus/Technology/Technology+Grants+Programs/Innovation+Challenge+Program.htm
Office of Intellectual Property and Technology Transfer (OIPTT) and
NASA Illinois Commercialization Center (NICC)
www.nasa-illinois.org
Indiana Economic Development Corporation
<http://iedc.in.gov/entrepreneurship/small-business-innovation-research-initiative>
Iowa State University Research Foundation, Inc. (ISURF)
www.techtransfer.iastate.edu
Kansas Technology Enterprise Corporation (KTEC)
www.ktec.com/business/section/resources.htm
Kentucky Science and Technology Corporation
www.kstc.com
Maine Technology Institute
www.mainetechnology.org/
Maryland Technology Development Corporation (TEDCO)
www.marylandtedco.org/
Defense Alliance of Minnesota
www.defensealliance.com/
MoFAST: Moving Missouri's Innovations to Market
www.mofast.net
Montana SBIR Program - Montana Department of Commerce
<http://sbir.mt.gov/index.asp>
MSU TechLink - Regional DoD SBIR and Transition Assistance
www.techlinkcenter.org/sbir
Nebraska Business Development Center
<http://nbdc.unomaha.edu/SBIR/>
Nevada Small Business Development Center (NSBDC)
www.nsbdc.org/
New Jersey SBDC Technology Commercialization Center
www.njsbdc.com/SciTech/sbir.asp
New Mexico SBIR Outreach Program
www.techventures.org/whatwedo/entrepreneurs.php
New York SBIR/STTR Assistance
www.nystar.state.ny.us/sbir/outreach.htm
University of North Dakota Center for Innovation SBIR / STTR Services
http://www.innovators.net/innovators/public_html/entrepreneur_services/es_sbir.html
North Carolina SBTDC SBIR Outreach
www.sbtdc.org/technology/sbirsttr.asp
Ohio SBIR Program
www.odod.state.oh.us/tech/sbir/
Ohio Aerospace Institute Small Business Network and Industry Membership Program
<http://www.oai.org/networking/event/index.html?sc=3>
Oklahoma Center for the Advancement of Science and Technology
<http://www.ok.gov/ocast/>
Oregon SBIR and STTR Resource Guide
www.bizcenter.org/Services/7530/6198/7548
Innovation Partnership (Pennsylvania)

www.innovationpartnership.net/
Puerto Rico Small Business Development Center
www.prsbdc.org/CDTC_web/index.htm
Small Business High Technology Institute
www.sbhti.org/
South Dakota SBIR Center
www.sbir.dsu.edu
SBIR-STTR Assistance Center of Utah
www.innovationutah.com/sbir.html
Virginia's Center for Innovative Technology
www.cit.org/
Washington Technology Center SBIR Program
<http://www.watechcenter.org/sbir>
Washington State Small Business Development Center
www.sbdw.wsu.edu
Wisconsin Entrepreneurs' Network
www.wenportal.org
Wisconsin SBIR/STTR Program
www.wisconsinsbir.org/
Wyoming SBIR/STTR Initiative
www.uwyo.edu/sbir/

OTHER RESOURCES AND CONSULTING SERVICES

Advanced Technology Innovations, Inc.
<http://www.atiincusa.com/>
Bid Data Line
www.biddataline.com/fed/
Biotechnology Business Consultants, LLC
www.bioconsultants.com
Centurion Technology
www.centuriontechnology.com/
Clark Nuber P.S., CPAs
www.clarknuber.com/
Cohen International, SBIR Consulting
<http://rogercohen.com/sbir>
Consulting Concepts, LLC
www.consultingconceptsllc.com
DuResTec
www.durestec.com
Foresight Science & Technology, Inc.
www.foresightst.com
Gov-Con Solutions, LLC
www.sbiraccounting.info
Greenwood Consulting Group, Inc.
www.g-jgreenwood.com
GROW LLC
www.growllc.com
InKnowVation Online
www.inknowvation.com
Innovation Asset Management, LLC
www.iam-llc.com/
Jameson & Company, P.C. (SBIR Survival Kit)
[www.jamesoncpa.com/gov't contract services.htm](http://www.jamesoncpa.com/gov't_contract_services.htm)
JHEverson Consulting LLC
www.JHEversonConsulting.com

Hentzel & Associates SBIR Services
www.sbirhelp.com

Lytmos Group, LLC
www.lytmos.com

Marti Elder Inc. -- SBIR consulting in the Northern Rockies region
www.martielder.com

Miller & Associates, P.C.
www.millerpc.com/

New Technology Connection
www.newtechconnect.com

NineSigma, Inc.
www.ninesigma.net/

Ohio Aerospace Institute
www.oai.org

Parmelee Creative & Technical Writing
www.parmeleeewriting.com/

PBC SBIR Services
www.sbirhelpdesk.com
www.pbcinc.com

Piquero Insights, Inc.
www.piqueroinc.com/

Proposals that Work, LLC
www.proposalsthatwork.com

ResearchResearch
www.researchresearch.com/entry/entry.htm

Research Commercialization and SBIR Center
<http://center.ncet2.org/>

Research Editing
www.researchediting.com

Robert Berger Consulting
Under construction

Rocket Science Technologies
<http://rocketscitech.com>

SHIFT Connector: Bringing Business Jobs to Academic Investigators
<http://funding.niaid.nih.gov/ncn/sbir/shift/default.htm>

SBIR.gov
<http://www.sbir.gov/>

SBIR Gateway
www.zyn.com/sbir/

SBIR Nation
www.twitter.com/SBIRNation

SBIR Resource Center
<http://sbir.us>

SciBiz Services
www.scibiz.net/

Small Business Technology Coalition
www.sbtc.org

Summit Contract Management, LLC
www.summitcontractmanagement.com

Tech BizSolutions, Inc.
www.sbiraccounting.com

The SBIR Coach - Fred Patterson
www.SBIRcoach.com

The SBIR Network
www.sbir.net

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