

Three Rivers Entrepreneur

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Pacific Northwest
NATIONAL LABORATORY
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WELCOME TO



Innovate

WASHINGTON

Gary Morgan - March 20th 2012
Director, Accelerator Services (acting)

SEATTLE | SPOKANE | TRI-CITIES

COLLABORATE.

ACCELERATE.

PROSPER.

TODAY

- IW Mission and Background
- Acceleration Services
 - Current Programs
 - Where We are Heading
- Questions and Discussion



OUR MISSION



Make Washington the best place to develop innovative ideas and launch innovative companies.



OUR HISTORY

Recommendations of *Innovation Ecosystem Taskforce* and *Clean Energy Leadership Council*:

- Platform for leveraging state's investment
- Statewide innovation-focused economic development strategy
- Sector-based public-private partnerships



OUR PARTNERS

- Clean Energy Leadership Council
- Clean Energy Partnership
- Boeing Technology Alliance
- Additional Partners . . .



WHAT WE DO



- We use a sector-based approach
- We support entrepreneurs across the state



ACCELERATOR SERVICES

- Mentoring & Coaching
- Executive Entrepreneurs
- Funding Sources
- IP/BizNet and MBA Services



WE'RE GROWING



- Offices in the Tri-Cities
- Adding staff across the state
- Additional networks



ACCELERATOR FACILITIES



We provide office, lab and light manufacturing facilities.



LEADERSHIP

- Leadership Team
 - Kim Zentz
 - Chris Coleman
 - Bart Phillips






BUSINESS CONSULTANTS

- Team delivers tailored IW accelerator services
- Current Team
 - Linda Hemingway
 - Elaine Kong
 - Stephanie Link
 - Jim Roberts







EXECUTIVE ENTREPRENEURS

- Cadre of executive entrepreneurs provides road-tested, real-life expertise
- Current Team
 - Scott Broder
 - Donald Klein
 - Michael Lind
 - Gary Morgan








OPTIMAL CLIENT PROFILE

- Tech-based company with defensible IP
- Large market potential: \$50M+
- Knowledgeable and committed management team
- Presence in Washington State
- Initial Engagement Agreement



YOUR IDEA'S

- What's needed to accelerate innovation?



- Let's transition the Columbia Basin into the next Silicon Valley



www.innovatewashington.org

Learn more >>



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