

SBIR/STTR ALERTING SERVICE -- January 28, 2011

The SBIR/STTR Alerting Service is a free service that provides bi-weekly notification of SBIR and STTR solicitation announcements, news and information, and Internet resources relevant to the SBIR/STTR programs. This service is provided by the Economic Development Office of Pacific Northwest National Laboratory (PNNL).

Back issues of the SBIR Alert are available at www.pnl.gov/edo/opportunities/sbir.stm. Subscription instructions appear at the end of this newsletter.

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SBIR/STTR NEWS AND INFORMATION

- SBIR/STTR Programs Extended Again

Rich Shindell from the SBIR Gateway (<http://www.zyn.com/sbir/>) reported in the January 27, 2011 edition of the SBIR Insider Newsletter that the SBIR/STTR/STTR/CPP programs have been 'extended through May 31, 2011. It happened via a continuing resolution (CR), H.R. 366 passed by both House & Senate. The President is anxious to sign it and will do so very quickly. Everything stays "as is" during this extension.'

- PHS 2011-2 Omnibus Solicitation for SBIR/STTR Grants Released

The following notice was posted on the Health and Human Services Small Business Research Funding Opportunities website (<http://grants.nih.gov/grants/funding/sbir.htm>) on January 24, 2011:

The PHS 2011-2 Omnibus Solicitation of the NIH, CDC, FDA, and ACF for SBIR/STTR Grant Applications and SF 424 (R&R) Application Guide for SBIR/STTR Grant Applications are now available. The solicitation consists of: 1) parent funding opportunity announcement (FOA) for SBIR (<http://grants.nih.gov/grants/guide/pa-files/PA-11-096.html>), 2) a parent FOA for STTR (<http://grants.nih.gov/grants/guide/pa-files/PA-11-097.html>), and 3) narrative descriptions of the programs and research topics in PDF - 1.60 MB and MS Word - 1.4 MB formats (http://grants.nih.gov/grants/funding/sbirsttr1/2011-2_SBIR-STTR-topics.pdf or http://grants.nih.gov/grants/funding/sbirsttr1/2011-2_SBIR-STTR-topics.doc). The due dates for CY 2011 are April 5, August 5, and December 5. AIDS and AIDS-related applications are due May 7, September 7, 2011, and January 7, 2012.

- DoD STTR 2011.A Presolicitation Notice

The Department of Defense (DoD) posted a presolicitation notice for their STTR 2011.A program on the Federal Business Opportunities (<http://www.fedbizopps.gov>) website on January 20, 2011. A portion of the SBIR notice appears below for your convenience. To view the entire announcement, visit <https://www.fbo.gov/index?s=opportunity&mode=form&id=68870f707383d35671064a1fd2ee7cf1&tab=c&ore&cvview=0>.

Notice Type: Presolicitation Notice
Solicitation Number: DoDSTTR2011_A

Posted Date: January 20, 2011
Original Response Date: March 30, 2011

Synopsis:

Small high-technology firms and research institutions are encouraged to jointly submit proposals to DoD for high quality cooperative research and development to solve the defense-related scientific or engineering problems set forth in the solicitation, especially those concepts that also have high potential for commercialization in the private sector.

The 2011.A STTR solicitation will open for receipt of proposals on February 28, 2011 and will close March, 30, 2011. Three DoD Components will participate in the STTR 2011.A solicitation - the Department of the Army, the Department of the Navy and the Missile Defense Agency (MDA). The solicitation lists all the R&D topics under which DoD is seeking proposals, and also contains detailed information on the parameters of the STTR program and how to submit a proposal. Small firms and research institutions apply first for a phase I award not to exceed \$100,000 and 12 months, to test the scientific, technical, and commercial merit of a particular concept. If phase I proves successful, the firm may be invited to apply for a phase II award not to exceed \$750,000 for up to 24 months, to further develop the concept.

The complete solicitation may be accessed at (<http://www.dodsbir.net/solicitation>). Questions may be directed to the SBIR/STTR Help Desk at (866) 724-7457.

As is usually the case, you may talk directly with the Topic Authors to ask technical questions about the topics before DoD begins accepting proposals (February 28, 2011).

-- DoD STTR Partnership Tool

the SBIR Gateway has developed a system where the small business and research institutions can register their partnering interests on a topic by topic basis for the DoD's FY-2011A STTR. This free non-commercial service will soon be available on the SBIR Gateway web site at www.zyn.com/sbir (look for the "Find an STTR Partner" link in the top of the red "News Items" section).

-- SBIR Proposal Writing Tip: Submission Rules on NIH Fast Track Proposals

The following proposal writing tip was provided by Gail & Jim Greenwood. Past SBIR proposal writing articles written by the Greenwoods are available on the Greenwood Consulting Group, Inc. (GCGI) web site at <http://g-jgreenwood.home.att.net>.

SBIR Proposal Writing Basics: Submission Rules on NIH Fast Track Proposals

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An Alerting Service reader recently asked us to comment on two issues regarding submission of Fast Track Proposals at the National Institutes of Health (NIH). We took both questions to Dr. Matt Portnoy, Acting SBIR/STTR Program Coordinator for NIH, for his response. We appreciate Dr. Portnoy's clarifications on these questions, and thought we would share them with you in this proposal writing tip.

Let us start with a brief description of the NIH Fast Track Program, which differs from SBIR/STTR Fast Track Programs in other agencies like the Department of Defense. In an NIH Fast Track proposal, a small firm will present both the Phase 1 feasibility study and Phase 2 prototype development/testing effort in a single proposal. This proposal must adhere to NIH's downsized page limits for Phase 2 proposals; i.e., the Research Plan cannot exceed 12 pages (since many SBIR/STTR companies find it tough to squeeze a Phase

2 proposal into that limit, you can imagine the challenge of doing a proposal for both Phase 1 and 2 within the 12 pages!).

If the NIH reviewers like the project, and if it is awarded, then the company can conduct Phase 1 and, upon successful completion thereof and approval by NIH staff, continue into Phase 2 without having to submit a Phase 2 proposal for peer review. NIH cautions that the Fast Track program is not for all SBIR/STTR projects and applicants, but we have found it is not unusual for NIH staff to encourage Fast Track submissions from even first-time applicants.

Now, for those two issues:

1. The reader said that she had been told that if she submitted a Fast Track proposal to NIH, and if it was not funded, then if she wanted to resubmit the proposal it would have to be sent in as a Fast Track proposal. This would presumably be a concern if the NIH reviewers' comments, and perhaps the SBIR/STTR applicant's conversation with NIH staff after seeing those comments, suggested that the proposed project was not suitable for the Fast Track program. However, Dr. Portnoy indicated that the company could submit just the Phase 1 portion of the rejected Fast Track proposal if they wanted to. This would be treated as a new application, which has the additional advantage of giving the applicant an additional chance of getting the Phase 1 funded (NIH grant proposals can be resubmitted one time if they are rejected on their initial submission; therefore, a resubmitted Fast Track proposal has only one additional chance of being funded. But if the Phase 1 portion of a rejected Fast Track proposal is revised and submitted by itself, then it is considered a new application and could receive yet another consideration if it has to be resubmitted).

2. The reader also had been told that she could resubmit a rejected Fast Track proposal, and simultaneously submit the Phase 1 portion of that Fast Track as a separate proposal, thus having two concurrent chances of getting funding to start the project. Dr. Portnoy clarified that an SBIR/STTR applicant cannot submit the same project simultaneously in two different proposals to NIH. Even if the proposals are being submitted in response to different NIH solicitations/funding opportunity announcements, this is not allowed. The two proposals would have to be for different projects, or one of the proposals would have to be submitted to a different SBIR/STTR agency for consideration (and, if both NIH and the other agency want to fund the project, the applicant would have to choose one agency or the other--if the applicant takes funds from both agencies to do the work and thus get double payment, then they likely will be writing the Phase 2 proposal from the confines of a Federal penitentiary).

The broader lesson here is that, even though NIH is an extremely flexible agency in its SBIR/STTR programs, it does have rules and restrictions that must be followed. In other words, "flexibility" should not be misinterpreted to mean that you can do whatever the heck you want to do when submitting SBIR/STTR projects to NIH. Further, if you are not sure whether or not something is allowed at NIH (or at any other SBIR/STTR agency, for that matter), then seek out guidance far in advance of the proposal submission deadline. We recommend you ask your question (and hopefully get an answer) via email so that you have clear documentation on what you were told, on what date, and by whom. At a minimum, if guidance is sought or received via phone or in person conversations, be sure to make a note for your files regarding who told you what and on what date. To ensure that there was no mistake in your understanding of that verbal guidance, you may want to send the advice giver an email confirming what you understood to be their guidance and asking them to respond to you within 10 business days if you are mistaken.

Gail and Jim Greenwood may be reached at the following address:

Greenwood Consulting Group, Inc.
1150 Junonia
Sanibel, FL 33957
(239) 395-9446 (voice & fax)
g-jgreenwood@att.net (email)

CONFERENCES AND WORKSHOPS

NATIONAL

National SBIR/STTR Conference – Madison, Wisconsin, April 11-13, 2011. This event will offer opportunities to hear from attending federal SBIR/STTR agency representatives; hear from government, industry and academic experts in the federal SBIR/STTR programs; meet with agency representatives at one-on-one sessions; connect and network with technology entrepreneurs, innovators, researchers; learn about cutting-edge technology opportunities in defense, agriculture, energy and life sciences; learn how to successfully submit competitive research proposal; learn about large companies and their partnering opportunities with small businesses; and learn about many research oriented organizations (private and public) in the Midwest. Visit www.wisconsinsbir.org for details.

REGIONAL

SBIR/STTR Training – Cleveland OH, January 31-February 1, 2011. For more information, visit <http://www.bbcetc.com/training.html>, or contact Kris Bergman at 734-930-9741 or info@bioconsultants.com.

SBIR/STTR Training – Pittsburgh PA, February 2-3, 2011. For more information, visit <http://www.bbcetc.com/training.html>, or contact Kris Bergman at 734-930-9741 or info@bioconsultants.com.

SBIR/STTR Training – Chicago IL, February 7-8, 2011. For more information, visit <http://www.bbcetc.com/training.html>, or contact Kris Bergman at 734-930-9741 or info@bioconsultants.com.

DCAA and Government Contractors Accounting Seminar -- Denver, CO, February 8-10, 2011. This seminar, designed to help the SBIR contractors with their financial and accounting systems, will cover DCAA Pre-Award Audits, Post Award, Provisional Billing Rates, and Incurred Cost Proposal, Structured Chart of Accounts -- FAR Compliance, Segregation of Direct, Indirect, and Unallowable Costs, Labor Distribution System Allowing for Direct and Indirect Labor. This seminar may also be attended online. For more information, visit <http://www.gov-con.us>, or contact 303-800-9115 ext 2 or info@gov-con.us.

SBIR/STTR Proposal Preparation - NIH focus – Ann Arbor MI, February 10-11, 2011. Presented at this 2 day intensive workshop will be SBIR/STTR eligibility, SBIR/STTR program details, strategic planning, nuts and bolts of writing a fundable proposal, SBIR/STTR review process, preparing a commercialization plan and steps to submit a proposal electronically. For more information, visit <http://www.bbcetc.com/training.html>, or contact Kris Bergman at 734-930-9741 or info@bioconsultants.com.

* SBIR/STTR Phase 1 Proposal Preparation Workshop -- Dallas/Ft Worth Area, Texas, February 11, 2011. This workshop is full of information for newcomers to SBIR/STTR and veterans alike. A strong overview of the SBIR/STTR programs is where we start, and then we take you through a simple but comprehensive four-step process for developing a credible and competitive Phase 1 proposal. As a group, we review an actual SBIR proposal and critique it using the tools you learned during the day. For more information on the workshop or to register, contact marias@ntxrcic.org.

Phase 1 Proposal Training - NIH Edition -- Chapel Hill, NC, February 26-27, 2011. If April 5th is your target submission date for an NIH Phase 1 SBIR or STTR Proposal, then register for this two-day course designed to prepare you to submit a competitive proposal in the new format. At the end of the workshop you should have all the tools you need to develop a much more competitive proposal for submission to NIH. Also, learn about the review process, scoring and other critical aspects to successful funding. For more information, email John Ujvari at sbir@sbtcd.org. Note: Class limited to 12 students.

SBIR Phase I Proposal Writing Workshop -- Scottsdale, AZ March 11, 2011. This event will target early-stage, first-time or unsuccessful writers of SBIR/STTR program Phase I proposals. It will teach participants a structured SBIR grant-writing methodology demonstrated to be highly successful. Program Highlights: SBIR/STTR Program Overview; Solicitation Review; Proposal Outlines; Proposal Writing Tips; Navigation Through Government Forms; In-Class Exercises; Interactive Feedback from Experts. For more information, visit <http://www.asuventurecatalyst.org/event-paid/sbir-phase-i-proposal-writing-workshop-1>, or contact Jessica Groeneveld at Jessica.Groeneveld@asu.edu or 480-884-1804.

* SBIR/STTR DOD/NSF Phase 1 Proposal Preparation Workshop, New York City, New York, March 17, 2011. This event covers the basics of SBIR/STTR, then discusses a simple but effective four step process for developing a competitive Phase 1 proposal. This NYC workshop will focus attention on two heavy weight SBIR/STTR agencies, namely Department of Defense and National Science Foundation, although materials will be relevant to other agencies as well. For more information or to register for either or both days, contact lharcum@nycedc.com.

How To Win SBIR Awards – Boston, MA, March 31, 2011. This event, sponsored by Smaller Business Association of New England (SBANE), National Defense Industrial Association (NDIA) and Burns & Levinson, will focus on how to evoke the desired responses in reviewers of SBIR/STTR applications through focused strategic planning, pre proposal marketing efforts and competitive application techniques. Course instruction, workbook, & classroom materials will be provided by the SBIR Resource Center. For more information, visit <http://sbir.us/course.html>, or contact SBIR@win-sbir.com or (410) 315-8101.

Other possible upcoming SBIR training opportunities include:

SBIR/STTR workshop, Gainesville, Florida, April 2011
National SBIR/STTR Conference, Madison, Wisconsin, April 11-13, 2011
SBIR/STTR Spring workshops, Santa Fe, New Mexico area, March 2011 (tentative)

* Greenwood Consulting Group, Inc will provide training at these workshops. Any attendee of one of these workshops is entitled to a free critique of his or her draft SBIR or STTR proposal. If you have questions, contact Gail or Jim Greenwood at (239) 395-9446 (voice & fax) or gail-jim@g-jgreenwood.com, or visit their web site at www.g-jgreenwood.com.

If you are sponsoring or are aware of SBIR workshops in your area and would like to post an announcement feel free to contact us.

SOLICITATIONS CURRENTLY OPEN

SBIR

ED NIDRR Fiscal Year 2011 SBIR Solicitation
Due February 11, 2011
<http://www2.ed.gov/programs/nidrr/applicant.html#s1>

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF
Due April 5, August 5, December 5, 2011;
AIDS and AIDS-related due May 7, September 7, 2011, and January 7, 2012
<http://grants.nih.gov/grants/funding/sbir.htm>

STTR

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF
Due April 5, August 5, December 5, 2011;

AIDS and AIDS-related due May 7, September 7, 2011, and January 7, 2012
<http://grants.nih.gov/grants/funding/sbir.htm>

COMING SOON

DoD STTR Solicitation 2011.A
Expected February 28, 2011 (Pre-release on the web now)
<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

EPA 2011 SBIR Solicitation
Expected March 15, 2011
<http://epa.gov/ncercqa/sbir/index.html>

DoD SBIR Solicitation 2011.2
Pre-release expected April 26, 2011 (Pre-release on the web now)
<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

FY11.2 DOT SBIR Program Solicitation.
Expected April 4, 2011
<http://www.volpe.dot.gov/sbir/>

SBIR/STTR INFO ON THE INTERNET

PARTICIPATING AGENCY SBIR WEB SITES:

Department of Agriculture
www.csrees.usda.gov/funding/sbir/sbir.html
Department of Commerce
National Oceanic and Atmospheric Administration
www.oar.noaa.gov/orta/
National Institute of Standards and Technology
www.nist.gov/sbir

Department of Defense
www.acq.osd.mil/sadbu/sbir or
www.dodsbir.net
Defense Technical Information Center
www.dtic.mil/dtic/sbir/
Air Force
www.sbirsttrmall.com/Portal.aspx
Army
www.aro.army.mil/arowash/rt/sbir/sbir.htm
Chemical and Biological Defense Program (CBD)
Defense Advanced Research Projects Agency (DARPA)
www.darpa.mil/sbir/
Defense Threat Reduction Agency (DTRA)
www.dtra.mil/acq/business/acq%5Fsmallbus.html
Missile Defense Agency (MDA)
www.winbmdo.com/
Navy
www.navysbir.com/
National Geospatial-Intelligence Agency (NGA)
www.nga.mil/portal/site/nga01/index.jsp

Office of the Secretary of Defense (OSD)
Special Operations Command (SOCOM)
<http://soal.socom.mil/index.cfm?page=sadbu&sb=sbir>
SBIR Interactive Technical Information System (SITIS)
<http://dtica.dtic.mil/sbir/index.html>

Department of Education

www.ed.gov/programs/sbir/index.html

Department of Energy

<http://sbir.er.doe.gov/sbir/>

Homeland Security Science and Technology Directorate (S&T)

<https://sbir.dhs.gov/>

Homeland Security Domestic Nuclear Detection (DNDO)

<https://dndosbir.dhs.gov/>

Department of Transportation

www.volpe.dot.gov/sbir

Environmental Protection Agency

<http://epa.gov/ncerqa/sbir>

National Institutes of Health

<http://grants1.nih.gov/grants/funding/sbir.htm>

National Aeronautics & Space Administration

<http://sbir.nasa.gov>

National Science Foundation

<http://www.nsf.gov/eng/iip/sbir/index.jsp>

Small Business Administration

www.sba.gov/SBIR/

NATIONAL RESOURCES (GOVERNMENT/NON-PROFIT)

CRIS (Current Research Information System)

<http://cris.csrees.usda.gov/>

CRISP (Computer Retrieval of Information on Scientific Projects)

www.crisp.cit.nih.gov/

Federal Business Opportunities

www.fedbizopps.gov/

Grants.gov

www.grants.gov

Pacific Northwest National Laboratory Economic Development Office

www.pnl.gov/edo/

SBA Tech-Net

<http://tech-net.sba.gov/>

State Science and Technology Institute

www.ssti.org

STATE/REGIONAL SBIR AND SMALL BUSINESS RESOURCES

(listed alphabetically by state)

Technology Research and Development Center of Alaska (TREND)

www.trendalaska.org/

Arkansas SBDC SBIR/STTR Program

<http://asbtdc.ualr.edu/technology/index.asp>

SBIR Colorado

www.sbircolorado.org/

The Connecticut SBIR Office

www.ctsbir.com/

Delaware SBDC Technology Assistance

<http://www.delawaresbdc.org>

Florida SBDC Network Business Technology Commercialization Program
www.floridasbdc.org/btc

Georgia Advanced Technology Development Center (ATDC) SBIR/STTR
<http://atdc.org/services/sbirsttr>

Hawaii SBIR program (HDTC)
www.htdc.org/sbir/

Idaho SBIR Initiative Program
<http://technology.idaho.gov/sbir>

Idaho – Boise State University Technology and Entrepreneurial Center (TECenter)
<http://www.bsutecenter.com/>

Idaho Department of Commerce SBIR/STTR Grant Programs
<http://commerce.idaho.gov/business/business-development/federal-funding/about-sbir-sttr/>

Heartland Illinois Technology Enterprise Center (HITEC)
www.heartlanditec.org/

Illinois Department of Commerce and Economic Opportunity (DECO)
<http://www.commerce.state.il.us/dceo/>

Indiana Economic Development Corporation
<http://iedc.in.gov/entrepreneurship/small-business-innovation-research-initiative>

Iowa State University Research Foundation, Inc. (ISURF)
www.techtransfer.iastate.edu

Kansas Technology Enterprise Corporation (KTEC)
www.ktec.com/business/section/resources.htm

Kentucky Science and Technology Corporation
www.kstc.com

Maine Technology Institute
www.mainetechnology.org/

Maryland Technology Development Corporation (TEDCO)
www.marylandtedco.org/

Minnesota Science & Technology Authority
www.PositivelyMinnesota.com/SciTech

Defense Alliance of Minnesota
www.defensealliance.com/

MoFAST: Moving Missouri's Innovations to Market
www.mofast.net

Montana SBIR Program - Montana Department of Commerce
<http://sbir.mt.gov/index.asp>

MSU TechLink - Regional DoD SBIR and Transition Assistance
www.techlinkcenter.org/sbir

Nebraska Business Development Center
<http://nbdc.unomaha.edu/SBIR/>

Nevada Small Business Development Center (NSBDC)
www.nsbdc.org/

New Jersey SBDC Technology Commercialization Center
www.njsbdc.com/SciTech/sbir.asp

New Mexico SBIR Outreach Program
www.techventures.org/whatwedo/entrepreneurs.php

New York SBIR/STTR Assistance
www.nystar.state.ny.us/sbir/outreach.htm

University of North Dakota Center for Innovation SBIR / STTR Services
http://www.innovators.net/innovators/public_html/entrepreneur_services/es_sbir.html

North Carolina SBTDC SBIR Outreach
www.sbtcd.org/technology/sbirsttr.asp

Ohio SBIR Program
www.odod.state.oh.us/tech/sbir/

Ohio Aerospace Institute Small Business Network and Industry Membership Program
<http://www.oai.org/networking/event/index.html?sc=3>

Oklahoma Center for the Advancement of Science and Technology
<http://www.ok.gov/ocast/>
Oregon SBIR and STTR Resource Guide
www.bizcenter.org/Services/7530/6198/7548
Innovation Partnership (Pennsylvania)
www.innovationpartnership.net/
Puerto Rico Small Business Development Center
www.prsbdc.org/CDTC_web/index.htm
Small Business High Technology Institute
www.sbhti.org/
South Dakota SBIR Center
www.sbir.dsu.edu
SBIR-STTR Assistance Center of Utah
www.innovationutah.com/sbir.html
Virginia's Center for Innovative Technology
www.cit.org/
Washington Technology Center SBIR Program
<http://www.watechcenter.org/sbir>
Washington State Small Business Development Center
www.sbdw.wsu.edu
Wisconsin Entrepreneurs' Network
www.wenportal.org
Wisconsin SBIR/STTR Program
www.wisconsinsbir.org/
Wyoming SBIR/STTR Initiative
www.uwyo.edu/sbir/

OTHER RESOURCES AND CONSULTING SERVICES

Advanced Technology Innovations, Inc.
<http://www.atiincusa.com/>
Bid Data Line
www.biddataline.com/fed/
Biotechnology Business Consultants, LLC
www.bioconsultants.com
Centurion Technology
www.centuriontechnology.com/
Clark Nuber P.S., CPAs
www.clarknuber.com/
Cohen International, SBIR Consulting
<http://rogercohen.com/sbir>
Consulting Concepts, LLC
www.consultingconceptsllc.com
DuResTec
www.durestec.com
Foresight Science & Technology, Inc.
www.foresightst.com
Gov-Con Solutions, LLC
www.sbiraccounting.info
Greenwood Consulting Group, Inc.
www.g-jgreenwood.com
GROW LLC
www.growllc.com
InKnowVation Online
www.inknowvation.com
Innovation Asset Management, LLC

www.iam-llc.com/
Jameson & Company, P.C. (SBIR Survival Kit)
www.jamesoncpa.com/gov't_contract_services.htm
JHEverson Consulting LLC
www.JHEversonConsulting.com
Hentzel & Associates SBIR Services
www.sbirhelp.com
Lytmos Group, LLC
www.lytmos.com
Marti Elder Inc. -- SBIR consulting in the Northern Rockies region
www.martielder.com
Miller & Associates, P.C.
www.millerpc.com/
New Technology Connection
www.newtechconnect.com
NineSigma, Inc.
www.ninesigma.net/
Ohio Aerospace Institute
www.oai.org
Parmelee Creative & Technical Writing
www.parmeleeewriting.com/
PBC SBIR Services
www.sbirhelpdesk.com
www.pbcinc.com
Piquero Insights, Inc.
www.piqueroinc.com/
Proposals that Work, LLC
www.proposalsthatwork.com
ResearchResearch
www.researchresearch.com/entry/entry.htm
Research Commercialization and SBIR Center
<http://center.ncet2.org/>
Research Editing
www.researchediting.com
Robert Berger Consulting
Under construction
Rocket Science Technologies
<http://rocketscitech.com>
SHIFT Connector: Bringing Business Jobs to Academic Investigators
<http://funding.niaid.nih.gov/ncn/sbir/shift/default.htm>
SBIR.gov
<http://www.sbir.gov/>
SBIR Gateway
www.zyn.com/sbir/
SBIR Nation
www.twitter.com/SBIRNation
SBIR Resource Center
<http://sbir.us>
SciBiz Services
www.scibiz.net/
Small Business Technology Coalition
www.sbtc.org
Summit Contract Management, LLC
www.summitcontractmanagement.com
Tech BizSolutions, Inc.
www.sbiraccounting.com

The SBIR Coach - Fred Patterson

www.SBIRcoach.com

The SBIR Network

www.sbir.net

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subscribe sbir-alert first_name last_name

example: subscribe sbir-alert joe smith

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The URL for the Lyris ListManager Web-based interface of this newsletter is:

<https://lyris.pnl.gov/read/login/>.

You will need to choose a password to access your account online. You can make changes to your account as well as view back-issues of the SBIR-Alert (under the Messages tab) and perform keyword searches for issues containing a particular subject or topic of interest from within this interface.

HOW TO REACH US

If you have any comments, suggestions, or would like to submit items for the next issue please contact us:

Richard Fowler - richard.fowler@pnl.gov - (509) 372-4332

Gary Spanner - gary.spanner@pnl.gov - (509) 372-4296