

## **SBIR/STTR ALERTING SERVICE -- March 11, 2011**

The SBIR/STTR Alerting Service is a free service that provides bi-weekly notification of SBIR and STTR solicitation announcements, news and information, and Internet resources relevant to the SBIR/STTR programs. This service is provided by the Economic Development Office of Pacific Northwest National Laboratory (PNNL).

Back issues of the SBIR Alert are available at [www.pnl.gov/edo/opportunities/sbir.stm](http://www.pnl.gov/edo/opportunities/sbir.stm). Subscription instructions appear at the end of this newsletter.

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### SBIR/STTR NEWS AND INFORMATION

- DoD STTR 2011.A Solicitation Opens

The Department of Defense (DoD) began accepting proposals in response to their STTR 2011.A solicitation on February 28, 2011. The deadline for receipt of proposals is March 30, 2011. As indicated on the proposal page, 'all SBIR Proposal Cover Sheets and Company Commercialization Reports must be prepared and submitted electronically through the DoD SBIR/STTR Electronic Submission Web Site <http://www.dodsbir.net/submission/>, as described in Sections 3.0 and 6.0 of the program solicitation'.

As a reminder, proposers have until March 16 to submit written questions regarding technical information related to improving the understanding of a particular topic's requirements through the SBIR Interactive Topic Information System (SITIS) at [www.dodsbir.net/sitis](http://www.dodsbir.net/sitis). All proposers are advised to monitor SITIS during the solicitation period for questions and answers, and other information relevant to the topic under which they are proposing.

For more information, contact the DoD Help Desk at <http://www.dodsbir.net/helpdesk/>, or 866-724-7457.

- SBIR Gateway Services: DoD STTR Solicitation Partnering Project; SBIR.TV

If you are interested in submitting a proposal in response to the DoD STTR 2011.A solicitation, you may want to consider the SBIR FY-2011A DoD STTR Solicitation Partnering Project. The purpose of this project is to assist small businesses participating in STTR to find Universities, FFRDCs, and other non-profit research entities interested in partnering on specific DoD FY-2011.A STTR topics. Visit [http://www.zyn.com/sbir/sttr\\_partnering.htm](http://www.zyn.com/sbir/sttr_partnering.htm) for details.

Also available from the SBIR Gateway (<http://www.zyn.com/sbir/>) are videos from the Senate Committee on Small Business & Entrepreneurship SBIR/STTR Reauthorization Hearing that took place on February 17, 2011. Witnesses at the hearing included Dr. Charles Wessner of the National Academies, Dr. Irwin Jacobs, co-founder of Qualcomm, Dr. Matthew Silver, Cambrian Innovation, Mr. Joe Hernandez, Signal Genetics (on behalf of BIO), and Mr. Jere Glover, SBTC. To view the videos, visit the Gateway SBIR video site at [www.sbir.tv](http://www.sbir.tv).

Indications are that the House of Representatives Small Business Committee will be hosting the first of their SBIR reauthorization hearings sometime mid March.

-- NSF FY-2011 SBIR Released

The National Science Foundation (NSF) recently posted its FY-2011 SBIR (Release 2) solicitation at [www.nsf.gov/pubs/2011/nsf11691/nsf11691.htm](http://www.nsf.gov/pubs/2011/nsf11691/nsf11691.htm). NSF will accept proposals for the following four broad topics from May 10, 2011 to June 10, 2011:

Biological and Chemical Technologies (BC)  
Education Applications (EA)  
Electronics, Information and Communication Technologies (EI)  
Nanotechnology, Advanced Materials, and Manufacturing (NM)

The beginning of the solicitation includes a list of 'Important Information and Revision Notes,' including the following:

A revised version of the NSF Proposal & Award Policies & Procedures Guide (PAPPG), NSF 11-1 ([http://www.nsf.gov/publications/pub\\_summ.jsp?ods\\_key=nsf11001](http://www.nsf.gov/publications/pub_summ.jsp?ods_key=nsf11001)), was issued on October 1, 2010 and is effective for proposals submitted, or due, on or after January 18, 2011. Please be advised that the guidelines contained in NSF 11-1 apply to proposals submitted in response to this funding opportunity.

**Cost Sharing:** The PAPPG has been revised to implement the National Science Board's recommendations regarding cost sharing. Inclusion of voluntary committed cost sharing is prohibited.

**Data Management Plan:** The PAPPG contains a clarification of NSF's long standing data policy. All proposals must describe plans for data management and sharing of the products of research, or assert the absence of the need for such plans.

**Postdoctoral Researcher Mentoring Plan:** As a reminder, each proposal that requests funding to support postdoctoral researchers must include, as a supplementary document, a description of the mentoring activities that will be provided for such individuals.

See the solicitation for the complete text of the revision notes above; a list of the required components for submittal; detailed description of the four research topics; Cognizant Program Officer contact information; and more.

-- NIH SBIR/STTR News Flashes

The following 3 notices were recently posted on the National Institutes of Health (NIH) SBIR/STTR News Flash Page:

1) Register TODAY! 2011 NIH SBIR/STTR Conference, June 22-23, Bethesda, MD

As noted on the Agenda page of the conference website (<http://grants.nih.gov/grants/funding/SBIRConf2011/>):

'During this 2-day conference you will learn how to tap into the NIH's Research and Development (R&D) funding resources available explicitly to small businesses that have innovative biomedical or behavioral research ideas with commercial potential.

The program for this year's 2011 NIH SBIR/STTR Conference is currently under development. It will be similar to last year's conference ([www.sbtcd.org/nihsbir2010/](http://www.sbtcd.org/nihsbir2010/)) with more interaction opportunities with NIH program and grants management staff and a larger variety of topics than ever before many of which focus on the Congressional goal of SBIR/STTR...commercialization!'

Registrations are currently being accepted online at <http://grants.nih.gov/grants/funding/SBIRConf2011/register.html>.

2) The 2 Day Error Correction Window has been ELIMINATED as of 1/25/2011

Reminder! The 2 day Error Correction Window has been ELIMINATED as of 1/25/2011. See NOT-OD-10-123 (<http://grants.nih.gov/grants/guide/notice-files/NOT-OD-10-123.html>). Your SBIR/STTR applications must be submitted and error free by 5PM your local time on April 5th and for all future deadlines. Submit early!

The notice includes the following summary:

'The error correction window originally was implemented in December 2005 as a temporary measure to facilitate the transition from paper to electronic submission of grant applications. The window allowed applicants an opportunity after the deadline to correct missing or incorrect aspects of their applications, identified by NIH system-generated errors and warnings displayed to the applicant after submission.

Beginning on January 25, 2011, all applications submitted after 5 p.m. local time of the applicant organization on the due date will be subject to the NIH late policy and may not be accepted for review. In addition, any post-submission application materials will be subject to the new policy detailed in the NIH Guide Notice NOT-OD-10-115.'

3) Important NIH Grant and Review Policies now in effect.

Important NIH Grant and Review Policies now in effect. Please see NOT-OD-11-021 (<http://grants.nih.gov/grants/guide/notice-files/NOT-OD-11-021.html>) for a summary and links to all key NIH policies now in effect for the April 5th SBIR/STTR deadline and beyond.

The 'reminders and clarifications' in this notice address the following:

- NIH policy on page limits
- End of two-day correction window
- NIH policy on post-submission application materials
- New form requirements
- End of the "grandparent" period for legal A2 applications
- New time limit for NIH resubmission applications.

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## CONFERENCES AND WORKSHOPS

### NATIONAL

National SBIR/STTR Conference – Madison, Wisconsin, April 11-13, 2011. This event will offer opportunities to hear from attending federal SBIR/STTR agency representatives; hear from government, industry and academic experts in the federal SBIR/STTR programs; meet with agency representatives at one-on-one sessions; connect and network with technology entrepreneurs, innovators, researchers; learn about cutting-edge technology opportunities in defense, agriculture, energy and life sciences; learn how to successfully submit competitive research proposal; learn about large companies and their partnering opportunities with small businesses; and learn about many research oriented organizations (private and public) in the Midwest. Visit [www.wisconsinsbir.org](http://www.wisconsinsbir.org) for details.

13th Annual NIH SBIR/STTR Conference -- Bethesda, MD, June 22-23, 2011. Over 600 health and science managers, entrepreneurs, small business researchers, university researchers, and consulting organizations will come together on the NIH campus to explore the many nuances of the NIH SBIR/STTR program, the funding opportunities available to small business researchers, get questions answered by NIH

staff, learn how the NIH SBIR/STTR program can be a valuable resource to help start and/or grow companies. For more information, and to register, visit <http://grants.nih.gov/grants/funding/SBIRConf2011/index.html>, or contact [ConferenceInquires@mail.nih.gov](mailto:ConferenceInquires@mail.nih.gov).

Beyond Phase II Conference, Atlanta, GA, September 12-15, 2011. The Beyond Phase II Conference showcases the SBIR Program's Phase II awardees' technologies and provides a forum for commercialization opportunities. The event brings together current SBIR Phase II companies, key technology and acquisition personnel from government and industry to enable the transition of SBIR-funded research and development into products for military, government and private sector commercial markets. This event is the only national SBIR event focusing on transitioning advanced SBIR research and development into commercialization opportunities. For more information, visit <https://www.beyondphaseii.com>.

## REGIONAL

SBIR for Economic Developers -- Danville, VA, March 15, 2011. This session will provide economic developers with an overview of the SBIR program, detailed discussion about the resources available at the new SBIR Outreach Center, and teach you how to best utilize the Center to assist your clients. For more information, visit <http://www.cit.org/node/219>, or contact Robert Brooke at [robert.brooke@cit.org](mailto:robert.brooke@cit.org) or 703-689-3080.

Elements of Winning SBIR Proposals & SBIR Outreach Center Orientation -- Danville, VA, March 16, 2011. This workshop will provide an intro and overview of the program, followed by a three and a half hour session that discusses specific elements of winning SBIR proposals. A one hour session at the end will discuss the resources available at the new "SBIR Outreach Center" at DRBC. For more information, visit <http://www.cit.org/node/220>, or contact Robert Brooke at [robert.brooke@cit.org](mailto:robert.brooke@cit.org) or 703-689-3080.

\* SBIR/STTR DoD/NSF Phase 1 Proposal Preparation Workshop -- New York City, New York, March 17, 2011. This workshop will cover the basics of SBIR/STTR, and then lead you through a simple but effective four step process for developing a competitive Phase 1 proposal, and will focus attention on the Department of Defense and National Science Foundation, although materials will be relevant to other agencies as well. For more information or to register for either or both days, contact [lharcum@nycedc.com](mailto:lharcum@nycedc.com).

DCAA Audit Support Center Government Contractors Compliance Seminar -- Los Angeles, CA, March 23-24, 2011. DCAA Audit Seminar, Indirect Rate Workshop, Incurred Cost Proposal Workshop, QuickBooks Workshop. This event is sponsored by Gov-Con Solutions, Inc., who offer financial and accounting solutions for government contractors such as SBIR Award Winners, DoD contractors, Prime Contractors and Subcontractors. Visit [www.dcaa-audits.com](http://www.dcaa-audits.com) or call 303-261-8222 for more information.

Introduction to SBIR/STTR – Magnolia, AR, March 30, 2011. This interactive training workshop will introduce high-tech entrepreneurs and university researchers to the SBIR/STTR program. Participants will learn about the basic requirements for program participation, methods for assessing qualifying technologies and research projects, and how to get started with the SBIR/STTR program. Rebecca Norman, ASBTDC Innovation Consultant, will guide this one-hour training session and will be available for individualized consulting sessions following the training. For more information, visit <http://asbtdc.ualr.edu/training/magnolia.asp>.

\* SBIR/STTR Phase 1 Proposal Preparation Workshop – Murfreesboro (Nashville area), TN, March 31, 2011. This workshop will include information on: the basics of preparing a competitive Phase 1 SBIR or STTR proposal; how to avoid common mistakes many proposers make; insights into the award process by critiquing an actual proposal; and an overview of basic government accounting concepts. For more information or to register, visit <http://www.cis.tennessee.edu/training/sbir/SBIRProposalWriting.shtml>, or contact Beth Phillips at [beth.phillips@tennessee.edu](mailto:beth.phillips@tennessee.edu) or (865) 974-0268, or [bill.wiley@tennessee.edu](mailto:bill.wiley@tennessee.edu).

How To Win SBIR Awards – Boston, MA, March 31, 2011. This event, sponsored by Smaller Business Association of New England (SBANE), National Defense Industrial Association (NDIA) and Burns & Levinson, will focus on how to evoke the desired responses in reviewers of SBIR/STTR applications through focused strategic planning, pre proposal marketing efforts and competitive application techniques. Course instruction, workbook, & classroom materials will be provided by the SBIR Resource Center. For more information, visit <http://sbir.us/course.html>, or contact [SBIR@win-sbir.com](mailto:SBIR@win-sbir.com) or (410) 315-8101.

\* SBIR/STTR Phase 1 Proposal Preparation Workshop -- Orlando, Florida, April 1, 2011. This workshop will cover the basics of SBIR/STTR, and then lead you through a simple but effective four step process for developing a competitive Phase 1 proposal. For more information or to register, please contact [jhenkel@mail.ucf.edu](mailto:jhenkel@mail.ucf.edu).

Secrets of Winning SBIR/STTR Proposals -- North Brunswick, NJ, April 1, 2011. This half-day seminar, sponsored by the New Jersey Small Business Development Centers Of Rutgers; Eisneramper LLP; Lowenstein Sandler PC, and hosted by the NJEDA Commercialization Center, North Brunswick, is intended to provide participants with an introduction and overview of the SBIR and STTR programs followed by instruction on how to search for solicitations and topics that may fit their technologies and core technical competencies. Participants will also receive instruction intended to help them prepare competitive grant proposals. For more information, visit [www.NJSBDC.com/SBIR](http://www.NJSBDC.com/SBIR), or contact [RandyGHarmon@aol.com](mailto:RandyGHarmon@aol.com).

Introduction to SBIR/STTR – Monticello, AR, April 5, 2011. This interactive training workshop will introduce high-tech entrepreneurs and university researchers to the SBIR/STTR program. Participants will learn about the basic requirements for program participation, methods for assessing qualifying technologies and research projects, and how to get started with the SBIR/STTR program. Rebecca Norman, ASBTDC Innovation Consultant, will guide this one-hour training session and will be available for individualized consulting sessions following the training. For more information, visit <http://asbtcd.ualr.edu/training/monticello.asp>.

How to Win SBIR Funding, W/ DOD Tips Session -- Richmond, VA, April 5, 2011. This workshop is lead by one of the leading SBIR instructors/consultants in the country, Mr. John Davis of The SBIR Resource Center. CIT leads the Commonwealth's efforts to assist Virginia based tech firms to learn about and apply for SBIR/STTR. For more information, visit <http://www.cit.org/node/227>, or contact Robert Brooke at [robert.brooke@cit.org](mailto:robert.brooke@cit.org) or 703-689-3080.

DCAA and Government Contractors Accounting Seminar -- Washington, DC, April 5-8, 2011. DCAA/Cost Accounting Seminar, Indirect Rate Workshop, Incurred Cost Proposal Workshop, QuickBooks Workshop, DCAA Advanced Seminar, Earned Value Management Workshop, FAR Principles Workshop, How to Prepare/Negotiate a Cost Proposal Workshop. This event is sponsored by Gov-Con Solutions, Inc., who offer financial and accounting solutions for government contractors such as SBIR Award Winners, DoD contractors, Prime Contractors and Subcontractors. Visit [www.gov-con.us](http://www.gov-con.us) or call 303-800-9115 for more information.

\* SBIR/STTR Phase 1 Proposal Preparation Workshop -- Sioux Falls, South Dakota, April 27, 2011 This workshop will cover the basics of SBIR/STTR, and then lead you through a simple but effective four step process for developing a competitive Phase 1 proposal. It will also cover updates on the status of the SBIR/STTR reauthorization effort, and a chance to see samples of SBIR/STTR proposals. Contact [Gary.Archamboult@usd.edu](mailto:Gary.Archamboult@usd.edu) for more information or to register.

Introduction to SBIR/STTR – Arkadelphia, AR, April 27, 2011. This interactive training workshop will introduce high-tech entrepreneurs and university researchers to the SBIR/STTR program. Participants will learn about the basic requirements for program participation, methods for assessing qualifying technologies and research projects, and how to get started with the SBIR/STTR program. Rebecca Norman, ASBTDC Innovation Consultant, will guide this one-hour training session and will be available for individualized consulting sessions following the training. For more information, visit <http://asbtcd.ualr.edu/training/arkadelphia.asp>.

\* SBIR/STTR Phase 1 Proposal Preparation Workshop -- Gainesville, Florida, April 28, 2011. This workshop will cover the basics of SBIR/STTR, and then lead you through a simple but effective four step process for developing a competitive Phase 1 proposal. For more information or to register, contact [cbrown11@ufl.edu](mailto:cbrown11@ufl.edu).

\* SBIR/STTR Phase 1 Proposal Preparation & Cost Proposal/Government Accounting Workshops -- Oklahoma City Area, Oklahoma, May 3-4, 2011. The first day of this event will cover the basics of SBIR/STTR, and then lead you through a simple but effective four step process for developing a competitive Phase 1 proposal. The second day will address cost proposals and government accounting. For more information on the workshops or to register, contact [Tessa.North@ocast.ok.gov](mailto:Tessa.North@ocast.ok.gov).

SBIR/STTR Phase I Proposal Writing Workshop -- Little Rock, AR, May 06, 2011. The Phase I Proposal Writing Workshop being offered by Arkansas Small Business and Technology Development Center can help your business move from SBIR applicant to awardee. The eight-hour workshop is for early-stage, first-time or unsuccessful writers of SBIR Phase I proposals. Instructor Sharon Ballard will focus on two areas key to winning SBIR funding: the work plan and the commercialization plan. For more information, visit <http://asbtdc.ualr.edu/training/littlerock.asp#current>.

MDA SBIR Industry Day -- Dallas, TX, May 18-19, 2011. The Industry Day will focus on enhancing the SBIR and STTR process for the Missile Defense Agency (MDA) and the Small Business Community, and is expected to draw representatives from small and large businesses in the high technology R&D sector. Attendees will have the opportunity to sign up for one-on-one sessions with key MDA technical representatives and industry personnel as well as hear overview presentations from key MDA technology leaders. For more information, visit [www.ndia.org/meetings/1160](http://www.ndia.org/meetings/1160), or contact Michelle Hariston at 703-247-9478 or [mhariston@ndia.org](mailto:mhariston@ndia.org).

The Secrets to Winning SBIR and STTR Proposals -- State College, PA, June 1-3, 2011. This technology and commercialization conference will help guide entrepreneurs through the entire SBIR/STTR proposal development process. For more information, visit [www.sbdc.psu.edu/calendar.htm](http://www.sbdc.psu.edu/calendar.htm), or contact David Jordan at [daj7@psu.edu](mailto:daj7@psu.edu) or 814-865-1862.

Navy Opportunity Forum 2011 -- Crystal City, VA, June 8 - 10, 2011. For more information, visit [www.navyopportunityforum.com](http://www.navyopportunityforum.com), or call 585-617-9465.

Other possible upcoming SBIR training opportunities include:

SBIR/STTR workshops, West, Mid & East Tennessee, Early summer 2011

SBIR/STTR workshops, Omaha, Nebraska area, Summer 2011

SBIR/STTR Training Event, Newark/North Brunswick, New Jersey area, November 2011 (tentative)

\* Greenwood Consulting Group, Inc will provide training at these workshops. Any attendee of one of these workshops is entitled to a free critique of his or her draft SBIR or STTR proposal. If you have questions, contact Gail or Jim Greenwood at (239) 395-9446 (voice & fax) or [gail-jim@g-jgreenwood.com](mailto:gail-jim@g-jgreenwood.com), or visit their web site at [www.g-jgreenwood.com](http://www.g-jgreenwood.com).

If you are sponsoring or are aware of SBIR workshops in your area and would like to post an announcement feel free to contact us.

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SOLICITATIONS CURRENTLY OPEN

SBIR

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF

Due April 5, August 5, December 5, 2011;  
AIDS and AIDS-related due May 7, September 7, 2011, and January 7, 2012  
<http://grants.nih.gov/grants/funding/sbir.htm>

## STTR

DoD STTR Solicitation 2011.A  
Due March 30, 2011  
<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF  
Due April 5, August 5, December 5, 2011;  
AIDS and AIDS-related due May 7, September 7, 2011, and January 7, 2012  
<http://grants.nih.gov/grants/funding/sbir.htm>

## COMING SOON

EPA 2011 SBIR Solicitation  
Expected March 15, 2011  
<http://www.epa.gov/ncer/sbir/>

DoD SBIR Solicitation 2011.2  
Pre-release expected April 26, 2011 (Pre-release on the web now)  
<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

FY11.2 DOT SBIR Program Solicitation.  
Expected April 4, 2011  
<http://www.volpe.dot.gov/sbir/>

NSF FY-2011 (2) SBIR  
Expected May 10, 2011 (on the web now)  
[http://www.nsf.gov/pubs/2011/nsf11691/nsf11691.htm?WT.mc\\_id=USNSF\\_25&WT.mc\\_ev=click](http://www.nsf.gov/pubs/2011/nsf11691/nsf11691.htm?WT.mc_id=USNSF_25&WT.mc_ev=click)

FY 2012 USDA Phase I solicitation  
Expected June of 2011  
<http://www.csrees.usda.gov/funding/sbir/sbir.html>

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## SBIR/STTR INFO ON THE INTERNET

### PARTICIPATING AGENCY SBIR WEB SITES:

Department of Agriculture  
[www.csrees.usda.gov/funding/sbir/sbir.html](http://www.csrees.usda.gov/funding/sbir/sbir.html)  
Department of Commerce  
National Oceanic and Atmospheric Administration  
[www.oar.noaa.gov/orta/](http://www.oar.noaa.gov/orta/)  
National Institute of Standards and Technology  
[www.nist.gov/sbir](http://www.nist.gov/sbir)

Department of Defense  
[www.acq.osd.mil/sadbu/sbir](http://www.acq.osd.mil/sadbu/sbir) or  
[www.dodsbir.net](http://www.dodsbir.net)

Defense Technical Information Center

[www.dtic.mil/dtic/sbir/](http://www.dtic.mil/dtic/sbir/)

Air Force

[www.afsbirsttr.com](http://www.afsbirsttr.com)

Army

[www.aro.army.mil/arrowash/rt/sbir/sbir.htm](http://www.aro.army.mil/arrowash/rt/sbir/sbir.htm)

Chemical and Biological Defense Program (CBD)

Defense Advanced Research Projects Agency (DARPA)

[www.darpa.mil/sbir/](http://www.darpa.mil/sbir/)

Defense Threat Reduction Agency (DTRA)

[www.dtra.mil/acq/business/acq%5Fsmallbus.html](http://www.dtra.mil/acq/business/acq%5Fsmallbus.html)

Missile Defense Agency (MDA)

[www.winbmdo.com/](http://www.winbmdo.com/)

Navy

[www.navysbir.com/](http://www.navysbir.com/)

National Geospatial-Intelligence Agency (NGA)

[www.nga.mil/portal/site/nga01/index.jsp](http://www.nga.mil/portal/site/nga01/index.jsp)

Office of the Secretary of Defense (OSD)

Special Operations Command (SOCOM)

<http://soal.socom.mil/index.cfm?page=sadbu&sb=sbir>

SBIR Interactive Technical Information System (SITIS)

<http://dtica.dtic.mil/sbir/index.html>

Department of Education

[www.ed.gov/programs/sbir/index.html](http://www.ed.gov/programs/sbir/index.html)

Department of Energy

<http://sbir.er.doe.gov/sbir/>

Homeland Security Science and Technology Directorate (S&T)

<https://sbir.dhs.gov/>

Homeland Security Domestic Nuclear Detection (DNDO)

<https://dndosbir.dhs.gov/>

Department of Transportation

[www.volpe.dot.gov/sbir](http://www.volpe.dot.gov/sbir)

Environmental Protection Agency

[www.epa.gov/ncer/sbir/](http://www.epa.gov/ncer/sbir/)

National Institutes of Health

<http://grants1.nih.gov/grants/funding/sbir.htm>

National Aeronautics & Space Administration

<http://sbir.nasa.gov>

National Science Foundation

<http://www.nsf.gov/eng/iip/sbir/index.jsp>

Small Business Administration

[www.sba.gov/SBIR/](http://www.sba.gov/SBIR/)

NATIONAL RESOURCES (GOVERNMENT/NON-PROFIT)

CRIS (Current Research Information System)

<http://cris.csrees.usda.gov/>

CRISP (Computer Retrieval of Information on Scientific Projects)

[www.crisp.cit.nih.gov/](http://www.crisp.cit.nih.gov/)

Federal Business Opportunities

[www.fedbizopps.gov/](http://www.fedbizopps.gov/)

Grants.gov

[www.grants.gov](http://www.grants.gov)

Pacific Northwest National Laboratory Economic Development Office

[www.pnl.gov/edo/](http://www.pnl.gov/edo/)

SBA Tech-Net

<http://tech-net.sba.gov/>  
State Science and Technology Institute  
[www.ssti.org](http://www.ssti.org)

STATE/REGIONAL SBIR AND SMALL BUSINESS RESOURCES  
(listed alphabetically by state)

Technology Research and Development Center of Alaska (TREND)  
[www.trendalaska.org/](http://www.trendalaska.org/)  
Arkansas SBDC SBIR/STTR Program  
<http://asbtcd.ualr.edu/technology/index.asp>  
SBIR Colorado  
[www.sbircolorado.org/](http://www.sbircolorado.org/)  
The Connecticut SBIR Office  
[www.ctsbir.com/](http://www.ctsbir.com/)  
Delaware SBDC Technology Assistance  
<http://www.delawaresbdc.org>  
Florida SBDC Network Business Technology Commercialization Program  
[www.floridasbdc.org/btc](http://www.floridasbdc.org/btc)  
Georgia Advanced Technology Development Center (ATDC) SBIR/STTR  
<http://atdc.org/services/sbirsttr>  
Hawaii SBIR program (HDTC)  
[www.htdc.org/sbir/](http://www.htdc.org/sbir/)  
Idaho SBIR Initiative Program  
<http://technology.idaho.gov/sbir>  
Idaho – Boise State University Technology and Entrepreneurial Center (TECenter)  
<http://www.bsutecenter.com/>  
Idaho Department of Commerce SBIR/STTR Grant Programs  
<http://commerce.idaho.gov/business/business-development/federal-funding/about-sbir-sttr/>  
Heartland Illinois Technology Enterprise Center (HITEC)  
[www.heartlanditec.org/](http://www.heartlanditec.org/)  
Illinois Department of Commerce and Economic Opportunity (DECO)  
<http://www.commerce.state.il.us/dceo/>  
Indiana Economic Development Corporation  
<http://iedc.in.gov/entrepreneurship/small-business-innovation-research-initiative>  
Iowa State University Research Foundation, Inc. (ISURF)  
[www.techtransfer.iastate.edu](http://www.techtransfer.iastate.edu)  
Kansas Technology Enterprise Corporation (KTEC)  
[www.ktec.com/business/section/resources.htm](http://www.ktec.com/business/section/resources.htm)  
Kentucky Science and Technology Corporation  
[www.kstc.com](http://www.kstc.com)  
Maine Technology Institute  
[www.mainetechnology.org/](http://www.mainetechnology.org/)  
Maryland Technology Development Corporation (TEDCO)  
[www.marylandtedco.org/](http://www.marylandtedco.org/)  
Minnesota Science & Technology Authority  
[www.PositivelyMinnesota.com/SciTech](http://www.PositivelyMinnesota.com/SciTech)  
Defense Alliance of Minnesota  
[www.defensealliance.com/](http://www.defensealliance.com/)  
MoFAST: Moving Missouri's Innovations to Market  
[www.mofast.net](http://www.mofast.net)  
Montana SBIR Program - Montana Department of Commerce  
<http://sbir.mt.gov/index.asp>  
MSU TechLink - Regional DoD SBIR and Transition Assistance  
[www.techlinkcenter.org/sbir](http://www.techlinkcenter.org/sbir)  
Nebraska Business Development Center

<http://nbdc.unomaha.edu/SBIR/>  
Nevada Small Business Development Center (NSBDC)  
[www.nsbdc.org/](http://www.nsbdc.org/)  
New Jersey SBDC Technology Commercialization Center  
[www.njsbdc.com/SciTech/sbir.asp](http://www.njsbdc.com/SciTech/sbir.asp)  
New Mexico SBIR Outreach Program  
[www.techventures.org/whatwedo/entrepreneurs.php](http://www.techventures.org/whatwedo/entrepreneurs.php)  
New York SBIR/STTR Assistance  
[www.nystar.state.ny.us/sbir/outreach.htm](http://www.nystar.state.ny.us/sbir/outreach.htm)  
University of North Dakota Center for Innovation SBIR / STTR Services  
[http://www.innovators.net/innovators/public\\_html/entrepreneur\\_services/es\\_sbir.html](http://www.innovators.net/innovators/public_html/entrepreneur_services/es_sbir.html)  
North Carolina SBTDC SBIR Outreach  
[www.sbtcd.org/technology/sbirsttr.asp](http://www.sbtcd.org/technology/sbirsttr.asp)  
Ohio SBIR Program  
[www.odod.state.oh.us/tech/sbir/](http://www.odod.state.oh.us/tech/sbir/)  
Ohio Aerospace Institute Small Business Network and Industry Membership Program  
<http://www.oai.org/networking/event/index.html?sc=3>  
Oklahoma Center for the Advancement of Science and Technology  
<http://www.ok.gov/ocast/>  
Oregon SBIR and STTR Resource Guide  
[www.bizcenter.org/Services/7530/6198/7548](http://www.bizcenter.org/Services/7530/6198/7548)  
Innovation Partnership (Pennsylvania)  
[www.innovationpartnership.net/](http://www.innovationpartnership.net/)  
Puerto Rico Small Business Development Center  
[www.prsbdc.org/CDTC\\_web/index.htm](http://www.prsbdc.org/CDTC_web/index.htm)  
Small Business High Technology Institute  
[www.sbhti.org/](http://www.sbhti.org/)  
South Dakota SBIR Center  
[www.sbir.dsu.edu](http://www.sbir.dsu.edu)  
South Dakota SBIR Center  
[www.sbir.dsu.edu](http://www.sbir.dsu.edu)  
The University of Tennessee SBIR Assistance Center  
[www.tnsbir.tennessee.edu](http://www.tnsbir.tennessee.edu)  
Virginia's Center for Innovative Technology  
[www.cit.org/](http://www.cit.org/)  
Washington Technology Center SBIR Program  
<http://www.watechcenter.org/sbir>  
Washington State Small Business Development Center  
[www.sbdc.wsu.edu](http://www.sbdc.wsu.edu)  
Wisconsin Entrepreneurs' Network  
[www.wenportal.org](http://www.wenportal.org)  
Wisconsin SBIR/STTR Program  
[www.wisconsinsbir.org/](http://www.wisconsinsbir.org/)  
Wyoming SBIR/STTR Initiative  
[www.uwyo.edu/sbir/](http://www.uwyo.edu/sbir/)

#### OTHER RESOURCES AND CONSULTING SERVICES

Advanced Technology Innovations, Inc.  
<http://www.atiincusa.com/>  
Bid Data Line  
[www.biddataline.com/fed/](http://www.biddataline.com/fed/)  
Biotechnology Business Consultants, LLC  
[www.bioconsultants.com](http://www.bioconsultants.com)  
Centurion Technology  
[www.centuriontechnology.com/](http://www.centuriontechnology.com/)

Clark Nuber P.S., CPAs  
[www.clarknuber.com/](http://www.clarknuber.com/)

Cohen International, SBIR Consulting  
<http://rogercohen.com/sbir>

Consulting Concepts, LLC  
[www.consultingconceptsllc.com](http://www.consultingconceptsllc.com)

DuResTec  
[www.durestec.com](http://www.durestec.com)

Foresight Science & Technology, Inc.  
[www.foresightst.com](http://www.foresightst.com)

Gov-Con Solutions, LLC  
[www.sbiraccounting.info](http://www.sbiraccounting.info)

Grant Strategies, LLC  
[www.grantstrategies.com](http://www.grantstrategies.com)

Greenwood Consulting Group, Inc.  
[www.g-jgreenwood.com](http://www.g-jgreenwood.com)

GROW LLC  
[www.growllc.com](http://www.growllc.com)

InKnowVation Online  
[www.inknowvation.com](http://www.inknowvation.com)

Innovation Asset Management, LLC  
[www.iam-llc.com/](http://www.iam-llc.com/)

Jameson & Company, P.C. (SBIR Survival Kit)  
[www.jamesoncpa.com/gov't\\_contract\\_services.htm](http://www.jamesoncpa.com/gov't_contract_services.htm)

JHEverson Consulting LLC  
[www.JHEversonConsulting.com](http://www.JHEversonConsulting.com)

Hentzel & Associates SBIR Services  
[www.sbirhelp.com](http://www.sbirhelp.com)

Lytmos Group, LLC  
[www.lytmos.com](http://www.lytmos.com)

Marti Elder Inc. -- SBIR consulting in the Northern Rockies region  
[www.martielder.com](http://www.martielder.com)

Miller & Associates, P.C.  
[www.millerpc.com/](http://www.millerpc.com/)

New Technology Connection  
[www.newtechconnect.com](http://www.newtechconnect.com)

NineSigma, Inc.  
[www.ninesigma.net/](http://www.ninesigma.net/)

Ohio Aerospace Institute  
[www.oai.org](http://www.oai.org)

Parmelee Creative & Technical Writing  
[www.parmeleeewriting.com/](http://www.parmeleeewriting.com/)

PBC SBIR Services  
[www.sbirhelpdesk.com](http://www.sbirhelpdesk.com)  
[www.pbcinc.com](http://www.pbcinc.com)

Piquero Insights, Inc.  
[www.piqueroinc.com/](http://www.piqueroinc.com/)

Proposals that Work, LLC  
[www.proposalsthatwork.com](http://www.proposalsthatwork.com)

ResearchResearch  
[www.researchresearch.com/entry/entry.htm](http://www.researchresearch.com/entry/entry.htm)

Research Commercialization and SBIR Center  
<http://center.ncet2.org/>

Research Editing  
[www.researchediting.com](http://www.researchediting.com)

Robert Berger Consulting

Under construction  
Rocket Science Technologies  
<http://rocketscitech.com>  
SHIFT Connector: Bringing Business Jobs to Academic Investigators  
<http://funding.niaid.nih.gov/ncn/sbir/shift/default.htm>  
SBIR.gov  
<http://www.sbir.gov/>  
SBIR Gateway  
[www.zyn.com/sbir/](http://www.zyn.com/sbir/)  
SBIR Nation  
[www.twitter.com/SBIRNation](http://www.twitter.com/SBIRNation)  
SBIR Resource Center  
<http://sbir.us>  
SciBiz Services  
[www.scibiz.net/](http://www.scibiz.net/)  
Small Business Technology Coalition  
[www.sbtc.org](http://www.sbtc.org)  
Summit Contract Management, LLC  
[www.summitcontractmanagement.com](http://www.summitcontractmanagement.com)  
Tech BizSolutions, Inc.  
[www.sbiraccounting.com](http://www.sbiraccounting.com)  
The SBIR Coach - Fred Patterson  
[www.SBIRcoach.com](http://www.SBIRcoach.com)  
The SBIR Network  
[www.sbir.net](http://www.sbir.net)

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## HOW TO REACH US

If you have any comments, suggestions, or would like to submit items for the next issue please contact us:

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