

SBIR/STTR ALERTING SERVICE -- July 29, 2011

The SBIR/STTR Alerting Service is a free service that provides bi-weekly notification of SBIR and STTR solicitation announcements, news and information, and Internet resources relevant to the SBIR/STTR programs. This service is provided by the Economic Development Office of Pacific Northwest National Laboratory (PNNL).

Back issues of the SBIR Alert are available at www.pnl.gov/edo/opportunities/sbir.stm. The next issue will be posted August 19, 2011. Subscription instructions appear at the end of this newsletter.

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SBIR/STTR NEWS AND INFORMATION

- NASA 2011 SBIR/STTR and USDA 2012 SBIR Solicitations Now Open

The National Aeronautics and Space Administration (NASA) is now accepting proposals in response their 2011 SBIR and STTR solicitations, which are available on their SBIR/STTR home page at <http://sbir.nasa.gov>. Detailed instructions for proposal development and submission are contained in the solicitation. Proposals are due September 8, 2011, 5:00 pm Eastern time and will be required to be submitted electronically as described in the solicitation instructions. Questions regarding electronic access should be referred to: SBIR/STTR Support Office, REI Systems, Inc., Phone: 301-937-0888, Fax: 301-937-0204, Email: sbir@reisys.com.

The US Department of Agriculture (USDA) is now accepting applications in response to their FY2012 SBIR Phase I Solicitation. The solicitation is available to view/download in WORD or PDF file formats on their SBIR website at <http://www.csrees.usda.gov/funding/sbir/sbir.html>. Proposals are due September 1, 2011. Included in the solicitation is a notice that 'the National Institute of Food and Agriculture (NIFA) has identified five primary societal challenge areas and proposals are strongly encouraged that address one or more of these societal challenge areas. The five areas are 1) Global Food Security and Hunger, 2) Climate Change, 3) Sustainable Bioenergy, 4) Childhood Obesity, and 5) Food Safety.' See the list of 'Important Changes for FY 2012' section of the solicitation for details. If you have questions regarding the SBIR Solicitation, contact the NIFA Help Desk: at electronic@nifa.usda.gov, or 202-401-5048.

- DoD 2011.3 SBIR and 2011.B STTR Solicitations in Pre-Release

The Department of Defense (DoD) posted the pre-release of their 2011.3 SBIR and their 2011.B STTR program solicitations on the DoD SBIR Web Site (<http://www.acq.osd.mil/sadbu/sbir>) on July 28, 2011. Both solicitations will open for receipt of proposals on August 29, 2011 and will close September 28, 2011.

Until DoD begins accepting proposals, you may talk directly with the Topic Authors to ask technical questions about the topics. Their names, phone numbers, and e-mail addresses are listed within each solicitation topic, which are available along with the component-specific instructions for the participating DoD Components (SBIR: Army, Navy, DARPA, and OSD-ASD; STTR: Air Force, MDA, and OSD-ASD) on the solicitation pages: <http://www.acq.osd.mil/osbp/sbir/solicitations/sbir113/index.htm> and <http://www.acq.osd.mil/osbp/sbir/solicitations/sttr11B/index.htm>.

Questions may be directed to the SBIR/STTR Help Desk at (866)724-7457.

-- Small Business Postdoctoral Research Diversity Fellowship Announcement

National Science Foundation (NSF) recently posted an notice on their SBIR/STTR website (<http://www.nsf.gov/eng/iip/sbir/index.jsp>) announcing the availability of a Small Business Postdoctoral Research Diversity Fellowship. As indicated in the announcement, 'this program is aimed to help National Science Foundation (NSF) Phase II Small Business Innovation Research (SBIR) participants by providing them a postdoctoral research fellow to accelerate their innovation research and to broaden participation from underrepresented groups in Small Business Innovation Research.'

For more information, visit the ASEE website at <http://nsfsbir.asee.org/>, email aseensfip@asee.org, or call (202) 649-3832.

-- NIH SBIR Niche Assessment Program Announcement

The National Institutes of Health (NIH) recently posted the following announcement on their SBIR web site (<http://grants.nih.gov/grants/funding/sbir.htm>):

NIH Offers SBIR Niche Assessment Program for Phase I SBIR Awardees

NIH has contracted with Foresight Science and Technology to perform Technology Niche Analyses (TNA™) for 100 NIH SBIR Phase I awardees funded in fiscal years 2011 and 2012. (NOTE: This program is not available to STTR awardees.) For each eligible SBIR Phase I project, the TNA™ will assess potential uses of the technology and then provide a report that addresses the end-user needs, current and emerging competing technologies, the market dynamics, and the technology's competitive advantage. For a full description of the program, check the NIH Guide Notice (NOT-OD-11-094) at <http://grants.nih.gov/grants/guide/notice-files/NOT-OD-11-094.html>.

-- 2012 DOE SBIR/STTR Program Changes Announced

Manny Oliver, Director of the US Department of Energy (DOE) SBIR/STTR Programs Office, recently posted and distributed a letter outlining several changes to DOE's SBIR and STTR programs. A portion of the letter appears below for your convenience. The link to the entire letter (<http://science.energy.gov/~media/sbir/pdf/files/SBIR-STTR-Program-Changes-Letter.pdf>) is available on the DOE SBIR/STTR website (<http://science.energy.gov/sbir/>).

Dear DOE SBIR/STTR Programs Participant:

Since accepting the position as the Director of the SBIR/STTR Programs Office at DOE in December, 2010, I have been pleased to see that there is a very talented community of small businesses that are active in the DOE SBIR and STTR programs and that interest continues to grow every year. To continue to improve the program, we are planning to implement significant changes, beginning this year, fiscal year 2012 (FY 2012).

The primary motivation for these changes is to improve the commercialization outcomes for DOE's SBIR and STTR programs and also to improve the administration of the programs. This email will highlight some of the important changes, but I would encourage you to read the FY 2012 SBIR/STTR Funding Opportunity Announcements (FOAs) which will have more detailed information.

Here is a listing of the important changes that are discussed more fully below.

- Issue two annual SBIR/STTR Phase I FOAs beginning in FY 2012

- Early posting of topics
- Letters of Intent required
- Limits on the number of applications
- Increased emphasis on commercialization plans in Phase I and Phase II applications
- Increase in the STTR maximum award amounts for Phase I and Phase II

Sincerely,

Manny Oliver
Director, SBIR/STTR Programs Office
US Department of Energy

-- SBIR Proposal Writing Tip: DOE SBIR/STTR Solicitation Application Process

The following proposal writing tip was provided by Gail & Jim Greenwood. Past SBIR proposal writing articles written by the Greenwoods are available on the Greenwood Consulting Group, Inc. (GCGI) web site at www.g-jgreenwood.com.

SBIR Proposal Writing Basics: Interested in Applying to Dept. of Energy? You Better Get Going!

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The Department of Energy (DOE) is one of the biggest SBIR/STTR agencies, in terms of the number of awards they make. Traditionally, DOE comes out with their once-per-year solicitation in the fall. However, DOE is changing their SBIR/STTR program in some important ways, so if you are interested in applying to this agency you need to listen up.

The first major change is that DOE has pre-released its topics. That means that you can go on line to <http://science.energy.gov/sbir/> right now and see whether your ideas align with DOE's topics, even though the fall solicitation (aka "Funding Opportunity Announcement") has not yet been released.

In addition to getting a valuable jump on preparing your DOE proposal, we recommend you go on line now to find a topic for another important reason: right now, you can make direct contact with the topic authors to discuss their interests and intentions to make sure they align with what you want to propose. As soon as the DOE solicitation comes out, then you can no longer have that valuable conversation with the topic authors. We do not know exactly when the solicitation will be released, but it has been described as "early August," so we recommend you go on line and, if you find a topic that looks like it is a possible fit with your innovation, contact the topic author ASAP.

What if there is no topic that fits your interests? Then we recommend three actions. One is to do a key word search at www.zyn.com/sbir to see if there are other agencies that might have a topic that would work. SBIR/STTR agencies have very broad interests, and therefore you may find a topic under a different agency. Be sure to look at the closed solicitation topics, not just the currently open ones. The second is to consider applying to an agency that makes its SBIR/STTR awards under very broad topics (these are usually granting agencies like NIH, NSF and USDA) where there is greater chance that your ideas might fit. The third option is to wait for the next DOE solicitation to see if a relevant topic appears.

This brings us to the second major change in the DOE SBIR/STTR program: they will now be issuing two Phase 1 solicitations per year, with the pre-release of topics for the next one coming out in late 2011. We expect those topics to be different than the current ones (the current ones are from the DOE Office of Science, the ones this winter will be from other DOE offices), so perhaps there will be a better fit between the next batch of DOE topics and your interests.

A third major change in the DOE SBIR/STTR program is a mandatory letter of intent that must precede your Phase 1 proposal. When the DOE Phase 1 solicitation is released, it will specify a date by which you

must send them a letter in which you indicate your intention to submit a proposal. We understand this will be mandatory--if you don't send the letter, you can't submit a proposal. Therefore, you need to make sure you submit a letter, in the format and to the address specified, and by the deadline, if you want a chance at a Phase 1 DOE SBIR/STTR award under this solicitation.

A final major change in the DOE SBIR/STTR program is the requirement for a commercialization plan in your Phase 1 proposal. Such plans have become commonplace in Phase 2 proposals, but DOE is one of few agencies that wants a commercialization plan in your Phase 1 proposal. Therefore, you need to do some significant homework on the Phase 3 potential of your innovation before you submit that Phase 1 proposal to DOE.

This means, in our opinion, that DOE is joining NSF in making a major shift in their philosophy about what Phase 1 proposals they want to fund. Rather than the traditional "we fund nifty innovations that need to be proven technically feasible" approach, DOE and NSF are saying "we fund nifty innovations that have strong potential to be commercially viable but need to be proven to be technically feasible." Therefore, your Phase 1 proposal to DOE will need to reflect this new philosophy to have a higher chance of getting funded.

Gail and Jim Greenwood may be reached at the following address:

Greenwood Consulting Group, Inc.
1150 Junonia
Sanibel, FL 33957
(239) 395-9446 (voice & fax)
gail-jim@g-jgreenwood.com (email)

CONFERENCES AND WORKSHOPS

NATIONAL

2011 National SBIR Beyond Phase II Conference & Technology Showcase -- Atlanta, GA, September 12-15, 2011. The Beyond Phase II Conference showcases the SBIR Program's Phase II awardees' technologies and provides a forum for commercialization opportunities. The event brings together current SBIR Phase II companies, key technology and acquisition personnel from government and industry to enable the transition of SBIR-funded research and development into products for military, government and private sector commercial markets. This event is the only national SBIR event focusing on transitioning advanced SBIR research and development into commercialization opportunities. For more information, visit <https://www.beyondphaseii.com>, or contact Lindsay Padilla at (703) 412-3653 or Andy Talbert at (703) 412-3152, or conference@esncc.com.

National SBIR Fall Conference -- New Orleans, LA, November 6-9, 2011. For more information, visit <http://www.facebook.com/event.php?eid=124871344256883>.

REGIONAL

DoD SBIR/STTR Workshop -- Kalamazoo, MI, August 3, 2011. BBCetc is presenting this one-day SBIR and STTR workshop focusing on the Department of Defense (DoD) solicitation. This Proposal Preparation workshop will include introduction to the SBIR program; a detailed description of the elements of a fundable DoD proposal; a compelling commercialization plan and budgetary guidelines. Following the workshop, you will have an opportunity to meet one-on-one to discuss your specific projects with the BBCetc team. For more information and to register, visit http://www.southwestmichiganfirst.com/event_signup.cfm?event_id=96, or call 734-930-9741.

Funding Your Innovation Through the SBIR/STTR Program - Session II (Managing Your Phase I or II SBIR/STTR Award) – August 5, 2011, Tucson, AZ. This event will address the following topics: SBIR Intellectual Property rights; Prime/Subcontract partnerships; Preparing sub awards and consulting agreements; Government accounting system; Government reporting system; Preparing for and writing a commercialization plan; Real life success stories. For more information and to register, visit <http://www.azinnovation.com/>, or contact the Arizona Center for Innovation at 520-382-3260 rsvp@azinnovation.com.

4th Caribbean Innovation SBIR/STTR Conference -- Isla Verde, Puerto Rico, August 19, 2011. For more information, visit http://science.energy.gov/~media/sbir/pdf/files/PR_SBTDC_agenda.pdf.

DCAA Government Compliance Conference -- August 23-24, 2011, Denver, CO. This event, designed to help SBIR contractors, will cover Contract compliance, DCAA Pre-Award Audits, FAR Overview, Cost Accounting Standards, Overhead/G&A Rate Varieties and Considerations, Advanced Incurred Cost Proposals, and more. For more information, visit www.gov-con.com/workshops-a-seminars.html, or contact 303-800-9115 ext 2 or info@gov-con.com.

How To Win SBIR Awards – Annapolis, MD, August, 25 2011. This all-agency event with added emphasis on DoD, sponsored Maryland TEDCO, will focus on how to strategically align SBIR & STTR with your plans; how to decide if you, or your firm, should pursue SBIR/STTR; how to evoke desired responses in reviewers of SBIR/STTR applications; and more. Course instruction, workbook, & classroom materials will be provided by the SBIR Resource Center. For more information, visit <http://sbir.us/course.html>, or contact SBIR@win-sbir.com or (410) 315-8101.

DCAA Government Contractors Compliance Workshop Webinar -- August 30, 2011, Denver, CO. This event, designed to help SBIR contractors, will cover Indirect Rate Development; Budgets; Incurred Cost Proposal Workshop; and QuickBooks. For more information, visit www.gov-con.com/workshops-a-seminars.html, or contact 303-800-9115 ext 2 or info@gov-con.com.

* SBIR/STTR Phase 1 Proposal Preparation Workshops -- Chattanooga & Johnson City, Tennessee, August 30-31, 2011. These workshops will provide a strong overview of the SBIR/STTR programs and will present a comprehensive four-step process for developing a credible and competitive Phase 1 proposal. An actual SBIR proposal will be reviewed and critiqued using the tools you learned during the day. The workshop is offered in Chattanooga on August 30th and repeated in the Tri-Cities area on the 31st. To register, visit <http://www.cis.tennessee.edu/training/sbir/SBIRProposalWriting.shtml>, or call (888) 763-7439. This workshop is sponsored by the University of Tennessee Center for Industrial Services and the U.S. Small Business Administration. For more information on the Johnson City workshop, contact Bill Wiley, UTCIS, at bill.wiley@tennessee.edu or (865)974-8464 or Dr. Audrey Depelteau at the ETSU Innovation Lab at depelteau@etsu.edu or (423)439-8535. For more information on the Chattanooga workshop, contact Bill Wiley at UTCIS, at bill.wiley@tennessee.edu or (865)974-8464 or Chris Daly at The Enterprise Center, at daly_c@theenterprisectr.org or (423)425-3774.

SBIR/STTR Phase I Proposal Writing Workshop -- Aug 31, 2011, Fayetteville, AR. This event will focus on two areas key to winning SBIR funding: the work plan and the commercialization plan. Participants will receive guidance in researching government organizations, topics and financial and administrative requirements and will explore some specific steps to attract commercialization partners, even at the Phase I stage of the SBIR Program. For more information and to register, visit <http://sbtcd.uark.edu/>, or contact Trish Kalbas-Schmidt at TKalbas-Schmidt@walton.uark.edu or (479) 575-5148.

* SBIR/STTR DOD/NSF Phase 1 Proposal Preparation Workshop -- New York City, New York, September 9, 2011. This workshop will provide a strong overview of the SBIR/STTR programs and will present a comprehensive four-step process for developing a credible and competitive Phase 1 proposal. This event will focus attention on the Department of Defense and National Science Foundation, although materials will be relevant to other agencies as well. For more information or to register for either or both days, contact lharcum@nycedc.com.

* SBIR/STTR Phase 1 Proposal Preparation & Cost Proposal/Government Accounting Workshops -- Albuquerque & Santa Fe, New Mexico, September 15-16, 2011. Day 1 of this event, held in Albuquerque, will cover the basics of SBIR/STTR, and then lead you through a simple but effective four step process for developing a competitive Phase 1 proposal. Day 2, held in Santa Fe, will focus on SBIR/STTR cost proposal and government accounting. For more information or to register for either or both days, contact clow@lanl.gov or barbara.j.stoller@lmco.com.

* SBIR/STTR Phase 1 Proposal, Cost Proposal/Government Accounting, And Phase 2 Proposal Preparation Workshops -- Oklahoma City, Oklahoma, October 5-7, 2011. The first day of this event will include a strong overview of the SBIR/STTR programs, followed by an extensive discussion of a simple but effective four-step process for developing a credible and competitive Phase 1 proposal and a group review an actual SBIR proposal. The second day will address cost proposals and government accounting. The third day will focus on the Phase 2 proposal. It is aimed primarily at recipients (current or anticipating) of Phase 1 SBIR/STTR awards, and those who help such companies. Topics will include how to differentiate Phase 2 from Phase 1 proposals and projects; the myriad of differences among the agencies when it comes to Phase 2; how to prepare a Phase 2 proposal; the commercialization plan, and how other firms are commercializing their SBIR/STTR projects. For more information on the workshops or to register, contact steven.martinez@ocast.ok.gov.

* SBIR/STTR Phase 1 Proposal Preparation Workshop -- Gainesville, Florida, October 20, 2011. This workshop will provide a strong overview of the SBIR/STTR programs and will present a comprehensive four-step process for developing a credible and competitive Phase 1 proposal. For more information or to register, contact cbrown11@ufl.edu.

2011 National Government Contractors Expo -- October 25-26, 2011, Las Vegas, NV. This event, designed to help SBIR contractors, will cover everything from DCAA audit compliance to developing your Indirect Rates. Visit www.govconexpo.com or call 303-800-9115 for more information.

* SBIR/STTR Phase 1 Proposal Preparation Workshop, Sarasota, Florida, November 4, 2011. This workshop will provide a strong overview of the SBIR/STTR programs and will present a comprehensive four-step process for developing a credible and competitive Phase 1 proposal. For more information or to register, please contact jmcgill@edcsarasotacounty.com.

National SBIR/STTR Conference -- New Orleans, Louisiana, November 6-9, 2011. For more information, as it becomes available, visit <http://www.facebook.com/event.php?eid=124871344256883>.

Other possible upcoming SBIR training opportunities include:

SBIR/STTR Training Event, Newark/North Brunswick, NJ area, November 17-18, 2011 (tentative)

* Greenwood Consulting Group, Inc will provide training at these workshops. Any attendee of one of these workshops is entitled to a free critique of his or her draft SBIR or STTR proposal. If you have questions, contact Gail or Jim Greenwood at (239) 395-9446 (voice & fax) or gail-jim@g-jgreenwood.com, or visit their web site at www.g-jgreenwood.com.

If you are sponsoring or are aware of SBIR workshops in your area and would like to post an announcement feel free to contact us.

SOLICITATIONS CURRENTLY OPEN

SBIR

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF

Due August 5, December 5, 2011;

AIDS and AIDS-related due May 7, September 7, 2011, and January 7, 2012

<http://grants.nih.gov/grants/funding/sbir.htm>

FY 2012 USDA Phase I solicitation

Due September 1, 2011

<http://www.csrees.usda.gov/funding/sbir/sbir.html>

NASA SBIR/STTR 2011 Phase 1 Solicitations

Due September 8, 2011

<http://sbir.gsfc.nasa.gov/SBIR/SBIR.html>

STTR

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF

Due August 5, December 5, 2011;

AIDS and AIDS-related due September 7, 2011, and January 7, 2012

<http://grants.nih.gov/grants/funding/sbir.htm>

NASA SBIR/STTR 2011 Phase 1 Solicitations

Due September 8, 2011

<http://sbir.gsfc.nasa.gov/SBIR/SBIR.html>

COMING SOON

DOE FY 2012 SBIR/STTR Phase I Funding Notice

Expected August, 2011 (Pre-release Topics available now)

<http://science.energy.gov/sbir/funding-opportunities/>

DoD SBIR Solicitation 2011.3

Expected August 29, 2011 (pre-release on the web now)

<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

DoD STTR Solicitation 2011.B

Expected August 29, 2011 (pre-release on the web now)

<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

DOT FY12.1 SBIR Program Solicitation

Expected October 11, 2011

<http://www.volpe.dot.gov/sbir/>

NSF FY 2012 STTR Solicitation

Expected October 17, 2011 (on the web now)

<http://www.nsf.gov/eng/iip/sbir/>

NSF FY 2012 SBIR Solicitation

Expected Fall, 2011

<http://www.nsf.gov/eng/iip/sbir/>

SBIR/STTR INFO ON THE INTERNET

PARTICIPATING AGENCY SBIR WEB SITES:

Department of Agriculture

www.csrees.usda.gov/funding/sbir/sbir.html

Department of Commerce

National Oceanic and Atmospheric Administration

www.oar.noaa.gov/orta/

National Institute of Standards and Technology

www.nist.gov/sbir

Department of Defense

www.acq.osd.mil/sadbu/sbir or

www.dodsbir.net

Defense Technical Information Center

www.dtic.mil/dtic/sbir/

Air Force

www.afsbirsttr.com

Army

www.aro.army.mil/arrowash/rt/sbir/sbir.htm

Chemical and Biological Defense Program (CBD)

Defense Advanced Research Projects Agency (DARPA)

www.darpa.mil/sbir/

Defense Threat Reduction Agency (DTRA)

www.dtra.mil/acq/business/acq%5Fsmallbus.html

Missile Defense Agency (MDA)

www.winbmdo.com/

Navy

www.navysbir.com/

National Geospatial-Intelligence Agency (NGA)

www.nga.mil/portal/site/nga01/index.jsp

Office of the Secretary of Defense (OSD)

Special Operations Command (SOCOM)

<http://soal.socom.mil/index.cfm?page=sadbu&sb=sbir>

SBIR Interactive Technical Information System (SITIS)

<http://dtica.dtic.mil/sbir/index.html>

Department of Education

www.ed.gov/programs/sbir/index.html

Department of Energy

<http://sbir.er.doe.gov/sbir/>

Homeland Security Science and Technology Directorate (S&T)

<https://sbir2.st.dhs.gov>

Department of Transportation

www.volpe.dot.gov/sbir

Environmental Protection Agency

www.epa.gov/ncer/sbir/

National Institutes of Health

<http://grants1.nih.gov/grants/funding/sbir.htm>

National Aeronautics & Space Administration

<http://sbir.nasa.gov>

National Science Foundation

<http://www.nsf.gov/eng/iip/sbir/index.jsp>

Small Business Administration

www.sba.gov/SBIR/

NATIONAL RESOURCES (GOVERNMENT/NON-PROFIT)

CRIS (Current Research Information System)

<http://cris.csrees.usda.gov/>

CRISP (Computer Retrieval of Information on Scientific Projects)

www.crisp.cit.nih.gov/

Federal Business Opportunities

www.fedbizopps.gov/

Grants.gov

www.grants.gov

Pacific Northwest National Laboratory Economic Development Office

www.pnl.gov/edo/

SBA Tech-Net

<http://tech-net.sba.gov/>

State Science and Technology Institute

www.ssti.org

STATE/REGIONAL SBIR AND SMALL BUSINESS RESOURCES

(listed alphabetically by state)

Technology Research and Development Center of Alaska (TREND)

www.trendalaska.org/

Arkansas SBDC SBIR/STTR Program

<http://asbtcd.ualr.edu/technology/index.asp>

SBIR Colorado

www.sbircolorado.org/

The Connecticut SBIR Office

www.ctsbir.com/

Delaware SBDC Technology Assistance

<http://www.delawaresbdc.org>

Florida SBDC Network Business Technology Commercialization Program

www.floridasbdc.org/btc

Georgia Advanced Technology Development Center (ATDC) SBIR/STTR

<http://atdc.org/services/sbirsttr>

Hawaii SBIR program (HDTC)

www.htdc.org/sbir/

Idaho SBIR Initiative Program

<http://technology.idaho.gov/sbir>

Idaho – Boise State University Technology and Entrepreneurial Center (TECenter)

<http://www.bsutecenter.com/>

Idaho Department of Commerce SBIR/STTR Grant Programs

<http://commerce.idaho.gov/business/business-development/federal-funding/about-sbir-sttr/>

Heartland Illinois Technology Enterprise Center (HITEC)

www.heartlanditec.org/

Illinois Department of Commerce and Economic Opportunity (DECO)

<http://www.commerce.state.il.us/dceo/>

Indiana Economic Development Corporation

<http://iedc.in.gov/entrepreneurship/small-business-innovation-research-initiative>

Iowa State University Research Foundation, Inc. (ISURF)

www.techtransfer.iastate.edu

Kansas Technology Enterprise Corporation (KTEC)

www.ktec.com/business/section/resources.htm

Kentucky Science and Technology Corporation
www.kstc.com

Maine Technology Institute
www.mainetechnology.org/

Maryland Technology Development Corporation (TEDCO)
www.marylandtedco.org/

Minnesota Science & Technology Authority
www.PositivelyMinnesota.com/SciTech

Defense Alliance of Minnesota
www.defensealliance.com/

MoFAST: Moving Missouri's Innovations to Market
www.mofast.net

Montana SBIR Program - Montana Department of Commerce
<http://sbir.mt.gov/index.asp>

MSU TechLink - Regional DoD SBIR and Transition Assistance
www.techlinkcenter.org/sbir

Nebraska Business Development Center
<http://nbdc.unomaha.edu/SBIR/>

Nevada Small Business Development Center (NSBDC)
www.nsbdc.org/

New Jersey SBDC Technology Commercialization Center
<http://njsbdc.com/blog/technology-commercialization/>

New Mexico SBIR Outreach Program
www.techventures.org/whatwedo/entrepreneurs.php

New York SBIR/STTR Assistance
www.nystar.state.ny.us/sbir/outreach.htm

University of North Dakota Center for Innovation SBIR / STTR Services
http://www.innovators.net/innovators/public_html/entrepreneur_services/es_sbir.html

North Carolina SBTDC SBIR Outreach
www.sbtcd.org/technology/sbirsttr.asp

Ohio SBIR Program
www.odod.state.oh.us/tech/sbir/

Ohio Aerospace Institute Small Business Network and Industry Membership Program
<http://www.oai.org/networking/event/index.html?sc=3>

Oklahoma Center for the Advancement of Science and Technology
<http://www.ok.gov/ocast/>

Oregon SBIR and STTR Resource Guide
www.bizcenter.org/Services/7530/6198/7548

Innovation Partnership (Pennsylvania)
www.innovationpartnership.net/

Puerto Rico Small Business Development Center
www.prsbdc.org/CDTC_web/index.htm

Small Business High Technology Institute
www.sbhti.org/

South Dakota SBIR Center
www.sbir.dsu.edu

South Dakota SBIR Center
www.sbir.dsu.edu

The University of Tennessee SBIR Assistance Center
www.tnsbir.tennessee.edu

Virginia's Center for Innovative Technology
www.cit.org/

Washington Technology Center SBIR Program
<http://www.watechcenter.org/sbir>

Washington State Small Business Development Center
www.sbdc.wsu.edu

Wisconsin Entrepreneurs' Network

www.wenportal.org

Wisconsin SBIR/STTR Program

www.wisconsinsbir.org/

Wyoming SBIR/STTR Initiative

www.uwyo.edu/sbir/

OTHER RESOURCES AND CONSULTING SERVICES

Advanced Technology Innovations, Inc.

<http://www.atiincusa.com/>

Bid Data Line

www.biddataline.com/fed/

Biotechnology Business Consultants, LLC

www.bioconsultants.com

Centurion Technology

www.centuriontechnology.com/

Clark Nuber P.S., CPAs

www.clarknuber.com/

Cohen International, SBIR Consulting

<http://rogercohen.com/sbir>

Consulting Concepts, LLC

www.consultingconceptsllc.com

DuResTec

www.durestec.com

Foresight Science & Technology, Inc.

www.foresightst.com

Gov-Con Solutions, LLC

www.sbiraccounting.info

Grant Strategies, LLC

www.grantstrategies.com

Greenwood Consulting Group, Inc.

www.g-jgreenwood.com

GROW LLC

www.growllc.com

InKnowVation Online

www.inknowvation.com

Innovation Asset Management, LLC

www.iam-llc.com/

Jameson & Company, P.C. (SBIR Survival Kit)

www.sbircpa.com

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John Balsam Associates, LLC

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Marti Elder Inc. -- SBIR consulting in the Northern Rockies region

www.martielder.com

Miller & Associates, P.C.

www.millerpc.com/

New Technology Connection

www.newtechconnect.com

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www.ninesigma.net/
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Rocket Science Technologies
<http://rocketscitech.com>
SHIFT Connector: Bringing Business Jobs to Academic Investigators
<http://funding.niaid.nih.gov/ncn/sbir/shift/default.htm>
SBIR.gov
<http://www.sbir.gov/>
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