

November 9, 2012

SBIR Alerting Service

The SBIR Alerting Service is a free service that provides bi-weekly notification of SBIR and STTR solicitation announcements, news and information, and Internet resources relevant to the SBIR/STTR programs. This service is provided by the [Economic Development Office](#) of [Pacific Northwest National Laboratory](#) (PNNL).

Back issues of the SBIR Alert are available at www.pnnl.gov/edo/opportunities/sbir.stm. Subscription instructions appear at the end of this newsletter.

Note: with the Thanksgiving holiday approaching, the next issue of the SBIR Alert will be posted November 30, 2012.

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>> SBIR/STTR NEWS AND INFORMATION

2012 National SBIR and STTR Conference

The 2012 National SBIR and STTR Conference is just around the corner. The Micro-enterprise Inventors Program of Oregon (MIPO) and the Oregon Small Business Development Center Network (OSBDC) will host the event which will take place in Portland, Oregon on November 13-15, 2012.

This Conference will include several opportunities to network and share ideas with federal agency representatives, prime contractors/corporate organizations, service providers from across the nation, universities and federal labs, including the Pacific Northwest National Laboratory:

We are excited to have the National SBIR/STTR Conference in our region this year. Come visit [Pacific Northwest National Laboratory](#) at the [Tri-Cities Research District](#) tabletop booth (T7) at the conference next week. Learn how you can partner with a national lab and discover the benefits of locating next to one. Contact Robin Conger at robin.conger@pnnl.gov if you'd like to set up a meeting.

Registration and conference information is available at <http://oregonsbir.com/index.html>.

NIH/CDC SBIR Contract Solicitation Deadline Extended

The National Institutes of Health (NIH) recently posted the following notice on their SBIR/STTR News Flash Page (grants.nih.gov/grants/funding/sbirsttr_news.htm):

Amendment and Extension of Due Date for NIH/CDC SBIR Contract Solicitation

The PHS 2013-1 SBIR Contract Solicitation has been amended. The amendment is posted at [FedBizOpps](#) and at <http://sbir.nih.gov>, and is referenced in [NOT-OD-13-008](#). The amendment 1) extends the proposal receipt deadline to December 3, 2012, 2) cancels CDC Topic #017, "Smartphone Application for Global Birth Defects Surveillance", and 3) changes the NCI Contracting Officer contact.

NSF FY-2013 SBIR Program Solicitations Opens

The National Science Foundation (NSF) began accepting proposals in response to their FY-2013 SBIR solicitation on November 3, 2012. The deadline for receipt of proposals is December 3, 2012. As indicated in the solicitation, which is available at www.nsf.gov/funding/pgm_summ.jsp?pims_id=504762, NSF has formulated broad solicitation topics for SBIR that conform to the high-technology investment sector's interests. The four broad topics are:

- Biological and Chemical Technologies (BC)
- Education Applications (EA)
- Electronics, Information and Communication Technologies (EI)
- Nanotechnology, Advanced Materials, and Manufacturing (NM)

A series of webinars have been held recently to answer questions about the current Phase I solicitation and the submission process. The presentation from the latest webinar can be found in MS WORD format at [www.nsf.gov/eng/iip/sbir/Webinar/SBIR Phase I Webinar Presentation Oct 3 2012.pptx](http://www.nsf.gov/eng/iip/sbir/Webinar/SBIR_Phase_I_Webinar_Presentation_Oct_3_2012.pptx)

The NSF FY-2013 STTR will also open soon. NSF will accept proposals from November 20 to December 20, 2012, however, a letter of intent (LOI) must be submitted on or before November 20 in order to submit a full proposal.

The STTR research topic for this solicitation is *Enhancing the Bioeconomy using emerging Biological Technologies (EBBT)*. Proposals must use a biologically-based approach, such as synthetic biology, systems biology, metabolic engineering, proteomics, bioinformatics, and computational biology, to address business opportunities in key industry sectors including biomedical, biomanufacturing, and sustainable agriculture.

For more information, visit the NSF SBIR/STTR website at www.nsf.gov/eng/iip/sbir/index.jsp

NASA SBIR/STTR 2012 Phase I and NASA Select SBIR 2012 Phase I Solicitations Deadline Reminder

The deadline for proposals in response to the NASA SBIR/STTR 2012 Phase I and NASA Select SBIR 2012 Phase I Solicitation is November 29, 2012. As indicated in the solicitations:

All Phase I proposal submissions must be received no later than 5:00 p.m. EDT on Thursday, November 29, 2012, via the NASA SBIR/STTR website (<http://sbir.nasa.gov>). The EHB will not be available for Internet submissions after this deadline, so firms are also advised to print all forms prior to the deadline since the EHB will not be available. Any proposal received after that date and time shall be considered late and handled according to NASA FAR Supplement 1815.208.

Note that an amendment to the SBIR/STTR 2012 Phase I Solicitations regarding Topic H3.02 was recently posted on the solicitation page: sbir.gsfc.nasa.gov/SBIR/sbirsttr2012/solicitation/index.html.

NASA 2011 SBIR Program Phase II Selections Announced

NASA announced the proposals that have been selected for their 2011 Small Business Innovation Research (SBIR) Program Phase II on Thursday, November 8, 2012 at 2:00 pm. The press release, list of selections, and selection abstracts can be downloaded from this page:

<http://sbir.gsfc.nasa.gov/SBIR/sbir2011/phase2/awards/index.html>.

>> CONFERENCES AND WORKSHOPS

National

2012 National SBIR and STTR Conference – Portland, Oregon, November 13-15, 2012. The Micro-enterprise Inventors Program of Oregon (MIPO) and the Oregon Small Business Development Center Network (OSBDC) will host the SBIR/STTR 2012 National Conference. The theme "Crack the Code" is designed to promote discovery of the key issues to successful grant applications – creating connections, fostering new opportunities, showcasing diversity, and exploring innovative possibilities for both new and experienced SBIR recipients. Registration and conference information is available at <http://oregonsbir.com/index.html>.

Regional

SBIR/STTR Phase II Proposal Preparation -- Portland, Oregon, November 13-15, 2012. This event will take place as part of the National SBIR Conference, and will offer insights and advice on preparing your Phase 2 SBIR/STTR proposal. For more information, visit www.sbir.gov/events/portland-oregon-will-host-2012-national-small-business-innovation-research-sbir-and-small-bus.

DCAA Compliant Seminar -- Denver, CO, November 13-14, 2012. This event, designed to help SBIR contractors, will address Government Cost Accounting/DCAA Audits; Indirect Rates-Budget Seminar; Incurred Cost Proposal; and more. Visit www.gov-con.com or call 303-800-9115 for more information.

Annual New Jersey SBIR/STTR Conference -- Newark/Brunswick area, November 28-30, 2012. This event will include a Phase 1 proposal preparation workshop on the 28th, a SBIR/STTR cost proposal/government accounting workshop on the 29th, and a Phase 2 proposal prep workshop on the 30th. For more information and online registration visit www.njsbdc.com/sbir. For additional information, contact RandyGHarmon@aol.com.

SBIR/STTR Proposal Prep-DoD/DoE Focus -- Lansing, MI, November 29, 2012. Presents essential information for crafting a competitive SBIR/STTR proposal that meets the unique requirements of the Dept. of Defense and Dept. of Energy. Provides instruction on the ins and outs of preparing a proposal, including technical and commercialization plans, and navigating the submission process. For more information, visit www.bbcetc.com/training/, or contact info@bbcetc.com.

Year End Boot Camp Webinar -- Online, December 4-6, 2012. This event, designed to help SBIR contractors, will include a Year End Webinar, Incurred Cost Proposal Seminar, and Year End Webinar for RatesPlus Users. Visit www.gov-con.com or call 303-800-9115 for more information.

SBIR/STTR Proposal Prep for DOE: Overview and Tips Webinar -- Online, December 6, 2012. Learn about the differences between SBIR and STTR, what's unique about the DOE program, pitfalls to avoid as well as key elements to include for a competitive proposal. For more information, visit www.bbcetc.com/training/, or contact info@bbcetc.com.

Strategic Alliances Workshop -- Scottsdale, AZ, December 11, 2012. The Strategic Alliances Workshop is targeted for SBIR/STTR proposal writers and award winners seeking to build a successful SBIR/STTR alliance. Attendees will hear from, ASU Venture Catalyst entrepreneurial coach, Sharon Ballard, and a group of guest speakers and panelists, including prime contractors, who will discuss an overview of strategic alliances, legal best practices and suggestions, an investors view of strategic alliances, how to build a successful alliance, as well as university and corporate perspectives of strategic alliances. For more information and to register, visit asuventurecatalyst.org/p/class/VC-Strategic_Alliance-1912Aug.

SBIR/STTR Commercialization Plans for DoD Webinar -- Online, December 12, 2012. Learn how to prepare a commercialization plan tailored for the specific requirements of a DoD SBIR/STTR proposal submission. Includes information on what it takes to develop a credible commercialization plan, pitfalls to avoid, using market research and building financial plans and business models. For more information, visit www.bbcetc.com/training/, or contact info@bbcetc.com.

Effective Proposal Writing for DoD SBIR Program and Overview of SBIR/STTR -- Las Vegas, NV, December 12, 2012. This agency specific seminar/workshop presents essential information for crafting a competitive SBIR/STTR proposal that meets the requirements of the Department of Defense. It provides detailed instruction on the ins & outs of preparing a proposal, including both technical and commercialization plans, and navigating the often complicated submission process. For more information, visit <http://nsbdc.org/education-training/business-training-calendar/>, or contact reshriv@yahoo.com.

* *Other possible upcoming SBIR training opportunities include:*

SBIR/STTR workshops -- Santa Fe/Albuquerque, New Mexico area, Spring 2013 (tentative)

SBIR/STTR workshops -- Gainesville & Orlando, Florida, Spring 2013 (tentative)

* **Greenwood Consulting Group, Inc.** will provide training at these workshops. Any attendee of one of these workshops is entitled to a free critique of his or her draft SBIR or STTR proposal. If you have questions, contact Gail or Jim Greenwood at (239) 395-9446 (voice & fax) or gail-jim@g-jgreenwood.com, or visit their web site at www.g-jgreenwood.com.

If you are sponsoring or are aware of SBIR workshops in your area and would like to post an announcement feel free to contact us.

>> SOLICITATIONS CURRENTLY OPEN

SBIR

NASA SBIR/STTR 2012 Phase I Solicitation

Due November 29, 2012

sbir.nasa.gov

NASA Select SBIR 2012 Phase I Solicitation

Due November 29, 2012

sbir.nasa.gov

PHS 2013-1 SBIR Contract Solicitation

Due December 3, 2012

<http://grants.nih.gov/grants/forms.htm#contracts>

NSF FY-2013 Phase I SBIR Solicitation

Due December 3, 2012

www.nsf.gov/eng/iip/sbir/

PHS 2012-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF

Due December 5, 2012;

AIDS and AIDS-related due January 7, 2013

grants.nih.gov/grants/funding/sbir.htm

STTR

NASA SBIR/STTR 2012 Phase I Solicitation

Due November 29, 2012

sbir.nasa.gov

PHS 2012-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF

Due December 5, 2012;

AIDS and AIDS-related due January 7, 2013

grants.nih.gov/grants/funding/sbir.htm

Coming Soon

DOC NOAA FY-2013 Phase I SBIR Solicitation

Expected November 15, 2012

www.oar.noaa.gov/orta/

DOC NIST FY-2013 Phase I SBIR Solicitation

Expected November 15, 2012

www.nist.gov/tpo/sbir/

DoD 2013.1 SBIR Solicitation

Pre-release expected November 16, 2012

acq.osd.mil/osbp/sbir/index.shtml

NSF FY-2013 Phase I STTR Solicitation

LOI due and Solicitation expected to open November 20, 2012 (on the web now)

www.nsf.gov/eng/iip/sbir/

DOE FY 2013 SBIR/STTR Phase I Funding Opportunity Announcement Release 2

Expected November 26, 2012

science.energy.gov/sbir/funding-opportunities/

DOT FY13.1 SBIR Solicitation

Expected December 10, 2012

www.volpe.dot.gov/sbir

DoD 2013.A STTR Solicitation

Pre-release expected January 25, 2013

acq.osd.mil/osbp/sbir/index.shtml

>> SBIR/STTR ADDITIONAL RESOURCES

For a listing of and links to participating federal agencies, state/regional SBIR and small business resources, consulting services and more, view the *SBIR/STTR Resources on the Web* file on at visit www.pnnl.gov/edo/opportunities/sbir.stm.

>> SUBSCRIPTION INSTRUCTIONS

To SUBSCRIBE to the SBIR-Alert mailing list, send an email to lyris@lyris.pnl.gov with the following in the subject line or body of your message (your name is optional):

subscribe sbir-alert first_name last_name
example: subscribe sbir-alert joe smith

To UNSUBSCRIBE, send an email to lyris@lyris.pnl.gov with the words "unsubscribe sbir-alert" in the subject line of your message

If you have any comments, suggestions, or would like to submit items for the next issue please contact us:

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