

## **SBIR/STTR ALERTING SERVICE -- May 14, 2010**

The SBIR/STTR Alerting Service is a free service that provides bi-weekly notification of SBIR and STTR solicitation announcements, news and information, and Internet resources relevant to the SBIR/STTR programs. This service is provided by the Economic Development Office of Pacific Northwest National Laboratory (PNNL).

Back issues of the SBIR Alert are available at [www.pnl.gov/edo/opportunities/sbir.stm](http://www.pnl.gov/edo/opportunities/sbir.stm). Subscription instructions appear at the end of this newsletter.

### **NEWS IN THIS ISSUE**

- NIH and NSF i6 Challenge Announcement
- 12th Annual NIH SBIR/STTR Conference Announcement
- Spring 2010 NASA SBIR/STTR Quarterly Newsletter Available
- North Carolina Small Business Matching Funds Program Solicitation

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### **SBIR/STTR NEWS AND INFORMATION**

- NIH and NSF i6 Challenge Announcement

The National Institutes of Health (NIH) recently posted a notice on their SBIR/STTR News Flash Page ([http://grants.nih.gov/grants/funding/sbirsttr\\_news.htm](http://grants.nih.gov/grants/funding/sbirsttr_news.htm)) announcing the i6 Challenge competition. As indicated on the Economic Development Administration (EDA) website <http://www.eda.gov/i6>:

The i6 Challenge is a new \$12 million innovation competition administered by the Economic Development Administration (EDA) of the U.S. Department of Commerce, in partnership with the National Institutes of Health (NIH) and National Science Foundation (NSF). EDA will award up to \$1 million to each of six winning teams with the most innovative ideas to drive technology commercialization and entrepreneurship in their regions. NIH and NSF will award a total of up to \$6 million in supplemental funding to their SBIR grantees that are associated or partnered with the winning teams. We encourage entrepreneurs, investors, universities, foundations, and non-profits to participate in the i6 Challenge. The deadline for applications is July 15, 2010. For more information, email [i6@doc.gov](mailto:i6@doc.gov) or join the i6 Challenge conference call at 2pm EDT on May 17, 2010.

The website also includes a copy of the Federal Funding Opportunity Notice, press release, and a list of frequently asked questions which include the following that may be of particular interest to SBIR participants:

2. What is the award for the i6 Challenge winners and when will it be awarded?

At least one winning team from each of six regions will receive up to \$1 million from EDA. NIH and NSF will award a total of up to \$6M in supplemental funding to their SBIR grantees that are associated or partnered with the winning teams. We expect to announcement the i6 Challenge winners by October, 2010.

12. Do NIH or NSF SBIR grantees need to file separate NIH or NSF SBIR applications to be eligible for the supplemental grants at the time of application to i6 Challenge?

No. Once the i6 winning teams are announced, NIH or NSF SBIR grantees that are associated or partnered with those winning teams will be asked to submit requests for the supplemental awards from NIH or NSF.

- B1. Who is eligible to apply?

An applicant can be either:

- (1) a non-profit organization formed by a team of more than one individual or entity, including, but not limited to, entrepreneurs, universities, SBIR grantees, foundations, or other non-profit organizations, or
- (2) a combination of eligible entities that apply jointly as co-applicants to EDA for a single award. (Eligible entities as described in Section III. A. of the FFO can jointly form applicants).

B6. Which SBIR grantees are eligible to receive the supplemental awards from NIH or NSF?

SBIR grantees that are associated or partnered with winning teams are eligible to receive supplemental awards from NIH or NSF.

Only SBIR grantees who are currently funded at the time of supplemental award, which is expected to be October 2010, are eligible.

All NIH SBIR grantees (Phase II and Fast Track) that are associated or partnered with a winning team may be collectively eligible for a total of up to \$500,000 in supplemental awards from NIH. Only NIH SBIR grantees who have an active SBIR grant at the time of supplemental award, which is expected to be October 2010, are eligible

All NSF SBIR grantees (Phase II only) that are associated or partnered with a winning team may be collectively eligible for a total of up to \$500,000 in supplemental awards from NSF; each NSF SBIR Grantee may not receive more than \$100,000 in supplemental awards from NSF. Only NSF SBIR grantees who have an active SBIR grant at the time of application to the i6 Challenge (July 15, 2010) are eligible

For more information regarding this opportunity, email [i6@doc.gov](mailto:i6@doc.gov).

-- 12th Annual NIH SBIR/STTR Conference Announcement

The National SBIR Conference in Hartford, Connecticut took place in April. If you missed this event, another national conference with a National Institutes of Health (NIH) focus is just around the corner. The NIH recently released the following notice announcing this event:

12th Annual NIH SBIR/STTR Conference to be held June 2 & 3, 2010, Raleigh, NC

Notice Number: NOT-OD-10-096

Release Date: May 12, 2010

The 12th Annual NIH Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) Conference will be held June 2 & 3, 2010, in Raleigh, North Carolina. The theme of this year's annual conference, which is hosted by the North Carolina Small Business and Technology Development Center, is "Triangulating Commercial Success: Knowledge, Partnerships, & Capital." It encompasses two full days of in-depth information about the NIH SBIR and STTR programs including funding opportunity identification, application preparation and electronic submission, post award administration, and transitioning into the marketplace.

Highlights of this year's program:

Breakfast session with NIH, CDC, FDA representatives to learn how to get the most out of the conference  
"Women in Business: From the Trenches" luncheon session (panel of experienced women entrepreneurs sharing how they have navigated the challenging financial environment)

One-on-one meetings with more than 60 NIH, CDC, and FDA federal program and grants management officers

An in-depth look at the changes in the NIH application submission process as a result of the Enhanced Peer Review initiative

Workshops on Indirect Costs & Audit Requirements

Strategies for Raising Capital and Developing Partnerships  
Who should attend?

Those new to SBIR/STTR as well as seasoned veterans  
Highly motivated small business entrepreneurs and research managers  
Research institution investigators interested in collaborating with small businesses  
Small businesses interested in new NIH SBIR/STTR initiatives and program changes  
Large companies interested in developing strategic alliances with successful SBIR/STTR awardees  
Organizations and consultants providing support to interested SBIR/STTR applicants

Participate in this conference to reap a variety of benefits:

Learn from experienced SBIR/STTR awardees  
Network with peers  
Gain hands-on experience in workshops  
The agenda, registration, and other conference information are available at the conference website:  
<http://www.sbtcdc.org/nihsbir2010/index.htm>

For questions or further information, contact:

North Carolina Small Business and Technology Development Center  
Mr. John Ujvari  
Phone: 919-962-8297  
Email: [sbir@sbtcdc.org](mailto:sbir@sbtcdc.org)

NIH  
Ms. Kay Etzler  
Phone: (301) 435-2713  
E-mail: [ConferenceInquiries@mail.nih.gov](mailto:ConferenceInquiries@mail.nih.gov)

-- Spring 2010 NASA SBIR/STTR Quarterly Newsletter Available

The Spring 2010 NASA SBIR/STTR quarterly newsletter, 'The Concept,' was recently posted on the NASA SBIR/STTR website. This issue includes a notice from Carl G. Ray, NASA SBIR/STTR Program Executive; NASA SBIR success stories; and the matching funds program for North Carolina small businesses, which is described below.

The newsletter and back issues are available in pdf format at  
<http://sbir.gsfc.nasa.gov/SBIR/newsletter.html>.

The NASA 2010 SBIR/STTR Combined Phase 1 Solicitations are scheduled to open on July 7, 2010 and scheduled to close on September 2, 2010.

-- North Carolina Small Business Matching Funds Program Solicitation

The North Carolina Board of Science and Technology recently announced the release of their FY 2010 Solicitation for the One North Carolina Small Business Matching Funds Program. The Phase I Matching Funds Program is designed to award matching funds to North Carolina businesses who have been awarded a SBIR or STTR Phase I award. The maximum grant amount is 50% of the Federal SBIR/STTR Program award, not to exceed \$50,000. For additional details, review the FY 2010 Solicitation at  
<http://www.ncscitech.com/oncsbp/index.htm>.

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## CONFERENCES AND WORKSHOPS

### NATIONAL

12th Annual NIH National SBIR Conference -- Raleigh, North Carolina, June 2-3, 2010. The North Carolina Small Business Technology Development Center will be hosting this event which will present attendees with information on the ins and outs of the NIH SBIR/STTR program, the funding opportunities available to small business researchers, and how the NIH SBIR/STTR program can be a valuable resource to help you start and/or grow your company. To view the agenda, register, and more, visit <http://www.sbtcdc.org/nihsbir2010/>. For additional information, contact John Ujvari, SBTDC SBIR Specialist at [sbir@sbtcdc.org](mailto:sbir@sbtcdc.org), or 919.962.8297

2010 National SBIR Beyond Phase II Conference -- San Antonio, Texas, September 13-17, 2010. This event showcases the SBIR Program's Phase II awardees' technologies and provides a forum for commercialization opportunities. The event brings together current SBIR Phase II companies, key technology and acquisition personnel from government, and industry to enable the transition of SBIR-funded research and development into products for military, government and private sector commercial markets. For more information, visit <https://www.beyondphaseii.com/index.aspx> or contact Jenn ZiBerna at [conference@esncc.com](mailto:conference@esncc.com) or 703-412-3653.

Oklahoma National SBIR/STTR Conference, November 8-10, 2010. Visit [www.ok.gov/ocast/](http://www.ok.gov/ocast/). Additional information will be posted when available.

National SBIR/STTR Conference – Madison, Wisconsin, April 11-13, 2011. Visit [www.wisconsinsbir.org](http://www.wisconsinsbir.org) for details. Additional information will be posted when available.

### REGIONAL

SBIR/STTR Proposal Preparation, NIH focus – Pittsburgh, PA, May 18-19, 2010. Biotechnology Business Consultants, LLC. is offering this course. For more information, visit <http://www.bbctc.com/training.html>, or contact [otm@uic.edu](mailto:otm@uic.edu).

\* SBIR/STTR Phase 1 Proposal Preparation Workshops -- Missoula & Bozeman, Montana, May 19-20, 2010. These workshops will include a strong overview of the SBIR/STTR programs, four-step process for developing a credible and competitive Phase 1 proposal, and each day's discussion will include a comparison of research done by the private sector in an SBIR/STTR project with research in a university environment. For more information or to register, contact [marymcmahon@mt.gov](mailto:marymcmahon@mt.gov).

SBIR/STTR Phase I Proposal Writing Workshop -- Scottsdale, Arizona, May 20, 2010. This workshop targets early stage, first time writers of SBIR/STTR Phase I proposals and includes help to plan and complete each major section of a proposal, with concentration on work and commercialization plans. To register and for additional information visit [www.asutechnopolis.org](http://www.asutechnopolis.org), or contact: Jessica Groeneveld at [Jessica.Groeneveld@asu.edu](mailto:Jessica.Groeneveld@asu.edu) or 480-884-1804.

How To Win SBIR Awards – McLean, VA, May 24, 2010. VA's Center for Innovative Technology (CIT) will sponsor, & Teqcorner, LLC will host, a workshop designed to equip entrepreneurs and senior personnel to win federal SBIR/STTR awards. Topics will include: How to strategically align SBIR & STTR with your plans; How to decide if you, or your firm, should pursue SBIR/STTR; How to evoke desired responses in reviewers of SBIR/STTR applications; How to access the many resources available to help applicants. To register or get more information, visit to <http://sbir.us/>, email [SBIR@sbir.us](mailto:SBIR@sbir.us) or call 410-315-8101.

Understanding SBIRs for Researchers – Online Course, Class Schedule: May 20; May 27; June 3; June 10; June 17. This class will train and expose graduate students /researchers / faculty members to the SBIR/STTR programs. Common errors and tips in writing a good proposal are covered. The expected outcome of this course is give the researchers an advantage in knowing how the proposals are reviewed and what to include in a competitive proposal. For more information, contact Tony Stanco, Executive Director, National Council of Entrepreneurial Tech Transfer, at 202-580-8382 or [tony@ncet2.org](mailto:tony@ncet2.org), or visit [http://center.ncet2.org/index.php?option=com\\_joomla\\_lms&Itemid=53&task=course\\_guest&id=10](http://center.ncet2.org/index.php?option=com_joomla_lms&Itemid=53&task=course_guest&id=10).

Access SBIR-STTR Scientific & Engineering Talent System (ASSETs) – Boston, MA, May 25-26, 2010. If you're in the Life Science space, and involvement in tech transfer and/or IP transactions, set-up of strategic alliances and collaborations are critical components of YOUR job description and/or part of your business development strategy, the ASSETs format of extensive, structured pre-event interaction; in-depth groundwork to identify/achieve targeted matching; various carefully crafted at-event interaction & focused content; very useful, focused content sessions, involving leading experts in their fields; make this a powerful, effective, must-be-involved opportunity for large and small firms alike. For more information, visit [http://www.inknowvation.com/SBIR\\_ASSETs\\_Life\\_Sciences\\_2010/index.html](http://www.inknowvation.com/SBIR_ASSETs_Life_Sciences_2010/index.html), or contact Ann Eskesen at [ann.eskesen@inknowvation.com](mailto:ann.eskesen@inknowvation.com) or (781) 595-2920.

\* SBIR/STTR Phase 1 Proposal Preparation Workshop, Philadelphia area, Pennsylvania, May 24, 2010. This event will begin with an overview of the SBIR/STTR programs. Then it will take you through a simple but comprehensive four-step process for developing a credible and competitive Phase 1 proposal. It will also include a group review and critique of an actual SBIR proposal. Pennsylvania residents will learn about the support services available in Pennsylvania for SBIR/STTR applicants. Your point of contact for this event is [clydes@wharton.upenn.edu](mailto:clydes@wharton.upenn.edu).

\* SBIR/STTR Phase 1 Proposal Preparation and Cost Proposal & Government Accounting Workshops -- Oklahoma City, Oklahoma, June 1-2, 2010. The first day of this event will address preparing the Phase 1 SBIR/STTR proposal. It starts with an overview of the programs and how they are evolving, and continues into a logical four step process for developing a competitive Phase 1 proposal. The second day will cover cost proposal and government accounting. This is a powerful pair of workshops for both newcomers to SBIR/STTR, as well as seasoned proposers who want to sharpen and expand their skills. To learn more about this event, contact [sroberts@ocast.state.ok.us](mailto:sroberts@ocast.state.ok.us).

\* SBIR/STTR Phase 1 Proposal Preparation Workshop, Miami, Florida, June 3, 2010. This event will start with an overview of the programs and how they are evolving, and continue into a logical four step process for developing a competitive Phase 1 proposal. Special attention will be paid to the NASA SBIR/STTR Programs (including a briefing on those programs), but the general concepts will be relevant regardless of the agency to which you are applying. To register and for additional information, visit [www.trda.org](http://www.trda.org), or contact Bonnie O'Regan at [boregan@trda.org](mailto:boregan@trda.org) or 321-872-1050, Ext. 107.

10th Annual Navy Opportunity Forum -- Crystal City, VA, June 7-9, This event, sponsored by the Navy SBIR Program Office, will provide an effective way for acquisition officers, R&D managers, prime contractors, 1st and 2nd tier suppliers, and defense personnel to preview Navy-funded technologies developed by small business. For more information, visit [www.navyopportunityforum.com](http://www.navyopportunityforum.com), or call 585-617-9465.

\* SBIR/STTR Phase 1 Proposal Preparation Workshop, Tallahassee, Florida, June 10, 2010. This event will start with an overview of the programs and how they are evolving, and continue into a logical four step process for developing a competitive Phase 1 proposal. Special attention will be paid to the NASA SBIR/STTR Programs (including a briefing on those programs), but the general concepts will be relevant regardless of the agency to which you are applying. To register and for additional information, visit [www.trda.org](http://www.trda.org), or contact Bonnie O'Regan at [boregan@trda.org](mailto:boregan@trda.org) or 321-872-1050, Ext. 107.

Advanced DCAA Audit Seminar – 1 Day Seminar – Denver, Colorado, June 15, 2010. For more information, visit <http://www.gov-con.us> or contact 303-800-9115 ext 2 or [info@gov-con.us](mailto:info@gov-con.us).

DCAA Government Contractor Compliance Conference - 3 Day Seminar – Denver, Colorado, June 21 - 23, 2010. For more information, visit <http://www.gov-con.us> or contact 303-800-9115 ext 2 or [info@gov-con.us](mailto:info@gov-con.us).

SBIR/STTR Phase I Proposal Preparation Workshop -- Tampa, FL, July 15, 2010. To register and for additional information, visit [www.trda.org](http://www.trda.org), or contact Bonnie O'Regan at [boregan@trda.org](mailto:boregan@trda.org) or 321-872-1050, Ext. 107.

SBIR/STTR Phase I Proposal Preparation Workshop -- Orlando, FL, August 5, 2010. To register and for additional information, visit [www.trda.org](http://www.trda.org), or contact Bonnie O'Regan at [boregan@trda.org](mailto:boregan@trda.org) or 321-872-1050, Ext. 107.

DCAA Cost Accounting Seminar and QuickBooks workshop - 2 Day Seminar -- Denver, Colorado, August 23-24, 2010. For more information, visit <http://www.gov-con.us>, or contact 303-800-9115 ext 2 or [info@gov-con.us](mailto:info@gov-con.us).

SBIR/STTR Phase I Proposal Preparation Workshop -- Boca Raton, FL, September 16, 2010. To register and for additional information, visit [www.trda.org](http://www.trda.org), or contact Bonnie O'Regan at [boregan@trda.org](mailto:boregan@trda.org) or 321-872-1050, Ext. 107.

SBIR/STTR Phase I Proposal Writing Workshop -- Fayetteville, Arkansas, October 7, 2010. This event, offered by Arkansas Small Business and Technology Development Center, can help research-based businesses move from SBIR/STTR applicants to awardees. This interactive, eight-hour workshop is for early-stage, first-time or unsuccessful writers of SBIR Phase I proposals. Participants will receive guidance in researching government organizations, topics and financial and administrative requirements and will explore some specific steps to attract commercialization partners, even at the Phase I stage of the SBIR Program. For more information, contact Rebecca Norman at [rxnorman@ualr.edu](mailto:rxnorman@ualr.edu) or 501.683.7700.

Other possible upcoming SBIR training opportunities include:

SBIR/STTR Road Trip, Santa Fe & Albuquerque, New Mexico, Late Summer 2010 (tentative)

SBIR/STTR Phase 2 workshop, Orlando, Florida, Early Fall 2010 (tentative)

SBIR/STTR Training Event, Portland, Oregon area, Fall 2010 (tentative)

SBIR/STTR Training Event, Newark/North Brunswick, New Jersey area, Late Fall 2010 (tentative)

\* Greenwood Consulting Group, Inc will provide training at these workshops. Any attendee of one of these workshops is entitled to a free critique of his or her draft SBIR or STTR proposal. If you have questions, contact Gail or Jim Greenwood at (239) 395-9446 (voice & fax) or [gail-jim@g-jgreenwood.com](mailto:gail-jim@g-jgreenwood.com), or visit their web site at [www.g-jgreenwood.com](http://www.g-jgreenwood.com).

If you are sponsoring or are aware of SBIR workshops in your area and would like to post an announcement feel free to contact us.

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## SOLICITATIONS CURRENTLY OPEN

### SBIR

NSF FY-2011 SBIR Phase I Solicitation

Due June 9, 2010

<http://www.nsf.gov/eng/iip/sbir/>

DHS S&T SBIR FY10.2 Solicitation

Due June 24, 2010

<https://www.sbir.dhs.gov>

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF  
Due August 5, December 5, 2010;  
AIDS and AIDS-related due May 7, September 7, 2010, and January 7, 2011  
<http://grants.nih.gov/grants/funding/sbir.htm>

#### STTR

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF  
Due August 5, December 5, 2010;  
AIDS and AIDS-related due May 7, September 7, 2010, and January 7, 2011  
<http://grants.nih.gov/grants/funding/sbir.htm>

#### COMING SOON

DoD SBIR Program 2010.2  
Pre-release on the web now  
Expected to open May 19, 2010  
<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

USDA-SBIR Phase I Solicitation  
Expected to be released June 2010  
<http://www.csrees.usda.gov/funding/sbir/sbir.html>

NASA SBIR and STTR 2010 Phase 1 Solicitation  
Expected to open July 7, 2010  
<http://sbir.gsfc.nasa.gov/SBIR/SBIR.html>

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#### SBIR/STTR INFO ON THE INTERNET

##### PARTICIPATING AGENCY SBIR WEB SITES:

Department of Agriculture  
[www.csrees.usda.gov/funding/sbir/sbir.html](http://www.csrees.usda.gov/funding/sbir/sbir.html)  
Department of Commerce  
National Oceanic and Atmospheric Administration  
[www.oar.noaa.gov/orta/](http://www.oar.noaa.gov/orta/)  
National Institute of Standards and Technology  
[www.nist.gov/sbir](http://www.nist.gov/sbir)

Department of Defense  
[www.acq.osd.mil/sadbu/sbir](http://www.acq.osd.mil/sadbu/sbir) or  
[www.dodsbir.net](http://www.dodsbir.net)  
Defense Technical Information Center  
[www.dtic.mil/dtic/sbir/](http://www.dtic.mil/dtic/sbir/)  
Air Force  
[www.sbirsttrmall.com/Portal.aspx](http://www.sbirsttrmall.com/Portal.aspx)  
Army  
[www.aro.army.mil/arrowash/rt/sbir/sbir.htm](http://www.aro.army.mil/arrowash/rt/sbir/sbir.htm)  
Chemical and Biological Defense Program (CBD)  
Defense Advanced Research Projects Agency (DARPA)

[www.darpa.mil/sbir/](http://www.darpa.mil/sbir/)

Defense Threat Reduction Agency (DTRA)

[www.dtra.mil/acq/business/acq%5Fsmallbus.html](http://www.dtra.mil/acq/business/acq%5Fsmallbus.html)

Missile Defense Agency (MDA)

[www.winbmdo.com/](http://www.winbmdo.com/)

Navy

[www.navysbir.com/](http://www.navysbir.com/)

National Geospatial-Intelligence Agency (NGA)

[www.nga.mil/portal/site/nga01/index.jsp](http://www.nga.mil/portal/site/nga01/index.jsp)

Office of the Secretary of Defense (OSD)

Special Operations Command (SOCOM)

<http://soal.socom.mil/index.cfm?page=sadbu&sb=sbir>

SBIR Interactive Technical Information System (SITIS)

<http://dtica.dtic.mil/sbir/index.html>

Department of Education

[www.ed.gov/programs/sbir/index.html](http://www.ed.gov/programs/sbir/index.html)

Department of Energy

<http://sbir.er.doe.gov/sbir/>

Homeland Security Science and Technology Directorate (S&T)

<https://sbir.dhs.gov/>

Homeland Security Domestic Nuclear Detection (DNDO)

<https://dndosbir.dhs.gov/>

Department of Transportation

[www.volpe.dot.gov/sbir](http://www.volpe.dot.gov/sbir)

Environmental Protection Agency

<http://epa.gov/ncerqa/sbir>

National Institutes of Health

<http://grants1.nih.gov/grants/funding/sbir.htm>

National Aeronautics & Space Administration

<http://sbir.nasa.gov>

National Science Foundation

<http://www.nsf.gov/eng/iip/sbir/index.jsp>

Small Business Administration

[www.sba.gov/SBIR/](http://www.sba.gov/SBIR/)

## NATIONAL RESOURCES (GOVERNMENT/NON-PROFIT)

CRIS (Current Research Information System)

<http://cris.csrees.usda.gov/>

CRISP (Computer Retrieval of Information on Scientific Projects)

[www.crisp.cit.nih.gov/](http://www.crisp.cit.nih.gov/)

Federal Business Opportunities

[www.fedbizopps.gov/](http://www.fedbizopps.gov/)

Grants.gov

[www.grants.gov](http://www.grants.gov)

Pacific Northwest National Laboratory Economic Development Office

[www.pnl.gov/edo/](http://www.pnl.gov/edo/)

SBA Tech-Net

<http://tech-net.sba.gov/>

State Science and Technology Institute

[www.ssti.org](http://www.ssti.org)

## STATE/REGIONAL SBIR AND SMALL BUSINESS RESOURCES

(listed alphabetically by state)

Technology Research and Development Center of Alaska (TREND)

[www.trendalaska.org/](http://www.trendalaska.org/)  
Arkansas SBDC SBIR/STTR Program  
[www.asbdc.uar.edu/sbir/grants/](http://www.asbdc.uar.edu/sbir/grants/)  
SBIR Colorado  
[www.sbircolorado.org/](http://www.sbircolorado.org/)  
The Connecticut SBIR Office  
[www.ctsbir.com/](http://www.ctsbir.com/)  
Delaware Technology Assistance Program (DETAP)  
[www.detap.org/](http://www.detap.org/)  
Florida SBDC Network Business Technology Commercialization Program  
[www.floridasbdc.org/btc](http://www.floridasbdc.org/btc)  
Georgia SBIR Assistance Program  
<http://innovate.gatech.edu/sbir>  
Hawaii SBIR program (HDTC)  
[www.htdc.org/sbir/](http://www.htdc.org/sbir/)  
Idaho SBIR Initiative Program  
<http://technology.idaho.gov/sbir>  
Heartland Illinois Technology Enterprise Center (HITEC)  
[www.heartlanditec.org/](http://www.heartlanditec.org/)  
Illinois DCEO Innovation Challenge Technical Assistance Program  
[www.illinoisbiz.biz/dceo/Bureaus/Technology/Technology+Grants+Programs/Innovation+Challenge+Program.htm](http://www.illinoisbiz.biz/dceo/Bureaus/Technology/Technology+Grants+Programs/Innovation+Challenge+Program.htm)  
Office of Intellectual Property and Technology Transfer (OIPTT) and  
NASA Illinois Commercialization Center (NICC)  
[www.nasa-illinois.org](http://www.nasa-illinois.org)  
Indiana Economic Development Corporation  
<http://www.in.gov/iedc/sbir.htm>  
Iowa State University Research Foundation, Inc. (ISURF)  
[www.techtransfer.iastate.edu](http://www.techtransfer.iastate.edu)  
Kansas Technology Enterprise Corporation (KTEC)  
[www.ktec.com/business/section/resources.htm](http://www.ktec.com/business/section/resources.htm)  
Kentucky Science and Technology Corporation  
[www.kstc.com](http://www.kstc.com)  
Maine Technology Institute  
[www.mainetechnology.org/](http://www.mainetechnology.org/)  
Maryland Technology Development Corporation (TEDCO)  
[www.marylandtedco.org/](http://www.marylandtedco.org/)  
Defense Alliance of Minnesota  
[www.defensealliance.com/](http://www.defensealliance.com/)  
MoFAST: Moving Missouri's Innovations to Market  
[www.mofast.net](http://www.mofast.net)  
Montana SBIR Program - Montana Department of Commerce  
<http://sbir.mt.gov/index.asp>  
MSU TechLink - Regional DoD SBIR and Transition Assistance  
[www.techlinkcenter.org/sbir](http://www.techlinkcenter.org/sbir)  
Nebraska Business Development Center  
<http://nbdc.unomaha.edu/SBIR/>  
Nevada Small Business Development Center (NSBDC)  
[www.nsbdc.org/](http://www.nsbdc.org/)  
New Jersey SBDC Technology Commercialization Center  
[www.njsbdc.com/SciTech/sbir.asp](http://www.njsbdc.com/SciTech/sbir.asp)  
New Mexico SBIR Outreach Program  
[www.techventures.org/whatwedo/entrepreneurs.php](http://www.techventures.org/whatwedo/entrepreneurs.php)  
New York SBIR/STTR Assistance  
[www.nystar.state.ny.us/sbir/outreach.htm](http://www.nystar.state.ny.us/sbir/outreach.htm)  
University of North Dakota Center for Innovation SBIR / STTR Services

[http://www.innovators.net/innovators/public\\_html/entrepreneur\\_services/es\\_sbir.html](http://www.innovators.net/innovators/public_html/entrepreneur_services/es_sbir.html)  
North Carolina SBTDC SBIR Outreach  
[www.sbtcd.org/technology/sbistr.asp](http://www.sbtcd.org/technology/sbistr.asp)  
Ohio SBIR Program  
[www.odod.state.oh.us/tech/sbir/](http://www.odod.state.oh.us/tech/sbir/)  
Oklahoma Center for the Advancement of Science and Technology  
<http://www.ok.gov/ocast/>  
Oregon SBIR and STTR Resource Guide  
[www.bizcenter.org/Services/7530/6198/7548](http://www.bizcenter.org/Services/7530/6198/7548)  
Innovation Partnership (Pennsylvania)  
[www.innovationpartnership.net/](http://www.innovationpartnership.net/)  
Puerto Rico Small Business Development Center  
[www.prsbdc.org/CDTC\\_web/index.htm](http://www.prsbdc.org/CDTC_web/index.htm)  
Small Business High Technology Institute  
[www.sbhti.org/](http://www.sbhti.org/)  
South Dakota SBIR Center  
[www.sbir.dsu.edu](http://www.sbir.dsu.edu)  
SBIR-STTR Assistance Center of Utah  
[www.innovationutah.com/sbir.html](http://www.innovationutah.com/sbir.html)  
Virginia's Center for Innovative Technology  
[www.cit.org/](http://www.cit.org/)  
Washington Technology Center SBIR Program  
<http://www.watechcenter.org/sbir>  
Washington State Small Business Development Center  
[www.sbdc.wsu.edu](http://www.sbdc.wsu.edu)  
Wisconsin Entrepreneurs' Network  
[www.wenportal.org](http://www.wenportal.org)  
Wisconsin SBIR/STTR Program  
[www.wisconsinsbir.org/](http://www.wisconsinsbir.org/)  
Wyoming SBIR/STTR Initiative  
[www.uwyo.edu/sbir/](http://www.uwyo.edu/sbir/)

#### OTHER RESOURCES AND CONSULTING SERVICES

Advanced Technology Innovations, Inc.  
<http://www.atiincusa.com/>  
Bid Data Line  
[www.biddataline.com/fed/](http://www.biddataline.com/fed/)  
Biotechnology Business Consultants, LLC  
[www.bioconsultants.com](http://www.bioconsultants.com)  
Centurion Technology  
[www.centuriontechnology.com/](http://www.centuriontechnology.com/)  
Clark Nuber P.S., CPAs  
[www.clarknuber.com/](http://www.clarknuber.com/)  
Cohen International, SBIR Consulting  
<http://rogercohen.com/sbir>  
Consulting Concepts, LLC  
[www.consultingconceptsllc.com](http://www.consultingconceptsllc.com)  
DuResTec  
[www.durestec.com](http://www.durestec.com)  
Foresight Science & Technology, Inc.  
[www.foresightst.com](http://www.foresightst.com)  
Gov-Con Solutions, LLC  
[www.sbiraccounting.info](http://www.sbiraccounting.info)  
Greenwood Consulting Group, Inc.  
[www.g-jgreenwood.com](http://www.g-jgreenwood.com)

GROW LLC  
[www.growllc.com](http://www.growllc.com)

InKnowVation Online  
[www.inknowvation.com](http://www.inknowvation.com)

Innovation Asset Management, LLC  
[www.iam-llc.com/](http://www.iam-llc.com/)

Jameson & Company, P.C. (SBIR Survival Kit)  
[www.jamesoncpa.com/gov't\\_contract\\_services.htm](http://www.jamesoncpa.com/gov't_contract_services.htm)

JHEverson Consulting LLC  
[www.JHEversonConsulting.com](http://www.JHEversonConsulting.com)

Hentzel & Associates SBIR Services  
[www.sbirhelp.com](http://www.sbirhelp.com)

Lytmos Group, LLC  
[www.lytmos.com](http://www.lytmos.com)

Marti Elder Inc. -- SBIR consulting in the Northern Rockies region  
[www.martielder.com](http://www.martielder.com)

Miller & Associates, P.C.  
[www.millerpc.com/](http://www.millerpc.com/)

New Technology Connection  
[www.newtechconnect.com](http://www.newtechconnect.com)

NineSigma, Inc.  
[www.ninesigma.net/](http://www.ninesigma.net/)

Ohio Aerospace Institute  
[www.oai.org](http://www.oai.org)

Parmelee Creative & Technical Writing  
[www.parmeleeewriting.com/](http://www.parmeleeewriting.com/)

PBC SBIR Services  
[www.sbirhelpdesk.com](http://www.sbirhelpdesk.com)  
[www.pbcinc.com](http://www.pbcinc.com)

Piquero Insights, Inc.  
[www.piqueroinc.com/](http://www.piqueroinc.com/)

Proposals that Work, LLC  
[www.proposalsthatwork.com](http://www.proposalsthatwork.com)

ResearchResearch  
[www.researchresearch.com/entry/entry.htm](http://www.researchresearch.com/entry/entry.htm)

Research Commercialization and SBIR Center  
<http://center.ncet2.org/>

Research Editing  
[www.researchediting.com](http://www.researchediting.com)

Robert Berger Consulting  
Under construction

Rocket Science Technologies  
<http://rocketscitech.com>

SHIFT Connector: Bringing Business Jobs to Academic Investigators  
<http://funding.niaid.nih.gov/ncn/sbir/shift/default.htm>

SBIR.gov  
<http://www.sbir.gov/>

SBIR Gateway  
[www.zyn.com/sbir/](http://www.zyn.com/sbir/)

SBIR Nation  
[www.twitter.com/SBIRNation](http://www.twitter.com/SBIRNation)

SBIR Resource Center  
<http://sbir.us>

SciBiz Services  
[www.scibiz.net/](http://www.scibiz.net/)

Small Business Technology Coalition

[www.sbtc.org](http://www.sbtc.org)  
Summit Contract Management, LLC  
[www.summitcontractmanagement.com](http://www.summitcontractmanagement.com)  
Tech BizSolutions, Inc.  
[www.sbiraccounting.com](http://www.sbiraccounting.com)  
The SBIR Coach - Fred Patterson  
[www.SBIRcoach.com](http://www.SBIRcoach.com)  
The SBIR Network  
[www.sbir.net](http://www.sbir.net)

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## HOW TO REACH US

If you have any comments, suggestions, or would like to submit items for the next issue please contact us:

Richard Fowler - [richard.fowler@pnl.gov](mailto:richard.fowler@pnl.gov) - (509) 372-4332  
Gary Spanner - [gary.spanner@pnl.gov](mailto:gary.spanner@pnl.gov) - (509) 372-4296