

## **SBIR/STTR ALERTING SERVICE -- May 28, 2010**

The SBIR/STTR Alerting Service is a free service that provides bi-weekly notification of SBIR and STTR solicitation announcements, news and information, and Internet resources relevant to the SBIR/STTR programs. This service is provided by the Economic Development Office of Pacific Northwest National Laboratory (PNNL).

Back issues of the SBIR Alert are available at [www.pnl.gov/edo/opportunities/sbir.stm](http://www.pnl.gov/edo/opportunities/sbir.stm). Subscription instructions appear at the end of this newsletter.

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### **SBIR/STTR NEWS AND INFORMATION**

- NSF FY-2011 SBIR Phase I Solicitation Deadline Reminder

The deadline for receipt of proposals in response to the National Science Foundation (NSF) FY-2011 SBIR Phase I Solicitation is June 9, 2010. Proposals are due by 5 p.m. proposer's local time. As indicated in the solicitation which is available at <http://www.nsf.gov/eng/iip/sbir/>:

“Proposers are required to prepare and submit all proposals for this program solicitation through use of the NSF FastLane system. Detailed instructions regarding the technical aspects of proposal preparation and submission via FastLane are available at: <http://www.fastlane.nsf.gov/a1/newstan.htm>. For FastLane user support, call the FastLane Help Desk at 1-800-673-6188 or e-mail [fastlane@nsf.gov](mailto:fastlane@nsf.gov). The FastLane Help Desk answers general technical questions related to the use of the FastLane system. Specific questions related to this program solicitation should be referred to the NSF program staff contact(s) listed in Section VIII of this funding opportunity.

- NIST SBIR Program Website and Announcements

The National Institute of Standards and Technology's (NIST) SBIR program recently updated their website (<http://www.nist.gov/ts/otp/sbir/>). The update includes the following announcements:

NIST invites the public to “mine” its technologies available for commercialization for possible inclusion in the upcoming SBIR TT solicitation. Please visit [http://www.nist.gov/ts/otp/sbir/sbirtt\\_factsheet.cfm](http://www.nist.gov/ts/otp/sbir/sbirtt_factsheet.cfm) for information on the NIST SBIR TT Program. All suggestions for technologies to be included in the upcoming NIST SBIR TT Solicitation must be submitted to [mary.clague@nist.gov](mailto:mary.clague@nist.gov) for consideration.

FY10 Phase 1 and 2 award notifications will be delayed until at least mid-July.

- DoD 2010.2 SBIR Solicitation Now Accepting Proposals

The Department of Defense (DoD) began accepting proposals in response to their 2010.2 SBIR Solicitation on May 19, 2010. The deadline for receipt of proposals is June 23, 2010. The solicitation is available to view/download in HTML, PDF and MS WORD formats at

<http://www.acq.osd.mil/osbp/sbir/solicitations/sbir102/index.htm>. Note that several modifications have been made to the solicitation since its release to the Internet. A list of these modifications is available at: <http://www.dodsbir.com/solicitation/sbir102/modlist.htm>.

As indicated on the solicitation website:

“For reasons of competitive fairness, direct communication between proposers and topic authors is not allowed starting May 19, when DoD begins accepting proposals for this solicitation. However, proposers may still submit written questions through the SBIR Interactive Topic Information System (SITIS), in which the questioner and respondent remain anonymous and all questions and answers are posted electronically for general viewing.

No direct contact between proposers and the topic authors is allowed. Written questions to SITIS must be submitted via the Internet at [www.dodsbir.net/sitis](http://www.dodsbir.net/sitis). Questions are limited to technical information related to improving the understanding of a particular topic's requirements; any other questions, such as those asking for advice or guidance on solution approach, will not receive a response.

The SITIS service for this solicitation opens on May 19, 2010 and closes to new questions on June 9, 2010.”

For more information or assistance regarding the DoD SBIR/STTR program, contact the DoD SBIR/STTR Help Desk at <http://www.dodsbir.net/helpdesk/>, or 866-724-7457.

#### -- NIH SBIR and STTR RFA and Program Announcements

The National Institutes of Health (NIH) recently added one Request for Applications (RFA), and two Program Announcements (PA) that may be of interest to SBIR participants on the 'Special Announcements for Small Business Research Opportunities' page on their SBIR web site (<http://grants.nih.gov/grants/funding/sbir.htm>). This page lists NIH SBIR/STTR-Relevant PAs, RFAs, and Notices (NOT) that are taken from the NIH Guide Electronic Repository of Special Announcements for Small Business Research Opportunities (<http://grants.nih.gov/grants/guide/index.html>).

The titles, announcement numbers, participating Institute(s), web addresses, and receipt date(s) of the RFA, and PAs appear below:

Small Business Innovation Research to Develop New Therapeutics and Monitoring Technologies for Type 1 Diabetes (T1D). Towards an Artificial Pancreas (SBIR) – posted 5/21/10  
(RFA-DK-10-008)

National Institute of Diabetes and Digestive and Kidney Diseases

Eunice Kennedy Shriver National Institute of Child Health and Human Development

Application Receipt Date(s): November 29, 2010

<http://grants.nih.gov/grants/guide/rfa-files/RFA-DK-10-008.html>

Advanced Tools and Technologies for Deep Brain Stimulation (STTR and SBIR) – posted 4/30/10  
(PA-10-175 and PA-10-176)

National Institute of Neurological Disorders and Stroke

National Institute on Aging

National Institute of Biomedical Imaging and Bioengineering

Eunice Kennedy Shriver National Institute of Child Health and Human Development

National Institute on Deafness and Other Communication Disorders

Application Receipt Date(s): Multiple dates, see announcement.

<http://grants.nih.gov/grants/guide/pa-files/PA-10-175.html> and

<http://grants.nih.gov/grants/guide/pa-files/PA-10-176.html>

Bioengineering Nanotechnology Initiative (STTR and SBIR) – posted 4/9/10

(PA-10-149 and PA-10-150)

National Institute of Biomedical Imaging and Bioengineering

National Eye Institute

National Human Genome Research Institute

National Heart, Lung, and Blood Institute

National Institute on Aging

National Institute of Allergy and Infectious Diseases

National Institute of Arthritis and Musculoskeletal and Skin Diseases

Eunice Kennedy Shriver National Institute of Child Health and Human Development

National Institute on Drug Abuse

National Institute on Deafness and Other Communication Disorders

National Institute of Dental and Craniofacial Research

National Institute of Environmental Health Sciences

Application Receipt Date(s): Multiple dates, see announcement.

<http://grants.nih.gov/grants/guide/pa-files/PA-10-149.html> and

<http://grants.nih.gov/grants/guide/pa-files/PA-10-150.html>

-- SBIR Proposal Writing Tip: Three Important Changes in the Current DOD Solicitation

The following proposal writing tip was provided by Gail & Jim Greenwood. Past SBIR proposal writing articles written by the Greenwoods are available on the Greenwood Consulting Group, Inc. (GCGI) web site at [www.g-jgreenwood.com](http://www.g-jgreenwood.com).

SBIR Proposal Writing Basics: Three Important Changes in the Current DOD Solicitation

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Many of you are preparing Phase 1 SBIR proposals to the Department of Defense in response to DOD's current solicitation. After all, DOD is the largest SBIR awarding agency, and has very broad interests that stretch across many areas including life sciences, materials, energy, and environmental impact. We have identified three significant changes in the DOD's SBIR program that are reflected in the current solicitation. We believe you must grasp and appropriately respond to these changes, or the chances of your Phase 1 proposal to DOD being funded are diminished.

Heavier commercialization emphasis

We were struck, the first time we read the latest DOD solicitation, how many times "commercialization" was explicitly mentioned, or implicit in the discussion. For example, all of the first seven paragraphs in the DOD solicitation include the term "commercialization" or refer to it. As many of you know, commercialization is an important objective of the SBIR program, and receives ever-increasing emphasis by the agencies--this is certainly true of DOD. Therefore, it is important that you emphasize the Phase 3 applications of your innovation throughout your Phase 1 proposal.

Do not confuse "commercialization" with "selling to private customers for non-DOD applications" however. In the context of the DOD SBIR program and this solicitation, you almost always want to equate "commercialization" with "productizing the results of your SBIR project and getting it into the hands of the warfighter or supporter thereof to solve the pressing problem or need stated in the topic description." As a rule of thumb, DOD do not give SBIR awards to small firms that fail to understand that the military is the primary customer when it comes to Phase 3. If you can find an additional, non-DOD, non-military application of your SBIR project then that is fine, but it must take a distant back-seat to meeting the DOD's needs. Therefore, in your Phase 1 proposal, we recommend you devote about 2 pages to commercialization, of which 1.5 pages focuses on how you will get the results of your project into DOD's hands in Phase 3, and 0.5 page can address those non-DOD applications of your innovation.

Change in Page Count

Historically, DOD components required that your Phase 1 SBIR proposal not exceed 25 pages. That page count was inclusive of all parts of the proposal, from the cover sheet to the cost proposal (although not the mandatory company commercialization report). Some of you know that several DOD components, namely Army, Air Force and Missile Defense Agency (MDA) recently have gone to a 20 page limit on their Phase 1 proposals. However, this 20 page limit does not include the cost proposal, which is 2 pages if you use the recommended, on-line budget form, so this 20 page limit at these three DOD components actually is a 22 page limit.

So here's where it gets confusing (?): the other DOD components continue to have 25 page limits on their Phase 1 proposals, but now they do not count the cost proposal within that limit. Therefore, what looks like the old 25 page limit is actually a new 27 page limit. If that does not seem like a big deal, just wait until you are frantically trying to squeeze your non-Army, non-Air Force, non-MDA Phase 1 proposal into the DOD 25 page limit--when you realize you now have 2 more pages than you used to have, you will be glad you know about this little change in DOD rules.

### Declaring Foreign Nationals

First, let's define "foreign national." The DOD instructions do this by telling what is NOT a foreign national: a US citizen, a lawfully admitted permanent resident, or a "protected individual" which is something like a refugee or someone who has been granted asylum in the US. See Section 2.15 of the DOD's FY10.2 Phase 1 SBIR solicitation for further definition and references. Per Section 3.5(b)(7), DOD now requires that you identify any foreign national on your proposed Phase 1 effort, regardless of whether they are an employee of your firm, or part of a subcontractor or consultant that you are including on the proposal. DOD has been asking you to identify foreign nationals in recent solicitations, but they now explicitly include consultants and subcontractors, so you will need to work closely with anyone or any firm or entity (like a university or Federal lab) that you are including on your proposal to identify any foreign nationals. In addition to naming these individuals, you need to indicate their country of origin (citizenship?), type of work permit or visa under which they are allowed to be in the US, and what role they will have on the proposed project.

We don't know where you stand on issues like the controversial illegal alien law in Arizona, but this is not the place to decide that you will fail to identify and disclose information about a foreign national (from any country) if you disagree with DOD's "request." That is because Section 3.8 of the new DOD solicitation describes the ramifications of not being completely truthful in your proposal or other correspondence with the DOD--basically, you are committing a felony that is punishable by, among other things, imprisonment. Therefore, if you cannot live with the DOD requirement of foreign national identification and disclosure, we suggest you pass up this solicitation and look for another source of funding for your innovative project.

But, assuming you are willing to abide by the DOD's foreign national requirement, then we believe it is important that you proactively determine how to minimize any concerns that they might jeopardize the project and/or national security. You might indicate, for example, that their role will not put them in contact with sensitive information or technology. Or you might indicate that the person has been in the United States for a significant period of time, and/or has been involved in other projects for the DOD or other national security agency. Be open and honest, but also help the reviewer see that any foreign national working on your SBIR project is not a threat.

So those are three changes that we hope you will remember as you prepare your Phase 1 SBIR proposal to DOD. Further, we recommend that you always carefully read the solicitation, particularly the component-specific proposal instructions that appear at the beginning of each component's topic list. The general instructions at the beginning of the DOD solicitation are also very important, but each component has supplemental instructions that you must comply with, or risk having your proposal tossed out as being "unresponsive." Good luck!

Gail and Jim Greenwood may be reached at the following address:

Greenwood Consulting Group, Inc.  
1150 Junonia  
Sanibel, FL 33957  
(239) 395-9446 (voice & fax)  
[gail-jim@g-jgreenwood.com](mailto:gail-jim@g-jgreenwood.com) (email)

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## CONFERENCES AND WORKSHOPS

### NATIONAL

12th Annual NIH National SBIR Conference -- Raleigh, North Carolina, June 2-3, 2010. The North Carolina Small Business Technology Development Center will be hosting this event which will present attendees with information on the ins and outs of the NIH SBIR/STTR program, the funding opportunities available to small business researchers, and how the NIH SBIR/STTR program can be a valuable resource to help you start and/or grow your company. To view the agenda, register, and more, visit <http://www.sbtcdc.org/nihsbir2010/>. For additional information, contact John Ujvari, SBTDC SBIR Specialist at [sbir@sbtcdc.org](mailto:sbir@sbtcdc.org), or 919.962.8297

2010 National SBIR Beyond Phase II Conference -- San Antonio, Texas, September 13-17, 2010. This event showcases the SBIR Program's Phase II awardees' technologies and provides a forum for commercialization opportunities. The event brings together current SBIR Phase II companies, key technology and acquisition personnel from government, and industry to enable the transition of SBIR-funded research and development into products for military, government and private sector commercial markets. For more information, visit <https://www.beyondphaseii.com/index.aspx> or contact Jenn ZiBerna at [conference@esncc.com](mailto:conference@esncc.com) or 703-412-3653.

Oklahoma National SBIR/STTR Conference, November 8-10, 2010. Visit [www.ok.gov/ocast/](http://www.ok.gov/ocast/). Additional information will be posted when available. Contact Sherry Roberts 405-319-8418 or [sroberts@ocast.state.ok.us](mailto:sroberts@ocast.state.ok.us), or visit <http://www.ok.gov/ocast/>.

National SBIR/STTR Conference – Madison, Wisconsin, April 11-13, 2011. Visit [www.wisconsinsbir.org](http://www.wisconsinsbir.org) for details. Additional information will be posted when available.

### REGIONAL

\* SBIR/STTR Phase 1 Proposal Preparation and Cost Proposal & Government Accounting Workshops -- Oklahoma City, Oklahoma, June 1-2, 2010. The first day of this event will address preparing the Phase 1 SBIR/STTR proposal. It starts with an overview of the programs and how they are evolving, and continues into a logical four step process for developing a competitive Phase 1 proposal. The second day will cover cost proposal and government accounting. This is a powerful pair of workshops for both newcomers to SBIR/STTR, as well as seasoned proposers who want to sharpen and expand their skills. To learn more about this event, contact [sroberts@ocast.state.ok.us](mailto:sroberts@ocast.state.ok.us).

\* SBIR/STTR Phase 1 Proposal Preparation Workshop, Miami, Florida, June 3, 2010. This event will start with an overview of the programs and how they are evolving, and continue into a logical four step process for developing a competitive Phase 1 proposal. Special attention will be paid to the NASA SBIR/STTR Programs (including a briefing on those programs), but the general concepts will be relevant regardless of the agency to which you are applying. To register and for additional information, visit [www.trda.org](http://www.trda.org), or contact Bonnie O'Regan at [boregan@trda.org](mailto:boregan@trda.org) or 321-872-1050, Ext. 107.

10th Annual Navy Opportunity Forum -- Crystal City, VA, June 7-9, This event, sponsored by the Navy SBIR Program Office, will provide an effective way for acquisition officers, R&D managers, prime

contractors, 1st and 2nd tier suppliers, and defense personnel to preview Navy-funded technologies developed by small business. For more information, visit [www.navyopportunityforum.com](http://www.navyopportunityforum.com), or call 585-617-9465.

\* SBIR/STTR Phase I Proposal Preparation Workshop, Tallahassee, Florida, June 10, 2010. This event will start with an overview of the programs and how they are evolving, and continue into a logical four step process for developing a competitive Phase I proposal. Special attention will be paid to the NASA SBIR/STTR Programs (including a briefing on those programs), but the general concepts will be relevant regardless of the agency to which you are applying. To register and for additional information, visit [www.trda.org](http://www.trda.org), or contact Bonnie O'Regan at [boregan@trda.org](mailto:boregan@trda.org) or 321-872-1050, Ext. 107.

SBIR/STTR Proposal Preparation NIH focus -- Kalamazoo, Michigan, June 10-11, 2010. This event will include both technical and commercialization plans and proposal submission procedures. Differences between agencies are addressed. Core principles of preparing fundable SBIR/STTR proposals are stressed. For more information, contact Kris Bergman at 734-930-9741 or [krisb@bioconsultants.com](mailto:krisb@bioconsultants.com), or visit <http://www.misbtcd.net/workshop.aspx?key=1300026>.

SBIR/STTR 101 Introduction and Overview -- Gaylord, Michigan, June 15, 2010. This ½ day session will cover the SBIR/STTR program basics, including: program purpose; eligibility; and sources of funding. The course is targeted to a broad audience that is still exploring the SBIR/STTR program. It is designed to provide enough information for attendees to determine if they would like to seriously pursue proposal development. For more information, contact Kris Bergman at 734-930-9741, [krisb@bioconsultants.com](mailto:krisb@bioconsultants.com), or visit <http://www.misbtcd.net/workshop.aspx?key=1300027>.

Advanced DCAA Audit Seminar – 1 Day Seminar – Denver, Colorado, June 15, 2010. For more information, visit <http://www.gov-con.us> or contact 303-800-9115 ext 2 or [info@gov-con.us](mailto:info@gov-con.us).

DCAA Government Contractor Compliance Conference - 3 Day Seminar – Denver, Colorado, June 21 - 23, 2010. For more information, visit <http://www.gov-con.us> or contact 303-800-9115 ext 2 or [info@gov-con.us](mailto:info@gov-con.us).

SBIR/STTR Phase I Proposal Preparation Workshop -- Tampa, FL, July 15, 2010. To register and for additional information, visit [www.trda.org](http://www.trda.org), or contact Bonnie O'Regan at [boregan@trda.org](mailto:boregan@trda.org) or 321-872-1050, Ext. 107.

SBIR/STTR Phase I Proposal Preparation Workshop -- Orlando, FL, August 5, 2010. To register and for additional information, visit [www.trda.org](http://www.trda.org), or contact Bonnie O'Regan at [boregan@trda.org](mailto:boregan@trda.org) or 321-872-1050, Ext. 107.

DCAA Cost Accounting Seminar and QuickBooks workshop - 2 Day Seminar -- Denver, Colorado, August 23-24, 2010. For more information, visit <http://www.gov-con.us>, or contact 303-800-9115 ext 2 or [info@gov-con.us](mailto:info@gov-con.us).

SBIR/STTR Phase I Proposal Preparation Workshop -- Boca Raton, FL, September 16, 2010. To register and for additional information, visit [www.trda.org](http://www.trda.org), or contact Bonnie O'Regan at [boregan@trda.org](mailto:boregan@trda.org) or 321-872-1050, Ext. 107.

SBIR/STTR Phase I Proposal Writing Workshop -- Fayetteville, Arkansas, October 7, 2010. This event, offered by Arkansas Small Business and Technology Development Center, can help research-based businesses move from SBIR/STTR applicants to awardees. This interactive, eight-hour workshop is for early-stage, first-time or unsuccessful writers of SBIR Phase I proposals. Participants will receive guidance in researching government organizations, topics and financial and administrative requirements and will explore some specific steps to attract commercialization partners, even at the Phase I stage of the SBIR Program. For more information, contact Rebecca Norman at [rxnorman@ualr.edu](mailto:rxnorman@ualr.edu) or 501.683.7700.

Other possible upcoming SBIR training opportunities include:

SBIR/STTR Road Trip, Santa Fe & Albuquerque, New Mexico, Late Summer 2010 (tentative)  
SBIR/STTR Phase 2 workshop, Orlando, Florida, Early Fall 2010 (tentative)  
SBIR/STTR Training Event, Portland, Oregon area, Fall 2010 (tentative)  
SBIR/STTR Training Event, Newark/North Brunswick, New Jersey area, Late Fall 2010 (tentative)

\* Greenwood Consulting Group, Inc will provide training at these workshops. Any attendee of one of these workshops is entitled to a free critique of his or her draft SBIR or STTR proposal. If you have questions, contact Gail or Jim Greenwood at (239) 395-9446 (voice & fax) or [gail-jim@g-jgreenwood.com](mailto:gail-jim@g-jgreenwood.com), or visit their web site at [www.g-jgreenwood.com](http://www.g-jgreenwood.com).

If you are sponsoring or are aware of SBIR workshops in your area and would like to post an announcement feel free to contact us.

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## SOLICITATIONS CURRENTLY OPEN

### SBIR

NSF FY-2011 SBIR Phase I Solicitation

Due June 9, 2010

<http://www.nsf.gov/eng/iip/sbir/>

DoD SBIR Program 2010.2

Due June 23, 2010

<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

DHS S&T SBIR FY10.2 Solicitation

Due June 24, 2010

<https://www.sbir.dhs.gov>

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF

Due August 5, December 5, 2010;

AIDS and AIDS-related due May 7, September 7, 2010, and January 7, 2011

<http://grants.nih.gov/grants/funding/sbir.htm>

### STTR

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF

Due August 5, December 5, 2010;

AIDS and AIDS-related due May 7, September 7, 2010, and January 7, 2011

<http://grants.nih.gov/grants/funding/sbir.htm>

## COMING SOON

USDA-SBIR Phase I Solicitation

Expected to be released June 2010

<http://www.csrees.usda.gov/funding/sbir/sbir.html>

NASA SBIR and STTR 2010 Phase 1 Solicitation

Expected to open July 7, 2010

<http://sbir.gsfc.nasa.gov/SBIR/SBIR.html>

DoD STTR Solicitation 2010.B and SBIR Solicitation 2010.3  
Expected on the web July 20, 2010; Open August 17, 2010  
<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

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## SBIR/STTR INFO ON THE INTERNET

### PARTICIPATING AGENCY SBIR WEB SITES:

Department of Agriculture

[www.csrees.usda.gov/funding/sbir/sbir.html](http://www.csrees.usda.gov/funding/sbir/sbir.html)

Department of Commerce

National Oceanic and Atmospheric Administration

[www.oar.noaa.gov/orta/](http://www.oar.noaa.gov/orta/)

National Institute of Standards and Technology

[www.nist.gov/sbir](http://www.nist.gov/sbir)

Department of Defense

[www.acq.osd.mil/sadbu/sbir](http://www.acq.osd.mil/sadbu/sbir) or

[www.dodsbir.net](http://www.dodsbir.net)

Defense Technical Information Center

[www.dtic.mil/dtic/sbir/](http://www.dtic.mil/dtic/sbir/)

Air Force

[www.sbirsttrmall.com/Portal.aspx](http://www.sbirsttrmall.com/Portal.aspx)

Army

[www.aro.army.mil/arowash/rt/sbir/sbir.htm](http://www.aro.army.mil/arowash/rt/sbir/sbir.htm)

Chemical and Biological Defense Program (CBD)

Defense Advanced Research Projects Agency (DARPA)

[www.darpa.mil/sbir/](http://www.darpa.mil/sbir/)

Defense Threat Reduction Agency (DTRA)

[www.dtra.mil/acq/business/acq%5Fsmallbus.html](http://www.dtra.mil/acq/business/acq%5Fsmallbus.html)

Missile Defense Agency (MDA)

[www.winbmdo.com/](http://www.winbmdo.com/)

Navy

[www.navysbir.com/](http://www.navysbir.com/)

National Geospatial-Intelligence Agency (NGA)

[www.nga.mil/portal/site/nga01/index.jsp](http://www.nga.mil/portal/site/nga01/index.jsp)

Office of the Secretary of Defense (OSD)

Special Operations Command (SOCOM)

<http://soal.socom.mil/index.cfm?page=sadbu&sb=sbir>

SBIR Interactive Technical Information System (SITIS)

<http://dtica.dtic.mil/sbir/index.html>

Department of Education

[www.ed.gov/programs/sbir/index.html](http://www.ed.gov/programs/sbir/index.html)

Department of Energy

<http://sbir.er.doe.gov/sbir/>

Homeland Security Science and Technology Directorate (S&T)

<https://sbir.dhs.gov/>

Homeland Security Domestic Nuclear Detection (DNDO)

<https://dndosbir.dhs.gov/>

Department of Transportation

[www.volpe.dot.gov/sbir](http://www.volpe.dot.gov/sbir)

Environmental Protection Agency

<http://epa.gov/ncerqa/sbir>

National Institutes of Health  
<http://grants1.nih.gov/grants/funding/sbir.htm>  
National Aeronautics & Space Administration  
<http://sbir.nasa.gov>  
National Science Foundation  
<http://www.nsf.gov/eng/iip/sbir/index.jsp>  
Small Business Administration  
[www.sba.gov/SBIR/](http://www.sba.gov/SBIR/)

#### NATIONAL RESOURCES (GOVERNMENT/NON-PROFIT)

CRIS (Current Research Information System)  
<http://cris.csrees.usda.gov/>  
CRISP (Computer Retrieval of Information on Scientific Projects)  
[www.crisp.cit.nih.gov/](http://www.crisp.cit.nih.gov/)  
Federal Business Opportunities  
[www.fedbizopps.gov/](http://www.fedbizopps.gov/)  
Grants.gov  
[www.grants.gov](http://www.grants.gov)  
Pacific Northwest National Laboratory Economic Development Office  
[www.pnl.gov/edo/](http://www.pnl.gov/edo/)  
SBA Tech-Net  
<http://tech-net.sba.gov/>  
State Science and Technology Institute  
[www.ssti.org](http://www.ssti.org)

#### STATE/REGIONAL SBIR AND SMALL BUSINESS RESOURCES (listed alphabetically by state)

Technology Research and Development Center of Alaska (TREND)  
[www.trendalaska.org/](http://www.trendalaska.org/)  
Arkansas SBDC SBIR/STTR Program  
[www.asbdc.ualr.edu/sbir/grants/](http://www.asbdc.ualr.edu/sbir/grants/)  
SBIR Colorado  
[www.sbircolorado.org/](http://www.sbircolorado.org/)  
The Connecticut SBIR Office  
[www.ctsbir.com/](http://www.ctsbir.com/)  
Delaware Technology Assistance Program (DETAP)  
[www.detap.org/](http://www.detap.org/)  
Florida SBDC Network Business Technology Commercialization Program  
[www.floridasbdc.org/btc](http://www.floridasbdc.org/btc)  
Georgia SBIR Assistance Program  
<http://innovate.gatech.edu/sbir>  
Hawaii SBIR program (HDTC)  
[www.htdc.org/sbir/](http://www.htdc.org/sbir/)  
Idaho SBIR Initiative Program  
<http://technology.idaho.gov/sbir>  
Heartland Illinois Technology Enterprise Center (HITEC)  
[www.heartlanditec.org/](http://www.heartlanditec.org/)  
Illinois DCEO Innovation Challenge Technical Assistance Program  
[www.illinoisbiz.biz/dceo/Bureaus/Technology/Technology+Grants+Programs/Innovation+Challenge+Program.htm](http://www.illinoisbiz.biz/dceo/Bureaus/Technology/Technology+Grants+Programs/Innovation+Challenge+Program.htm)  
Office of Intellectual Property and Technology Transfer (OIPTT) and  
NASA Illinois Commercialization Center (NICC)  
[www.nasa-illinois.org](http://www.nasa-illinois.org)  
Indiana Economic Development Corporation

<http://www.in.gov/iedc/sbir.htm>  
Iowa State University Research Foundation, Inc. (ISURF)  
[www.techtransfer.iastate.edu](http://www.techtransfer.iastate.edu)  
Kansas Technology Enterprise Corporation (KTEC)  
[www.ktec.com/business/section/resources.htm](http://www.ktec.com/business/section/resources.htm)  
Kentucky Science and Technology Corporation  
[www.kstc.com](http://www.kstc.com)  
Maine Technology Institute  
[www.mainetechnology.org/](http://www.mainetechnology.org/)  
Maryland Technology Development Corporation (TEDCO)  
[www.marylandtedco.org/](http://www.marylandtedco.org/)  
Defense Alliance of Minnesota  
[www.defensealliance.com/](http://www.defensealliance.com/)  
MoFAST: Moving Missouri's Innovations to Market  
[www.mofast.net](http://www.mofast.net)  
Montana SBIR Program - Montana Department of Commerce  
<http://sbir.mt.gov/index.asp>  
MSU TechLink - Regional DoD SBIR and Transition Assistance  
[www.techlinkcenter.org/sbir](http://www.techlinkcenter.org/sbir)  
Nebraska Business Development Center  
<http://nbdc.unomaha.edu/SBIR/>  
Nevada Small Business Development Center (NSBDC)  
[www.nsbdc.org/](http://www.nsbdc.org/)  
New Jersey SBDC Technology Commercialization Center  
[www.njsbdc.com/SciTech/sbir.asp](http://www.njsbdc.com/SciTech/sbir.asp)  
New Mexico SBIR Outreach Program  
[www.techventures.org/whatwedo/entrepreneurs.php](http://www.techventures.org/whatwedo/entrepreneurs.php)  
New York SBIR/STTR Assistance  
[www.nystar.state.ny.us/sbir/outreach.htm](http://www.nystar.state.ny.us/sbir/outreach.htm)  
University of North Dakota Center for Innovation SBIR / STTR Services  
[http://www.innovators.net/innovators/public\\_html/entrepreneur\\_services/es\\_sbir.html](http://www.innovators.net/innovators/public_html/entrepreneur_services/es_sbir.html)  
North Carolina SBTDC SBIR Outreach  
[www.sbtcd.org/technology/sbirsttr.asp](http://www.sbtcd.org/technology/sbirsttr.asp)  
Ohio SBIR Program  
[www.odod.state.oh.us/tech/sbir/](http://www.odod.state.oh.us/tech/sbir/)  
Oklahoma Center for the Advancement of Science and Technology  
<http://www.ok.gov/ocast/>  
Oregon SBIR and STTR Resource Guide  
[www.bizcenter.org/Services/7530/6198/7548](http://www.bizcenter.org/Services/7530/6198/7548)  
Innovation Partnership (Pennsylvania)  
[www.innovationpartnership.net/](http://www.innovationpartnership.net/)  
Puerto Rico Small Business Development Center  
[www.prsbdc.org/CDTC\\_web/index.htm](http://www.prsbdc.org/CDTC_web/index.htm)  
Small Business High Technology Institute  
[www.sbhti.org/](http://www.sbhti.org/)  
South Dakota SBIR Center  
[www.sbir.dsu.edu](http://www.sbir.dsu.edu)  
SBIR-STTR Assistance Center of Utah  
[www.innovationutah.com/sbir.html](http://www.innovationutah.com/sbir.html)  
Virginia's Center for Innovative Technology  
[www.cit.org/](http://www.cit.org/)  
Washington Technology Center SBIR Program  
<http://www.watechcenter.org/sbir>  
Washington State Small Business Development Center  
[www.sbdc.wsu.edu](http://www.sbdc.wsu.edu)  
Wisconsin Entrepreneurs' Network

[www.wenportal.org](http://www.wenportal.org)  
Wisconsin SBIR/STTR Program  
[www.wisconsinsbir.org/](http://www.wisconsinsbir.org/)  
Wyoming SBIR/STTR Initiative  
[www.uwyo.edu/sbir/](http://www.uwyo.edu/sbir/)

#### OTHER RESOURCES AND CONSULTING SERVICES

Advanced Technology Innovations, Inc.  
<http://www.atiincusa.com/>  
Bid Data Line  
[www.biddataline.com/fed/](http://www.biddataline.com/fed/)  
Biotechnology Business Consultants, LLC  
[www.bioconsultants.com](http://www.bioconsultants.com)  
Centurion Technology  
[www.centuriontechnology.com/](http://www.centuriontechnology.com/)  
Clark Nuber P.S., CPAs  
[www.clarknuber.com/](http://www.clarknuber.com/)  
Cohen International, SBIR Consulting  
<http://rogercohen.com/sbir>  
Consulting Concepts, LLC  
[www.consultingconceptsllc.com](http://www.consultingconceptsllc.com)  
DuResTec  
[www.durestec.com](http://www.durestec.com)  
Foresight Science & Technology, Inc.  
[www.foresightst.com](http://www.foresightst.com)  
Gov-Con Solutions, LLC  
[www.sbiraccounting.info](http://www.sbiraccounting.info)  
Greenwood Consulting Group, Inc.  
[www.g-jgreenwood.com](http://www.g-jgreenwood.com)  
GROW LLC  
[www.growllc.com](http://www.growllc.com)  
InKnowVation Online  
[www.inknowvation.com](http://www.inknowvation.com)  
Innovation Asset Management, LLC  
[www.iam-llc.com/](http://www.iam-llc.com/)  
Jameson & Company, P.C. (SBIR Survival Kit)  
[www.jamesoncpa.com/gov't\\_contract\\_services.htm](http://www.jamesoncpa.com/gov't_contract_services.htm)  
JHEverson Consulting LLC  
[www.JHEversonConsulting.com](http://www.JHEversonConsulting.com)  
Hentzel & Associates SBIR Services  
[www.sbirhelp.com](http://www.sbirhelp.com)  
Lytmos Group, LLC  
[www.lytmos.com](http://www.lytmos.com)  
Marti Elder Inc. -- SBIR consulting in the Northern Rockies region  
[www.martielder.com](http://www.martielder.com)  
Miller & Associates, P.C.  
[www.millerpc.com/](http://www.millerpc.com/)  
New Technology Connection  
[www.newtechconnect.com](http://www.newtechconnect.com)  
NineSigma, Inc.  
[www.ninesigma.net/](http://www.ninesigma.net/)  
Ohio Aerospace Institute  
[www.oai.org](http://www.oai.org)  
Parmelee Creative & Technical Writing  
[www.parmeleeewriting.com/](http://www.parmeleeewriting.com/)

PBC SBIR Services  
[www.sbirhelpdesk.com](http://www.sbirhelpdesk.com)  
[www.pbcinc.com](http://www.pbcinc.com)

Piquero Insights, Inc.  
[www.piqueroinc.com/](http://www.piqueroinc.com/)

Proposals that Work, LLC  
[www.proposalsthatwork.com](http://www.proposalsthatwork.com)

ResearchResearch  
[www.researchresearch.com/entry/entry.htm](http://www.researchresearch.com/entry/entry.htm)

Research Commercialization and SBIR Center  
<http://center.ncet2.org/>

Research Editing  
[www.researchediting.com](http://www.researchediting.com)

Robert Berger Consulting  
Under construction

Rocket Science Technologies  
<http://rocketscitech.com>

SHIFT Connector: Bringing Business Jobs to Academic Investigators  
<http://funding.niaid.nih.gov/ncn/sbir/shift/default.htm>

SBIR.gov  
<http://www.sbir.gov/>

SBIR Gateway  
[www.zyn.com/sbir/](http://www.zyn.com/sbir/)

SBIR Nation  
[www.twitter.com/SBIRNation](http://www.twitter.com/SBIRNation)

SBIR Resource Center  
<http://sbir.us>

SciBiz Services  
[www.scibiz.net/](http://www.scibiz.net/)

Small Business Technology Coalition  
[www.sbtc.org](http://www.sbtc.org)

Summit Contract Management, LLC  
[www.summitcontractmanagement.com](http://www.summitcontractmanagement.com)

Tech BizSolutions, Inc.  
[www.sbiraccounting.com](http://www.sbiraccounting.com)

The SBIR Coach - Fred Patterson  
[www.SBIRcoach.com](http://www.SBIRcoach.com)

The SBIR Network  
[www.sbir.net](http://www.sbir.net)

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