

SBIR/STTR ALERTING SERVICE -- February 25, 2011

The SBIR/STTR Alerting Service is a free service that provides bi-weekly notification of SBIR and STTR solicitation announcements, news and information, and Internet resources relevant to the SBIR/STTR programs. This service is provided by the Economic Development Office of Pacific Northwest National Laboratory (PNNL).

Back issues of the SBIR Alert are available at www.pnl.gov/edo/opportunities/sbir.stm. Subscription instructions appear at the end of this newsletter.

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SBIR/STTR NEWS AND INFORMATION

- Winners of 2011 Tibbetts Awards Announced

The Small Business Administration SBA posted a press release announcing the winners of 2011 Tibbetts Awards on February 15, 2011, a portion of which appears below:

Forty-Four small businesses and eight individuals were honored today for the critical role they play in research and development for the government and for their success in driving innovation and creating new jobs.

The Tibbetts Awards, given by the U.S. Small Business Administration, honor outstanding small businesses and individuals who participate in the SBA's Small Business Innovation Research (SBIR) program. Eight past participants in SBIR who represent the very best of the 30-year SBIR program were named to the Inaugural SBIR Hall of Fame class.

"Winning the future requires redoubling our commitment to supporting innovative entrepreneurs like those we honor with Tibbetts Awards," said Karen Mills, SBA administrator. "In particular, our eight Hall of Famers started small, but their growth has powered our economy for years. Their stories illustrate the promise of the new generation of innovative entrepreneurs and remind us all how central the success of one high growth small business can be to our competitiveness as a nation."

The Tibbetts Awards, named after Roland Tibbetts, who was instrumental in developing the SBIR program, are presented to companies and individuals from all over the United States who are beacons of promise and models of excellence in high technology.

Tibbetts award winners are selected based on the economic impact of their technological innovation, and on whether they have met federal research and development needs, encouraged diverse participation in technological innovation, and increased the commercialization of federal research.

To view the entire press release, including names and locations of the companies and individual winners, visit www.sba.gov/content/sba-announces-winners-2011-tibbetts-awards.

-- USDA SBIR Impact: February 2011

The February 2011 issue of 'SBIR Impact' was recently posted on the U.S. Department of Agriculture (USDA) SBIR website (<http://www.csrees.usda.gov/funding/sbir/sbir.html>). SBIR Impact is a quarterly newsletter for small businesses interested in the USDA-SBIR program and for institutions and organizations that support the small business community and rural America.

Included in this issue is a reminder that the deadline for Phase II applications is March 1, 2011; a notice that The USDA SBIR program has partnered with Larta Institute, a premier commercialization assistance organization, to develop and implement the USDA-Commercialization Assistance Training Program (USDA-CATP) for 2010 Phase II projects; companies in the news; deadlines, reminders, meeting notices, and more.

The next USDA Phase I solicitation is anticipated to open in June of 2011 with the application deadline tentatively scheduled for early September 2011.

-- FY11.1 DOT SBIR phase I Recommendations Posted

The Department of Transportation (DOT) posted recommendations for contract awards in response to their FY11.1 SBIR Phase I Solicitation on February 25, 2011. The recommendations, which are available at <http://www.volpe.dot.gov/sbir/ph1rec11.html>, include 3 from the topics available through the Pipeline and Hazardous Materials Safety Administration. The listing indicates that 4 other recommendations are pending for the topics available through the Federal Highway Administration.

The FY11.2 DOT SBIR Program Solicitation is scheduled to open on April 4, 2011. For more information, visit the DOT SBIR website at <http://www.volpe.dot.gov/sbir/>, or contact Leisa Moniz, DOT SBIR Program Office, at 617/494-2051, or leisa.moniz@dot.gov.

-- NIH SBIR RFA and PA

The National Institutes of Health (NIH) recently added a Request for Application (RFA), and a Program Announcement (PA) that may be of interest to SBIR participants on the 'Special Announcements for Small Business Research Opportunities' page on their SBIR web site (<http://grants.nih.gov/grants/funding/sbir.htm>). This page lists NIH SBIR/STTR-Relevant PAs, RFAs, and Notices (NOT) that are taken from the NIH Guide Electronic Repository of Special Announcements for Small Business Research Opportunities (<http://grants.nih.gov/grants/guide/index.html>).

The titles, announcement numbers, participating Institute(s), web addresses, and receipt date(s) of the RFAs appear below:

Lab to Marketplace: Tools for Brain and Behavioral Research (SBIR)

(PA-11-134 – posted February 25, 2011)

National Institute of Mental Health

National Institute on Aging

National Institute on Alcohol Abuse and Alcoholism

National Institute on Drug Abuse

National Institute on Deafness and Other Communication Disorders

National Institute of Diabetes and Digestive and Kidney Diseases

National Institute of Neurological Disorders and Stroke

National Institute of Nursing Research

Application Receipt Date(s): Multiple dates, see announcement.

<http://grants.nih.gov/grants/guide/pa-files/PA-11-134.html>

SBIR Phase IIB Bridge Awards to Accelerate the Development of Cancer Therapeutics, Imaging Technologies, Interventional Devices, Diagnostics, and Prognostics Toward Commercialization (RFA-CA-11-002 -- posted February 4, 2011)
National Cancer Institute
Application Receipt Date(s): April 07, 2011
<http://grants.nih.gov/grants/guide/rfa-files/RFA-CA-11-002.html>

-- SBIR Proposal Writing Tip: Love Letters

The following proposal writing tip was provided by Gail & Jim Greenwood. Past SBIR proposal writing articles written by the Greenwoods are available on the Greenwood Consulting Group, Inc. (GCGI) web site at <http://g-jgreenwood.home.att.net>.

SBIR Proposal Writing Basics: Love Letters

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A very good way to differentiate your SBIR/STTR proposal from others is to include at least one letter of support from a third party. Such letters can add a lot of credibility to your proposal, in two important respects. First, if they come from people who know the market into which you will be entering in Phase 3, then they show that your project has commercialization potential. And second, letters that address the Phase 3 potential of your innovation shows that you are focused on commercialization as the goal of your SBIR/STTR effort--and that's very important, since commercialization is one of the four objectives of the SBIR/STTR programs.

Let us be clear: these are letters from companies or organizations that are supporting the notion that your SBIR/STTR innovation, when converted to product or service in Phase 3, has potential for being a commercialization success. Therefore, we are not talking about letters from academic, scientific or engineering experts attesting to the niftiness of your technical innovation. We are talking about letters from (as National Science Foundation suggests) potential customers, funding sources, or strategic partners. Strategic partners, in this context, refer to third parties that might license or otherwise acquire your SBIR/STTR innovation so that they can take it to the market place.

We've been asked what such a letter should include. It should not be more than one page, and cover something like the following:

1. State who the letter is coming from, touting their position in this market place or otherwise showing their knowledge and/or qualifications that makes their commercialization opinion credible
2. State your company name, and briefly summarize the third party's awareness and understanding of your SBIR/STTR innovation
3. Make a positive and compelling statement about the value or importance of the innovation within a certain market (or application, if it's coming from an end user, such as in a military program)
4. If the writer is willing to commit anything to help move forward your SBIR/STTR innovation, then the letter should say so: funding, licensing, putting it in their catalog or product line, or providing a test environment are examples
5. Add any caveat necessary to #4, such as making the commitment contingent on you achieving certain milestones or your innovation "not being bypassed in the market place"
6. The author should offer to take a phone call or email from the agency to which you are sending this proposal if there are questions about their support or commitment
7. Include a signature, and indicate the position held by the writer

While a good support letter adds credibility to your proposal, a bad letter detracts from it. Here are a few things to avoid a bad letter:

1. Show a recent date--anything more than a month or two before the proposal due date loses credibility
2. Show a date--only thing worse than an old date is no date
3. Put it on "official" letterhead--reviewers are leery of letters on blank paper
4. Letters from consultants or universities are not credible if these parties are subcontractors on the proposal. However, a letter from a potential Phase 3 partner, which you are including as a sub on Phase 1 or 2 to help in transitioning the innovation from your lab to their production line, is very credible
5. Generic letters that are not specific about your SBIR/STTR innovation or its application, or which fail to specify the agency to which your proposal is being submitted, are less effective
6. If you have more than one support letter, then each should be unique in its format and content. Two letters with verbatim wording are obviously written by one person, and the reviewer assumes it was you.

To that latter point: why would YOU be writing the letters for these potential funders, customers, and strategic partners? Actually, that is a smart strategy, for two reasons. First, it helps you control the message so that the letter says what you want it to say. Second, it is easier to get a third party to provide a letter of support to your proposal if they don't have to write it from scratch, but only have to edit what you provide them, and then put it on their letterhead over their signature.

Gail and Jim Greenwood may be reached at the following address:

Greenwood Consulting Group, Inc.
1150 Junonia
Sanibel, FL 33957
(239) 395-9446 (voice & fax)
g-jgreenwood@att.net (email)

CONFERENCES AND WORKSHOPS

NATIONAL

National SBIR/STTR Conference – Madison, Wisconsin, April 11-13, 2011. This event will offer opportunities to hear from attending federal SBIR/STTR agency representatives; hear from government, industry and academic experts in the federal SBIR/STTR programs; meet with agency representatives at one-on-one sessions; connect and network with technology entrepreneurs, innovators, researchers; learn about cutting-edge technology opportunities in defense, agriculture, energy and life sciences; learn how to successfully submit competitive research proposal; learn about large companies and their partnering opportunities with small businesses; and learn about many research oriented organizations (private and public) in the Midwest. Visit www.wisconsinsbir.org for details.

13th Annual NIH SBIR/STTR Conference -- Bethesda, MD, June 22-23, 2011. Additional details will be posted at <http://grants.nih.gov/grants/funding/sbir.htm> when available.

Beyond Phase II Conference, Atlanta, GA, September 12-15, 2011. The Beyond Phase II Conference showcases the SBIR Program's Phase II awardees' technologies and provides a forum for commercialization opportunities. The event brings together current SBIR Phase II companies, key technology and acquisition personnel from government and industry to enable the transition of SBIR-funded research and development into products for military, government and private sector commercial markets. This event is the only national SBIR event focusing on transitioning advanced SBIR research and development into commercialization opportunities. For more information, visit <https://www.beyondphaseii.com>.

REGIONAL

Phase 1 Proposal Training - NIH Edition -- Chapel Hill, NC, February 26-27, 2011. If April 5th is your target submission date for an NIH Phase 1 SBIR or STTR Proposal, then register for this two-day course designed to prepare you to submit a competitive proposal in the new format. At the end of the workshop you should have all the tools you need to develop a much more competitive proposal for submission to NIH. Also, learn about the review process, scoring and other critical aspects to successful funding. For more information, email John Ujvari at sbir@sbtdc.org. Note: Class limited to 12 students.

* SBIR/STTR Phase 1 Proposal Preparation Workshop & More -- Albuquerque & Santa Fe, New Mexico, March 1-2, 2011. Day 1 of this workshop, held in Santa Fe, will cover the basics of SBIR/STTR, and then lead you through a simple but effective four step process for developing a competitive Phase 1 proposal. Plans for Day 2 in Albuquerque are still being finalized, but could be either a Phase 2 proposal preparation, cost proposal preparation, or commercialization workshop, or all combined into a "how to prepare the cost of the commercialization portion of a Phase 2 proposal" workshop. For more information or to register for either or both days, contact clow@lanl.gov.

DOD Program Executive Office (PEO) Tips for Phase II and Phase III Success – Webinar, March 3, 2011. DOD Program Executive Offices, or "PEO's", at each service are critical to work with to effectively transition DOD SBIR developed technology. Learn what they do, what they don't do, how to engage, when to engage, what to expect, how to foster a good relationship, and more. For more information, visit <http://www.cit.org/node/226>, or contact Robert Brooke at robert.brooke@cit.org or 703-689-3080.

NIH Funding for Life Science Companies and Entrepreneurs: SBIR/STTR and Beyond – Ann Arbor, MI, March 9, 2011. This event, hosted by the University of Michigan Office of Technology Transfer Venture Center, will address SBIR/STTR funding, commercialization assistance programs, and other relevant NIH grant opportunities. It will also provide an opportunity to hear directly from NIH program staff about the ins and outs of NIH funding for life science companies. For more information and to register, visit www.bioarbor.com, or contact Kris Bergman at 734-930-9741 or kris@bioconsultants.com.

Government Compliance Webinars -- March 9-10, 2011. FAR Principals/ CAS Disclosures, How to Build and Negotiate a Cost Proposal with DCAA, Contract Management, Advanced Incurred Cost Proposal, DCAA/Labor Distribution/Payroll Requirements. This event is sponsored by Gov-Con Solutions, Inc., who offer financial and accounting solutions for government contractors such as SBIR Award Winners, DoD contractors, Prime Contractors and Subcontractors. Visit www.gov-con.us or call 303-800-9115 for more information.

Working With Strategic Partners in Health IT & Life Sciences – Webinar, March 10, 2011. This webinar will feature several strategic partners discussing how they engage with early stage R&D firms in the Health IT and Life Science fields, what their process is, specific programs they have to help you, how to find the right people to speak with, and how they may be able to participate as a collaborative partner in your R&D. Session is ideal for companies engaged with SBIR/STTR projects and other early stage R&D projects. For more information, visit <http://www.cit.org/node/228>, or contact Robert Brooke at robert.brooke@cit.org or 703-689-3080.

SBIR Phase I Proposal Writing Workshop -- Scottsdale, AZ March 11, 2011. This event will target early-stage, first-time or unsuccessful writers of SBIR/STTR program Phase I proposals. It will teach participants a structured SBIR grant-writing methodology demonstrated to be highly successful. Program Highlights: SBIR/STTR Program Overview; Solicitation Review; Proposal Outlines; Proposal Writing Tips; Navigation Through Government Forms; In-Class Exercises; Interactive Feedback from Experts. For more information, visit <http://www.asuventurecatalyst.org/event-paid/sbir-phase-i-proposal-writing-workshop-1>, or contact Jessica Groeneveld at Jessica.Groeneveld@asu.edu or 480-884-1804.

SBIR for Economic Developers -- Danville, VA, March 15, 2011. This session will provide economic developers with an overview of the SBIR program, detailed discussion about the resources available at the new SBIR Outreach Center, and teach you how to best utilize the Center to assist your clients. For more

information, visit <http://www.cit.org/node/219>, or contact Robert Brooke at robert.brooke@cit.org or 703-689-3080.

Elements of Winning SBIR Proposals & SBIR Outreach Center Orientation -- Danville, VA, March 16, 2011. This workshop will provide an intro and overview of the program, followed by a three and a half hour session that discusses specific elements of winning SBIR proposals. A one hour session at the end will discuss the resources available at the new "SBIR Outreach Center" at DRBC. For more information, visit <http://www.cit.org/node/220>, or contact Robert Brooke at robert.brooke@cit.org or 703-689-3080.

* SBIR/STTR DoD/NSF Phase 1 Proposal Preparation Workshop -- New York City, New York, March 17, 2011. This workshop will cover the basics of SBIR/STTR, and then lead you through a simple but effective four step process for developing a competitive Phase 1 proposal, and will focus attention on the Department of Defense and National Science Foundation, although materials will be relevant to other agencies as well. For more information or to register for either or both days, contact lharcum@nycedc.com.

DCAA Audit Support Center Government Contractors Compliance Seminar -- Los Angeles, CA, March 23-24, 2011. DCAA Audit Seminar, Indirect Rate Workshop, Incurred Cost Proposal Workshop, QuickBooks Workshop. This event is sponsored by Gov-Con Solutions, Inc., who offer financial and accounting solutions for government contractors such as SBIR Award Winners, DoD contractors, Prime Contractors and Subcontractors. Visit www.dcaa-audits.com or call 303-261-8222 for more information.

Introduction to SBIR/STTR – Magnolia, AR, March 30, 2011. This interactive training workshop will introduce high-tech entrepreneurs and university researchers to the SBIR/STTR program. Participants will learn about the basic requirements for program participation, methods for assessing qualifying technologies and research projects, and how to get started with the SBIR/STTR program. Rebecca Norman, ASBTDC Innovation Consultant, will guide this one-hour training session and will be available for individualized consulting sessions following the training. For more information, visit <http://asbtdc.ualr.edu/training/magnolia.asp>.

How To Win SBIR Awards – Boston, MA, March 31, 2011. This event, sponsored by Smaller Business Association of New England (SBANE), National Defense Industrial Association (NDIA) and Burns & Levinson, will focus on how to evoke the desired responses in reviewers of SBIR/STTR applications through focused strategic planning, pre proposal marketing efforts and competitive application techniques. Course instruction, workbook, & classroom materials will be provided by the SBIR Resource Center. For more information, visit <http://sbir.us/course.html>, or contact SBIR@win-sbir.com or (410) 315-8101.

* SBIR/STTR Phase 1 Proposal Preparation Workshop -- Orlando, Florida, April 1, 2011. This workshop will cover the basics of SBIR/STTR, and then lead you through a simple but effective four step process for developing a competitive Phase 1 proposal. For more information or to register, please contact jhenkel@mail.ucf.edu.

Introduction to SBIR/STTR – Monticello, AR, April 05, 2011. This interactive training workshop will introduce high-tech entrepreneurs and university researchers to the SBIR/STTR program. Participants will learn about the basic requirements for program participation, methods for assessing qualifying technologies and research projects, and how to get started with the SBIR/STTR program. Rebecca Norman, ASBTDC Innovation Consultant, will guide this one-hour training session and will be available for individualized consulting sessions following the training. For more information, visit <http://asbtdc.ualr.edu/training/monticello.asp>.

How to Win SBIR Funding, W/ DOD Tips Session -- Richmond, VA, April 5, 2011. This workshop is lead by one of the leading SBIR instructors/consultants in the country, Mr. John Davis of The SBIR Resource Center. CIT leads the Commonwealth's efforts to assist Virginia based tech firms to learn about and apply for SBIR/STTR. For more information, visit <http://www.cit.org/node/227>, or contact Robert Brooke at robert.brooke@cit.org or 703-689-3080.

DCAA and Government Contractors Accounting Seminar -- Washington, DC, April 5-8, 2011.
DCAA/Cost Accounting Seminar, Indirect Rate Workshop, Incurred Cost Proposal Workshop, QuickBooks Workshop, DCAA Advanced Seminar, Earned Value Management Workshop, FAR Principles Workshop, How to Prepare/Negotiate a Cost Proposal Workshop. This event is sponsored by Gov-Con Solutions, Inc., who offer financial and accounting solutions for government contractors such as SBIR Award Winners, DoD contractors, Prime Contractors and Subcontractors. Visit www.gov-con.us or call 303-800-9115 for more information.

* SBIR/STTR Phase 1 Proposal Preparation Workshop -- Sioux Falls, South Dakota, April 27, 2011 This workshop will cover the basics of SBIR/STTR, and then lead you through a simple but effective four step process for developing a competitive Phase 1 proposal. It will also cover updates on the status of the SBIR/STTR reauthorization effort, and a chance to see samples of SBIR/STTR proposals. Contact Gary.Archambault@usd.edu for more information or to register.

Introduction to SBIR/STTR – Arkadelphia, AR, April 27, 2011. This interactive training workshop will introduce high-tech entrepreneurs and university researchers to the SBIR/STTR program. Participants will learn about the basic requirements for program participation, methods for assessing qualifying technologies and research projects, and how to get started with the SBIR/STTR program. Rebecca Norman, ASBTDC Innovation Consultant, will guide this one-hour training session and will be available for individualized consulting sessions following the training. For more information, visit <http://asbtdc.ualr.edu/training/arkadelphia.asp>.

* SBIR/STTR Phase 1 Proposal Preparation Workshop -- Gainesville, Florida, April 28, 2011. This workshop will cover the basics of SBIR/STTR, and then lead you through a simple but effective four step process for developing a competitive Phase 1 proposal. For more information or to register, contact cbrown11@ufl.edu.

* SBIR/STTR Phase 1 Proposal Preparation & Cost Proposal/Government Accounting Workshops -- Oklahoma City Area, Oklahoma, May 3-4, 2011. The first day of this event will cover the basics of SBIR/STTR, and then lead you through a simple but effective four step process for developing a competitive Phase 1 proposal. The second day will address cost proposals and government accounting. For more information on the workshops or to register, contact Tessa.North@ocast.ok.gov.

SBIR/STTR Phase I Proposal Writing Workshop -- Little Rock, AR, May 06, 2011. The Phase I Proposal Writing Workshop being offered by Arkansas Small Business and Technology Development Center can help your business move from SBIR applicant to awardee. The eight-hour workshop is for early-stage, first-time or unsuccessful writers of SBIR Phase I proposals. Instructor Sharon Ballard will focus on two areas key to winning SBIR funding: the work plan and the commercialization plan. For more information, visit <http://asbtdc.ualr.edu/training/littlerock.asp#current>.

MDA SBIR Industry Day -- Dallas, TX, May 18-19, 2011. The Industry Day will focus on enhancing the SBIR and STTR process for the Missile Defense Agency (MDA) and the Small Business Community, and is expected to draw representatives from small and large businesses in the high technology R&D sector. Attendees will have the opportunity to sign up for one-on-one sessions with key MDA technical representatives and industry personnel as well as hear overview presentations from key MDA technology leaders. For more information, visit www.ndia.org/meetings/1160, or contact Michelle Hariston at 703-247-9478 or mhariston@ndia.org.

Navy Opportunity Forum 2011 -- Crystal City, VA, June 8 - 10, 2011. For more information, visit www.navyopportunityforum.com, or call 585-617-9465.

Other possible upcoming SBIR training opportunities include:

SBIR/STTR workshops, West, Mid & East Tennessee, Early summer 2011

SBIR/STTR workshops, Omaha, Nebraska area, Summer 2011

SBIR/STTR Training Event, Newark/North Brunswick, New Jersey area, November 2011 (tentative)

* Greenwood Consulting Group, Inc will provide training at these workshops. Any attendee of one of these workshops is entitled to a free critique of his or her draft SBIR or STTR proposal. If you have questions, contact Gail or Jim Greenwood at (239) 395-9446 (voice & fax) or gail-jim@g-jgreenwood.com, or visit their web site at www.g-jgreenwood.com.

If you are sponsoring or are aware of SBIR workshops in your area and would like to post an announcement feel free to contact us.

SOLICITATIONS CURRENTLY OPEN

SBIR

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF
Due April 5, August 5, December 5, 2011;

AIDS and AIDS-related due May 7, September 7, 2011, and January 7, 2012
<http://grants.nih.gov/grants/funding/sbir.htm>

STTR

PHS-2010-2 SBIR/STTR Omnibus Solicitation of the NIH, CDC, FDA and ACF
Due April 5, August 5, December 5, 2011;

AIDS and AIDS-related due May 7, September 7, 2011, and January 7, 2012
<http://grants.nih.gov/grants/funding/sbir.htm>

COMING SOON

DoD STTR Solicitation 2011.A

Expected February 28, 2011 (Pre-release on the web now)
<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

EPA 2011 SBIR Solicitation

Expected March 15, 2011
<http://epa.gov/ncercqa/sbir/index.html>

DoD SBIR Solicitation 2011.2

Pre-release expected April 26, 2011 (Pre-release on the web now)
<http://www.acq.osd.mil/osbp/sbir/solicitations/index.htm>

FY11.2 DOT SBIR Program Solicitation.

Expected April 4, 2011
<http://www.volpe.dot.gov/sbir/>

FY 2012 USDA Phase I solicitation

Expected June of 2011
<http://www.csrees.usda.gov/funding/sbir/sbir.html>

SBIR/STTR INFO ON THE INTERNET

PARTICIPATING AGENCY SBIR WEB SITES:

Department of Agriculture

www.csrees.usda.gov/funding/sbir/sbir.html

Department of Commerce

National Oceanic and Atmospheric Administration

www.oar.noaa.gov/orta/

National Institute of Standards and Technology

www.nist.gov/sbir

Department of Defense

www.acq.osd.mil/sadbu/sbir or

www.dodsbir.net

Defense Technical Information Center

www.dtic.mil/dtic/sbir/

Air Force

www.afsbirsttr.com

Army

www.aro.army.mil/arowash/rt/sbir/sbir.htm

Chemical and Biological Defense Program (CBD)

Defense Advanced Research Projects Agency (DARPA)

www.darpa.mil/sbir/

Defense Threat Reduction Agency (DTRA)

www.dtra.mil/acq/business/acq%5Fsmallbus.html

Missile Defense Agency (MDA)

www.winbmdo.com/

Navy

www.navysbir.com/

National Geospatial-Intelligence Agency (NGA)

www.nga.mil/portal/site/nga01/index.jsp

Office of the Secretary of Defense (OSD)

Special Operations Command (SOCOM)

<http://soal.socom.mil/index.cfm?page=sadbu&sb=sbir>

SBIR Interactive Technical Information System (SITIS)

<http://dtica.dtic.mil/sbir/index.html>

Department of Education

www.ed.gov/programs/sbir/index.html

Department of Energy

<http://sbir.er.doe.gov/sbir/>

Homeland Security Science and Technology Directorate (S&T)

<https://sbir.dhs.gov/>

Homeland Security Domestic Nuclear Detection (DNDO)

<https://dndosbir.dhs.gov/>

Department of Transportation

www.volpe.dot.gov/sbir

Environmental Protection Agency

<http://epa.gov/ncerqa/sbir>

National Institutes of Health

<http://grants1.nih.gov/grants/funding/sbir.htm>

National Aeronautics & Space Administration

<http://sbir.nasa.gov>

National Science Foundation

<http://www.nsf.gov/eng/iip/sbir/index.jsp>

Small Business Administration

www.sba.gov/SBIR/

NATIONAL RESOURCES (GOVERNMENT/NON-PROFIT)

CRIS (Current Research Information System)

<http://cris.csrees.usda.gov/>

CRISP (Computer Retrieval of Information on Scientific Projects)

www.crisp.cit.nih.gov/

Federal Business Opportunities

www.fedbizopps.gov/

Grants.gov

www.grants.gov

Pacific Northwest National Laboratory Economic Development Office

www.pnl.gov/edo/

SBA Tech-Net

<http://tech-net.sba.gov/>

State Science and Technology Institute

www.ssti.org

STATE/REGIONAL SBIR AND SMALL BUSINESS RESOURCES

(listed alphabetically by state)

Technology Research and Development Center of Alaska (TREND)

www.trendalaska.org/

Arkansas SBDC SBIR/STTR Program

<http://asbtdc.ualr.edu/technology/index.asp>

SBIR Colorado

www.sbircolorado.org/

The Connecticut SBIR Office

www.ctsbir.com/

Delaware SBDC Technology Assistance

<http://www.delawaresbdc.org>

Florida SBDC Network Business Technology Commercialization Program

www.floridasbdc.org/btc

Georgia Advanced Technology Development Center (ATDC) SBIR/STTR

<http://atdc.org/services/sbirsttr>

Hawaii SBIR program (HDTC)

www.htdc.org/sbir/

Idaho SBIR Initiative Program

<http://technology.idaho.gov/sbir>

Idaho – Boise State University Technology and Entrepreneurial Center (TECenter)

<http://www.bsutecenter.com/>

Idaho Department of Commerce SBIR/STTR Grant Programs

<http://commerce.idaho.gov/business/business-development/federal-funding/about-sbir-sttr/>

Heartland Illinois Technology Enterprise Center (HITEC)

www.heartlanditec.org/

Illinois Department of Commerce and Economic Opportunity (DECO)

<http://www.commerce.state.il.us/dceo/>

Indiana Economic Development Corporation

<http://iedc.in.gov/entrepreneurship/small-business-innovation-research-initiative>

Iowa State University Research Foundation, Inc. (ISURF)

www.techtransfer.iastate.edu

Kansas Technology Enterprise Corporation (KTEC)

www.ktec.com/business/section/resources.htm

Kentucky Science and Technology Corporation

www.kstc.com

Maine Technology Institute

www.mainetechnology.org/

Maryland Technology Development Corporation (TEDCO)

www.marylandtedco.org/
Minnesota Science & Technology Authority
www.PositivelyMinnesota.com/SciTech
Defense Alliance of Minnesota
www.defensealliance.com/
MoFAST: Moving Missouri's Innovations to Market
www.mofast.net
Montana SBIR Program - Montana Department of Commerce
<http://sbir.mt.gov/index.asp>
MSU TechLink - Regional DoD SBIR and Transition Assistance
www.techlinkcenter.org/sbir
Nebraska Business Development Center
<http://nbdc.unomaha.edu/SBIR/>
Nevada Small Business Development Center (NSBDC)
www.nsbdc.org/
New Jersey SBDC Technology Commercialization Center
www.njsbdc.com/SciTech/sbir.asp
New Mexico SBIR Outreach Program
www.techventures.org/whatwedo/entrepreneurs.php
New York SBIR/STTR Assistance
www.nystar.state.ny.us/sbir/outreach.htm
University of North Dakota Center for Innovation SBIR / STTR Services
http://www.innovators.net/innovators/public_html/entrepreneur_services/es_sbir.html
North Carolina SBTDC SBIR Outreach
www.sbtdc.org/technology/sbirsttr.asp
Ohio SBIR Program
www.odod.state.oh.us/tech/sbir/
Ohio Aerospace Institute Small Business Network and Industry Membership Program
<http://www.oai.org/networking/event/index.html?sc=3>
Oklahoma Center for the Advancement of Science and Technology
<http://www.ok.gov/ocast/>
Oregon SBIR and STTR Resource Guide
www.bizcenter.org/Services/7530/6198/7548
Innovation Partnership (Pennsylvania)
www.innovationpartnership.net/
Puerto Rico Small Business Development Center
www.prsbdc.org/CDTC_web/index.htm
Small Business High Technology Institute
www.sbhti.org/
South Dakota SBIR Center
www.sbir.dsu.edu
SBIR-STTR Assistance Center of Utah
www.innovationutah.com/sbir.html
Virginia's Center for Innovative Technology
www.cit.org/
Washington Technology Center SBIR Program
<http://www.watechcenter.org/sbir>
Washington State Small Business Development Center
www.sbdc.wsu.edu
Wisconsin Entrepreneurs' Network
www.wenportal.org
Wisconsin SBIR/STTR Program
www.wisconsinsbir.org/
Wyoming SBIR/STTR Initiative
www.uwyo.edu/sbir/

OTHER RESOURCES AND CONSULTING SERVICES

Advanced Technology Innovations, Inc.
<http://www.atiincusa.com/>

Bid Data Line
www.biddataline.com/fed/

Biotechnology Business Consultants, LLC
www.bioconsultants.com

Centurion Technology
www.centuriontechnology.com/

Clark Nuber P.S., CPAs
www.clarknuber.com/

Cohen International, SBIR Consulting
<http://rogercohen.com/sbir>

Consulting Concepts, LLC
www.consultingconceptsllc.com

DuResTec
www.durestec.com

Foresight Science & Technology, Inc.
www.foresightst.com

Gov-Con Solutions, LLC
www.sbiraccounting.info

Grant Strategies, LLC
www.grantstrategies.com

Greenwood Consulting Group, Inc.
www.g-jgreenwood.com

GROW LLC
www.growllc.com

InKnowVation Online
www.inknowvation.com

Innovation Asset Management, LLC
www.iam-llc.com/

Jameson & Company, P.C. (SBIR Survival Kit)
www.jamesoncpa.com/gov't_contract_services.htm

JHEverson Consulting LLC
www.JHEversonConsulting.com

Hentzel & Associates SBIR Services
www.sbirhelp.com

Lytmos Group, LLC
www.lytmos.com

Marti Elder Inc. -- SBIR consulting in the Northern Rockies region
www.martielder.com

Miller & Associates, P.C.
www.millerpc.com/

New Technology Connection
www.newtechconnect.com

NineSigma, Inc.
www.ninesigma.net/

Ohio Aerospace Institute
www.oai.org

Parmelee Creative & Technical Writing
www.parmeleeewriting.com/

PBC SBIR Services
www.sbirhelpdesk.com
www.pbcinc.com

Piquero Insights, Inc.

www.piqueroinc.com/
Proposals that Work, LLC
www.proposalsthatwork.com
ResearchResearch
www.researchresearch.com/entry/entry.htm
Research Commercialization and SBIR Center
<http://center.ncet2.org/>
Research Editing
www.researchediting.com
Robert Berger Consulting
Under construction
Rocket Science Technologies
<http://rocketscitech.com>
SHIFT Connector: Bringing Business Jobs to Academic Investigators
<http://funding.niaid.nih.gov/ncn/sbir/shift/default.htm>
SBIR.gov
<http://www.sbir.gov/>
SBIR Gateway
www.zyn.com/sbir/
SBIR Nation
www.twitter.com/SBIRNation
SBIR Resource Center
<http://sbir.us>
SciBiz Services
www.scibiz.net/
Small Business Technology Coalition
www.sbtc.org
Summit Contract Management, LLC
www.summitcontractmanagement.com
Tech BizSolutions, Inc.
www.sbiraccounting.com
The SBIR Coach - Fred Patterson
www.SBIRcoach.com
The SBIR Network
www.sbir.net

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